

New Jersey

1997

Issued March 2000

EC97S61A-NJ(RV)

**1997 Economic Census**

*Educational Services*

Geographic Area Series



**U S C E N S U S B U R E A U**

*Helping You Make Informed Decisions*

U.S. Department of Commerce  
Economics and Statistics Administration  
U.S. CENSUS BUREAU



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Secretary

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Deputy Secretary

**Economics**

**and Statistics**

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# Introduction to the Economic Census

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## PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

## ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

## RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

## GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

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required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

## **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

## **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## **AVAILABILITY OF ADDITIONAL DATA**

### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site ([www.census.gov](http://www.census.gov)) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

### **Special Tabulations**

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division 301-457-4673  
Service Sector Statistics Division 301-457-2668

## **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

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## SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at [www.census.gov/econguide](http://www.census.gov/econguide). More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.



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# Educational Services

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## SCOPE

The Educational Services sector (sector 61) comprises establishments that provide instruction and training in a wide variety of subjects. This instruction and training is provided by specialized establishments, such as schools, colleges, universities, and training centers. These establishments may be privately owned and operated for profit or not for profit, or they may be publicly owned and operated. They may also offer food and accommodation services to their students.

Educational services are usually delivered by teachers or instructors that explain, tell, demonstrate, supervise, and direct learning. Instruction is imparted in diverse settings, such as educational institutions, the workplace, or the home through correspondence, television, or other means. It can be adapted to the particular needs of the students, for example sign language can replace verbal language for teaching students with hearing impairments. All industries in the sector share this commonality of process, namely, labor inputs of instructors with the requisite subject matter expertise and teaching ability.

Data for this sector are shown for establishments of firms subject to Federal income tax and separately of firms which are exempt from Federal income tax under provisions of the Internal Revenue Code.

Many of the "kinds of business or operation" included in this sector are not thought of as commercial businesses and the terms (such as "business," "establishment," and "firm") used to describe them may not be descriptive of such services. However, these terms are applied to all "kinds of business or operation" in order to maintain conformity in the measures of the production and delivery of goods and services and in the presentation of data.

The basic tabulations for this sector do not include data for establishments which are auxiliary (primary function is providing a service, such as warehousing or bookkeeping) to service establishments within the same organization. Data for auxiliaries are presented separately.

## GENERAL

A list of reports that provide statistics on sector 61 follows.

**Geographic area reports.** There is a separate report for each state, the District of Columbia, and the United States. For establishments of firms subject to Federal income tax, each state report presents general statistics on number of

establishments, receipts, payroll, and employment by kind of business for the state, metropolitan areas (MAs), counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. For establishments of firms exempt from Federal income tax, each state report presents statistics on number of establishments, revenue, expenses, payroll, and employment by kind of business, for the state and MAs. Greater kind-of-business detail is shown for larger areas.

The United States report presents data for the United States as a whole for establishments with payroll of firms subject to Federal income tax, as well as those exempt from Federal income tax, for detailed kind-of-business classifications.

**Sources of receipts or revenue report.** This report presents sources of receipts or revenue data for establishments with payroll by kind of business. Data are presented for the United States and states.

**Establishment and firm size (including legal form of organization) report.** This report presents receipts/revenue, payroll, and employment data for the United States by receipts/revenue size, by employment size, and by legal form of organization for establishments; and receipts/revenue size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms.

**Miscellaneous subjects report.** This report presents data for establishments with payroll for a variety of industry-specific questions. Presentation of data varies by kind of business.

**ZIP Code report.** This report presents data for establishments with payroll by United States ZIP Code.

## GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to

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facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.

4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character. In New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).
6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 1990 Census of Population

or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.

9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

#### **COMPARABILITY OF THE 1992 AND 1997 CENSUSES**

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented according to the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

#### **DISCLOSURE**

In accordance with Federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

#### **AVAILABILITY OF MORE FREQUENT ECONOMIC DATA**

The Census Bureau conducts the Service Annual Survey (SAS) each year. This survey, while providing more frequent observations, yields less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

