

Delaware

1997

Issued December 1999

EC97S81A-DE

1997 Economic Census

Other Services (Except Public Administration)

Geographic Area Series



U S C E N S U S B U R E A U

Helping You Make Informed Decisions

U.S. Department of Commerce
Economics and Statistics Administration
U.S. CENSUS BUREAU



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Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

DOLLAR VALUES

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

AVAILABILITY OF ADDITIONAL DATA

Reports in Print and Electronic Media

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

Special Tabulations

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division 301-457-4673
Service Sector Statistics Division 301-457-2668

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at www.census.gov/econ/www/history.html.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.

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Other Services (Except Public Administration)

SCOPE

The Other Services (Except Public Administration) sector (sector 81) of the 1997 Economic Census covers establishments with payroll engaged in providing services not specifically provided for elsewhere in the North American Industry Classification System (NAICS). Establishments in this sector are primarily engaged in activities such as repair and maintenance of equipment and machinery, personal and laundry services, and religious, grantmaking, civic, professional, and similar organizations. Establishments providing death care services, pet care services, photofinishing services, temporary parking services, and dating services are also included.

Private households that employ workers on or about the premises in activities primarily concerned with the operation of the household are included in this sector, but are not included in the scope of the census.

Excluded from this sector are establishments primarily engaged in selling (at retail locations) new equipment and also performing repairs and general maintenance on new equipment. These establishments are classified in Sector 44-45, Retail Trade.

Data for this sector are shown for establishments of firms subject to Federal income tax and separately of firms which are exempt from Federal income tax under provisions of the Internal Revenue Code.

Many of the "kinds of business or operation" included in this sector are not thought of as commercial businesses and the terms (such as "business," "establishment," and "firm") used to describe them may not be descriptive of such services. However, these terms are applied to all "kinds of business or operation" in order to maintain conformity in the measures of the production and delivery of goods and services and in the presentation of data.

The basic tabulations for this sector do not include data for establishments which are auxiliary (primary function is providing a service, such as warehousing or bookkeeping) to service establishments within the same organization. Data for auxiliaries are presented separately.

GENERAL

A list of reports that provide statistics on sector 81 follows.

Geographic area reports. There is a separate report for each state, the District of Columbia, and the United States. For establishments of firms subject to Federal income tax,

each state report presents general statistics on number of establishments, receipts, payroll, and employment by kind of business for the state, metropolitan areas (MAs), counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. For establishments of firms exempt from Federal income tax, each state report presents statistics on number of establishments, revenue, expenses, payroll, and employment by kind of business, for the state and MAs. Greater kind-of-business detail is shown for larger areas.

The United States report presents data for the United States as a whole for establishments with payroll of firms subject to Federal income tax, as well as those exempt from Federal income tax, for detailed kind-of-business classifications.

Sources of receipts or revenue report. This report presents sources of receipts or revenue data for establishments with payroll by kind of business. Data are presented for the United States and states.

Establishment and firm size (including legal form of organization) report. This report presents receipts/revenue, payroll, and employment data for the United States by receipts/revenue size, by employment size, and by legal form of organization for establishments; and receipts/revenue size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms.

Miscellaneous subjects report. This report presents data for establishments with payroll for a variety of industry-specific questions. Presentation of data varies by kind of business.

ZIP Code report. This report presents data for establishments with payroll by United States ZIP Code.

GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget

(OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.

4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character. In New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).
6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 1990 Census of Population

or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.

9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

COMPARABILITY OF THE 1992 AND 1997 CENSUSES

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented according to the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

DISCLOSURE

In accordance with Federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The Census Bureau conducts the Service Annual Survey (SAS) each year. This survey, while providing more frequent observations, yields less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

Table 1a. Summary Statistics for Firms Subject to Federal Income Tax for the State: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
DELAWARE								
81	Other services (except public administration)	1 198	420 549	140 657	31 903	7 006	22.1	6.8
811	Repair & maintenance	619	269 083	81 474	18 744	3 349	23.1	6.0
8111	Automotive repair & maintenance	432	170 930	50 229	11 912	2 228	24.4	4.4
81111	Automotive mechanical & electrical repair & maintenance	269	98 311	27 827	6 456	1 181	28.6	5.9
811111	General automotive repair	213	74 605	20 877	4 773	908	32.3	5.7
811112	Automotive exhaust system repair	14	7 720	1 894	444	72	17.9	—
811113	Automotive transmission repair	21	8 512	2 850	718	114	21.5	14.1
811118	Other automotive mechanical & electrical repair & maintenance	21	7 474	2 206	521	87	10.9	4.5
8111181	Carburetor repair shops	2	D	D	D	a	D	D
8111182	Brake, front end, & wheel alignment	10	5 005	1 454	341	55	12.8	—
8111183	Electrical repair shops, motor vehicle	3	285	66	28	5	—	26.0
8111184	Radiator repair	3	941	276	70	12	—	28.1
8111189	All other motor vehicle repair shops	3	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair	111	52 320	15 181	3 659	579	21.5	2.4
811121	Automotive body, paint, & interior repair & maintenance	94	41 291	12 831	3 104	501	25.8	1.7
8111211	Paint or body repair shops	81	38 285	12 023	2 914	466	25.4	1.7
8111212	Van conversion services	3	D	D	D	a	D	D
8111213	Upholstery & interior repair shops	10	D	D	D	b	D	D
811122	Automotive glass replacement shops	17	11 029	2 350	555	78	5.4	4.9
81119	Other automotive repair & maintenance	52	20 299	7 221	1 797	468	11.3	2.8
811191	Automotive oil change & lubrication shops	11	D	D	D	c	D	D
811192	Carwashes	39	15 081	5 740	1 434	344	14.9	3.8
811198	All other automotive repair & maintenance	2	D	D	D	a	D	D
8112	Electronic & precision equipment repair & maintenance	55	18 017	5 872	1 265	229	27.7	20.7
81121	Electronic & precision equipment repair & maintenance	55	18 017	5 872	1 265	229	27.7	20.7
811211	Consumer electronics repair & maintenance	20	D	D	D	b	D	D
811212	Computer & office machine repair & maintenance	21	8 562	3 271	721	101	17.3	40.1
811213	Communication equipment repair & maintenance	6	3 507	656	154	37	51.4	6.4
811219	Other electronic & precision equipment repair & maintenance	8	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M	58	56 259	17 237	3 720	520	19.6	7.1
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M	58	56 259	17 237	3 720	520	19.6	7.1
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M	58	56 259	17 237	3 720	520	19.6	7.1
8114	Personal & household goods repair & maintenance	74	23 877	8 136	1 847	372	18.9	3.0
81141	Home & garden equipment & appliance repair & maintenance	18	13 141	4 995	1 093	187	10.8	1.4
811411	Home & garden equipment repair & maintenance	7	1 676	409	88	26	24.5	—
811412	Appliance repair & maintenance	11	11 465	4 586	1 005	161	8.8	1.6
81142	Reupholstery & furniture repair	18	1 884	548	128	34	43.0	1.4
811420	Reupholstery & furniture repair	18	1 884	548	128	34	43.0	1.4
81143	Footwear & leather goods repair	5	D	D	D	a	D	D
811430	Footwear & leather goods repair	5	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance	33	D	D	D	c	D	D
811490	Other personal & household goods repair & maintenance	33	D	D	D	c	D	D
8114901	Watch, clock, & jewelry repair	8	D	D	D	b	D	D
8114902	Boat repair	6	2 085	521	119	31	20.4	1.9
8114903	Welding repair	11	3 851	1 326	314	67	13.9	6.4
8114904	Garment repair & alteration services	1	D	D	D	a	D	D
8114909	All other repair & related services	7	521	66	17	11	87.9	10.4
812	Personal & laundry services	579	151 466	59 183	13 159	3 657	20.3	8.3
8121	Personal care services	363	58 494	28 631	6 613	2 147	26.4	11.3
81211	Hair, nail, & skin care services	331	52 455	26 729	6 045	1 962	28.1	12.5
812111	Barber shops	19	1 489	665	149	34	41.5	10.0
812112	Beauty shops	299	48 776	25 132	5 674	1 847	27.9	11.8
812113	Nail salons	13	2 190	932	222	81	21.6	30.1
81219	Other personal care services	32	6 039	1 902	568	185	12.0	.9
812191	Diet & weight reducing services	13	3 905	1 344	482	130	—	—
812199	Other personal care services	19	2 134	558	86	55	34.1	2.6
8122	Death care services	64	32 067	10 118	2 153	345	21.6	6.3
81221	Funeral homes & funeral services	46	26 617	7 954	1 689	258	24.6	6.3
812210	Funeral homes & funeral services	46	26 617	7 954	1 689	258	24.6	6.3
8122101	Funeral homes	44	D	D	D	c	D	D
8122102	Other funeral services	2	D	D	D	a	D	D
81222	Cemeteries & crematories	18	5 450	2 164	464	87	7.0	6.4
812220	Cemeteries & crematories	18	5 450	2 164	464	87	7.0	6.4
8123	Drycleaning & laundry services	124	45 672	17 211	3 692	963	15.8	4.8
81231	Coin-operated laundries & drycleaners	38	4 346	1 200	221	114	29.2	5.2
812310	Coin-operated laundries & drycleaners	38	4 346	1 200	221	114	29.2	5.2
8123101	Coin-operated laundry routes	2	D	D	D	a	D	D
8123102	Coin-operated laundries & drycleaning stores	36	D	D	D	c	D	D
81232	Drycleaning & laundry services (except coin-operated)	80	16 709	6 393	1 500	467	35.7	11.7
812320	Drycleaning & laundry services (except coin-operated)	80	16 709	6 393	1 500	467	35.7	11.7
8123201	Laundries, family & commercial	5	D	D	D	b	D	D
8123202	Drycleaning plants	65	13 817	5 396	1 266	397	38.4	14.0
8123203	Garment pressing & agents for laundries	8	D	D	D	a	D	D
8123204	All other laundry & garment services	2	D	D	D	a	D	D
81233	Linen & uniform supply	6	24 617	9 618	1 971	382	—	—
812331	Linen supply	3	9 474	3 606	892	184	—	—
8123311	Linen supply (except diaper service)	3	9 474	3 606	892	184	—	—
812332	Industrial launderers	3	15 143	6 012	1 079	198	—	—

See footnotes at end of table.

Table 1a. Summary Statistics for Firms Subject to Federal Income Tax for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
DELAWARE—Con.								
81	Other services (except public administration)—Con.							
812	Personal & laundry services—Con.							
8129	Other personal services	28	15 233	3 223	701	202	7.1	11.8
81292	Photofinishing	12	D	D	D	b	D	D
812921	Photofinishing laboratories (except one-hour)	7	D	D	D	b	D	D
812922	One-hour photofinishing	5	1 332	383	82	20	—	—
81293	Parking lots & garages	9	D	D	D	c	D	D
812930	Parking lots & garages	9	D	D	D	c	D	D
81299	All other personal services	7	D	D	D	b	D	D
812990	All other personal services	7	D	D	D	b	D	D
8129901	Bail bonding	2	D	D	D	a	D	D
8129902	Dating services	1	D	D	D	a	D	D
8129909	All other miscellaneous personal services	4	D	D	D	b	D	D

¹Includes receipts information obtained from administrative records of other Federal agencies.

²Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 1b. Summary Statistics for Firms Exempt From Federal Income Tax for the State: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records ¹	Estimated ²
DELAWARE									
81	Other services (except public administration)	346	377 345	147 059	50 349	11 759	3 096	58.9	4.8
813	Religious/grantmaking/civic/professional & similar org	346	377 345	147 059	50 349	11 759	3 096	58.9	4.8
8132	Grantmaking & giving services	49	261 412	36 913	13 045	3 085	566	75.5	1.3
81321	Grantmaking & giving services	49	261 412	36 913	13 045	3 085	566	75.5	1.3
813211	Grantmaking foundations	22	215 994	13 248	1 735	390	48	88.7	.6
813212	Voluntary health organizations	18	17 544	16 516	8 245	1 989	353	9.4	9.2
813219	Other grantmaking & giving services	9	27 874	7 149	3 065	706	165	14.5	1.9
8133	Social advocacy organizations	39	10 653	9 263	3 340	845	183	22.6	9.5
81331	Social advocacy organizations	39	10 653	9 263	3 340	845	183	22.6	9.5
813311	Human rights organizations	10	1 840	1 737	928	256	48	33.9	—
813312	Environment, conservation, & wildlife organizations	13	6 572	5 514	1 655	394	97	11.6	6.1
813319	Other social advocacy organizations	16	2 241	2 012	757	195	38	45.8	27.5
8134	Civic & social organizations	103	39 075	37 742	15 396	3 457	1 698	18.3	14.7
81341	Civic & social organizations	103	39 075	37 742	15 396	3 457	1 698	18.3	14.7
813410	Civic & social organizations	103	39 075	37 742	15 396	3 457	1 698	18.3	14.7
8134101	Civic & social organizations, with restaurants & bars	50	14 462	13 669	4 675	1 112	372	29.2	19.5
8134102	Civic & social organizations, without restaurants & bars	53	24 613	24 073	10 721	2 345	1 326	11.8	11.9
8139	Business/professional/labor/political/& similar organizations	155	66 205	63 141	18 568	4 372	649	23.2	12.2
81391	Business associations	51	28 183	27 113	8 897	2 144	252	28.1	2.2
813910	Business associations	51	28 183	27 113	8 897	2 144	252	28.1	2.2
81392	Professional organizations	26	19 410	18 308	5 162	1 302	173	24.7	3.0
813920	Professional organizations	26	19 410	18 308	5 162	1 302	173	24.7	3.0
81399	Other similar organizations (exc bus, prof, labor, & political)	78	18 612	17 720	4 509	926	224	14.0	37.0
813990	Other similar organizations (exc bus, prof, labor, & political)	78	18 612	17 720	4 509	926	224	14.0	37.0

¹Includes revenue information obtained from administrative records of other Federal agencies.

²Includes revenue information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
DOVER, DE MSA								
81	Other services (except public administration)	215	56 035	16 774	3 960	1 016	22.5	4.3
811	Repair & maintenance	113	36 140	9 716	2 297	504	24.2	3.9
8111	Automotive repair & maintenance	80	26 099	6 633	1 608	377	29.0	3.7
81111	Automotive mechanical & electrical repair & maintenance	42	15 131	3 358	789	170	27.0	5.6
811111	General automotive repair	33	D	D	D	c	D	D
81112	Automotive body, paint, interior, & glass repair	26	7 625	2 155	529	103	38.0	.7
811121	Automotive body, paint, & interior repair & maintenance	22	5 790	1 590	400	85	44.9	1.0
8111211	Paint or body repair shops	16	5 196	1 407	360	75	43.7	—
81119	Other automotive repair & maintenance	12	3 343	1 120	290	104	17.6	1.9
811192	Carwashes	10	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M	10	4 893	1 219	303	42	7.1	1.1
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M	10	4 893	1 219	303	42	7.1	1.1
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	10	4 893	1 219	303	42	7.1	1.1
8114	Personal & household goods repair & maintenance	13	4 031	1 484	302	68	7.5	8.8
81149	Other personal & household goods repair & maintenance	8	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance	8	D	D	D	b	D	D
8114903	Welding repair	3	D	D	D	b	D	D
812	Personal & laundry services	102	19 895	7 058	1 663	512	19.4	4.9
8121	Personal care services	64	7 685	3 455	810	294	25.8	7.5
81211	Hair, nail, & skin care services	59	6 739	3 247	762	269	27.2	8.6
812112	Beauty shops	54	6 453	3 138	731	256	26.3	9.0
81219	Other personal care services	5	946	208	48	25	16.3	—
8122	Death care services	15	D	D	D	b	D	D
81221	Funeral homes & funeral services	12	4 091	929	187	53	32.5	3.6
812210	Funeral homes & funeral services	12	4 091	929	187	53	32.5	3.6
8122101	Funeral homes	11	D	D	D	b	D	D
8123	Drycleaning & laundry services	21	7 669	2 529	640	156	5.8	1.9
81232	Drycleaning & laundry services (except coin-operated)	13	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated)	13	D	D	D	b	D	D
8123202	Drycleaning plants	11	D	D	D	b	D	D
81233	Linen & uniform supply	2	D	D	D	b	D	D
812331	Linen supply	1	D	D	D	b	D	D
PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA								
81	Other services (except public administration)	9 969	3 898 103	1 202 388	278 251	58 475	25.5	9.5
811	Repair & maintenance	5 075	2 480 336	727 061	168 653	27 072	25.4	8.9
8111	Automotive repair & maintenance	3 733	1 453 949	403 431	95 200	17 317	29.5	6.5
81111	Automotive mechanical & electrical repair & maintenance	2 352	776 773	201 508	47 179	8 345	34.5	7.6
811111	General automotive repair	1 963	624 230	158 628	37 342	6 689	36.9	7.3
811112	Automotive exhaust system repair	92	39 901	10 165	2 404	434	24.4	5.0
811113	Automotive transmission repair	156	57 455	17 634	3 999	621	21.7	12.8
811118	Other automotive mechanical & electrical repair & maintenance	141	55 187	15 081	3 434	601	27.8	6.4
8111181	Carburetor repair shops	6	2 858	655	123	28	15.3	22.3
8111182	Brake, front end, & wheel alignment	58	24 036	7 170	1 686	273	19.1	1.9
8111183	Electrical repair shops, motor vehicle	30	9 206	2 390	594	114	42.4	9.0
8111184	Radiator repair	32	13 347	3 312	677	123	15.0	7.0
8111189	All other motor vehicle repair shops	15	5 740	1 554	354	63	77.2	12.3
81112	Automotive body, paint, interior, & glass repair	949	534 371	156 145	37 085	5 549	23.1	4.6
811121	Automotive body, paint, & interior repair & maintenance	858	483 317	144 731	34 399	5 085	23.7	4.2
8111211	Paint or body repair shops	814	467 371	140 141	33 125	4 914	23.8	4.1
8111212	Van conversion services	11	9 801	2 440	824	96	—	4.4
8111213	Upholstery & interior repair shops	33	6 145	2 150	450	75	50.3	10.0
811122	Automotive glass replacement shops	91	51 054	11 414	2 686	464	18.0	8.4
81119	Other automotive repair & maintenance	432	142 805	45 778	10 936	3 423	26.4	8.2
811191	Automotive oil change & lubrication shops	101	42 501	12 182	2 995	887	13.5	6.1
811192	Carwashes	298	88 817	29 510	6 960	2 375	31.2	9.4
811198	All other automotive repair & maintenance	33	11 487	4 086	981	161	36.7	6.1
8112	Electronic & precision equipment repair & maintenance	435	465 790	146 648	32 757	3 955	17.3	15.0
81121	Electronic & precision equipment repair & maintenance	435	465 790	146 648	32 757	3 955	17.3	15.0
811211	Consumer electronics repair & maintenance	122	48 942	22 006	5 006	842	20.1	15.0
811212	Computer & office machine repair & maintenance	197	271 569	90 567	20 134	2 115	18.4	21.6
811213	Communication equipment repair & maintenance	34	31 593	9 260	2 083	340	21.2	9.6
811219	Other electronic & precision equipment repair & maintenance	82	113 686	24 815	5 534	658	12.4	.9
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M	365	368 353	108 642	25 295	3 120	14.6	10.6
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M	365	368 353	108 642	25 295	3 120	14.6	10.6
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	365	368 353	108 642	25 295	3 120	14.6	10.6

See footnotes at end of table.

