

Home Energy Score

August 2016

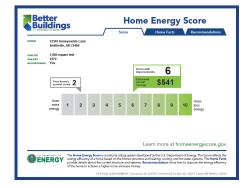


Home Energy Score – An "MPG" for Homes

U.S. Department of Energy created **nationally standardized** "miles-per-gallon" home score

What's the Value?

- ✓ Offers homeowners **affordable**, **reliable**, **easy** way to understand homes' energy performance
- ✓ Available at no-cost to program providers
- ✓ Intended to motivate homeowners to invest in residential energy efficiency
 - Simple and action-oriented
 - Ability to document investment in energy efficiency using the post-improvement score
 - Exposes "hidden" value (e.g. insulation)

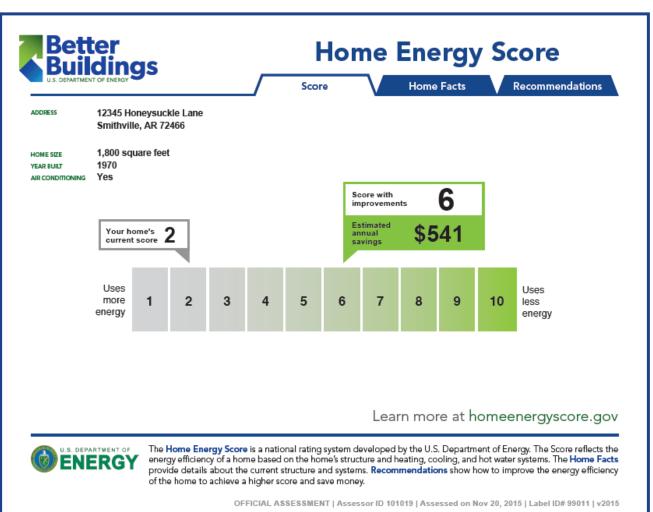








Part 1: The Score



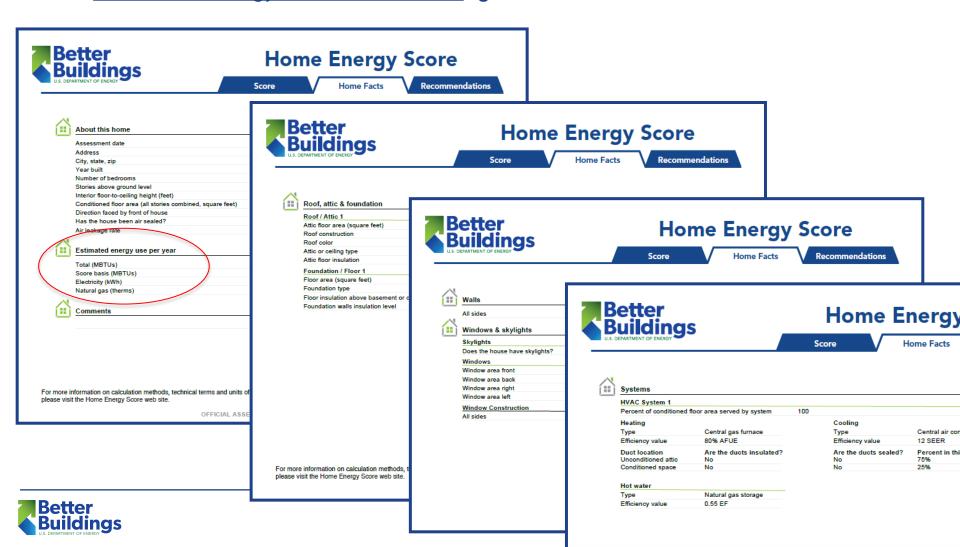
- Takes an hour or less to complete
- Can be generated by utilities, contractors, home inspectors, others
- On-line tool can be used directly or linked to other software tools
- No reporting requirements, all automated
- Free to user





Part 2: Home Facts

"Home Facts" provides the <u>inputs the assessor used</u> and the Home Energy Scoring Tool's <u>estimated energy use for the home</u>, given standard conditions.



Part 3: Recommendations



Home Energy Score

Score

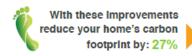
Home Facts

Recommendations

Address: 12345 Honeysuckle Lane Smithville, AR 72466

Estimated utility bill savings (\$/year)
187
71
171

Replace later: These improvements will help you save energy when it's time to replace or upgrade	Estimated utility bill savings (\$/year)
Furnace 1 / Pick one with an ENERGY STAR label	106
Central Air 1 / Pick one with an ENERGY STAR label	80
Water heater / Pick one with an ENERGY STAR label	34





The Home Energy Score recommendations for efficiency improvements are based on selected data from the home's assets, not information from a complete energy audit. When making energy related upgrades, homeowners should consult with a certified energy professional or other technically qualified contractor to ensure proper sizing, installation, safety, and adherence to code.