**Table 1a. Summary Statistics for Firms Subject to Federal Income Tax for the State: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>NEW JERSEY</b>								
<b>61</b>	<b>Educational services</b>	<b>1 406</b>	<b>749 173</b>	<b>248 449</b>	<b>55 437</b>	<b>10 435</b>	<b>22.1</b>	<b>12.3</b>
611	Educational services	1 406	749 173	248 449	55 437	10 435	22.1	12.3
6114	Business schools, & computer & management training	246	231 143	77 130	18 002	2 290	19.7	19.2
61141	Business & secretarial schools	28	29 422	12 714	2 566	563	47.8	39.4
611410	Business & secretarial schools	28	29 422	12 714	2 566	563	47.8	39.4
61142	Computer training	136	142 352	47 027	11 515	1 339	16.0	21.5
611420	Computer training	136	142 352	47 027	11 515	1 339	16.0	21.5
61143	Professional & management development training	82	59 369	17 389	3 921	388	14.5	3.8
611430	Professional & management development training	82	59 369	17 389	3 921	388	14.5	3.8
6115	Technical & trade schools	174	145 213	45 554	9 852	1 632	15.3	6.6
61151	Technical & trade schools	174	145 213	45 554	9 852	1 632	15.3	6.6
611511	Cosmetology & barber schools	50	16 028	5 676	1 468	349	17.0	6.4
611512	Flight training	27	34 301	7 767	1 100	313	25.2	13.4
611513	Apprenticeship training	4	887	182	29	4	44.5	42.2
611519	Other trade & technical schools	93	93 997	31 929	7 255	966	11.1	3.9
6116	Other schools & instruction	850	317 197	102 417	22 312	5 965	23.8	9.2
61161	Fine arts schools	320	52 111	16 453	4 066	1 607	35.3	7.8
611610	Fine arts schools	320	52 111	16 453	4 066	1 607	35.3	7.8
6116101	Dance schools (including children's & professionals)	272	41 415	12 138	3 084	1 291	34.4	5.8
6116102	Art, drama, & music schools	48	10 696	4 315	982	316	38.6	15.8
61162	Sports & recreation instruction	259	60 155	17 802	3 372	1 292	49.6	12.5
611620	Sports & recreation instruction	259	60 155	17 802	3 372	1 292	49.6	12.5
61163	Language schools	34	57 680	11 378	2 845	466	5.8	.7
611630	Language schools	34	57 680	11 378	2 845	466	5.8	.7
61169	All other schools & instruction	237	147 251	56 784	12 029	2 600	16.2	11.7
611691	Exam preparation & tutoring	97	72 659	23 862	5 440	1 426	16.1	7.1
611692	Automobile driving schools	58	16 012	6 597	1 543	439	38.3	53.8
611699	All other miscellaneous schools & instruction	82	58 580	26 325	5 046	735	10.2	5.8
6117	Educational support services	136	55 620	23 348	5 271	548	39.8	15.8
61171	Educational support services	136	55 620	23 348	5 271	548	39.8	15.8
611710	Educational support services	136	55 620	23 348	5 271	548	39.8	15.8

<sup>1</sup>Includes receipts information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 1b. Summary Statistics for Firms Exempt From Federal Income Tax for the State: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>NEW JERSEY</b>									
<b>61</b>	<b>Educational services</b>	<b>188</b>	<b>542 971</b>	<b>466 966</b>	<b>156 188</b>	<b>37 552</b>	<b>4 598</b>	<b>1.8</b>	<b>3.0</b>
611	Educational services	188	542 971	466 966	156 188	37 552	4 598	1.8	3.0
6114	Business schools, & computer & management training	10	D	D	D	D	b	D	D
61141	Business & secretarial schools	1	D	D	D	D	a	D	D
611410	Business & secretarial schools	1	D	D	D	D	a	D	D
61142	Computer training	2	D	D	D	D	a	D	D
611420	Computer training	2	D	D	D	D	a	D	D
61143	Professional & management development training	7	D	D	D	D	b	D	D
611430	Professional & management development training	7	D	D	D	D	b	D	D
6115	Technical & trade schools	30	D	D	D	D	f	D	D
61151	Technical & trade schools	30	D	D	D	D	f	D	D
611512	Flight training	1	D	D	D	D	a	D	D
611513	Apprenticeship training	18	D	D	D	D	c	D	D
611519	Other trade & technical schools	11	D	D	D	D	e	D	D
6116	Other schools & instruction	125	49 716	46 416	20 273	4 910	1 353	12.1	20.7
61161	Fine arts schools	38	12 147	11 461	4 773	1 233	448	17.8	19.0
611610	Fine arts schools	38	12 147	11 461	4 773	1 233	448	17.8	19.0
6116101	Dance schools (including children's & professionals)	12	3 446	3 297	1 329	399	124	13.4	.5
6116102	Art, drama, & music schools	26	8 701	8 164	3 444	834	324	19.5	26.4
61162	Sports & recreation instruction	11	3 080	2 875	1 352	224	72	22.0	—
611620	Sports & recreation instruction	11	3 080	2 875	1 352	224	72	22.0	—
61163	Language schools	10	1 303	1 283	554	140	131	45.3	54.7
611630	Language schools	10	1 303	1 283	554	140	131	45.3	54.7
61169	All other schools & instruction	66	33 186	30 797	13 594	3 313	702	7.8	21.8
611691	Exam preparation & tutoring	12	D	D	D	D	b	D	D
611692	Automobile driving schools	1	D	D	D	D	a	D	D
611699	All other miscellaneous schools & instruction	53	D	D	D	D	f	D	D

See footnotes at end of table.