Table 2a. **Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.							
81	Other services (except public administration)—Con.							
811	Repair & maintenance—Con.							
8114	Personal & household goods repair & maintenance	542	192 244	68 340	15 401	2 690	34.0	8.0
81141	Home & garden equipment & appliance repair & maintenance	172	99 016	38 315	8 702	1 345	26.4	5.8
811411	Home & garden equipment repair & maintenance	69	23 856	6 524	1 392	269	41.3	16.9
811412	Appliance repair & maintenance	103	75 160	31 791	7 310	1 076	21.7	2.3
81142	Reupholstery & furniture repair	134	27 015	9 132	2 040	474	38.1	5.2
811420	Reupholstery & furniture repair	134	27 015	9 132	2 040	474	38.1	5.2
81143	Footwear & leather goods repair	36	3 484	852	228	65	45.1	3.4
811430	Footwear & leather goods repair	36	3 484	852	228	65	45.1	3.4
81149	Other personal & household goods repair & maintenance	200	62 729	20 041	4 431	796	43.7	13.1
811490	Other personal & household goods repair & maintenance	200	62 729	20 041	4 431	796	43.7	13.1
8114901	Watch, clock, & jewelry repair	31	7 672	1 916	438	96	43.6	3.5
8114903	Welding repair	63	20 793	6 628	1 614	292	50.7	3.2
8114904	Garment repair & alteration services	28	4 287	1 278	192	59	86.2	5.9
8114909	All other repair & related services	65	27 726	9 546	2 064	319	28.2	24.9
812	Personal & laundry services	4 894	1 417 767	475 327	109 598	31 403	25.7	10.7
8121	Personal care services	2 887	472 118	202 574	47 027	15 657	31.8	18.1
81211	Hair, nail, & skin care services	2 659	402 610	180 818	41 200	13 985	34.0	17.8
812111	Barber shops	173	13 837	5 646	1 373	447	51.3	7.8
812112	Beauty shops	2 359	375 206	169 413	38 464	13 069	33.1	18.3
812113	Nail salons	127	13 567	5 759	1 363	469	42.2	16.7
81219	Other personal care services	228	69 508	21 756	5 827	1 672	18.8	19.3
812191	Diet & weight reducing services	70	45 305	14 992	4 463	1 161	5.8	23.6
812199	Other personal care services	158	24 203	6 764	1 364	511	43.1	11.4
8122	Death care services	521	284 884	84 517	19 284	3 195	31.0	6.7
81221	Funeral homes & funeral services	352	208 521	52 908	11 753	1 666	37.3	4.4
812210	Funeral homes & funeral services	352	208 521	52 908	11 753	1 666	37.3	4.4
8122101	Funeral homes	D	D	D	D	D	D	D
81222	Cemeteries & crematories	169	76 363	31 609	7 531	1 529	14.1	12.8
812220	Cemeteries & crematories	169	76 363	31 609	7 531	1 529	14.1	12.8
8123	Drycleaning & laundry services	1 006	368 393	118 830	27 508	7 503	25.7	5.1
81231	Coin-operated laundries & drycleaners	279	D	D	D	g	D	D
812310	Coin-operated laundries & drycleaners	279	D	D	D	g	D	D
8123101	Coin-operated laundry routes	15	D	D	D	c	D	D
8123102	Coin-operated laundries & drycleaning stores	264	D	D	D	f	D	D
81232	Drycleaning & laundry services (except coin-operated)	667	149 124	49 663	11 883	3 772	41.3	7.5
812320	Drycleaning & laundry services (except coin-operated)	667	149 124	49 663	11 883	3 772	41.3	7.5
8123201	Laundries, family & commercial	35	29 814	12 252	3 125	884	18.1	1.8
8123202	Drycleaning plants	543	107 187	34 554	8 129	2 643	47.2	8.3
8123203	Garment pressing & agents for laundries	78	10 084	2 257	473	194	55.4	10.1
8123204	All other laundry & garment services	11	2 039	600	156	51	3.9	33.6
81233	Linen & uniform supply	60	D	D	D	h	D	D
812331	Linen supply	37	65 991	24 479	5 476	1 275	10.3	5.3
8123311	Linen supply (except diaper service)	35	D	D	D	g	D	D
812332	Industrial launderers	23	D	D	D	g	D	D
8129	Other personal services	480	292 372	69 406	15 779	5 048	10.6	9.9
81292	Photofinishing	146	84 050	25 540	5 586	1 241	18.6	9.4
812921	Photofinishing laboratories (except one-hour)	82	65 445	21 425	4 643	918	18.4	7.3
812922	One-hour photofinishing	64	18 605	4 115	943	323	19.4	16.8
81293	Parking lots & garages	227	173 768	34 039	7 996	3 232	4.4	8.0
812930	Parking lots & garages	227	173 768	34 039	7 996	3 232	4.4	8.0
81299	All other personal services	107	34 554	9 827	2 197	575	21.9	20.4
812990	All other personal services	107	34 554	9 827	2 197	575	21.9	20.4
8129902	Dating services	9	4 229	1 694	417	93	5.2	2.1
8129903	Pay telephone operators	11	8 935	1 544	279	52	5.7	42.8
8129909	All other miscellaneous personal services	79	19 524	6 090	1 416	411	31.0	14.6
	Atlantic–Cape May, NJ PMSA							
81	Other services (except public administration)	597	173 315	56 790	12 985	3 288	28.7	10.5
811	Repair & maintenance	251	91 883	27 908	6 550	1 121	28.0	13.3
8111	Automotive repair & maintenance	177	60 393	16 101	3 853	723	26.5	7.0
81111	Automotive mechanical & electrical repair & maintenance	117	38 827	10 286	2 471	445	27.2	5.8
811111	General automotive repair	96	33 186	8 911	2 108	372	24.4	6.0
811112	Automotive exhaust system repair	6	D	D	D	b	D	D
811113	Automotive transmission repair	8	D	D	D	b	D	D
811118	Other automotive mechanical & electrical repair & maintenance	7	1 599	331	78	18	58.1	—
81112	Automotive body, paint, interior, & glass repair	38	15 619	4 231	1 003	159	23.0	4.4
811121	Automotive body, paint, & interior repair & maintenance	31	D	D	D	c	D	D
8111211	Paint or body repair shops	27	D	D	D	c	D	D
811122	Automotive glass replacement shops	7	D	D	D	a	D	D
81119	Other automotive repair & maintenance	22	5 947	1 584	379	119	31.0	21.5
811191	Automotive oil change & lubrication shops	6	D	D	D	b	D	D
811192	Carwashes	15	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance	13	5 788	2 453	515	62	34.8	12.4
81121	Electronic & precision equipment repair & maintenance	13	5 788	2 453	515	62	34.8	12.4

See footnotes at end of table.

Table 2a. **Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.							
	Atlantic–Cape May, NJ PMSA—Con.							
81	Other services (except public administration)—Con.							
811	Repair & maintenance—Con.							
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M	17	10 325	3 891	924	131	17.8	14.2
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M	17	10 325	3 891	924	131	17.8	14.2
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	17	10 325	3 891	924	131	17.8	14.2
8114	Personal & household goods repair & maintenance	44	15 377	5 463	1 258	205	38.1	37.7
81141	Home & garden equipment & appliance repair & maintenance	19	D	D	D	b	D	D
811411	Home & garden equipment repair & maintenance	6	D	D	D	a	D	D
81142	Reupholstery & furniture repair	4	D	D	D	b	D	D
811420	Reupholstery & furniture repair	4	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance	21	8 785	2 661	583	102	38.9	50.6
811490	Other personal & household goods repair & maintenance	21	8 785	2 661	583	102	38.9	50.6
8114903	Welding repair	8	D	D	D	b	D	D
8114904	Garment repair & alteration services	4	D	D	D	a	D	D
8114909	All other repair & related services	2	D	D	D	b	D	D
812	Personal & laundry services	346	81 432	28 882	6 435	2 167	29.5	7.4
8121	Personal care services	216	24 477	10 358	2 373	903	42.7	15.6
81211	Hair, nail, & skin care services	205	D	D	D	f	D	D
812112	Beauty shops	193	D	D	D	f	D	D
81219	Other personal care services	11	D	D	D	b	D	D
812199	Other personal care services	9	D	D	D	a	D	D
8122	Death care services	31	12 520	3 115	708	139	32.1	9.4
81221	Funeral homes & funeral services	23	10 457	2 436	570	103	24.2	9.3
812210	Funeral homes & funeral services	23	10 457	2 436	570	103	24.2	9.3
8122101	Funeral homes	23	10 457	2 436	570	103	24.2	9.3
8123	Drycleaning & laundry services	61	34 894	12 328	2 754	909	14.7	1.2
81231	Coin-operated laundries & drycleaners	22	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners	22	D	D	D	b	D	D
8123102	Coin-operated laundries & drycleaning stores	22	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated)	34	15 844	5 245	1 192	433	22.6	1.0
812320	Drycleaning & laundry services (except coin-operated)	34	15 844	5 245	1 192	433	22.6	1.0
8123201	Laundries, family & commercial	6	D	D	D	e	D	D
8123202	Drycleaning plants	26	D	D	D	c	D	D
81233	Linen & uniform supply	5	D	D	D	e	D	D
812331	Linen supply	5	D	D	D	e	D	D
8123311	Linen supply (except diaper service)	4	D	D	D	e	D	D
8129	Other personal services	38	9 541	3 081	600	216	46.6	6.4
81292	Photofinishing	7	D	D	D	b	D	D
812922	One-hour photofinishing	4	D	D	D	b	D	D
81299	All other personal services	9	D	D	D	b	D	D
812990	All other personal services	9	D	D	D	b	D	D
	Philadelphia, PA–NJ PMSA							
81	Other services (except public administration)	8 254	3 316 710	1 007 538	233 785	48 485	25.4	9.8
811	Repair & maintenance	4 248	2 124 905	617 471	143 133	22 700	25.3	9.0
8111	Automotive repair & maintenance	3 133	1 221 902	336 333	79 147	14 385	30.1	6.6
81111	Automotive mechanical & electrical repair & maintenance	1 963	644 627	164 232	38 385	6 782	35.1	7.7
811111	General automotive repair	1 650	521 003	129 645	30 564	5 468	37.8	7.4
811112	Automotive exhaust system repair	74	31 130	7 923	1 861	342	22.1	5.6
811113	Automotive transmission repair	128	48 690	14 777	3 267	504	21.8	11.8
811118	Other automotive mechanical & electrical repair & maintenance	111	43 804	11 887	2 693	468	26.9	7.5
8111181	Carburetor repair shops	5	D	D	D	b	D	D
8111182	Brake, front end, & wheel alignment	43	16 990	5 102	1 216	188	18.3	2.7
8111183	Electrical repair shops, motor vehicle	25	7 542	1 985	496	99	31.9	8.8
8111184	Radiator repair	26	D	D	D	c	D	D
8111189	All other motor vehicle repair shops	12	4 993	1 289	293	52	82.7	11.8
81112	Automotive body, paint, interior, & glass repair	816	465 416	136 316	32 247	4 816	23.8	4.6
811121	Automotive body, paint, & interior repair & maintenance	744	426 211	127 099	30 094	4 425	24.0	4.2
8111211	Paint or body repair shops	710	412 970	123 286	29 004	4 283	24.1	4.2
8111212	Van conversion services	9	D	D	D	b	D	D
8111213	Upholstery & interior repair shops	25	D	D	D	b	D	D
811122	Automotive glass replacement shops	72	39 205	9 217	2 153	391	21.8	8.8
81119	Other automotive repair & maintenance	354	111 859	35 785	8 515	2 787	27.8	8.8
811191	Automotive oil change & lubrication shops	82	33 651	9 572	2 370	698	14.9	4.8
811192	Carwashes	244	68 589	22 585	5 265	1 952	34.0	11.0
811198	All other automotive repair & maintenance	28	9 619	3 628	880	137	29.4	7.3
812	Electronic & precision equipment repair & maintenance	377	442 439	138 269	30 964	3 673	16.6	14.9
8121	Electronic & precision equipment repair & maintenance	377	442 439	138 269	30 964	3 673	16.6	14.9
81211	Consumer electronics repair & maintenance	104	46 076	21 152	4 796	787	18.8	15.9
81212	Computer & office machine repair & maintenance	174	259 364	85 350	18 974	1 973	18.3	21.0
81213	Communication equipment repair & maintenance	27	26 393	7 994	1 805	284	17.0	11.2
81219	Other electronic & precision equipment repair & maintenance	72	110 606	23 773	5 389	629	11.6	.9
813	Commercial & industrial machinery & equip (exc auto & electr) R&M	304	302 976	87 121	20 505	2 478	13.7	11.4
8131	Commercial & industrial machinery & equip (exc auto & electr) R&M	304	302 976	87 121	20 505	2 478	13.7	11.4
81310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	304	302 976	87 121	20 505	2 478	13.7	11.4

See footnotes at end of table.