homeenergyscore.gov

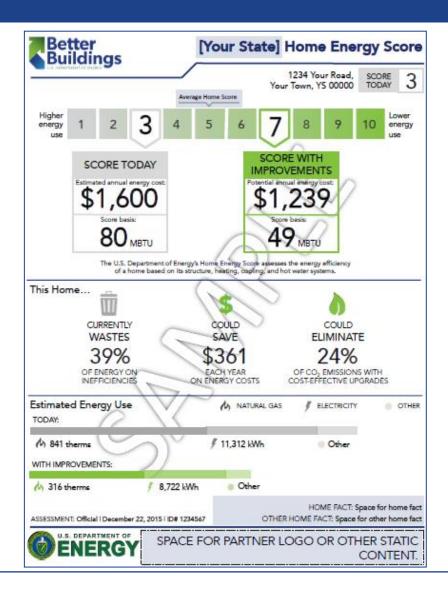
OFFICIAL ASSESSMENT | Assessor ID 101019 | Assessed on Nov 20, 2015 | Label ID# 99011 | v2015

- Recommendations categorized as "Repair now" and "Replace later"
- Some Partners and Assessors provide their own recommendations
- Tool can generate "Upgrade Score" based on custom recommendations





Semi-Customizable Label







Implementation Options

- ✓ Home Energy Score is a flexible offering that can be integrated into a variety of different programs and efforts.
- ✓ Some examples in use:
 - Home Performance with ENERGY STAR
 - Direct Install programs
 - Utility rebate programs
 - Real estate transactions
 - And more.....





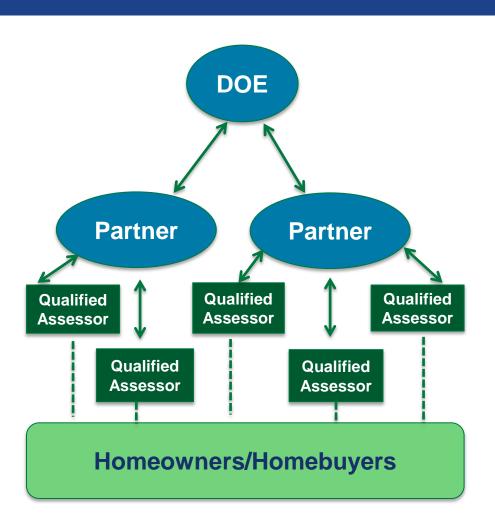








Implementation Method



- Partners (states, utilities, large volume contractors, associations) determine how Score will be offered
- Assessors working under the Partners provide the Score to homeowners and homebuyers
- Score can be provided through many avenues
 - Utilities (e.g., Home Performance with ENERGY STAR, direct install, rebate programs)
 - ✓ Home inspectors/point of sale
 - Weatherization agencies
 - ✓ Home repair/contractors
 - Solar companies
 - ✓ And more...





Implementation Highlights

- √ 45,000+ homes scored since 2012
- √ 370 Active Assessors
- ✓ Score easily integrated into other services
 - Simple data collection mechanism
 - API eliminates need for double entry
- ✓ Homeowners understand the simple 1-10 scale
- Statewide adoption
 - AL, AR, CO, CT, MO, NH, OR, VT with others exploring adoption (e.g. MA, NY, RI)
- ✓ Local governments using the Score in disclosure policies (City of Berkeley)
- ✓ Score featured on a growing number of multiple listing services
 - Linking realtors & home inspectors & efficiency programs through DOE's Home Energy Information Accelerator







Partner Highlights

- ✓ Colorado Energy Office statewide program focused on real estate integration. Homes scored through home inspectors and utilities. Realtor outreach/education. Mortgage incentive (up to \$3,000) for improving Score
- ✓ Missouri Statewide Home Energy Certificate Gold certificate for Score of 8 or higher. Silver certificate for homes that make majority of recommended improvements
- ✓ New Jersey Natural Gas homes scored after install of high-efficiency furnace/boiler/water heater to drive additional EE measures ~14,500 Scores
- ✓ United Illuminating and Eversource (CT) integrated into statewide HPwES program ~13,000 Scores
- ✓ Columbia Water & Light (MO) integrated into HPwES program, homes scored before & after improvements ~6,700 Scores
- ✓ Focus on Energy (WI) initially planned with a direct install program and now plans to integrate into HPwES ~900 Scores
- ✓ CLEAResult (MI) capitalizing on the Score's user-friendly report ~800 Scores





New FHA Policy Incentivizes Use of the Score

Tying the Score to Financing

- ✓ New FHA Mortgagee Letter (September 2015) allows lenders to provide a 2% stretch on debt-to-income ratios for borrowers purchasing or refinancing a home
- ✓ Home must score 6 or higher

OR

✓ Borrower must demonstrate that they are taking action to improve home's score to 6 or higher 2%