**Table 1b. Summary Statistics for Firms Exempt From Federal Income Tax for the State: 1997—  
Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>NEW JERSEY—Con.</b>								
<b>61</b>	<b>Educational services—Con.</b>								
611	Educational services—Con.								
6117	Educational support services . . . . .	23	D	D	D	D	h	D	D
61171	Educational support services . . . . .	23	D	D	D	D	h	D	D
611710	Educational support services . . . . .	23	D	D	D	D	h	D	D

<sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes revenue information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>NEW YORK—NORTHERN NEW JERSEY—LONG ISLAND, NY—NJ—CT—PA CMSA</b>							
<b>61</b>	<b>Educational services . . . . .</b>	<b>3 372</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>k</b>	<b>D</b>	<b>D</b>
611	Educational services . . . . .	3 372	D	D	D	k	D	D
6114	Business schools, & computer & management training . . . . .	576	530 466	197 812	45 975	5 875	18.1	22.4
61141	Business & secretarial schools . . . . .	63	86 063	34 897	7 500	1 565	24.8	53.5
611410	Business & secretarial schools . . . . .	63	86 063	34 897	7 500	1 565	24.8	53.5
61142	Computer training . . . . .	299	299 845	116 406	27 769	3 281	16.5	20.4
611420	Computer training . . . . .	299	299 845	116 406	27 769	3 281	16.5	20.4
61143	Professional & management development training . . . . .	214	144 558	46 509	10 706	1 029	17.5	8.2
611430	Professional & management development training . . . . .	214	144 558	46 509	10 706	1 029	17.5	8.2
6115	Technical & trade schools . . . . .	419	D	D	D	i	D	D
61151	Technical & trade schools . . . . .	419	D	D	D	i	D	D
611511	Cosmetology & barber schools . . . . .	136	41 059	14 483	3 497	824	18.9	4.1
611512	Flight training . . . . .	48	58 589	18 608	3 479	1 940	19.2	16.6
611513	Apprenticeship training . . . . .	19	D	D	D	b	D	D
611519	Other trade & technical schools . . . . .	216	205 823	74 108	17 270	2 573	14.1	5.7
6116	Other schools & instruction . . . . .	2 066	D	D	D	j	D	D
61161	Fine arts schools . . . . .	721	150 518	48 618	11 381	3 796	32.8	12.3
611610	Fine arts schools . . . . .	721	150 518	48 618	11 381	3 796	32.8	12.3
6116101	Dance schools (including children's & professionals) . . . . .	572	104 031	32 098	7 921	2 953	31.5	5.6
6116102	Art, drama, & music schools . . . . .	149	46 487	16 520	3 460	843	35.8	27.2
61162	Sports & recreation instruction . . . . .	554	D	D	D	h	D	D
611620	Sports & recreation instruction . . . . .	554	D	D	D	h	D	D
61163	Language schools . . . . .	83	115 811	28 401	6 542	1 659	7.6	2.0
611630	Language schools . . . . .	83	115 811	28 401	6 542	1 659	7.6	2.0
61169	All other schools & instruction . . . . .	708	444 626	154 034	28 905	6 340	17.2	23.9
611691	Exam preparation & tutoring . . . . .	250	176 029	71 056	11 080	3 120	17.5	7.9
611692	Automobile driving schools . . . . .	227	43 094	14 984	3 231	1 112	55.0	35.1
611699	All other miscellaneous schools & instruction . . . . .	231	225 503	67 994	14 594	2 108	9.7	34.2
6117	Educational support services . . . . .	311	D	D	D	g	D	D
61171	Educational support services . . . . .	311	D	D	D	g	D	D
611710	Educational support services . . . . .	311	D	D	D	g	D	D

See footnotes at end of table.