Table 2a. **Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E.]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.							
	Philadelphia, PA—NJ PMSA—Con.							
81	Other services (except public administration)—Con.							
811	Repair & maintenance—Con.							
8114	Personal & household goods repair & maintenance	434	157 588	55 748	12 517	2 164	34.5	6.0
81141	Home & garden equipment & appliance repair & maintenance	138	81 939	31 167	7 079	1 073	27.7	5.4
811411	Home & garden equipment repair & maintenance	57	21 418	5 887	1 220	229	42.4	14.1
811412	Appliance repair & maintenance	81	60 521	25 280	5 859	844	22.5	2.3
81142	Reupholstery & furniture repair	113	23 631	7 944	1 755	422	37.8	5.9
811420	Reupholstery & furniture repair	113	23 631	7 944	1 755	422	37.8	5.9
81143	Footwear & leather goods repair	29	2 474	522	143	47	58.2	4.8
811430	Footwear & leather goods repair	29	2 474	522	143	47	58.2	4.8
81149	Other personal & household goods repair & maintenance	154	49 544	16 115	3 540	622	42.9	7.1
811490	Other personal & household goods repair & maintenance	154	49 544	16 115	3 540	622	42.9	7.1
8114901	Watch, clock, & jewelry repair	25	D	D	D	b	D	D
8114903	Welding repair	45	16 628	5 337	1 303	222	50.9	1.8
8114904	Garment repair & alteration services	24	D	D	D	b	D	D
8114909	All other repair & related services	57	D	D	D	e	D	D
812	Personal & laundry services	4 006	1 191 805	390 067	90 652	25 785	25.6	11.2
8121	Personal care services	2 340	394 274	166 488	38 576	12 795	31.2	19.2
81211	Hair, nail, & skin care services	2 149	331 539	146 874	33 383	11 308	33.5	18.9
812111	Barber shops	153	12 340	4 997	1 224	406	51.8	7.9
812112	Beauty shops	1 887	308 161	137 263	31 076	10 536	32.3	19.6
812113	Nail salons	109	11 038	4 614	1 083	366	46.0	13.1
81219	Other personal care services	191	62 735	19 614	5 193	1 487	19.1	20.4
812191	Diet & weight reducing services	58	41 208	13 593	3 944	1 045	6.4	25.9
812199	Other personal care services	133	21 527	6 021	1 249	442	43.4	10.0
8122	Death care services	431	240 720	71 292	16 481	2 747	31.7	7.3
81221	Funeral homes & funeral services	289	171 752	42 586	9 571	1 338	39.6	4.8
812210	Funeral homes & funeral services	289	171 752	42 586	9 571	1 338	39.6	4.8
8122101	Funeral homes	288	D	D	D	g	D	D
81222	Cemeteries & crematories	142	68 968	28 706	6 910	1 409	12.1	13.3
812220	Cemeteries & crematories	142	68 968	28 706	6 910	1 409	12.1	13.3
8123	Drycleaning & laundry services	825	290 074	89 511	21 205	5 636	27.7	5.2
81231	Coin-operated laundries & drycleaners	218	53 932	11 215	2 613	831	33.3	3.6
812310	Coin-operated laundries & drycleaners	218	53 932	11 215	2 613	831	33.3	3.6
8123101	Coin-operated laundry routes	13	D	D	D	c	D	D
8123102	Coin-operated laundries & drycleaning stores	205	D	D	D	f	D	D
81232	Drycleaning & laundry services (except coin-operated)	559	116 277	37 517	9 135	2 849	44.2	7.1
812320	Drycleaning & laundry services (except coin-operated)	559	116 277	37 517	9 135	2 849	44.2	7.1
8123201	Laundries, family & commercial	27	D	D	D	e	D	D
8123202	Drycleaning plants	458	89 447	28 208	6 699	2 159	46.2	7.2
8123203	Garment pressing & agents for laundries	66	D	D	D	c	D	D
8123204	All other laundry & garment services	8	D	D	D	b	D	D
81233	Linen & uniform supply	48	119 865	40 779	9 457	1 956	9.3	4.0
812331	Linen supply	27	D	D	D	f	D	D
8123311	Linen supply (except diaper service)	26	D	D	D	f	D	D
812332	Industrial launderers	21	D	D	D	g	D	D
8129	Other personal services	410	266 737	62 776	14 390	4 607	9.5	9.7
81292	Photofinishing	123	74 194	22 624	5 005	1 097	16.3	7.8
812921	Photofinishing laboratories (except one-hour)	69	58 783	19 392	4 275	827	16.2	4.6
812922	One-hour photofinishing	54	15 411	3 232	730	270	16.7	20.3
81293	Parking lots & garages	196	163 015	32 026	7 552	3 069	4.4	8.1
812930	Parking lots & garages	196	163 015	32 026	7 552	3 069	4.4	8.1
81299	All other personal services	91	29 528	8 126	1 833	441	20.1	23.1
812990	All other personal services	91	29 528	8 126	1 833	441	20.1	23.1
8129902	Dating services	8	D	D	D	b	D	D
8129909	All other miscellaneous personal services	69	17 693	5 170	1 213	309	29.4	15.4
	Vineland—Millville—Bridgeton, NJ PMSA							
81	Other services (except public administration)	243	65 200	20 602	4 924	1 156	36.9	8.3
811	Repair & maintenance	123	40 262	12 050	2 931	549	39.0	6.5
8111	Automotive repair & maintenance	100	30 095	8 109	1 996	409	42.2	8.7
81111	Automotive mechanical & electrical repair & maintenance	66	15 603	4 178	1 032	203	48.3	14.4
811111	General automotive repair	52	11 711	3 183	809	164	40.9	14.3
811118	Other automotive mechanical & electrical repair & maintenance	8	2 686	704	157	25	74.9	7.6
81112	Automotive body, paint, interior, & glass repair	21	10 060	2 977	757	135	24.2	3.6
811121	Automotive body, paint, & interior repair & maintenance	19	D	D	D	c	D	D
8111211	Paint or body repair shops	19	D	D	D	c	D	D
81119	Other automotive repair & maintenance	13	4 432	954	207	71	61.8	4
811192	Carwashes	10	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance	7	2 067	801	194	35	64.1	—
81121	Electronic & precision equipment repair & maintenance	7	2 067	801	194	35	64.1	—
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M	6	5 624	1 937	482	54	4.6	—
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M	6	5 624	1 937	482	54	4.6	—
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	6	5 624	1 937	482	54	4.6	—

See footnotes at end of table.

Table 2a. **Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E.]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.							
	Vineland—Millville—Bridgeton, NJ PMSA—Con.							
81	Other services (except public administration)—Con.							
811	Repair & maintenance—Con.							
8114	Personal & household goods repair & maintenance	10	2 476	1 203	259	51	57.1	—
81149	Other personal & household goods repair & maintenance	4	945	236	55	13	100.0	—
811490	Other personal & household goods repair & maintenance	4	945	236	55	13	100.0	—
812	Personal & laundry services	120	24 938	8 552	1 993	607	33.5	11.2
8121	Personal care services	71	7 121	2 797	706	279	52.4	10.8
81211	Hair, nail, & skin care services	69	D	D	D	e	D	D
812112	Beauty shops	66	D	D	D	e	D	D
8122	Death care services	15	6 353	1 798	414	72	40.3	1.6
81221	Funeral homes & funeral services	9	5 786	1 467	330	53	36.2	—
812210	Funeral homes & funeral services	9	5 786	1 467	330	53	36.2	—
8122101	Funeral homes	9	5 786	1 467	330	53	36.2	—
8123	Drycleaning & laundry services	27	10 338	3 541	781	229	18.7	12.0
81231	Coin-operated laundries & drycleaners	10	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners	10	D	D	D	b	D	D
8123102	Coin-operated laundries & drycleaning stores	10	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated)	13	4 947	2 339	507	155	15.7	18.7
812320	Drycleaning & laundry services (except coin-operated)	13	4 947	2 339	507	155	15.7	18.7
8123201	Laundries, family & commercial	1	D	D	D	c	D	D
8123202	Drycleaning plants	9	D	D	D	b	D	D
81233	Linen & uniform supply	4	D	D	D	b	D	D
	Wilmington—Newark, DE—MD PMSA							
81	Other services (except public administration)	875	342 878	117 458	26 557	5 546	22.2	6.8
811	Repair & maintenance	453	223 286	69 632	16 039	2 702	22.3	6.3
8111	Automotive repair & maintenance	323	141 559	42 888	10 204	1 800	22.7	5.2
81111	Automotive mechanical & electrical repair & maintenance	206	77 716	22 812	5 291	915	30.3	6.2
811111	General automotive repair	165	58 330	16 889	3 861	685	35.2	6.0
811112	Automotive exhaust system repair	11	6 358	1 614	374	58	26.8	—
811113	Automotive transmission repair	15	5 930	2 150	550	82	11.8	20.3
811118	Other automotive mechanical & electrical repair & maintenance	15	7 098	2 159	506	90	9.0	1.0
8111182	Brake, front end, & wheel alignment	10	5 561	1 666	375	69	11.5	—
81112	Automotive body, paint, interior, & glass repair	74	43 276	12 621	3 078	439	15.3	4.6
811121	Automotive body, paint, & interior repair & maintenance	64	35 410	11 157	2 725	392	17.9	4.2
8111211	Paint or body repair shops	58	33 405	10 625	2 597	372	18.4	4.4
811122	Automotive glass replacement shops	10	7 866	1 464	353	47	3.7	6.8
81119	Other automotive repair & maintenance	43	20 567	7 455	1 835	446	9.6	2.5
811191	Automotive oil change & lubrication shops	11	D	D	D	c	D	D
811192	Carwashes	29	15 291	5 949	1 468	321	10.6	3.3
8112	Electronic & precision equipment repair & maintenance	38	15 496	5 125	1 084	185	25.1	22.9
81121	Electronic & precision equipment repair & maintenance	38	15 496	5 125	1 084	185	25.1	22.9
811211	Consumer electronics repair & maintenance	9	D	D	D	b	D	D
811212	Computer & office machine repair & maintenance	16	7 631	3 026	676	94	9.1	45.0
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M	38	49 428	15 693	3 384	457	20.2	6.0
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M	38	49 428	15 693	3 384	457	20.2	6.0
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M	38	49 428	15 693	3 384	457	20.2	6.0
8114	Personal & household goods repair & maintenance	54	16 803	5 926	1 367	260	22.8	1.6
81141	Home & garden equipment & appliance repair & maintenance	13	10 881	4 122	919	157	11.8	—
811412	Appliance repair & maintenance	7	D	D	D	c	D	D
81142	Reupholstery & furniture repair	14	D	D	D	b	D	D
811420	Reupholstery & furniture repair	14	D	D	D	b	D	D
81143	Footwear & leather goods repair	6	D	D	D	a	D	D
811430	Footwear & leather goods repair	6	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance	21	3 455	1 029	253	59	51.9	7.1
811490	Other personal & household goods repair & maintenance	21	3 455	1 029	253	59	51.9	7.1
8114901	Watch, clock, & jewelry repair	6	D	D	D	a	D	D
812	Personal & laundry services	422	119 592	47 826	10 518	2 844	22.0	7.8
8121	Personal care services	260	46 246	22 931	5 372	1 680	27.6	11.1
81211	Hair, nail, & skin care services	236	41 289	21 219	4 846	1 527	29.5	12.3
812111	Barber shops	12	1 137	550	127	29	38.6	9.4
812112	Beauty shops	213	38 235	19 795	4 512	1 422	30.1	11.3
812113	Nail salons	11	1 917	874	207	76	10.4	34.4
81219	Other personal care services	24	4 957	1 712	526	153	12.1	1.1
812191	Diet & weight reducing services	9	D	D	D	c	D	D
812199	Other personal care services	15	D	D	D	b	D	D
8122	Death care services	44	25 291	8 312	1 681	237	22.0	1.1
81221	Funeral homes & funeral services	31	20 526	6 419	1 282	172	25.0	—
812210	Funeral homes & funeral services	31	20 526	6 419	1 282	172	25.0	—
8122101	Funeral homes	30	D	D	D	c	D	D
81222	Cemeteries & crematories	13	4 765	1 893	399	65	8.8	5.7
812220	Cemeteries & crematories	13	4 765	1 893	399	65	8.8	5.7

See footnotes at end of table.

Table 2a. **Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.							
	Wilmington–Newark, DE–MD PMSA—Con.							
81	Other services (except public administration)—Con.							
812	Personal & laundry services—Con.							
8123	Drycleaning & laundry services	93	33 087	13 450	2 768	729	21.2	6.5
81231	Coin-operated laundries & drycleaners	29	D	D	D	c	D	D
812310	Coin-operated laundries & drycleaners	29	D	D	D	c	D	D
8123102	Coin-operated laundries & drycleaning stores	27	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated)	61	12 056	4 562	1 049	335	49.1	15.5
812320	Drycleaning & laundry services (except coin-operated)	61	12 056	4 562	1 049	335	49.1	15.5
8123202	Drycleaning plants	50	11 039	4 301	994	317	47.4	16.8
81233	Linen & uniform supply	3	D	D	D	e	D	D
812331	Linen supply	2	D	D	D	c	D	D
8129	Other personal services	25	14 968	3 133	697	198	6.6	12.0
81292	Photofinishing	11	D	D	D	b	D	D
81293	Parking lots & garages	9	D	D	D	c	D	D
812930	Parking lots & garages	9	D	D	D	c	D	D
	AREA OUTSIDE DELAWARE METROPOLITAN AREAS							
81	Other services (except public administration)	215	53 021	15 688	3 534	939	26.2	10.5
811	Repair & maintenance	109	33 629	8 987	2 065	454	28.4	7.2
8111	Automotive repair & maintenance	73	23 588	6 246	1 429	308	31.2	3.4
81111	Automotive mechanical & electrical repair & maintenance	52	16 274	4 128	941	214	30.9	4.2
811111	General automotive repair	42	D	D	D	c	D	D
811118	Other automotive mechanical & electrical repair & maintenance	5	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair	17	6 875	1 995	457	85	32.7	1.8
811121	Automotive body, paint, & interior repair & maintenance	14	5 547	1 674	384	72	40.5	2.2
8111211	Paint or body repair shops	12	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance	16	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance	8	2 770	794	204	47	18.6	3.4
811490	Other personal & household goods repair & maintenance	8	2 770	794	204	47	18.6	3.4
812	Personal & laundry services	106	19 392	6 701	1 469	485	22.5	16.1
8121	Personal care services	73	7 521	3 514	717	290	29.6	20.7
81211	Hair, nail, & skin care services	68	D	D	D	e	D	D
812112	Beauty shops	62	D	D	D	e	D	D
8122	Death care services	13	D	D	D	b	D	D
81221	Funeral homes & funeral services	9	D	D	D	b	D	D
812210	Funeral homes & funeral services	9	D	D	D	b	D	D
8122101	Funeral homes	9	D	D	D	b	D	D
8123	Drycleaning & laundry services	19	6 324	1 623	380	122	9.3	—
81232	Drycleaning & laundry services (except coin-operated)	11	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated)	11	D	D	D	b	D	D
8123202	Drycleaning plants	8	D	D	D	b	D	D
81233	Linen & uniform supply	1	D	D	D	b	D	D

¹Includes receipts information obtained from administrative records of other Federal agencies.

²Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 2b. Summary Statistics for Firms Exempt From Federal Income Tax for Metropolitan Areas: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records ¹	Estimated ²
DOVER, DE MSA									
81	Other services (except public administration) .	57	24 717	16 842	5 916	1 365	425	27.9	10.0
813	Religious/grantmaking/civic/professional & similar org	57	24 717	16 842	5 916	1 365	425	27.9	10.0
8132	Grantmaking & giving services	5	D	D	D	D	b	D	D
81321	Grantmaking & giving services	5	D	D	D	D	b	D	D
8134	Civic & social organizations	20	5 081	4 890	1 739	378	233	28.5	18.1
81341	Civic & social organizations	20	5 081	4 890	1 739	378	233	28.5	18.1
813410	Civic & social organizations	20	5 081	4 890	1 739	378	233	28.5	18.1
8134101	Civic & social organizations, with restaurants & bars	11	2 233	2 112	599	139	69	28.1	35.3
8134102	Civic & social organizations, without restaurants & bars	9	2 848	2 778	1 140	239	164	28.8	4.6
8139	Business/professional/labor/political/& similar organizations	26	6 657	6 485	2 089	462	61	67.7	11.7
81391	Business associations	14	4 378	4 252	1 491	312	38	76.0	3.3
813910	Business associations	14	4 378	4 252	1 491	312	38	76.0	3.3
PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA									
81	Other services (except public administration) .	1 913	2 139 450	1 055 597	353 880	81 011	16 300	25.4	7.7
813	Religious/grantmaking/civic/professional & similar org	1 913	2 139 450	1 055 597	353 880	81 011	16 300	25.4	7.7
8132	Grantmaking & giving services	253	1 175 819	166 974	74 142	16 997	2 511	29.3	3.2
81321	Grantmaking & giving services	253	1 175 819	166 974	74 142	16 997	2 511	29.3	3.2
813211	Grantmaking foundations	119	818 538	59 375	22 532	4 955	585	36.5	2.3
813212	Voluntary health organizations	82	156 678	66 137	31 175	7 397	1 304	9.5	10.2
813219	Other grantmaking & giving services	52	200 603	41 462	20 435	4 645	622	15.3	1.5
8133	Social advocacy organizations	245	D	D	D	D	h	D	D
81331	Social advocacy organizations	245	D	D	D	D	h	D	D
813311	Human rights organizations	58	D	D	D	D	f	D	D
813312	Environment, conservation, & wildlife organizations	65	38 028	35 396	12 091	2 782	631	42.5	4.3
813319	Other social advocacy organizations	122	D	D	D	D	g	D	D
8134	Civic & social organizations	573	183 401	163 571	56 753	13 250	5 460	20.6	19.2
81341	Civic & social organizations	573	183 401	163 571	56 753	13 250	5 460	20.6	19.2
813410	Civic & social organizations	573	183 401	163 571	56 753	13 250	5 460	20.6	19.2
8134101	Civic & social organizations, with restaurants & bars	299	74 722	69 833	20 437	4 933	1 814	28.6	30.0
8134102	Civic & social organizations, without restaurants & bars	274	108 679	93 738	36 316	8 317	3 646	15.1	11.7
8139	Business/professional/labor/political/& similar organizations	842	D	D	D	D	i	D	D
81391	Business associations	220	110 151	103 755	37 252	8 835	1 092	23.2	10.6
813910	Business associations	220	110 151	103 755	37 252	8 835	1 092	23.2	10.6
81392	Professional organizations	171	D	D	D	D	g	D	D
813920	Professional organizations	171	D	D	D	D	g	D	D
81399	Other similar organizations (exc bus, prof, labor, & political)	451	243 418	225 835	55 626	12 654	2 511	13.5	22.4
813990	Other similar organizations (exc bus, prof, labor, & political)	451	243 418	225 835	55 626	12 654	2 511	13.5	22.4
Atlantic–Cape May, NJ PMSA									
81	Other services (except public administration) .	184	76 538	61 393	16 344	3 367	785	25.4	19.3
813	Religious/grantmaking/civic/professional & similar org	184	76 538	61 393	16 344	3 367	785	25.4	19.3
8132	Grantmaking & giving services	6	12 892	3 628	1 830	440	50	24.3	.6
81321	Grantmaking & giving services	6	12 892	3 628	1 830	440	50	24.3	.6
8133	Social advocacy organizations	10	D	D	D	D	b	D	D
81331	Social advocacy organizations	10	D	D	D	D	b	D	D
813319	Other social advocacy organizations	4	D	D	D	D	b	D	D
8134	Civic & social organizations	14	D	D	D	D	c	D	D
81341	Civic & social organizations	14	D	D	D	D	c	D	D
813410	Civic & social organizations	14	D	D	D	D	c	D	D
8134102	Civic & social organizations, without restaurants & bars	3	D	D	D	D	b	D	D
8139	Business/professional/labor/political/& similar organizations	154	D	D	D	D	f	D	D
81391	Business associations	20	7 712	7 399	1 396	318	66	55.5	17.1
813910	Business associations	20	7 712	7 399	1 396	318	66	55.5	17.1
81399	Other similar organizations (exc bus, prof, labor, & political)	123	D	D	D	D	e	D	D
813990	Other similar organizations (exc bus, prof, labor, & political)	123	D	D	D	D	e	D	D

See footnotes at end of table.