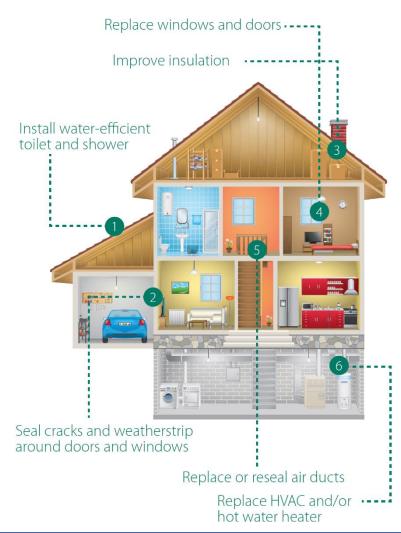






Fannie Mae's HomeStyle® Energy Mortgage Loan – Announced March 29, 2016

- ✓ Finance up to 15% of "as completed" home value for energy improvements
- √ \$500 incentive to lender on each loan
- ✓ Pay off existing energy improvement debt (including PACE)
- ✓ Requires a Home Energy Score, HERS report, or comparable locally supported report
- ✓ With home purchase or refinance
- ✓ With insulation upgrades recommended 50% of the time, the Score presents a great opportunity for insulation manufacturers and contractors.







Application Programming Interface (API)

- ✓ Third-party software companies can license the Home Energy Score API to build <u>applications that</u> <u>exchange data with the tool</u>
 - Use API and <u>avoid double data</u> <u>entry</u>
- ✓ Software companies/organizations that completed API integration:
 - Cake Systems, EnergySavvy, EnergySoft, Home Inspector Pro, Optimizer, PSD/TREAT, United Illuminating, Spirit, Snugg Pro
- ✓ Others evaluating or about to complete API integration
 - CLEAResult





Images courtesy Richard Szydlowski, Minnesota Center for Energy and Environment





2015 Training and Testing Opened the Market to More Assessors (e.g. Home Inspectors)

- ✓ This 3-D Tool developed with significant input from outside experts & practitioners.
 - Uses computer-based simulations to recreate a range of job-site scenarios.
- ✓ DOE conducted in-classroom/in-the-field validation study
 - Confirmed effectiveness of simulation tool in determining a candidate's competency to deliver the Home Energy Score.
- ✓ DOE now recognizes certifications from many different building-related organizations.
- ✓ As a result...Many more building professionals are now be able to offer the Score.









Assessor Requirements

	Qualification Requirements
Credentialing Pre-Requisites	Current credentials recognized by leading building-related industry organizations (e.g., ASHI, BPI, InterNACHI, RESNET)
Practical Test	Candidate uses the Home Energy Score 3D Simulation Tool to retrieve home characteristic data and to score - Three "Practice/Challenge" Homes (80 or better) - Two Test Homes (90 or better)
Written Exam	Score of 80 or better on multiple choice test comprised of 20 questions covering the Home Energy Score program only
Quality Assurance	5% of homes must be rescored under a DOE approved quality assurance plan
Mentoring	First home scored with a mentor; counts toward quality assurance requirement. (Mentoring can be performed by eit`her a QA appointee OR another Assessor with experience generating Home Energy Scores for at least 25 homes.)





Minimum Accepted Credentials

Organization

North American Technician Excellence (NATE)

American Society of Home Inspectors (ASHI)	AHSI Inspector or Certified Inspector
Building Performance Institute (BPI)	Building Science Principles Certificate
Build It Green	Certified Green Building Professional (CGBP); Green Point Rater
CALCerts	HERS Rater
Build It Green	Certified Green Building Professional or Green Point Rater
California Real Estate Inspection Association (CREIA)	Certified Home Inspector
International Association of Certified Home Inspectors (InterNACHI)	Home Energy Inspector
National Association of Home Inspectors (NAHI)	Certified Real Estate Inspector
National Association of the Remodeling Industry (NARI)	Green Certified Professional, Certified Remodeler, or Master Certified Remodeler

Gas/Oil Hydronics

Minimum Accepted Credential

Air Conditioning/Heat Pumps, Gas/Oil Heating, or

Evaluation Studies Underway

- ✓ DOE working with <u>behavioral science experts from Yale, Harvard</u> and evaluation experts from GSA
- ✓ Working with Home Energy Score Partners to assess impact of the Score on homeowner action
 - Controlled studies: half homeowners receive Home Energy Score, half standard audit report
 - Conversion rates, depth of retrofits, time to retrofit
 - Studies with Colorado Energy Office, Focus on Energy (WI),
 New Jersey Natural Gas, others pending
- ✓ Using <u>observability/recognition to drive EE investments</u> through "peer pressure"
 - Making homeowners' actions "observable" can encourage "good" behavior





Join the Partner Network!



National Coverage Partners: ASHI, BPI, InterNACHI





Partner Requirements

Partners oversee Assessors to implement Home Energy Score

Upon Joining

- Sign a partnership agreement
- Develop an implementation plan

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Annual Commitment

- Complete 500+ Scores per year
- ✓ Rescore 5% of homes (Quality Assurance)



On-going

- Participate in Partner webinars
- ✓ Receive data for all homes scored in your area





Home Energy Score



HomeEnergyScore@ee.doe.gov www.HomeEnergyScore.gov