Table 2a. **Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>NEW YORK—NORTHERN NEW JERSEY—LONG ISLAND, NY—NJ—CT—PA CMSA—Con.</b>								
<b>Bergen—Passaic, NJ PMSA</b>								
<b>61</b>	<b>Educational services .....</b>	<b>277</b>	<b>142 450</b>	<b>43 673</b>	<b>9 189</b>	<b>1 691</b>	<b>23.6</b>	<b>15.4</b>
611	Educational services .....	277	142 450	43 673	9 189	1 691	23.6	15.4
6114	Business schools, & computer & management training .....	53	52 809	16 404	3 532	468	20.0	32.9
61141	Business & secretarial schools .....	4	4 487	1 920	314	84	28.7	47.8
611410	Business & secretarial schools .....	4	4 487	1 920	314	84	28.7	47.8
61142	Computer training .....	33	31 825	9 733	2 163	298	24.2	44.8
611420	Computer training .....	33	31 825	9 733	2 163	298	24.2	44.8
61143	Professional & management development training .....	16	16 497	4 751	1 055	86	9.7	5.8
611430	Professional & management development training .....	16	16 497	4 751	1 055	86	9.7	5.8
6115	Technical & trade schools .....	27	36 440	10 019	1 687	337	3.9	1.2
61151	Technical & trade schools .....	27	36 440	10 019	1 687	337	3.9	1.2
611511	Cosmetology & barber schools .....	10	D	D	D	b	D	D
611512	Flight training .....	3	D	D	D	c	D	D
611519	Other trade & technical schools .....	13	16 053	5 579	1 307	151	6.0	.2
6116	Other schools & instruction .....	173	40 170	12 680	2 945	797	31.3	7.1
61161	Fine arts schools .....	67	10 266	3 236	707	238	35.7	4.9
611610	Fine arts schools .....	67	10 266	3 236	707	238	35.7	4.9
6116101	Dance schools (including children's & professionals) .....	55	8 370	2 677	645	209	36.7	2.1
6116102	Art, drama, & music schools .....	12	1 896	559	62	29	31.5	17.2
61162	Sports & recreation instruction .....	47	D	D	D	c	D	D
611620	Sports & recreation instruction .....	47	D	D	D	c	D	D
61163	Language schools .....	8	6 524	1 953	581	130	5.6	—
611630	Language schools .....	8	6 524	1 953	581	130	5.6	—
61169	All other schools & instruction .....	51	D	D	D	e	D	D
611691	Exam preparation & tutoring .....	24	6 528	1 597	445	164	41.8	22.3
611699	All other miscellaneous schools & instruction .....	17	D	D	D	c	D	D
6117	Educational support services .....	24	13 031	4 570	1 025	89	68.9	9.5
61171	Educational support services .....	24	13 031	4 570	1 025	89	68.9	9.5
611710	Educational support services .....	24	13 031	4 570	1 025	89	68.9	9.5
<b>Bridgeport, CT PMSA</b>								
<b>61</b>	<b>Educational services .....</b>	<b>73</b>	<b>27 669</b>	<b>13 144</b>	<b>2 666</b>	<b>485</b>	<b>25.6</b>	<b>12.3</b>
611	Educational services .....	73	27 669	13 144	2 666	485	25.6	12.3
6114	Business schools, & computer & management training .....	12	11 432	5 971	1 339	194	11.8	17.5
61142	Computer training .....	7	7 967	4 307	1 019	138	1.4	25.0
611420	Computer training .....	7	7 967	4 307	1 019	138	1.4	25.0
6115	Technical & trade schools .....	14	D	D	D	b	D	D
61151	Technical & trade schools .....	14	D	D	D	b	D	D
611511	Cosmetology & barber schools .....	6	D	D	D	a	D	D
6116	Other schools & instruction .....	44	12 528	5 967	1 098	230	33.2	2.4
61161	Fine arts schools .....	18	2 691	801	192	94	51.1	2.7
611610	Fine arts schools .....	18	2 691	801	192	94	51.1	2.7
6116101	Dance schools (including children's & professionals) .....	16	D	D	D	b	D	D
61162	Sports & recreation instruction .....	10	D	D	D	b	D	D
611620	Sports & recreation instruction .....	10	D	D	D	b	D	D
61169	All other schools & instruction .....	16	D	D	D	b	D	D
<b>Danbury, CT PMSA</b>								
<b>61</b>	<b>Educational services .....</b>	<b>38</b>	<b>19 939</b>	<b>4 456</b>	<b>872</b>	<b>262</b>	<b>38.7</b>	<b>3.2</b>
611	Educational services .....	38	19 939	4 456	872	262	38.7	3.2
6114	Business schools, & computer & management training .....	9	D	D	D	b	D	D
61143	Professional & management development training .....	4	D	D	D	a	D	D
611430	Professional & management development training .....	4	D	D	D	a	D	D
6115	Technical & trade schools .....	6	D	D	D	b	D	D
61151	Technical & trade schools .....	6	D	D	D	b	D	D
611511	Cosmetology & barber schools .....	1	D	D	D	a	D	D
6116	Other schools & instruction .....	20	12 606	2 902	651	195	7.8	4.0
61162	Sports & recreation instruction .....	9	D	D	D	b	D	D
611620	Sports & recreation instruction .....	9	D	D	D	b	D	D
61169	All other schools & instruction .....	4	D	D	D	b	D	D
611699	All other miscellaneous schools & instruction .....	1	D	D	D	b	D	D

See footnotes at end of table.