Table 2b. **Summary Statistics for Firms Exempt From Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records ¹	Estimated ²
PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.									
Philadelphia, PA–NJ PMSA									
81	Other services (except public administration) .	1 455	1 710 938	866 901	293 957	67 427	12 887	17.9	7.8
813	Religious/grantmaking/civic/professional & similar org	1 455	1 710 938	866 901	293 957	67 427	12 887	17.9	7.8
8132	Grantmaking & giving services	200	911 098	130 733	61 490	14 027	2 017	15.7	3.9
81321	Grantmaking & giving services	200	911 098	130 733	61 490	14 027	2 017	15.7	3.9
813211	Grantmaking foundations	97	603 207	46 191	20 772	4 570	539	17.9	2.9
813212	Voluntary health organizations	64	141 003	52 787	25 013	5 925	1 063	9.2	10.5
813219	Other grantmaking & giving services	39	166 888	31 755	15 705	3 532	415	13.4	1.5
8133	Social advocacy organizations	198	195 304	182 841	64 549	14 294	2 907	16.2	8.8
81331	Social advocacy organizations	198	195 304	182 841	64 549	14 294	2 907	16.2	8.8
813311	Human rights organizations	50	75 004	73 149	20 167	4 970	821	5.2	4.6
813312	Environment, conservation, & wildlife organizations	45	30 248	28 374	9 917	2 272	493	44.4	3.9
813319	Other social advocacy organizations	103	90 052	81 318	34 465	7 052	1 593	15.8	14.0
8134	Civic & social organizations	472	144 140	126 102	41 424	9 797	3 874	21.3	20.0
81341	Civic & social organizations	472	144 140	126 102	41 424	9 797	3 874	21.3	20.0
813410	Civic & social organizations	472	144 140	126 102	41 424	9 797	3 874	21.3	20.0
8134101	Civic & social organizations, with restaurants & bars	245	60 179	56 406	16 008	3 891	1 485	27.2	31.6
8134102	Civic & social organizations, without restaurants & bars	227	83 961	69 696	25 416	5 906	2 389	17.0	11.8
8139	Business/professional/labor/political/& similar organizations	585	460 396	427 225	126 494	29 309	4 089	22.0	11.5
81391	Business associations	162	78 118	72 974	28 532	6 713	825	21.8	12.1
813910	Business associations	162	78 118	72 974	28 532	6 713	825	21.8	12.1
81392	Professional organizations	134	195 008	181 971	55 388	12 667	1 351	29.4	2.8
813920	Professional organizations	134	195 008	181 971	55 388	12 667	1 351	29.4	2.8
81399	Other similar organizations (exc bus, prof, labor, & political)	289	187 270	172 280	42 574	9 929	1 913	14.3	20.3
813990	Other similar organizations (exc bus, prof, labor, & political)	289	187 270	172 280	42 574	9 929	1 913	14.3	20.3
Vineland–Millville–Bridgeton, NJ PMSA									
81	Other services (except public administration) .	40	8 694	6 634	2 172	489	158	29.0	17.3
813	Religious/grantmaking/civic/professional & similar org	40	8 694	6 634	2 172	489	158	29.0	17.3
8134	Civic & social organizations	13	D	D	D	D	b	D	D
81341	Civic & social organizations	13	D	D	D	D	b	D	D
813410	Civic & social organizations	13	D	D	D	D	b	D	D
Wilmington–Newark, DE–MD PMSA									
81	Other services (except public administration) .	234	343 280	120 669	41 407	9 728	2 470	62.7	3.9
813	Religious/grantmaking/civic/professional & similar org	234	343 280	120 669	41 407	9 728	2 470	62.7	3.9
8132	Grantmaking & giving services	42	249 306	31 757	10 511	2 449	431	78.9	1.2
81321	Grantmaking & giving services	42	249 306	31 757	10 511	2 449	431	78.9	1.2
813211	Grantmaking foundations	19	D	D	D	D	b	D	D
813212	Voluntary health organizations	15	D	D	D	D	c	D	D
813219	Other grantmaking & giving services	8	D	D	D	D	c	D	D
8133	Social advocacy organizations	31	8 237	7 248	2 907	732	155	35.2	6.7
81331	Social advocacy organizations	31	8 237	7 248	2 907	732	155	35.2	6.7
813312	Environment, conservation, & wildlife organizations	11	D	D	D	D	b	D	D
8134	Civic & social organizations	74	33 124	31 603	13 163	2 968	1 377	17.4	15.2
81341	Civic & social organizations	74	33 124	31 603	13 163	2 968	1 377	17.4	15.2
813410	Civic & social organizations	74	33 124	31 603	13 163	2 968	1 377	17.4	15.2
8134101	Civic & social organizations, with restaurants & bars	35	11 921	11 072	4 013	965	289	32.3	19.2
8134102	Civic & social organizations, without restaurants & bars	39	21 203	20 531	9 150	2 003	1 088	9.0	13.0
8139	Business/professional/labor/political/& similar organizations	87	52 613	50 061	14 826	3 579	507	18.5	9.0
81391	Business associations	32	23 369	22 459	7 015	1 722	186	16.7	2.2
813910	Business associations	32	23 369	22 459	7 015	1 722	186	16.7	2.2
81392	Professional organizations	21	17 365	16 339	4 564	1 146	157	21.2	2.6
813920	Professional organizations	21	17 365	16 339	4 564	1 146	157	21.2	2.6
81399	Other similar organizations (exc bus, prof, labor, & political)	34	11 879	11 263	3 247	711	164	18.0	31.8
813990	Other similar organizations (exc bus, prof, labor, & political)	34	11 879	11 263	3 247	711	164	18.0	31.8

See footnotes at end of table.

Table 2b. Summary Statistics for Firms Exempt From Federal Income Tax for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records ¹	Estimated ²
AREA OUTSIDE DELAWARE METROPOLITAN AREAS									
81	Other services (except public administration) .	79	17 022	16 751	4 895	1 092	355	21.4	19.0
813	Religious/grantmaking/civic/professional & similar org	79	17 022	16 751	4 895	1 092	355	21.4	19.0
8134	Civic & social organizations	20	D	D	D	D	c	D	D
81341	Civic & social organizations	20	D	D	D	D	c	D	D
813410	Civic & social organizations	20	D	D	D	D	c	D	D
8134101	Civic & social organizations, with restaurants & bars	11	D	D	D	D	b	D	D
8134102	Civic & social organizations, without restaurants & bars	9	D	D	D	D	c	D	D
8139	Business/professional/labor/political/& similar organizations	50	D	D	D	D	c	D	D
81399	Other similar organizations (exc bus, prof, labor, & political)	39	D	D	D	D	b	D	D
813990	Other similar organizations (exc bus, prof, labor, & political)	39	D	D	D	D	b	D	D

¹Includes revenue information obtained from administrative records of other Federal agencies.
²Includes revenue information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
KENT COUNTY, DE								
81	Other services (except public administration)	215	56 035	16 774	3 960	1 016	22.5	4.3
811	Repair & maintenance	113	36 140	9 716	2 297	504	24.2	3.9
8111	Automotive repair & maintenance	80	26 099	6 633	1 608	377	29.0	3.7
81111	Automotive mechanical & electrical repair & maintenance	42	15 131	3 358	789	170	27.0	5.6
811111	General automotive repair	33	D	D	D	c	D	D
81112	Automotive body, paint, interior, & glass repair	26	7 625	2 155	529	103	38.0	.7
811121	Automotive body, paint, & interior repair & maintenance	22	5 790	1 590	400	85	44.9	1.0
8111211	Paint or body repair shops	16	5 196	1 407	360	75	43.7	—
81119	Other automotive repair & maintenance	12	3 343	1 120	290	104	17.6	1.9
811192	Carwashes	10	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M	10	4 893	1 219	303	42	7.1	1.1
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M	10	4 893	1 219	303	42	7.1	1.1
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M	10	4 893	1 219	303	42	7.1	1.1
8114	Personal & household goods repair & maintenance	13	4 031	1 484	302	68	7.5	8.8
81149	Other personal & household goods repair & maintenance	8	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance	8	D	D	D	b	D	D
8114903	Welding repair	3	D	D	D	b	D	D
812	Personal & laundry services	102	19 895	7 058	1 663	512	19.4	4.9
8121	Personal care services	64	7 685	3 455	810	294	25.8	7.5
81211	Hair, nail, & skin care services	59	6 739	3 247	762	269	27.2	8.6
812112	Beauty shops	54	6 453	3 138	731	256	26.3	9.0
81219	Other personal care services	5	946	208	48	25	16.3	—
8122	Death care services	15	D	D	D	b	D	D
81221	Funeral homes & funeral services	12	4 091	929	187	53	32.5	3.6
812210	Funeral homes & funeral services	12	4 091	929	187	53	32.5	3.6
8122101	Funeral homes	11	D	D	D	b	D	D
8123	Drycleaning & laundry services	21	7 669	2 529	640	156	5.8	1.9
81232	Drycleaning & laundry services (except coin-operated)	13	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated)	13	D	D	D	b	D	D
8123202	Drycleaning plants	11	D	D	D	b	D	D
81233	Linen & uniform supply	2	D	D	D	b	D	D
812331	Linen supply	1	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
NEW CASTLE COUNTY, DE								
81	Other services (except public administration)	768	311 493	108 195	24 409	5 051	21.3	6.7
811	Repair & maintenance	397	199 314	62 771	14 382	2 391	22.0	6.1
8111	Automotive repair & maintenance	279	121 243	37 350	8 875	1 543	22.1	4.8
81111	Automotive mechanical & electrical repair & maintenance	175	66 906	20 341	4 726	797	28.5	6.3
811111	General automotive repair	138	D	D	D	f	D	D
811112	Automotive exhaust system repair	10	D	D	D	b	D	D
811113	Automotive transmission repair	15	5 930	2 150	550	82	11.8	20.3
811118	Other automotive mechanical & electrical repair & maintenance	12	D	D	D	b	D	D
8111182	Brake, front end, & wheel alignment	7	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair	68	37 820	11 031	2 673	391	16.1	2.8
811121	Automotive body, paint, & interior repair & maintenance	58	29 954	9 567	2 320	344	19.3	1.7
8111211	Paint or body repair shops	53	D	D	D	e	D	D
811122	Automotive glass replacement shops	10	7 866	1 464	353	47	3.7	6.8
81119	Other automotive repair & maintenance	36	16 517	5 978	1 476	355	9.8	3.1
811191	Automotive oil change & lubrication shops	8	D	D	D	b	D	D
811192	Carwashes	27	D	D	D	e	D	D
8112	Electronic & precision equipment repair & maintenance	38	15 496	5 125	1 084	185	25.1	22.9
81121	Electronic & precision equipment repair & maintenance	38	15 496	5 125	1 084	185	25.1	22.9
811211	Consumer electronics repair & maintenance	9	D	D	D	b	D	D
811212	Computer & office machine repair & maintenance	16	7 631	3 026	676	94	9.1	45.0
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M	35	D	D	D	e	D	D
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M	35	D	D	D	e	D	D
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	35	D	D	D	e	D	D
8114	Personal & household goods repair & maintenance	45	D	D	D	c	D	D
81141	Home & garden equipment & appliance repair & maintenance	11	D	D	D	c	D	D
811412	Appliance repair & maintenance	6	D	D	D	c	D	D
81142	Reupholstery & furniture repair	12	D	D	D	b	D	D
811420	Reupholstery & furniture repair	12	D	D	D	b	D	D
81143	Footwear & leather goods repair	5	D	D	D	a	D	D
811430	Footwear & leather goods repair	5	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance	17	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance	17	D	D	D	b	D	D
8114901	Watch, clock, & jewelry repair	6	D	D	D	a	D	D
812	Personal & laundry services	371	112 179	45 424	10 027	2 660	20.0	7.6
8121	Personal care services	226	43 288	21 662	5 086	1 563	25.9	10.4
81211	Hair, nail, & skin care services	204	D	D	D	g	D	D
812111	Barber shops	11	D	D	D	b	D	D
812112	Beauty shops	183	D	D	D	g	D	D
812113	Nail salons	10	D	D	D	b	D	D
81219	Other personal care services	22	D	D	D	c	D	D
812191	Diet & weight reducing services	9	D	D	D	c	D	D
812199	Other personal care services	13	D	D	D	b	D	D
8122	Death care services	36	22 244	7 570	1 572	214	18.2	1.0
81221	Funeral homes & funeral services	25	D	D	D	c	D	D
812210	Funeral homes & funeral services	25	D	D	D	c	D	D
8122101	Funeral homes	24	D	D	D	c	D	D
81222	Cemeteries & crematories	11	D	D	D	b	D	D
812220	Cemeteries & crematories	11	D	D	D	b	D	D
8123	Drycleaning & laundry services	84	31 679	13 059	2 672	685	19.6	6.4
81231	Coin-operated laundries & drycleaners	25	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners	25	D	D	D	b	D	D
8123102	Coin-operated laundries & drycleaning stores	23	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated)	56	D	D	D	e	D	D
812320	Drycleaning & laundry services (except coin-operated)	56	D	D	D	e	D	D
8123202	Drycleaning plants	46	D	D	D	e	D	D
81233	Linen & uniform supply	3	D	D	D	e	D	D
812331	Linen supply	2	D	D	D	c	D	D
8129	Other personal services	25	14 968	3 133	697	198	6.6	12.0
81292	Photofinishing	11	D	D	D	b	D	D
81293	Parking lots & garages	9	D	D	D	c	D	D
812930	Parking lots & garages	9	D	D	D	c	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
SUSSEX COUNTY, DE								
81	Other services (except public administration)	215	53 021	15 688	3 534	939	26.2	10.5
811	Repair & maintenance	109	33 629	8 987	2 065	454	28.4	7.2
8111	Automotive repair & maintenance	73	23 588	6 246	1 429	308	31.2	3.4
81111	Automotive mechanical & electrical repair & maintenance	52	16 274	4 128	941	214	30.9	4.2
811111	General automotive repair	42	D	D	D	c	D	D
811118	Other automotive mechanical & electrical repair & maintenance	5	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair	17	6 875	1 995	457	85	32.7	1.8
811121	Automotive body, paint, & interior repair & maintenance	14	5 547	1 674	384	72	40.5	2.2
8111211	Paint or body repair shops	12	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance	16	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance	8	2 770	794	204	47	18.6	3.4
811490	Other personal & household goods repair & maintenance	8	2 770	794	204	47	18.6	3.4
812	Personal & laundry services	106	19 392	6 701	1 469	485	22.5	16.1
8121	Personal care services	73	7 521	3 514	717	290	29.6	20.7
81211	Hair, nail, & skin care services	68	D	D	D	e	D	D
812112	Beauty shops	62	D	D	D	e	D	D
8122	Death care services	13	D	D	D	b	D	D
81221	Funeral homes & funeral services	9	D	D	D	b	D	D
812210	Funeral homes & funeral services	9	D	D	D	b	D	D
8122101	Funeral homes	9	D	D	D	b	D	D
8123	Drycleaning & laundry services	19	6 324	1 623	380	122	9.3	—
81232	Drycleaning & laundry services (except coin-operated)	11	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated)	11	D	D	D	b	D	D
8123202	Drycleaning plants	8	D	D	D	b	D	D
81233	Linen & uniform supply	1	D	D	D	b	D	D

¹Includes receipts information obtained from administrative records of other Federal agencies.
²Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
DOVER, DE								
81	Other services (except public administration)	103	36 120	11 390	2 720	678	9.7	5.5
811	Repair & maintenance	49	21 973	6 123	1 463	309	10.9	5.4
8111	Automotive repair & maintenance	36	17 283	4 657	1 121	257	11.2	5.3
81111	Automotive mechanical & electrical repair & maintenance	19	9 898	2 172	491	96	12.4	8.6
811111	General automotive repair	13	7 065	1 472	321	65	6.3	8.4
81112	Automotive body, paint, interior, & glass repair	10	4 565	1 401	349	60	11.7	—
811121	Automotive body, paint, & interior repair & maintenance	7	D	D	D	b	D	D
8111211	Paint or body repair shops	6	D	D	D	b	D	D
81119	Other automotive repair & maintenance	7	2 820	1 084	281	101	6.4	2.1
811192	Carwashes	5	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance	3	D	D	D	b	D	D
812	Personal & laundry services	54	14 147	5 267	1 257	369	8.0	5.8
8121	Personal care services	33	4 421	2 198	507	179	15.7	13.1
81211	Hair, nail, & skin care services	31	D	D	D	c	D	D
812112	Beauty shops	29	D	D	D	c	D	D
8122	Death care services	7	2 771	685	145	46	6.2	5.4
81221	Funeral homes & funeral services	6	D	D	D	b	D	D
812210	Funeral homes & funeral services	6	D	D	D	b	D	D
8123	Drycleaning & laundry services	14	6 955	2 384	605	144	3.8	1.3
81232	Drycleaning & laundry services (except coin-operated)	8	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated)	8	D	D	D	b	D	D
8123202	Drycleaning plants	7	D	D	D	b	D	D
81233	Linen & uniform supply	2	D	D	D	b	D	D
812331	Linen supply	1	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
ELSMERE, DE								
81	Other services (except public administration)	14	5 686	1 616	388	69	23.7	9.4
811	Repair & maintenance	13	D	D	D	b	D	D
8111	Automotive repair & maintenance	10	4 268	1 229	304	53	14.8	12.5
81111	Automotive mechanical & electrical repair & maintenance	4	2 246	577	139	27	16.2	—
81112	Automotive body, paint, interior, & glass repair	6	2 022	652	165	26	13.3	26.4
811121	Automotive body, paint, & interior repair & maintenance	5	D	D	D	b	D	D
812	Personal & laundry services	1	D	D	D	a	D	D
GEORGETOWN, DE								
81	Other services (except public administration)	11	2 076	523	116	31	23.8	10.4
811	Repair & maintenance	8	1 737	343	80	20	28.5	4.3
8111	Automotive repair & maintenance	8	1 737	343	80	20	28.5	4.3
LAUREL, DE								
81	Other services (except public administration)	9	1 228	367	81	25	57.6	1.6
811	Repair & maintenance	4	1 038	305	66	17	57.1	—
LEWES, DE								
81	Other services (except public administration)	5	902	302	57	19	63.5	—
812	Personal & laundry services	3	D	D	D	a	D	D
MIDDLETOWN, DE								
81	Other services (except public administration)	11	2 126	423	94	35	49.8	—
811	Repair & maintenance	5	1 280	237	49	16	33.5	—
812	Personal & laundry services	6	846	186	45	19	74.5	—
MILFORD, DE *								
81	Other services (except public administration)	35	7 646	1 993	491	141	33.6	7.0
811	Repair & maintenance	21	5 747	1 353	330	78	31.3	4.1
8111	Automotive repair & maintenance	15	4 313	976	243	59	41.8	1.3
81111	Automotive mechanical & electrical repair & maintenance	5	2 359	462	119	30	24.6	—
81112	Automotive body, paint, interior, & glass repair	8	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance	7	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance	4	D	D	D	a	D	D
812	Personal & laundry services	14	1 899	640	161	63	40.3	15.6
8121	Personal care services	9	979	480	117	50	31.4	24.4
81211	Hair, nail, & skin care services	9	979	480	117	50	31.4	24.4
812112	Beauty shops	8	D	D	D	b	D	D
MILFORD, DE (KENT COUNTY PART) *								
81	Other services (except public administration)	23	4 208	1 154	292	77	50.6	6.7
811	Repair & maintenance	15	3 092	760	192	46	46.8	7.3
8111	Automotive repair & maintenance	11	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair	8	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance	7	D	D	D	b	D	D
812	Personal & laundry services	8	1 116	394	100	31	61.2	5.2
8121	Personal care services	6	D	D	D	b	D	D
81211	Hair, nail, & skin care services	6	D	D	D	b	D	D
MILFORD, DE (SUSSEX COUNTY PART) *								
81	Other services (except public administration)	12	3 438	839	199	64	12.7	7.3
811	Repair & maintenance	6	2 655	593	138	32	13.4	.4
8111	Automotive repair & maintenance	4	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance	3	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance	2	D	D	D	a	D	D
812	Personal & laundry services	6	783	246	61	32	10.6	30.5

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
NEWARK, DE								
81	Other services (except public administration)	69	27 385	11 566	2 725	473	14.9	1.6
811	Repair & maintenance	27	18 304	7 895	1 795	232	12.0	.9
8111	Automotive repair & maintenance	21	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance	12	4 772	1 364	324	57	35.3	—
811111	General automotive repair	8	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair	5	D	D	D	a	D	D
81119	Other automotive repair & maintenance	4	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M	3	D	D	D	c	D	D
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M	3	D	D	D	c	D	D
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	3	D	D	D	c	D	D
812	Personal & laundry services	42	9 081	3 671	930	241	20.6	3.0
8121	Personal care services	29	6 365	3 080	817	200	18.5	4.3
81211	Hair, nail, & skin care services	24	4 237	2 067	453	155	27.8	6.5
812112	Beauty shops	23	D	D	D	c	D	D
81219	Other personal care services	5	2 128	1 013	364	45	—	—
812191	Diet & weight reducing services	3	D	D	D	b	D	D
8123	Drycleaning & laundry services	10	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated)	6	D	D	D	a	D	D
812320	Drycleaning & laundry services (except coin-operated)	6	D	D	D	a	D	D
NEW CASTLE, DE								
81	Other services (except public administration)	40	33 225	9 975	2 391	449	5.4	.1
811	Repair & maintenance	25	24 203	6 780	1 621	227	5.8	—
8111	Automotive repair & maintenance	16	11 662	3 518	879	134	5.1	—
81111	Automotive mechanical & electrical repair & maintenance	11	3 936	1 129	275	46	8.9	—
811111	General automotive repair	10	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair	2	D	D	D	a	D	D
811121	Automotive body, paint, & interior repair & maintenance	2	D	D	D	a	D	D
81119	Other automotive repair & maintenance	3	D	D	D	b	D	D
811192	Carwashes	2	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M	5	10 869	2 874	655	65	4.1	—
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M	5	10 869	2 874	655	65	4.1	—
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	5	10 869	2 874	655	65	4.1	—
812	Personal & laundry services	15	9 022	3 195	770	222	4.2	.5
8121	Personal care services	8	771	264	53	73	35.7	5.3
81211	Hair, nail, & skin care services	7	D	D	D	b	D	D
8123	Drycleaning & laundry services	6	D	D	D	c	D	D
81233	Linen & uniform supply	2	D	D	D	c	D	D
812331	Linen supply	2	D	D	D	c	D	D
SEAFORD, DE								
81	Other services (except public administration)	27	7 696	2 101	505	149	19.6	2.8
811	Repair & maintenance	9	2 795	901	219	41	16.4	1.9
8111	Automotive repair & maintenance	6	2 161	713	168	29	8.3	—
81111	Automotive mechanical & electrical repair & maintenance	4	D	D	D	b	D	D
812	Personal & laundry services	18	4 901	1 200	286	108	21.4	3.3
8121	Personal care services	13	1 514	693	162	68	28.5	10.6
81211	Hair, nail, & skin care services	11	D	D	D	b	D	D
812112	Beauty shops	11	D	D	D	b	D	D
8123	Drycleaning & laundry services	3	D	D	D	b	D	D
81233	Linen & uniform supply	1	D	D	D	b	D	D
SMYRNA, DE *								
81	Other services (except public administration)	10	1 141	326	60	13	95.4	—
812	Personal & laundry services	6	851	240	49	10	93.8	—
SMYRNA, DE (KENT COUNTY PART) *								
81	Other services (except public administration)	10	1 141	326	60	13	95.4	—
812	Personal & laundry services	6	851	240	49	10	93.8	—

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
WILMINGTON, DE								
81	Other services (except public administration)	166	72 424	27 005	5 712	1 236	16.7	7.5
811	Repair & maintenance	71	31 427	10 556	2 326	437	15.0	7.1
8111	Automotive repair & maintenance	54	25 370	8 124	1 816	309	15.3	2.5
81111	Automotive mechanical & electrical repair & maintenance	34	12 953	3 909	830	144	22.2	4.7
811111	General automotive repair	28	10 783	3 206	652	119	25.1	3.7
81112	Automotive body, paint, interior, & glass repair	14	10 675	3 519	854	116	7.6	.3
811121	Automotive body, paint, & interior repair & maintenance	12	D	D	D	c	D	D
8111211	Paint or body repair shops	12	D	D	D	c	D	D
81119	Other automotive repair & maintenance	6	1 742	696	132	49	11.1	—
811192	Carwashes	4	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance	5	1 838	704	138	29	9.3	—
81121	Electronic & precision equipment repair & maintenance	5	1 838	704	138	29	9.3	—
8114	Personal & household goods repair & maintenance	9	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance	5	1 202	306	74	18	51.4	—
811490	Other personal & household goods repair & maintenance	5	1 202	306	74	18	51.4	—
8114901	Watch, clock, & jewelry repair	5	1 202	306	74	18	51.4	—
812	Personal & laundry services	95	40 997	16 449	3 386	799	18.0	7.7
8121	Personal care services	54	10 534	5 638	1 315	332	37.1	5.1
81211	Hair, nail, & skin care services	51	10 206	5 575	1 305	326	35.8	5.2
812112	Beauty shops	45	9 714	5 376	1 258	314	37.0	1.0
8122	Death care services	11	5 137	1 911	372	70	26.5	3.9
81221	Funeral homes & funeral services	7	4 052	1 396	258	50	27.9	—
812210	Funeral homes & funeral services	7	4 052	1 396	258	50	27.9	—
8122101	Funeral homes	7	4 052	1 396	258	50	27.9	—
8123	Drycleaning & laundry services	14	12 764	6 302	1 140	249	10.5	5.0
81232	Drycleaning & laundry services (except coin-operated)	8	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated)	8	D	D	D	b	D	D
8123202	Drycleaning plants	7	D	D	D	b	D	D
81233	Linen & uniform supply	1	D	D	D	c	D	D
8129	Other personal services	16	12 562	2 598	559	148	6.2	14.3
81292	Photofinishing	4	D	D	D	b	D	D
81293	Parking lots & garages	8	D	D	D	c	D	D
812930	Parking lots & garages	8	D	D	D	c	D	D
BALANCE OF KENT COUNTY, DE								
81	Other services (except public administration)	79	14 566	3 904	888	248	40.3	.7
811	Repair & maintenance	45	10 785	2 747	631	146	42.9	—
8111	Automotive repair & maintenance	31	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance	21	D	D	D	b	D	D
811111	General automotive repair	18	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair	8	D	D	D	a	D	D
811121	Automotive body, paint, & interior repair & maintenance	8	D	D	D	a	D	D
8114	Personal & household goods repair & maintenance	7	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance	4	2 157	678	130	34	11.0	—
811490	Other personal & household goods repair & maintenance	4	2 157	678	130	34	11.0	—
8114903	Welding repair	2	D	D	D	b	D	D
812	Personal & laundry services	34	3 781	1 157	257	102	32.8	2.8
8121	Personal care services	22	2 377	877	213	86	32.7	—
81211	Hair, nail, & skin care services	19	D	D	D	b	D	D
812112	Beauty shops	17	D	D	D	b	D	D
BALANCE OF NEW CASTLE COUNTY, DE								
81	Other services (except public administration)	468	170 647	57 610	13 099	2 789	26.9	8.4
811	Repair & maintenance	256	D	D	D	g	D	D
8111	Automotive repair & maintenance	175	D	D	D	f	D	D
81111	Automotive mechanical & electrical repair & maintenance	113	D	D	D	f	D	D
811111	General automotive repair	89	D	D	D	e	D	D
811112	Automotive exhaust system repair	6	D	D	D	b	D	D
811113	Automotive transmission repair	12	5 283	1 958	499	74	9.9	18.8
81112	Automotive body, paint, interior, & glass repair	39	D	D	D	c	D	D
811121	Automotive body, paint, & interior repair & maintenance	33	D	D	D	c	D	D
8111211	Paint or body repair shops	30	D	D	D	c	D	D
811122	Automotive glass replacement shops	6	D	D	D	b	D	D
81119	Other automotive repair & maintenance	23	6 883	2 834	729	204	17.1	5.9
811191	Automotive oil change & lubrication shops	5	D	D	D	b	D	D
811192	Carwashes	18	D	D	D	c	D	D
8112	Electronic & precision equipment repair & maintenance	30	D	D	D	c	D	D
81121	Electronic & precision equipment repair & maintenance	30	D	D	D	c	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M	23	D	D	D	c	D	D
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M	23	D	D	D	c	D	D
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M	23	D	D	D	c	D	D
8114	Personal & household goods repair & maintenance	28	D	D	D	c	D	D
81141	Home & garden equipment & appliance repair & maintenance	8	D	D	D	c	D	D
811412	Appliance repair & maintenance	6	D	D	D	c	D	D
81149	Other personal & household goods repair & maintenance	9	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance	9	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
BALANCE OF NEW CASTLE COUNTY, DE—Con.								
81	Other services (except public administration)—Con.							
812	Personal & laundry services	212	D	D	D	g	D	D
8121	Personal care services	132	25 392	12 580	2 879	946	22.2	14.3
81211	Hair, nail, & skin care services	119	D	D	D	f	D	D
812111	Barber shops	7	854	414	96	20	45.1	—
812112	Beauty shops	106	D	D	D	f	D	D
812113	Nail salons	6	D	D	D	b	D	D
81219	Other personal care services	13	D	D	D	b	D	D
8122	Death care services	19	D	D	D	c	D	D
81221	Funeral homes & funeral services	13	D	D	D	b	D	D
812210	Funeral homes & funeral services	13	D	D	D	b	D	D
8122101	Funeral homes	12	D	D	D	b	D	D
81222	Cemeteries & crematories	6	3 549	1 335	277	41	3.3	.5
812220	Cemeteries & crematories	6	3 549	1 335	277	41	3.3	.5
8123	Drycleaning & laundry services	52	9 914	3 635	777	262	40.9	14.1
81231	Coin-operated laundries & drycleaners	13	1 754	517	87	50	34.3	9.5
812310	Coin-operated laundries & drycleaners	13	1 754	517	87	50	34.3	9.5
8123102	Coin-operated laundries & drycleaning stores	12	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated)	39	8 160	3 118	690	212	42.3	15.0
812320	Drycleaning & laundry services (except coin-operated)	39	8 160	3 118	690	212	42.3	15.0
8123202	Drycleaning plants	33	D	D	D	c	D	D
8129	Other personal services	9	2 406	535	138	50	8.5	—
81292	Photofinishing	7	D	D	D	b	D	D
BALANCE OF SUSSEX COUNTY, DE								
81	Other services (except public administration)	151	37 681	11 556	2 576	651	27.1	12.9
811	Repair & maintenance	80	D	D	D	e	D	D
8111	Automotive repair & maintenance	50	D	D	D	c	D	D
81111	Automotive mechanical & electrical repair & maintenance	36	D	D	D	c	D	D
811111	General automotive repair	31	D	D	D	c	D	D
81112	Automotive body, paint, interior, & glass repair	13	5 219	1 578	367	67	27.9	2.4
811121	Automotive body, paint, & interior repair & maintenance	10	3 891	1 257	294	54	37.4	3.2
8111211	Paint or body repair shops	8	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance	13	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance	7	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance	7	D	D	D	b	D	D
812	Personal & laundry services	71	D	D	D	e	D	D
8121	Personal care services	50	D	D	D	c	D	D
81211	Hair, nail, & skin care services	47	D	D	D	c	D	D
812112	Beauty shops	42	D	D	D	c	D	D
8122	Death care services	9	D	D	D	b	D	D
81221	Funeral homes & funeral services	7	D	D	D	b	D	D
812210	Funeral homes & funeral services	7	D	D	D	b	D	D
8122101	Funeral homes	7	D	D	D	b	D	D
8123	Drycleaning & laundry services	11	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated)	6	2 324	937	222	61	6.2	—
812320	Drycleaning & laundry services (except coin-operated)	6	2 324	937	222	61	6.2	—

¹Includes receipts information obtained from administrative records of other Federal agencies.

²Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

Appendix A.

Explanation of Terms

ANNUAL PAYROLL (\$1,000)

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. Also included are tips and gratuities received by employees from patrons and reported to employers and the value of payments in kind (e.g., free meals and lodging). If an employee works at more than one location, the payroll is included in the one location where they spend most of their time. Also included are salaries of professional service organizations or associations which operate under state professional corporation statutes and file a corporate Federal income tax return. Excluded are payrolls of departments or concessions operated by other companies at the establishment. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

EXPENSES (\$1,000)

Includes program service grants, specified assistance to individuals, benefits paid to or for members, payroll, employee benefits, payroll taxes, interest and rent expenses, cost of supplies used for operation, cost of merchandise sold, depreciation expenses, fundraising expenses, contracted or purchased services, and other expenses charged to operations during 1997. Expenses exclude outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent or other chapters of the same organization; incomes taxes; sales and other taxes collected directly from customers or clients and paid directly to a local, state, or Federal tax agency; and, for fundraising organizations, funds transferred to charities and other organizations.

FIRST-QUARTER PAYROLL (\$1,000)

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

NUMBER OF ESTABLISHMENTS

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise,

which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census. An establishment is included in the census if it is an employer, the establishment has \$1,000 in payroll, and was in operation at any time during 1997. Leased service departments (separately owned businesses operated as departments or concessions of other service establishments or of retail businesses, such as a separately owned shoeshine parlor in a barber shop, or a beauty shop in a department store) are treated as separate service establishments for census purposes. Leased retail departments located in service establishments (e.g., a gift shop located in a hotel) are considered separate retail establishments.