Table 2a. **Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>NEW YORK—NORTHERN NEW JERSEY—LONG ISLAND, NY—NJ—CT—PA CMSA—Con.</b>								
<b>Dutchess County, NY PMSA</b>								
<b>61</b>	<b>Educational services .....</b>	<b>38</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>
611	Educational services .....	38	D	D	D	c	D	D
6115	Technical & trade schools .....	5	D	D	D	b	D	D
61151	Technical & trade schools .....	5	D	D	D	b	D	D
6116	Other schools & instruction .....	27	D	D	D	c	D	D
61161	Fine arts schools .....	9	2 062	462	122	62	82.8	—
611610	Fine arts schools .....	9	2 062	462	122	62	82.8	—
6116101	Dance schools (including children's & professionals) .....	8	D	D	D	b	D	D
61162	Sports & recreation instruction .....	8	D	D	D	a	D	D
611620	Sports & recreation instruction .....	8	D	D	D	a	D	D
61169	All other schools & instruction .....	9	D	D	D	b	D	D
<b>Jersey City, NJ PMSA</b>								
<b>61</b>	<b>Educational services .....</b>	<b>51</b>	<b>19 756</b>	<b>7 823</b>	<b>1 858</b>	<b>433</b>	<b>30.6</b>	<b>51.4</b>
611	Educational services .....	51	19 756	7 823	1 858	433	30.6	51.4
6115	Technical & trade schools .....	7	D	D	D	b	D	D
61151	Technical & trade schools .....	7	D	D	D	b	D	D
611511	Cosmetology & barber schools .....	4	1 904	906	223	41	44.6	—
6116	Other schools & instruction .....	34	D	D	D	e	D	D
61163	Language schools .....	4	D	D	D	b	D	D
611630	Language schools .....	4	D	D	D	b	D	D
61169	All other schools & instruction .....	15	D	D	D	e	D	D
611692	Automobile driving schools .....	9	D	D	D	e	D	D
<b>Middlesex—Somerset—Hunterdon, NJ PMSA</b>								
<b>61</b>	<b>Educational services .....</b>	<b>236</b>	<b>135 797</b>	<b>50 726</b>	<b>10 279</b>	<b>1 703</b>	<b>15.4</b>	<b>9.1</b>
611	Educational services .....	236	135 797	50 726	10 279	1 703	15.4	9.1
6114	Business schools, & computer & management training .....	42	28 797	12 261	2 442	377	14.0	14.4
61142	Computer training .....	27	19 565	8 909	1 843	263	12.6	3.4
611420	Computer training .....	27	19 565	8 909	1 843	263	12.6	3.4
61143	Professional & management development training .....	13	D	D	D	b	D	D
611430	Professional & management development training .....	13	D	D	D	b	D	D
6115	Technical & trade schools .....	27	35 223	11 081	2 514	314	5.7	6.8
61151	Technical & trade schools .....	27	35 223	11 081	2 514	314	5.7	6.8
611511	Cosmetology & barber schools .....	3	D	D	D	b	D	D
611512	Flight training .....	5	D	D	D	b	D	D
611519	Other trade & technical schools .....	19	28 864	8 797	1 999	225	6.0	.2
6116	Other schools & instruction .....	149	58 680	21 621	3 888	919	21.4	8.5
61161	Fine arts schools .....	52	8 071	2 725	715	313	40.9	14.5
611610	Fine arts schools .....	52	8 071	2 725	715	313	40.9	14.5
6116101	Dance schools (including children's & professionals) .....	43	6 543	2 067	558	236	39.4	5.6
6116102	Art, drama, & music schools .....	9	1 528	658	157	77	47.6	52.4
61162	Sports & recreation instruction .....	44	11 175	3 618	696	196	43.6	16.3
611620	Sports & recreation instruction .....	44	11 175	3 618	696	196	43.6	16.3
61169	All other schools & instruction .....	48	D	D	D	e	D	D
611691	Exam preparation & tutoring .....	20	D	D	D	c	D	D
611692	Automobile driving schools .....	11	1 296	534	93	31	85.9	—
611699	All other miscellaneous schools & instruction .....	17	D	D	D	c	D	D
6117	Educational support services .....	18	13 097	5 763	1 435	93	17.4	6.1
61171	Educational support services .....	18	13 097	5 763	1 435	93	17.4	6.1
611710	Educational support services .....	18	13 097	5 763	1 435	93	17.4	6.1

See footnotes at end of table.

Table 2a. **Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>NEW YORK—NORTHERN NEW JERSEY—LONG ISLAND, NY—NJ—CT—PA CMSA—Con.</b>							
	<b>Monmouth—Ocean, NJ PMSA</b>							
<b>61</b>	<b>Educational services .....</b>	<b>186</b>	<b>69 183</b>	<b>27 265</b>	<b>5 954</b>	<b>1 584</b>	<b>28.1</b>	<b>5.8</b>
611	Educational services .....	186	69 183	27 265	5 954	1 584	28.1	5.8
6114	Business schools, & computer & management training .....	25	17 569	7 403	1 410	235	22.2	1.4
61142	Computer training .....	11	8 399	4 238	885	169	32.6	2.9
611420	Computer training .....	11	8 399	4 238	885	169	32.6	2.9
61143	Professional & management development training .....	11	D	D	D	b	D	D
611430	Professional & management development training .....	11	D	D	D	b	D	D
6115	Technical & trade schools .....	17	D	D	D	c	D	D
61151	Technical & trade schools .....	17	D	D	D	c	D	D
611511	Cosmetology & barber schools .....	5	1 228	329	97	28	5.9	3.2
611519	Other trade & technical schools .....	9	D	D	D	b	D	D
6116	Other schools & instruction .....	124	36 437	14 360	3 293	1 169	31.2	9.5
61161	Fine arts schools .....	53	7 270	1 879	492	229	33.9	12.0
611610	Fine arts schools .....	53	7 270	1 879	492	229	33.9	12.0
6116101	Dance schools (including children's & professionals) .....	49	6 817	1 715	446	216	32.6	9.8
61162	Sports & recreation instruction .....	47	12 113	3 484	615	431	43.8	16.9
611620	Sports & recreation instruction .....	47	12 113	3 484	615	431	43.8	16.9
61169	All other schools & instruction .....	22	D	D	D	e	D	D
611691	Exam preparation & tutoring .....	7	D	D	D	c	D	D
611699	All other miscellaneous schools & instruction .....	9	13 181	7 576	1 871	307	9.2	2.5
6117	Educational support services .....	20	D	D	D	b	D	D
61171	Educational support services .....	20	D	D	D	b	D	D
611710	Educational support services .....	20	D	D	D	b	D	D
	<b>Nassau—Suffolk, NY PMSA</b>							
<b>61</b>	<b>Educational services .....</b>	<b>541</b>	<b>188 004</b>	<b>56 827</b>	<b>12 495</b>	<b>3 930</b>	<b>30.6</b>	<b>10.8</b>
611	Educational services .....	541	188 004	56 827	12 495	3 930	30.6	10.8
6114	Business schools, & computer & management training .....	76	41 984	13 882	2 896	730	23.0	34.6
61141	Business & secretarial schools .....	11	D	D	D	e	D	D
611410	Business & secretarial schools .....	11	D	D	D	e	D	D
61142	Computer training .....	39	D	D	D	e	D	D
611420	Computer training .....	39	D	D	D	e	D	D
61143	Professional & management development training .....	26	8 436	2 180	579	87	30.9	18.4
611430	Professional & management development training .....	26	8 436	2 180	579	87	30.9	18.4
6115	Technical & trade schools .....	51	20 047	6 510	1 665	382	20.8	3.8
61151	Technical & trade schools .....	51	20 047	6 510	1 665	382	20.8	3.8
611511	Cosmetology & barber schools .....	17	D	D	D	b	D	D
611512	Flight training .....	8	3 679	921	227	45	40.4	—
611519	Other trade & technical schools .....	25	13 158	4 252	1 111	254	15.9	3.6
6116	Other schools & instruction .....	371	95 996	27 416	6 211	2 587	41.4	4.4
61161	Fine arts schools .....	143	24 582	6 728	1 749	664	42.2	4.9
611610	Fine arts schools .....	143	24 582	6 728	1 749	664	42.2	4.9
6116101	Dance schools (including children's & professionals) .....	126	D	D	D	f	D	D
6116102	Art, drama, & music schools .....	17	D	D	D	b	D	D
61162	Sports & recreation instruction .....	122	32 462	8 824	1 554	896	47.1	5.1
611620	Sports & recreation instruction .....	122	32 462	8 824	1 554	896	47.1	5.1
61163	Language schools .....	4	D	D	D	b	D	D
611630	Language schools .....	4	D	D	D	b	D	D
61169	All other schools & instruction .....	102	D	D	D	f	D	D
611691	Exam preparation & tutoring .....	50	17 320	6 017	1 485	664	28.6	4.1
611692	Automobile driving schools .....	24	D	D	D	c	D	D
611699	All other miscellaneous schools & instruction .....	28	11 622	3 504	889	129	55.5	1.5
6117	Educational support services .....	43	29 977	9 019	1 723	231	13.4	2.5
61171	Educational support services .....	43	29 977	9 019	1 723	231	13.4	2.5
611710	Educational support services .....	43	29 977	9 019	1 723	231	13.4	2.5