NUMBER OF PAID EMPLOYEES FOR PAY PERIOD INCLUDING MARCH 12

Paid employees consists of full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; and members of a professional service organization or association which operates under state professional corporation statutes and files a corporate Federal income tax return. Not included are proprietors and partners of unincorporated businesses, and employees of departments or concessions operated by other companies at the establishment. The definition of paid employees is the same as that used on IRS Form 941.

OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)

RECEIPTS/REVENUE (\$1,000)

Receipts (basic dollar volume measure for service establishments of firms subject to Federal income tax). Includes receipts from customers or clients for services rendered, from the use of facilities, and from merchandise sold during 1997 whether or not payment was received in 1997. For advertising agencies, travel industries, and other service establishments operating on a commission basis, receipts include commissions, fees, and other operating income, NOT gross billings and sales. Excise taxes on gasoline, liquor, tobacco, etc., which are paid by the manufacturer or wholesaler and passed on in the cost of goods purchased by the service establishment, are also included. The establishments share of receipts from departments, concessions, and vending and amusement machines operated by others are included as part of receipts. Receipts also include the total value of service contracts, market value of compensation received in lieu of cash, amounts received for work subcontracted to others, and dues and assessments from members and affiliates. Receipts from services provided to foreign customers from U.S. locations, including services preformed for foreign parent firms, subsidiaries, and branches are included.

Receipts are net after deductions for refunds and allowances for merchandise returned by customers. Receipts do not include sales, occupancy, admissions, or other taxes collected from customers and remitted directly by the firm to a local, state, or Federal tax agency, nor do they include income from such sources as contributions, gifts, and grants; dividends, interest, and investments; or sale or rental of real estate. Also excluded are receipts (gross) of departments and concessions which are operated by others; sales of used equipment rented or leased to customers; domestic intracompany transfers; receipts of foreign subsidiaries; and other nonoperating income, such as royalties, franchise fees, etc. Receipts do not include service receipts of manufacturers, wholesalers, retail establishments, or other businesses whose primary activity is other than service. They do, however, include receipts other

than from services rendered (e.g., sale of merchandise to individuals or other businesses) by establishments primarily engaged in performing services and classified in the service industries.

Revenue (basic dollar volume measure for firms exempt from Federal income tax). Includes revenue from customers or clients for services rendered and merchandise sold during 1997, whether or not payment was received in 1997, and gross sales of merchandise, minus returns and allowances. Also included are income from interest, dividends, gross rents (including display space rentals and share of receipts from departments operated by other companies), gross contributions, gifts, grants (whether or not restricted for use in operations), royalties, dues and assessments from members and affiliates, commissions earned from the sale of merchandise owned by others (including commissions from vending machine operators), and gross receipts from fundraising activities. Receipts from taxable business activities of firms exempt from Federal income tax (unrelated business income) are also included in revenue.

Revenue does not include sales, admissions, or other taxes collected by the organization from customers or clients and paid directly to a local, state, or Federal tax agency; income from the sale of real estate, investments, or other assets (except inventory held for resale); gross receipts of departments, concessions, etc., that are operated by others; and amounts transferred to operating funds from capital or reserve funds.

SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

Appendix B.

NAICS Codes, Titles, and Descriptions

81 OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)

The Other Services (except Public Administration) sector comprises establishments engaged in providing services not specifically provided for elsewhere in the classification system. Establishments in this sector are primarily engaged in activities, such as equipment and machinery repairing, promoting or administering religious activities, grantmaking, advocacy, and providing drycleaning and laundry services, personal care services, death care services, pet care services, photofinishing services, temporary parking services, and dating services.

Private households that engage in employing workers on or about the premises in activities primarily concerned with the operation of the household are included in this sector.

Excluded from this sector are establishments primarily engaged in retailing new equipment and also performing repairs and general maintenance on equipment. These establishments are classified in Sector 44-45, Retail Trade.

811 Repair and Maintenance

Industries in the Repair and Maintenance subsector restore machinery, equipment, and other products to working order. These establishments also typically provide general or routine maintenance (i.e., servicing) on such products to ensure they work efficiently and to prevent breakdown and unnecessary repairs.

The NAICS structure for this subsector brings together most types of repair and maintenance establishments and categorizes them based on production processes (i.e., on the type of repair and maintenance activity performed, and the necessary skills, expertise, and processes that are found in different repair and maintenance establishments). This NAICS classification does not delineate between repair services provided to businesses versus those that serve households. Although some industries primarily serve either businesses or households, separation by class of customer is limited by the fact that many establishments serve both. Establishments repairing computers and consumer electronics products are two examples of such overlap.

The Repair and Maintenance subsector does not include all establishments that do repair and maintenance. For example, a substantial amount of repair is done by establishments that also manufacture machinery, equipment, and other goods. These establishments are included in the

Manufacturing sector in NAICS. In addition, repair of transportation equipment is often provided by or based at transportation facilities, such as airports, seaports, and these activities are included in the Transportation and Warehousing sector. A particularly unique situation exists with repair of buildings. Plumbing, electrical installation and repair, painting and decorating, and other construction-related establishments are often involved in performing installation or other work on new construction as well as providing repair services on existing structures. While some specialize in repair, it is difficult to distinguish between the two types and all have been included in the Construction sector.

Excluded from this subsector are establishments primarily engaged in rebuilding or remanufacturing machinery and equipment. These are classified in Sector 31-33, Manufacturing. Also excluded are retail establishments that provide after-sale services and repair. These are classified in Sector 44-45, Retail Trade.

8111 Automotive Repair and Maintenance

This industry group comprises establishments involved in providing repair and maintenance services for automotive vehicles, such as passenger cars, trucks, and vans, and all trailers. Establishments in this industry group employ mechanics with specialized technical skills to diagnose and repair the mechanical and electrical systems for automotive vehicles, repair automotive interiors, and paint or repair automotive exteriors.

81111 Automotive Mechanical and Electrical Repair and Maintenance

This industry comprises establishments primarily engaged in providing mechanical or electrical repair and maintenance services for automotive vehicles, such as passenger cars, trucks and vans, and all trailers. These establishments specialize in or may provide a wide range of these services.

811111 General Automotive Repair

This U.S. industry comprises establishments primarily engaged in providing (1) a wide range of mechanical and electrical repair and maintenance services for automotive vehicles, such as passenger cars, trucks, and vans, and all trailers or (2) engine repair and replacement.

The data published with NAICS code 811111 are comprised of the following SIC industry:

7538 General Automotive Repair

811112 Automotive Exhaust System Repair

This U.S. industry comprises establishments primarily engaged in replacing or repairing exhaust systems of automotive vehicles, such as passenger cars, trucks, and vans.

The data published with NAICS code 811112 are comprised of the following SIC industry:

7533 Motor Vehicle Exhaust System Repair Shops

811113 Automotive Transmission Repair

This U.S. industry comprises establishments primarily engaged in replacing or repairing transmissions of automotive vehicles, such as passenger cars, trucks, and vans.

The data published with NAICS code 811113 are comprised of the following SIC industry:

7537 Automotive Transmission Repair

811118 Other Automotive Mechanical and Electrical Repair and Maintenance

This U.S. industry comprises establishments primarily engaged in providing specialized mechanical or electrical repair and maintenance services (except engine repair and replacement, exhaust systems repair, and transmission repair) for automotive vehicles, such as passenger cars, trucks, and vans, and all trailers.

The data published with NAICS code 811118 are comprised of the following SIC industry:

7539 Automotive Repair Shops, NEC

8111181 Carburetor Repair Shops

Establishments primarily engaged in repairing carburetors and providing tune-ups.

8111182 Brake, Front End, and Wheel Alignment

Establishments primarily engaged in repairing, replacing, and adjusting brakes; performing front end and wheel alignment work; and installing springs, axles, and shock absorbers.

8111183 Electrical Repair Shops, Motor Vehicle

Establishments primarily engaged in performing electrical repair and maintenance services for motor vehicles.

8111184 Radiator Repair

Establishments primarily engaged in repairing, cleaning, and installing radiators and heater cores.

8111189 All Other Motor Vehicle Repair Shops

Establishments primarily engaged in specialized repair of individual auto components (except radiator repair; brake, front end, and wheel alignment; carburetor repair; and electrical repair, motor vehicle). Included are auto repair shops specializing in air conditioning, clutch, and valve repair.

81112 Automotive Body, Paint, Interior, and Glass Repair

This industry comprises establishments primarily engaged in providing one or more of the following: (1) repairing or customizing automotive vehicles, such as passenger cars, trucks, and vans, and all trailer bodies and interiors; (2) painting automotive vehicle and trailer bodies; (3) replacing, repairing, and/or tinting automotive vehicle glass; and (4) customizing automobile, truck, and van interiors for the physically disabled or other customers with special requirements.

811121 Automotive Body, Paint, and Interior Repair and Maintenance

This U.S. industry comprises establishments primarily engaged in repairing or customizing automotive vehicles, such as passenger cars, trucks, and vans, and all trailer bodies and interiors; and/or painting automotive vehicles and trailer bodies.

The data published with NAICS code 811121 are comprised of the following SIC industry:

7532 Top, Body, and Upholstery Repair Shops and Paint Shops

8111211 Paint or Body Repair Shops

Establishments primarily engaged in repairing or painting car, truck, and trailer bodies.

8111212 Van Conversion Services

Establishments primarily engaged in customizing automobiles, trucks, and vans. Adapting vehicles for the physically handicapped or other special requirements are also included.

8111213 Upholstery and Interior Repair Shops

Establishments primarily engaged in repairing and replacing motor vehicle upholstery and interiors.

811122 Automotive Glass Replacement Shops

This U.S. industry comprises establishments primarily engaged in replacing, repairing, and/or tinting automotive vehicle, such as passenger car, truck, and van, glass.

The data published with NAICS code 811122 are comprised of the following SIC industry:

7536 Automotive Glass Replacement Shops

OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)

81119 Other Automotive Repair and Maintenance

This industry comprises establishments primarily engaged in providing automotive repair and maintenance services (except mechanical and electrical repair and maintenance; transmission repair; and body, paint, interior, and glass repair) for automotive vehicles, such as passenger cars, trucks, and vans, and all trailers.

811191 Automotive Oil Change and Lubrication Shops

This U.S. industry comprises establishments primarily engaged in changing motor oil and lubricating the chassis of automotive vehicles, such as passenger cars, trucks, and vans.

The data published with NAICS code 811191 are comprised of this part of the following SIC industry:

7549 (pt) Automotive Oil Change and Lubrication Shops

811192 Carwashes

This U.S. industry comprises establishments primarily engaged in cleaning, washing, and/or waxing automotive vehicles, such as passenger cars, trucks, and vans, and trailers.

The data published with NAICS code 811192 are comprised of the following SIC industry:

7542 Carwashes

811198 All Other Automotive Repair and Maintenance

This U.S. industry comprises establishments primarily engaged in providing automotive repair and maintenance services (except mechanical and electrical repair and maintenance; body, paint, interior, and glass repair; motor oil change and lubrication; and car washing) for automotive vehicles, such as passenger cars, trucks, and vans, and all trailers.

The data published with NAICS code 811198 are comprised of these parts of the following SIC industries:

7534 (pt) Tire Repair Shop

7549 (pt) Motor Vehicle Services, Except Repair and Carwashes (Except Lubrication and Towing)

8111981 Tire Repair Shops

Establishments primarily engaged in repairing motor vehicle tires.

8111982 All Other Motor Vehicle Services (Except Repair and Carwashes)

Establishments primarily engaged in providing motor vehicle services (except repair and maintenance and carwashes). Included are establishments providing rustproofing and undercoating services.

8112 Electronic and Precision Equipment Repair and Maintenance

This industry group comprises establishments primarily engaged in repairing electronic equipment, such as computers and communications equipment, and highly specialized precision instruments. Establishments in this industry group typically have staff skilled in repairing items having complex, electronic components.

81121 Electronic and Precision Equipment Repair and Maintenance

This industry comprises establishments primarily engaged in repairing and maintaining one or more of the following: (1) consumer electronic equipment; (2) computers; (3) office machines; (4) communication equipment; and (5) other electronic and precision equipment and instruments, without retailing these products as new. Establishments in this industry repair items, such as microscopes, radar and sonar equipment, televisions, stereos, video recorders, computers, fax machines, photocopying machines, two-way radios and other communications equipment, scientific instruments, and medical equipment.

811211 Consumer Electronics Repair and Maintenance

This U.S. industry comprises establishments primarily engaged in repairing and maintaining consumer electronics, such as televisions, stereos, speakers, video recorders, CD players, radios, and cameras, without retailing new consumer electronics.

The data published with NAICS code 811211 are comprised of this part of the following SIC industry:

7622 (pt) Stereo, Television, VCR, and Other Consumer Electronic Equipment Repair, (Except Computer)

811212 Computer and Office Machine Repair and Maintenance

This U.S. industry comprises establishments primarily engaged in repairing and maintaining computers and office machines without retailing new computers and office machines, such as photocopying machines; and computer terminals, storage devices, printers; and CD-ROM drives.

The data published with NAICS code 811212 are comprised of these parts of the following SIC industries:

7378 Computer Maintenance and Repair

7629 (pt) Business and Office Machine Repair, Electrical (Except Computers)

7699 (pt) Typewriter Repair

8112121 Business and Office Machine Repair, Electrical (Except Computers)

Establishments primarily engaged in repairing and maintaining office machines (except facsimile machines, computers and computer peripheral equipment, and typewriters).

8112122 Typewriter Repair

Establishments primarily engaged in repairing typewriters.

8112123 Computer Maintenance and Repair

Establishments primarily engaged in the repair and maintenance of computer equipment and computer peripheral equipment.

811213 Communication Equipment Repair and Maintenance

This U.S. industry comprises establishments primarily engaged in repairing and maintaining communications equipment without retailing new communication equipment, such as telephones, fax machines, communications transmission equipment, and two-way radios.

The data published with NAICS code 811213 are comprised of these parts of the following SIC industries:

- 7622 (pt) Telecommunication Equipment Repair
- 7629 (pt) Telephone Set Repair

8112131 Telephone Set Repair

Establishments primarily engaged in the repair and maintenance of telephone sets.

8112132 Telecommunication Equipment Repair

Establishments primarily engaged in repairing and maintaining telecommunication equipment (except telephone set repair), such as fax machines and two-way radios.

811219 Other Electronic and Precision Equipment Repair and Maintenance

This U.S. industry comprises establishments primarily engaged in repairing and maintaining (without retailing) electronic and precision equipment (except consumer electronics, computers and office machines, and communications equipment). Establishments in this industry repair and maintain equipment, such as medical diagnostic imaging equipment, measuring and surveying instruments, laboratory instruments, and radar and sonar equipment.

The data published with NAICS code 811219 are comprised of these parts of the following SIC industries:

- 7629 (pt) Electrical Equipment Repair and Maintenance, Including Medical Equipment

- 7699 (pt) Dental and Lab Instrument and Other Precision Equipment Repair (Except Typewriters)

8112191 Electrical Equipment Repair and Maintenance, Including Medical Equipment

Establishments primarily engaged in repairing and maintaining electrical medical precision equipment, such as medical diagnostic imaging equipment and measuring and surveying instruments.

8112199 Dental and Lab Instrument and Other Precision Equipment Repair (Except Typewriters)

Establishments primarily engaged in repair and maintenance of dental and laboratory instruments and nonelectrical medical and precision equipment.

8113 Commercial and Industrial Machinery and Equipment (Except Automotive and Electronic) Repair and Maintenance

This industry comprises establishments primarily engaged in the repair and maintenance of commercial and industrial machinery and equipment. Establishments in this industry either sharpen/install commercial and industrial machinery blades and saws or provide welding (e.g., automotive, general) repair services; or repair agricultural and other heavy and industrial machinery and equipment (e.g., forklifts and other materials handling equipment, machine tools, commercial refrigeration equipment, construction equipment, and mining machinery).

81131 Commercial and Industrial Machinery and Equipment (Except Automotive and Electronic) Repair and Maintenance

This industry comprises establishments primarily engaged in the repair and maintenance of commercial and industrial machinery and equipment. Establishments in this industry either sharpen/install commercial and industrial machinery blades and saws or provide welding (e.g., automotive, general) repair services; or repair agricultural and other heavy and industrial machinery and equipment (e.g., forklifts and other materials handling equipment, machine tools, commercial refrigeration equipment, construction equipment, and mining machinery).

811310 Commercial and Industrial Machinery and Equipment (Except Automotive and Electronic) Repair and Maintenance

This industry comprises establishments primarily engaged in the repair and maintenance of commercial and industrial machinery and equipment. Establishments in this industry either sharpen/install commercial and industrial machinery blades and saws or provide welding (e.g., automotive, general) repair services; or repair agricultural and other heavy and industrial machinery and equipment

(e.g., forklifts and other materials handling equipment, machine tools, commercial refrigeration equipment, construction equipment, and mining machinery).

The data published with NAICS code 811310 are comprised of these parts of the following SIC industries:

7623 (pt) Commercial Refrigeration Equipment Repair

7694 (pt) Armature Rewinding and Repair Shops

7699 (pt) Industrial and Farm Machinery and Equipment Repair

8113101 Industrial Machines and Equipment Repair

Establishments primarily engaged in repairing and maintaining industrial machinery and equipment. Establishments repairing farm machinery and equipment are also classified here.

8113102 Armature Rewinding and Repair Shops

Establishments primarily engaged in rewinding armature and repairing electric motors (except on a factory basis).

8113103 Commercial Refrigeration Equipment Repair

Establishments primarily engaged in repairing and maintaining commercial refrigeration equipment.

8114 Personal and Household Goods Repair and Maintenance

This NAICS industry group includes establishments classified in the following NAICS industries: 81141, Home and Garden Equipment and Appliance Repair and Maintenance; 81142, Reupholstery and Furniture Repair; 81143, Footwear and Leather Goods Repair; and 81149, Other Personal and Household Goods Repair and Maintenance.

81141 Home and Garden Equipment and Appliance Repair and Maintenance

This industry comprises establishments primarily engaged in repairing and servicing home and garden equipment and/or household-type appliances without retailing new equipment or appliances. Establishments in this industry repair and maintain items, such as lawnmowers, edgers, snow- and leaf-blowers, washing machines, clothes dryers, and refrigerators.

811411 Home and Garden Equipment Repair and Maintenance

This U.S. industry comprises establishments primarily engaged in repairing and servicing home and garden equipment without retailing new home and garden equipment, such as lawnmowers, handheld power tools, edgers, snow- and leaf-blowers, and trimmers.

The data published with NAICS code 811411 are comprised of these parts of the following SIC industries:

7629 (pt) Electric Tools and Other Household Equipment Repair

7699 (pt) Home and Garden Equipment Repair and Maintenance

8114111 Home and Garden Equipment Repair and Maintenance (Except Consumer Equipment Repair)

Establishments primarily engaged in the repair and maintenance of lawnmowers, saws, and other tools; and knife and tool sharpening.

8114112 Consumer Equipment Repair (Except Computer, Television, VCR, and Stereo)

Establishments primarily engaged in repairing and maintaining consumer equipment (except appliance repair and home and garden repair).

811412 Appliance Repair and Maintenance

This U.S. industry comprises establishments primarily engaged in repairing and servicing household appliances without retailing new appliances, such as refrigerators, stoves, washing machines, clothes dryers, and room air-conditioners.

The data published with NAICS code 811412 are comprised of these parts of the following SIC industries:

7623 (pt) Refrigeration and Air-Conditioning Service and Repair Shops, (Except Commercial)

7629 (pt) Electric Appliance and Washing Machine Repair

7699 (pt) Nonelectrical Appliances and Other Nonelectrical Equipment Repair

8114121 Electric Appliance and Washing Machine Repair

Establishments primarily engaged in repairing and maintaining household appliances, washing machines, and electric razors.

8114122 Refrigeration and Air-Conditioning Service and Repair Shops (Except Commercial)

Establishments primarily engaged in repairing and maintaining household refrigeration and air-conditioning equipment. Establishments repairing equipment in which the gas is compressed by means of electric motors are also included here.

8114129 Nonelectrical Appliances and Other Nonelectronic Equipment Repair

Establishments primarily engaged in repairing and maintaining gas appliances, sewing machines, and other nonelectronic equipment.

81142 Reupholstery and Furniture Repair

This industry comprises establishments primarily engaged in one or more of the following: (1) reupholstering furniture; (2) refinishing furniture; (3) repairing furniture; and (4) repairing and restoring furniture.

811420 Reupholstery and Furniture Repair

This industry comprises establishments primarily engaged in one or more of the following: (1) reupholstering furniture; (2) refinishing furniture; (3) repairing furniture; and (4) repairing and restoring furniture.

The data published with NAICS code 811420 are comprised of the following SIC industry:

7641 Reupholstery and Furniture Repair

81143 Footwear and Leather Goods Repair

This industry comprises establishments primarily engaged in repairing footwear and/or repairing other leather or leather-like goods without retailing new footwear and leather or leather-like goods, such as handbags and briefcases.

811430 Footwear and Leather Goods Repair

This industry comprises establishments primarily engaged in repairing footwear and/or repairing other leather or leather-like goods without retailing new footwear and leather or leather-like goods, such as handbags and briefcases.

The data published with NAICS code 811430 are comprised of these parts of the following SIC industries:

7251 Shoe Repair Shops and Shoeshine Parlors

7699 (pt) Leather Goods, Luggage, and Pocketbook Repair

8114301 Leather Goods, Luggage, and Pocketbook Repair

Establishments primarily engaged in repairing luggage, handbags, briefcases, and other leather goods (except footwear). Establishments in this industry may repair similar items made of materials, such as plastics or other synthetics.

8114302 Shoe Repair Shops and Shoeshine Parlors

Establishments primarily engaged in repairing footwear.

81149 Other Personal and Household Goods Repair and Maintenance

This industry comprises establishments primarily engaged in repairing and servicing personal or household-type goods without retailing new personal and household-type goods (except home and garden equipment, appliances, furniture, and footwear and leather goods).

Establishments in this industry repair items, such as garments; watches; jewelry; musical instruments; bicycles and motorcycles; motorboats, canoes, sailboats, and other recreational boats.

811490 Other Personal and Household Goods Repair and Maintenance

This industry comprises establishments primarily engaged in repairing and servicing personal or household-type goods without retailing new personal and household-type goods (except home and garden equipment, appliances, furniture, and footwear and leather goods). Establishments in this industry repair items, such as garments; watches; jewelry; musical instruments; bicycles and motorcycles; motorboats, canoes, sailboats, and other recreational boats.

The data published with NAICS code 811490 are comprised of these parts of the following SIC industries:

3732 (pt) Boat Repair

7219 (pt) Garment Repair and Alteration Services

7631 Watch, Clock, and Jewelry Repair

7692 Welding Repair

7699 (pt) All Other Repair and Related Services

8114901 Watch, Clock, and Jewelry Repair

Establishments primarily engaged in repairing watches, clocks, and jewelry.

8114902 Boat Repair

Establishments primarily engaged in the repair of boats.

8114903 Welding Repair

Establishments primarily engaged in repair work by welding, including automotive welding.

8114904 Garment Repair and Alteration Services

Establishments primarily engaged in altering and repairing garments.

8114909 All Other Repair and Related Services

Establishments primarily engaged in repairing and maintaining personal or household goods (except home and garden equipment and appliances, furniture, and footwear and leather goods).

812 Personal and Laundry Services

Industries in the Personal and Laundry Services subsector group establishments that provide personal and laundry services to individuals, households, and businesses. Services performed include: personal care services; death care services; laundry and drycleaning services; and a

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wide range of other personal services, such as pet care (except veterinary) services, photofinishing services, temporary parking services, and dating services.

The Personal and Laundry Services subsector is by no means all-inclusive of the services that could be termed personal services (i.e., those provided to individuals rather than businesses). There are many other subsectors, as well as sectors, that provide services to persons. Establishments providing legal, accounting, tax preparation, architectural, portrait photography, and similar professional services are classified in Sector 54, Professional, Scientific, and Technical Services; those providing job placement, travel arrangement, home security, interior and exterior house cleaning, exterminating, lawn and garden care, and similar support services are classified in Sector 56, Administrative and Support, Waste Management and Remediation Services; those providing health and social services are classified in Sector 62, Health Care and Social Assistance; those providing amusement and recreation services are classified in Sector 71, Arts, Entertainment and Recreation; those providing educational instruction are classified in Sector 61, Educational Services; those providing repair services are classified in Subsector 811, Repair and Maintenance; and those providing spiritual, civic, and advocacy services are classified in Subsector 813, Religious, Grantmaking, Civic, Professional, and Similar Organizations.

8121 Personal Care Services

This industry group comprises establishments, such as barber and beauty shops, that provide appearance care services to individual consumers.

81211 Hair, Nail, and Skin Care Services

This industry comprises establishments primarily engaged in one or more of the following: (1) providing hair care services; (2) providing nail care services; and (3) providing facials or applying makeup (except permanent makeup).

812111 Barber Shops

This U.S. industry comprises establishments known as barber shops or men's hair stylist shops primarily engaged in cutting, trimming, and styling boys' and men's hair; and/or shaving and trimming men's beards.

The data published with NAICS code 812111 are comprised of this part of the following SIC industry:

7241 (pt) Barber Shops

812112 Beauty Salons

This U.S. industry comprises establishments (except those known as barber shops or men's hair stylist shops) primarily engaged in one or more of the following: (1) cutting, trimming, shampooing, weaving, coloring, waving, or styling hair; (2) providing facials; and (3) applying makeup (except permanent makeup).

The data published with NAICS code 812112 are comprised of this part of the following SIC industry:

7231 (pt) Beauty Shops

812113 Nail Salons

This U.S. industry comprises establishments primarily engaged in providing nail care services, such as manicures, pedicures, and nail extensions.

The data published with NAICS code 812113 are comprised of this part of the following SIC industry:

7231 (pt) Nail Salons

81219 Other Personal Care Services

This industry comprises establishments primarily engaged in providing personal care services (except hair, nail, facial, or nonpermanent makeup services).

812191 Diet and Weight Reducing Centers

This U.S. industry comprises establishments primarily engaged in providing nonmedical services to assist clients in attaining or maintaining a desired weight. The sale of weight reduction products, such as food supplements, may be an integral component of the program. These services typically include individual or group counseling, menu and exercise planning, and weight and body measurement monitoring.

The data published with NAICS code 812191 are comprised of this part of the following SIC industry:

7299 (pt) Diet and Weight Reducing Services

812199 Other Personal Care Services

This U.S. industry comprises establishments primarily engaged in providing personal care services (except hair, nail, facial, nonpermanent makeup, or nonmedical diet and weight reducing services).

The data published with NAICS code 812199 are comprised of this part of the following SIC industry:

7299 (pt) Other Personal Care Services

8122 Death Care Services

This NAICS industry group includes establishments classified in the following NAICS industries: 81221, Funeral Homes and Funeral Services; and 81222, Cemeteries and Crematories.

81221 Funeral Homes and Funeral Services

This industry comprises establishments primarily engaged in preparing the dead for burial or interment and conducting funerals (i.e., providing facilities for wakes, arranging transportation for the dead, selling caskets and related merchandise). Funeral homes combined with crematories are included in this industry.

812210 Funeral Homes and Funeral Services

This industry comprises establishments primarily engaged in preparing the dead for burial or interment and conducting funerals (i.e., providing facilities for wakes, arranging transportation for the dead, selling caskets and related merchandise). Funeral homes combined with crematories are included in this industry.

The data published with NAICS code 812210 are comprised of these parts of the following SIC industries:

- 7261 (pt) Funeral Homes
- 7261 (pt) Other Funeral Services (Except Funeral Homes and Crematories)

8122101 Funeral Homes

Establishments primarily engaged in providing services, such as preparing the dead for burial, providing facilities for wakes, arranging transportation for the dead, and conducting funerals. The sale of caskets and related merchandise is often an integral part of the service provided by establishments in this industry. Independent funeral directors and embalmers are included in this industry.

8122102 Other Funeral Services

Establishments primarily engaged in providing funeral services (except funeral homes and crematories).

81222 Cemeteries and Crematories

This industry comprises establishments primarily engaged in operating sites or structures reserved for the interment of human or animal remains and/or cremating the dead.

812220 Cemeteries and Crematories

This industry comprises establishments primarily engaged in operating sites or structures reserved for the interment of human or animal remains and/or cremating the dead.

The data published with NAICS code 812220 are comprised of these parts of the following SIC industries:

- 6531 (pt) Cemetery Management
- 6553 Cemetery Subdividers and Developers
- 7261 (pt) Crematories

8122201 Crematories

Establishments primarily engaged in cremating bodies and presenting the ashes to a family member or other appropriate person.

8122202 Cemetery and Mausoleum Operators

Establishments primarily engaged in operating cemeteries and mausoleums and/or primarily engaged in subdividing real property into cemetery lots and in developing it for resale on their own account.

8122203 Animal Cemetery Operators

Establishments primarily engaged in subdividing real property into lots to be used for animal burial.

8122204 Cemetery Management

Establishments primarily engaged in the management of a cemetery (or cemeteries) on a fee or contract basis.

8123 Drycleaning and Laundry Services

This NAICS industry group includes establishments classified in the following NAICS industries: 81231, Coin-Operated Laundries and Drycleaners; and 81232, Drycleaning and Laundry Services (except Coin-Operated); and 81233, Linen and Uniform Supply.

81231 Coin-Operated Laundries and Drycleaners

This industry comprises (1) establishments primarily engaged in operating facilities with coin-operated or similar self-service laundry and drycleaning equipment for customer use on the premises and (2) establishments primarily engaged in supplying and servicing coin-operated or similar self-service laundry and drycleaning equipment for customer use in places of business operated by others, such as apartments and dormitories.

812310 Coin-Operated Laundries and Drycleaners

This industry comprises (1) establishments primarily engaged in operating facilities with coin-operated or similar self-service laundry and drycleaning equipment for customer use on the premises and (2) establishments primarily engaged in supplying and servicing coin-operated or similar self-service laundry and drycleaning equipment for customer use in places of business operated by others, such as apartments and dormitories.

The data published with NAICS code 812310 are comprised of the following SIC industry:

- 7215 Coin-Operated Laundries and Drycleaning

8123101 Coin-Operated Laundry Routes

Establishments primarily engaged in installing and operating coin-operated laundry equipment in apartments, dormitories, and similar locations.

8123102 Coin-Operated Laundries and Drycleaning Stores

Establishments primarily engaged in the operation of coin-operated or similar self-service laundry and drycleaning equipment for use on the premises. Laundry in these establishments is always done in individual machines, usually by the customer.

81232 Drycleaning and Laundry Services (Except Coin-Operated)

This industry comprises establishments primarily engaged in one or more of the following: (1) providing drycleaning services (except coin-operated); (2) providing laundering services (except linen and uniform supply or coin-operated); (3) providing dropoff and pickup sites for laundries and/or drycleaners; and (4) providing specialty cleaning services for specific types of garments and other textile items (except carpets and upholstery), such as fur, leather, or suede garments; wedding gowns; hats; draperies; and pillows. These establishments may provide all, a combination of, or none of the cleaning services on the premises.

812320 Drycleaning and Laundry Services (Except Coin-Operated)

This industry comprises establishments primarily engaged in one or more of the following: (1) providing drycleaning services (except coin-operated); (2) providing laundering services (except linen and uniform supply or coin-operated); (3) providing dropoff and pickup sites for laundries and/or drycleaners; and (4) providing specialty cleaning services for specific types of garments and other textile items (except carpets and upholstery), such as fur, leather, or suede garments; wedding gowns; hats; draperies; and pillows. These establishments may provide all, a combination of, or none of the cleaning services on the premises.

The data published with NAICS code 812320 are comprised of these parts of the following SIC industries:

- 7211 Laundries, Family and Commercial
- 7212 Garment Pressing and Agents for Laundries and Drycleaners
- 7216 Drycleaning Plants
- 7219 (pt) All Other Laundry and Garment Services

8123201 Laundries, Family and Commercial

Establishments primarily engaged in operating mechanical laundries, except coin-operated or self-service laundries.

8123202 Drycleaning Plants

Establishments primarily engaged in operating drycleaning plants, except rug cleaning.

8123203 Garment Pressing and Agents for Laundries

Establishments primarily engaged in providing dropoff and pickup sites for laundries and drycleaners. Establishments in this industry act as intermediaries between customers who dropoff their garments and the drycleaning plants who do the cleaning work. Establishments in this industry may provide pressing and finishing work.

OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)

8123204 All Other Laundry and Garment Services

Establishments primarily engaged in providing laundry and garment services (except laundries, drycleaning plants, garment pressing and agents for laundries).

81233 Linen and Uniform Supply

This industry comprises establishments primarily engaged in supplying, on a rental or contract basis, laundered items, such as uniforms, gowns and coats, table linens, bed linens, towels, clean room apparel, and treated mops or shop towels.

812331 Linen Supply

This U.S. industry comprises establishments primarily engaged in supplying, on a rental or contract basis, laundered items, such as table and bed linens; towels; diapers; and uniforms, gowns, or coats of the type used by doctors, nurses, barbers, beauticians, and waitresses.

The data published with NAICS code 812331 are comprised of these parts of the following SIC industries:

- 7213 Linen Supply
- 7219 (pt) Diaper Service

8123311 Linen Supply

Establishments primarily engaged in supplying, on a rental or contract basis, laundered items, such as table and bed linens; towels; uniforms; or gowns and coats used by doctors, nurses, barbers, beauticians, and waitresses.

8123312 Diaper Service

Establishments primarily engaged in furnishing diaper services. These establishments may deliver, pickup, and clean the diapers.

812332 Industrial Launderers

This U.S. industry comprises establishments primarily engaged in supplying, on a rental or contract basis, laundered industrial work uniforms and related work clothing, such as protective apparel (flame and heat resistant) and clean room apparel; dust control items, such as treated mops, rugs, mats, dust tool covers, cloths, and shop or wiping towels.

The data published with NAICS code 812332 are comprised of the following SIC industry:

- 7218 Industrial Launderers

8129 Other Personal Services

This industry group comprises establishments primarily engaged in providing personal services (except personal care services, death care services, or drycleaning and laundry services).

81292 Photofinishing

This industry comprises establishments primarily engaged in developing film and/or making photographic slides, prints, and enlargements.

812921 Photofinishing Laboratories (Except One-Hour)

This U.S. industry comprises establishments (except those known as “one-hour” photofinishing labs) primarily engaged in developing film and/or making photographic slides, prints, and enlargements.