See footnotes at end of table.

Table 2a. **Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>NEW YORK—NORTHERN NEW JERSEY—LONG ISLAND, NY—NJ—CT—PA CMSA—Con.</b>							
	<b>New Haven—Meriden, CT PMSA</b>							
<b>61</b>	<b>Educational services .....</b>	<b>80</b>	<b>30 001</b>	<b>10 894</b>	<b>2 607</b>	<b>519</b>	<b>13.2</b>	<b>18.5</b>
611	Educational services .....	80	30 001	10 894	2 607	519	13.2	18.5
6114	Business schools, & computer & management training .....	16	7 406	3 188	811	126	5.9	12.9
6115	Technical & trade schools .....	13	D	D	D	b	D	D
61151	Technical & trade schools .....	13	D	D	D	b	D	D
611511	Cosmetology & barber schools .....	5	1 134	343	62	26	16.3	—
611512	Flight training .....	2	D	D	D	b	D	D
6116	Other schools & instruction .....	43	D	D	D	c	D	D
61161	Fine arts schools .....	19	D	D	D	b	D	D
611610	Fine arts schools .....	19	D	D	D	b	D	D
6116101	Dance schools (including children's & professionals') .....	17	D	D	D	b	D	D
61162	Sports & recreation instruction .....	10	4 071	1 090	266	54	12.0	—
611620	Sports & recreation instruction .....	10	4 071	1 090	266	54	12.0	—
61169	All other schools & instruction .....	14	D	D	D	b	D	D
6117	Educational support services .....	8	D	D	D	c	D	D
61171	Educational support services .....	8	D	D	D	c	D	D
611710	Educational support services .....	8	D	D	D	c	D	D
	<b>New York, NY PMSA</b>							
<b>61</b>	<b>Educational services .....</b>	<b>1 218</b>	<b>843 883</b>	<b>301 266</b>	<b>61 952</b>	<b>12 050</b>	<b>22.6</b>	<b>22.5</b>
611	Educational services .....	1 218	843 883	301 266	61 952	12 050	22.6	22.5
6114	Business schools, & computer & management training .....	205	198 387	76 984	18 045	2 043	16.2	27.7
61141	Business & secretarial schools .....	20	33 676	13 373	3 027	544	11.7	64.5
611410	Business & secretarial schools .....	20	33 676	13 373	3 027	544	11.7	64.5
61142	Computer training .....	102	108 788	44 747	10 882	1 086	17.5	24.1
611420	Computer training .....	102	108 788	44 747	10 882	1 086	17.5	24.1
61143	Professional & management development training .....	83	55 923	18 864	4 136	413	16.1	12.4
611430	Professional & management development training .....	83	55 923	18 864	4 136	413	16.1	12.4
6115	Technical & trade schools .....	163	137 208	53 330	12 600	3 262	14.9	8.6
61151	Technical & trade schools .....	163	137 208	53 330	12 600	3 262	14.9	8.6
611511	Cosmetology & barber schools .....	56	D	D	D	e	D	D
611512	Flight training .....	10	D	D	D	g	D	D
611513	Apprenticeship training .....	10	D	D	D	b	D	D
611519	Other trade & technical schools .....	87	101 436	39 058	9 300	1 398	13.2	6.8
6116	Other schools & instruction .....	735	416 759	136 876	24 591	5 647	18.8	26.6
61161	Fine arts schools .....	223	67 652	23 863	5 118	1 370	24.5	20.8
611610	Fine arts schools .....	223	67 652	23 863	5 118	1 370	24.5	20.8
6116101	Dance schools (including children's & professionals') .....	143	38 729	13 786	3 194	949	18.4	7.7
6116102	Art, drama, & music schools .....	80	28 923	10 077	1 924	421	32.8	38.2
61162	Sports & recreation instruction .....	146	55 546	16 967	3 132	750	42.6	13.7
611620	Sports & recreation instruction .....	146	55 546	16 967	3 132	750	42.6	13.7
61163	Language schools .....	40	50 692	15 426	3 327	1 058	10.6	3.3
611630	Language schools .....	40	50 692	15 426	3 327	1 058	10.6	3.3
61169	All other schools & instruction .....	326	242 869	80 620	13 014	2 469	13.5	36.0
611691	Exam preparation & tutoring .....	88	80 095	39 179	3 760	897	14.3	10.0
611692	Automobile driving schools .....	128	20 908	6 369	1 290	467	62.3	27.8
611699	All other miscellaneous schools & instruction .....	110	141 866	35 072	7 964	1 105	5.8	51.9
6117	Educational support services .....	115	91 529	34 076	6 716	1 098	65.5	13.9
61171	Educational support services .....	115	91 529	34 076	6 716	1 098	65.5	13.9
611710	Educational support services .....	115	91 529	34 076	6 716	1 098	65.5	13.9
	<b>Newark, NJ PMSA</b>							
<b>61</b>	<b>Educational services .....</b>	<b>374</b>	<b>239 774</b>	<b>76 391</b>	<b>17 723</b>	<b>3 117</b>	<b>26.3</b>	<b>8.9</b>