The data published with NAICS code 812921 are comprised of this part of the following SIC industry:

7384 (pt) Photofinishing Laboratories, (Except One-Hour)

812922 One-Hour Photofinishing

This U.S. industry comprises establishments known as “one-hour” photofinishing labs primarily engaged in developing film and/or making photographic slides, prints, and enlargements on a short turnaround or while-you-wait basis.

The data published with NAICS code 812922 are comprised of this part of the following SIC industry:

7384 (pt) One-Hour Photofinishing

81293 Parking Lots and Garages

This industry comprises establishments primarily engaged in providing parking space for motor vehicles, usually on an hourly, daily, or monthly basis and/or valet parking services.

812930 Parking Lots and Garages

This industry comprises establishments primarily engaged in providing parking space for motor vehicles, usually on an hourly, daily, or monthly basis and/or valet parking services.

The data published with NAICS code 812930 are comprised of the following SIC industry:

7521 Parking Lots and Garages

81299 All Other Personal Services

This industry comprises establishments primarily engaged in providing personal services (except personal care services, death care services, drycleaning and laundry services, pet care services, photofinishing services, or parking space and/or valet parking services).

812990 All Other Personal Services

This industry comprises establishments primarily engaged in providing personal services (except personal care services, death care services, drycleaning and laundry services, pet care services, photofinishing services, or parking space and/or valet parking services).

The data published with NAICS code 812990 are comprised of these parts of the following SIC industries:

4899 (pt) Pay Telephone Operators

7299 (pt) Dating Services

7299 (pt) All Other Miscellaneous Personal Services

7389 (pt) Bail Bonding Services

8129901 Bail Bonding Services

Establishments primarily engaged in providing bail bonding services.

8129902 Dating Services

Establishments primarily engaged in providing dating services for their clients.

8129903 Pay Telephone Operators

Establishments primarily engaged in installing and operating pay phones.

8129909 All Other Miscellaneous Personal Services

Establishments primarily engaged in providing miscellaneous personal services, such as buyers clubs and shopping services.

813 Religious, Grantmaking, Civic, Professional, and Similar Organizations

Industries in the Religious, Grantmaking, Civic, Professional, and Similar Organizations subsector group establishments that organize and promote religious activities; support various causes through grantmaking; advocate various social and political causes; and promote and defend the interests of their members.

The industry groups within the subsector are defined in terms of their activities, such as establishments that provide funding for specific causes or for a variety of charitable causes; establishments that advocate and actively promote causes and beliefs for the public good; and establishments that have an active membership structure to promote causes and represent the interests of their members. Establishments in this subsector may publish newsletters, books, and periodicals, for distribution to their members.

8132 Grantmaking and Giving Services

This industry comprises (1) establishments known as grantmaking foundations or charitable trusts and (2) establishments primarily engaged in raising funds for a wide range of social welfare activities, such as health, educational, scientific, and cultural activities.

81321 Grantmaking and Giving Services

This industry comprises (1) establishments known as grantmaking foundations or charitable trusts and (2) establishments primarily engaged in raising funds for a wide range of social welfare activities, such as health, educational, scientific, and cultural activities.

813211 Grantmaking Foundations

This U.S. industry comprises establishments known as grantmaking foundations or charitable trusts. Establishments in this industry award grants from trust funds based on a competitive selection process or the preferences of the foundation managers and grantors; or fund a single entity, such as a museum or university.

The data published with NAICS code 813211 are comprised of the following SIC industry:

6732 Grantmaking Foundations

813212 Voluntary Health Organizations

This U.S. industry comprises establishments primarily engaged in raising funds for health related research, such as disease (e.g., heart, cancer, diabetes) prevention, health education, and patient services.

The data published with NAICS code 813212 are comprised of this part of the following SIC industry:

8399 (pt) Voluntary Health Organizations

813219 Other Grantmaking and Giving Services

This U.S. industry comprises establishments (except voluntary health organizations) primarily engaged in raising funds for a wide range of social welfare activities, such as educational, scientific, cultural, and health.

The data published with NAICS code 813219 are comprised of this part of the following SIC industry:

8399 (pt) Other Grantmaking and Giving Services,
(Except Foundations)

8133 Social Advocacy Organizations

This industry comprises establishments primarily engaged in promoting a particular cause or working for the realization of a specific social or political goal to benefit a broad or specific constituency. These organizations may solicit contributions and offer memberships to support these goals.

81331 Social Advocacy Organizations

This industry comprises establishments primarily engaged in promoting a particular cause or working for the realization of a specific social or political goal to benefit a broad or specific constituency. These organizations may solicit contributions and offer memberships to support these goals.

813311 Human Rights Organizations

This U.S. industry comprises establishments primarily engaged in promoting causes associated with human rights either for a broad or specific constituency. Establishments in this industry address issues, such as protecting and promoting the broad constitutional rights and civil liberties of individuals and those suffering from neglect, abuse, or exploitation; promoting the interests of specific groups, such as children, women, senior citizens, or persons with disabilities; improving relations between racial, ethnic, and cultural groups; and promoting voter education and registration. These organizations may solicit contributions and offer memberships to support these causes.

The data published with NAICS code 813311 are comprised of this part of the following SIC industry:

8399 (pt) Human Right Organizations

813312 Environment, Conservation, and Wildlife Organizations

This U.S. industry comprises establishments primarily engaged in promoting the preservation and protection of the environment and wildlife. Establishments in this industry address issues, such as clean air and water; global warming; conserving and developing natural resources, including land, plant, water, and energy resources; and protecting and preserving wildlife and endangered species. These organizations may solicit contributions and offer memberships to support these causes.

The data published with NAICS code 813312 are comprised of these parts of the following SIC industries:

8399 (pt) Environment, Conservation, and Wildlife
Organizations

8699 (pt) Humane Societies

8133121 Humane Societies

Establishments primarily engaged in promoting the protection and proper care of animals. These establishments may solicit contributions and offer memberships to support their activities.

8133122 Other Environment, Conservation, and Wildlife Organizations

Establishments primarily engaged in promoting the preservation and protection of the environment and wildlife. These establishments are concerned with issues, such as clean air and water; reducing and preventing exposure to radiation, hazardous wastes, and toxic substances; global warming; conserving and developing natural resources, including land, plant, water, and energy resources; and protecting and preserving wildlife and endangered species. These organizations may solicit contributions and offer memberships to support their activities but the primary focus is the advocacy of beliefs and causes intended to benefit a broad constituency.

813319 Other Social Advocacy Organizations

This U.S. industry comprises establishments primarily engaged in social advocacy (except human rights and environmental protection, conservation, and wildlife preservation). Establishments in this industry address issues, such as peace and international understanding; community action (excluding civic organizations); or advancing social causes, such as firearms safety, drunk driving prevention, drug abuse awareness. These organizations may solicit contributions and offer memberships to support these causes.

The data published with NAICS code 813319 are comprised of this part of the following SIC industry:

8399 (pt) Other Social Advocacy Organizations

8134 Civic and Social Organizations

This industry comprises establishments primarily engaged in promoting the civic and social interests of their members. Establishments in this industry may operate bars and restaurants for their members.

81341 Civic and Social Organizations

This industry comprises establishments primarily engaged in promoting the civic and social interests of their members. Establishments in this industry may operate bars and restaurants for their members.

813410 Civic and Social Organizations

This industry comprises establishments primarily engaged in promoting the civic and social interests of their members. Establishments in this industry may operate bars and restaurants for their members.

The data published with NAICS code 813410 are comprised of these parts of the following SIC industries:

8641 (pt) Civic and Social Organizations With Restaurants and Bars

8641 (pt) Civic and Social Organizations Without Restaurants and Bars

8699 (pt) Farm Granges With Restaurants and Bars

8699 (pt) Farm Granges Without Restaurants and Bars

For the 1997 Economic Census, scouting and related youth development organizations are classified in 624110.

8134101 Civic and Social Organizations With Restaurants and Bars

Establishments primarily engaged in promoting the civic and social interests of their members and offering bar and restaurant facilities for their members and their guests.

81341011 Farm Granges With Restaurants and Bars

Establishments known as Farm Granges primarily operating on a membership basis for the promotion of the civic and social interests of their members and offering bar and restaurant facilities for their members and their guests.

81341012 Other Civic and Social Organizations (Except Farm Granges) With Restaurants and Bars

Establishments primarily engaged in promoting the civic and social interests of their members and offering bar and restaurant facilities for their members and their guests.

8134102 Civic and Social Organizations Without Restaurants and Bars

Establishments primarily engaged in promoting the civic and social interests of their members. Bar and restaurant facilities are not available at these establishments.

81341021 Farm Granges Without Restaurants and Bars

Establishments known as Farm Granges primarily operating on a membership basis for the promotion of the civic and social interests of their members. Bar and restaurant facilities are not available at these establishments.

81341022 Other Civic and Social Organizations (Except Farm Granges) Without Restaurants and Bars

Establishments primarily engaged in promoting the civic and social interests of their members. Bar and restaurant facilities are not available at these establishments.

8139 Business, Professional, Labor, Political, and Similar Organizations

This industry group comprises establishments primarily engaged in promoting the interests of their members (except religious organizations, social advocacy organizations, and civic and social organizations). Examples of establishments in this industry are business associations, professional organizations, labor unions, and political organizations.

81391 Business Associations

This industry comprises establishments primarily engaged in promoting the business interests of their members. These establishments may conduct research on new products and services; develop market statistics; sponsor quality and certification standards; lobby public officials; or publish newsletters, books, or periodicals for distribution to their members.

813910 Business Associations

This industry comprises establishments primarily engaged in promoting the business interests of their members. These establishments may conduct research on new products and services; develop market statistics; sponsor quality and certification standards; lobby public officials; or publish newsletters, books, or periodicals for distribution to their members.

The data published with NAICS code 813910 are comprised of these parts of the following SIC industries:

8611 Business Associations

8699 (pt) Farm Bureaus

8139101 Farm Bureaus

Establishments of membership organizations, known as Farm Bureaus, primarily engaged in promoting the business interests of their members.

8139102 Business Associations (Except Farm Bureaus)

Establishments of membership organizations primarily engaged in promoting the business interests of their members (except Farm Bureaus). These establishments may conduct research on new products and services, develop market statistics, sponsor quality and certification standards, lobby public officials, or publish newsletters, books, or periodicals, for distribution to their members.

81392 Professional Organizations

This industry comprises establishments primarily engaged in promoting the professional interests of their members and the profession as a whole. These establishments may conduct research; develop statistics; sponsor quality and certification standards; lobby public officials; or publish newsletters, books, or periodicals, for distribution to their members.

813920 Professional Organizations

This industry comprises establishments primarily engaged in promoting the professional interests of their members and the profession as a whole. These establishments may conduct research; develop statistics; sponsor quality and certification standards; lobby public officials; or publish newsletters, books, or periodicals, for distribution to their members.

The data published with NAICS code 813920 are comprised of the following SIC industry:

8621 Professional Organizations

81399 Other Similar Organizations (Except Business, Professional, Labor, and Political Organizations)

This industry comprises establishments (except religious organizations, social advocacy organizations, civic

and social organizations, business associations, professional organizations, labor unions, and political organizations) primarily engaged in promoting the interest of their members.

813990 Other Similar Organizations (Except Business, Professional, Labor, and Political Organizations)

This industry comprises establishments (except religious organizations, social advocacy organizations, civic and social organizations, business associations, professional organizations, labor unions, and political organizations) primarily engaged in promoting the interest of their members.

The data published with NAICS code 813990 are comprised of these parts of the following SIC industries:

6531 (pt) Condominium, Cooperative Housing, and Home Owner's Associations

8641 (pt) Home Owner's and Condominium Associations (Not Providing Property Management)

8699 (pt) Other Similar Organizations

8139901 Other Similar Membership Organizations

Establishments primarily engaged in promoting the interests of their members (except religious organizations, social advocacy organizations; labor unions; political organizations; and condominium, cooperative housing and home owners associations).

8139902 Home Owner's and Condominium Associations (Not Providing Property Management)

Establishments formed on the behalf of individual real estate owners or tenants which arrange and organize civic and social functions.

8139903 Condominium or Cooperative Owners Associations (Engaged in Property Management)

Establishments formed, on behalf of individual real estate owners, to make collective decisions based on the wishes of individual owners. The establishments in this industry may conduct activities, such as provide overall management, publish a telephone directory of the owners, sponsor seasonal events for the owners, establish and collect funds to operate the project, enforce rules and regulations, and settle differences of opinion among residents.

Appendix C.

Coverage and Methodology

MAIL/NONMAIL UNIVERSE

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms, data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, receipts, payroll, number of employees, and legal form of organization.

Firms in the 1997 Economic Census were divided into the mail universe and nonmail universe. The coverage of and the method of obtaining census information from each are described below:

1. The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
 - a. Large employers, i.e., all multiestablishment firms, and all employer firms with payroll above a specified cutoff (The term “employers” refers to firms with one or more paid employees at any time during 1997 as shown in the active administrative records of other Federal agencies.).
 - b. A sample of small employers, i.e., single-establishment firms with payroll below a specified cutoff, in classifications for which specialized data precluded reliance solely on administrative records sources.
2. The nonmail universe consisted of firms that were not required to file a regular census return and included:
 - a. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. Although the payroll cutoff varied by kind of business, small employers in the nonmail universe generally included firms with less than 10 employees and represented about 10 percent of total receipts of establishments covered in the census. Data on receipts, payroll, and employment for small employers in the nonmail universe were derived or estimated from administrative records of other Federal agencies.
 - b. All taxable nonemployers, i.e., all firms subject to Federal income tax with no paid employees during 1997. Receipts information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms,

nonemployers accounted for less than 10-percent of total receipts of all establishments covered in the census. The census included only those nonemployer firms which reported a receipts volume of \$1,000 or more during 1997. Establishments exempt from Federal income tax with no paid employees were excluded as in previous censuses. Data for nonemployers are not included in this report, but are released as part of the “Core Business Statistics Series.”

INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and the 1997 NAICS. More information on NAICS is available in the NAICS manual and at www.census.gov/naics.

The method of assigning classifications, and the level of detail at which establishments were classified, differed between the mail and nonmail universe as follows:

1. The mail universe.
 - Establishments in the mail universe were classified on the basis of their self-designation, sources of receipts, and other industry-specific inquiries.
2. The nonmail universe.
 - a. Selected small employers were classified on the basis of the most current kind-of-business classification available from one of the Census Bureau’s current sample surveys or the 1992 Economic Census. Otherwise, the classification was obtained from administrative records of other Federal agencies. If the census or administrative record classifications proved inadequate (none corresponded to a 1997 Economic Census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1997 census kind-of-business code.
 - b. Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.

METHOD OF ASSIGNING TAX STATUS

For kind-of-business classifications where there were substantial numbers of taxable and tax-exempt establishments, establishments were classified based on the Federal income tax filing requirement for the establishment or organization. This classification was based primarily on the response to an inquiry on the census questionnaire. Establishments that indicated that all or part of their income was exempt from Federal income tax under provisions of section 501 of the Internal Revenue Service (IRS) code were classified as tax-exempt; establishments indicating no such exemption were classified as taxable. All government-operated hospitals were classified as tax-exempt. For establishments in the nonmail universe, the tax status classification was based upon the type of tax return filed by the firm or organization.

For selected kind-of-business classifications that are comprised primarily of tax-exempt establishments, all establishments in those classifications were defined as tax-exempt. All establishments in the remaining kind-of-business classifications (comprised primarily of taxable establishments) were defined as taxable.

RELIABILITY OF DATA

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Sources of Receipt or Revenue reports for this sector are subject to sampling errors as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census questionnaires mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates insofar as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data;

however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which include location, kind of business or operation, receipts or revenue, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from the establishments in the mail universe that completed the appropriate inquiries on the questionnaire.

Data for industry-specific inquiries in this sector were expanded in most cases to account for establishments that did not respond to the particular inquiry for which data are presented. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total receipts or revenue of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total receipts or revenue of all establishments included in the category. In a few cases expansion on the basis of the receipts or revenue item was not appropriate, and another basic data item was used as the basis for expansion of reported data to account for nonrespondents.

All reports in which data were expanded to account for nonmail employers and nonrespondents include a coverage indicator for each publication category, which shows the receipts or revenue of establishments responding to the industry-specific inquiry as a percent of total receipts or revenue for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

Appendix D. Geographic Notes

DELAWARE

Milford is in Kent and Sussex Counties.

Smyrna is in Kent and New Castle Counties.

Appendix E. Metropolitan Areas

DELAWARE

Dover, DE MSA

Kent County, DE

Philadelphia—Wilmington—Atlantic City, PA—NJ—DE—MD CMSA

Atlantic—Cape May, NJ PMSA

Atlantic County, NJ

Cape May County, NJ

Philadelphia, PA—NJ PMSA

Burlington County, NJ

Camden County, NJ

Gloucester County, NJ

Salem County, NJ

Bucks County, PA

Chester County, PA

Philadelphia—Wilmington—Atlantic City, PA—NJ—DE—MD CMSA—Con.

Philadelphia, PA—NJ PMSA—Con.

Delaware County, PA

Montgomery County, PA

Philadelphia County, PA

Vineland—Millville—Bridgeton, NJ PMSA

Cumberland County, NJ

Wilmington—Newark, DE—MD PMSA

New Castle County, DE

Cecil County, MD

Wilmington—Newark, DE—MD PMSA

New Castle County, DE

Cecil County, MD