See footnotes at end of table.

Table 2a. **Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>NEW YORK—NORTHERN NEW JERSEY—LONG ISLAND, NY—NJ—CT—PA CMSA—Con.</b>								
<b>Newark, NJ PMSA—Con.</b>								
<b>61</b>	<b>Educational services—Con.</b>							
611	Educational services .....	374	239 774	76 391	17 723	3 117	26.3	8.9
6114	Business schools, & computer & management training .....	74	102 664	29 140	7 128	929	22.7	10.8
61141	Business & secretarial schools .....	10	17 539	7 414	1 608	348	66.6	30.1
611410	Business & secretarial schools .....	10	17 539	7 414	1 608	348	66.6	30.1
61142	Computer training .....	39	62 767	15 065	3 709	418	13.8	9.0
611420	Computer training .....	39	62 767	15 065	3 709	418	13.8	9.0
61143	Professional & management development training .....	25	22 358	6 661	1 811	163	13.3	.9
611430	Professional & management development training .....	25	22 358	6 661	1 811	163	13.3	.9
6115	Technical & trade schools .....	53	40 566	13 661	2 987	484	28.9	7.3
61151	Technical & trade schools .....	53	40 566	13 661	2 987	484	28.9	7.3
611511	Cosmetology & barber schools .....	15	D	D	D	b	D	D
611512	Flight training .....	10	D	D	D	b	D	D
611519	Other trade & technical schools .....	28	28 448	10 874	2 266	316	10.7	8.6
6116	Other schools & instruction .....	205	87 039	29 129	6 696	1 578	26.3	5.2
61161	Fine arts schools .....	84	17 724	6 055	1 542	512	32.3	1.7
611610	Fine arts schools .....	84	17 724	6 055	1 542	512	32.3	1.7
6116101	Dance schools (including children's & professionals') .....	72	11 976	3 478	915	378	31.9	2.5
6116102	Art, drama, & music schools .....	12	5 748	2 577	627	134	33.2	—
61162	Sports & recreation instruction .....	52	14 841	4 524	875	251	69.1	4.5
611620	Sports & recreation instruction .....	52	14 841	4 524	875	251	69.1	4.5
61163	Language schools .....	9	D	D	D	b	D	D
611630	Language schools .....	9	D	D	D	b	D	D
61169	All other schools & instruction .....	60	D	D	D	f	D	D
611691	Exam preparation & tutoring .....	25	45 410	15 165	3 552	608	7.8	3.5
611692	Automobile driving schools .....	13	2 693	934	192	58	81.4	1.0
611699	All other miscellaneous schools & instruction .....	22	D	D	D	b	D	D
6117	Educational support services .....	42	9 505	4 461	912	126	53.3	28.0
61171	Educational support services .....	42	9 505	4 461	912	126	53.3	28.0
611710	Educational support services .....	42	9 505	4 461	912	126	53.3	28.0
<b>Newburgh, NY—PA PMSA</b>								
<b>61</b>	<b>Educational services .....</b>	<b>38</b>	<b>6 212</b>	<b>1 678</b>	<b>322</b>	<b>127</b>	<b>51.0</b>	<b>17.4</b>
611	Educational services .....	38	6 212	1 678	322	127	51.0	17.4
6115	Technical & trade schools .....	7	D	D	D	b	D	D
61151	Technical & trade schools .....	7	D	D	D	b	D	D
611511	Cosmetology & barber schools .....	2	D	D	D	a	D	D
6116	Other schools & instruction .....	27	D	D	D	b	D	D
61162	Sports & recreation instruction .....	14	2 883	525	76	38	51.1	25.8
611620	Sports & recreation instruction .....	14	2 883	525	76	38	51.1	25.8
<b>Stamford—Norwalk, CT PMSA</b>								
<b>61</b>	<b>Educational services .....</b>	<b>123</b>	<b>155 493</b>	<b>46 964</b>	<b>11 325</b>	<b>1 363</b>	<b>8.6</b>	<b>4.9</b>
611	Educational services .....	123	155 493	46 964	11 325	1 363	8.6	4.9
6114	Business schools, & computer & management training .....	32	45 936	25 469	6 783	615	5.2	9.0
61141	Business & secretarial schools .....	4	D	D	D	b	D	D
611410	Business & secretarial schools .....	4	D	D	D	b	D	D
61142	Computer training .....	11	27 449	17 285	4 698	440	3.3	—
611420	Computer training .....	11	27 449	17 285	4 698	440	3.3	—
61143	Professional & management development training .....	17	D	D	D	c	D	D
611430	Professional & management development training .....	17	D	D	D	c	D	D
6115	Technical & trade schools .....	15	D	D	D	c	D	D
61151	Technical & trade schools .....	15	D	D	D	c	D	D
611511	Cosmetology & barber schools .....	7	D	D	D	c	D	D
6116	Other schools & instruction .....	59	21 393	7 469	1 601	400	29.2	10.1
61161	Fine arts schools .....	14	3 500	1 023	296	92	27.5	5.9
611610	Fine arts schools .....	14	3 500	1 023	296	92	27.5	5.9
6116101	Dance schools (including children's & professionals') .....	11	D	D	D	b	D	D
6116102	Art, drama, & music schools .....	3	D	D	D	b	D	D
61162	Sports & recreation instruction .....	20	7 795	3 356	665	144	29.4	13.9
611620	Sports & recreation instruction .....	20	7 795	3 356	665	144	29.4	13.9
61163	Language schools .....	5	D	D	D	b	D	D
611630	Language schools .....	5	D	D	D	b	D	D
61169	All other schools & instruction .....	20	D	D	D	c	D	D
611691	Exam preparation & tutoring .....	11	5 736	1 610	324	68	32.7	13.9
6117	Educational support services .....	17	D	D	D	c	D	D
61171	Educational support services .....	17	D	D	D	c	D	D
611710	Educational support services .....	17	D	D	D	c	D	D

See footnotes at end of table.



Table 2a. **Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.</b>								
<b>Trenton, NJ PMSA</b>								
<b>61</b>	<b>Educational services .....</b>	<b>79</b>	<b>80 155</b>	<b>18 971</b>	<b>4 372</b>	<b>718</b>	<b>12.5</b>	<b>12.4</b>
611	Educational services .....	79	80 155	18 971	4 372	718	12.5	12.4
6114	Business schools, & computer & management training .....	11	D	D	D	b	D	D
61142	Computer training .....	5	D	D	D	b	D	D
611420	Computer training .....	5	D	D	D	b	D	D
61143	Professional & management development training .....	6	D	D	D	a	D	D
611430	Professional & management development training .....	6	D	D	D	a	D	D
6115	Technical & trade schools .....	10	D	D	D	b	D	D
61151	Technical & trade schools .....	10	D	D	D	b	D	D
611511	Cosmetology & barber schools .....	2	D	D	D	b	D	D
6116	Other schools & instruction .....	42	58 671	12 470	2 652	559	6.7	.1
61161	Fine arts schools .....	11	D	D	D	b	D	D
611610	Fine arts schools .....	11	D	D	D	b	D	D
6116101	Dance schools (including children's & professionals') .....	8	D	D	D	b	D	D
61162	Sports & recreation instruction .....	15	D	D	D	b	D	D
611620	Sports & recreation instruction .....	15	D	D	D	b	D	D
61163	Language schools .....	4	D	D	D	c	D	D
611630	Language schools .....	4	D	D	D	c	D	D
61169	All other schools & instruction .....	12	D	D	D	e	D	D
611691	Exam preparation & tutoring .....	9	D	D	D	e	D	D
6117	Educational support services .....	16	D	D	D	b	D	D
61171	Educational support services .....	16	D	D	D	b	D	D
611710	Educational support services .....	16	D	D	D	b	D	D
<b>Waterbury, CT PMSA</b>								
<b>61</b>	<b>Educational services .....</b>	<b>20</b>	<b>4 323</b>	<b>1 488</b>	<b>308</b>	<b>114</b>	<b>79.5</b>	<b>2.3</b>
611	Educational services .....	20	4 323	1 488	308	114	79.5	2.3
6115	Technical & trade schools .....	4	D	D	D	a	D	D
61151	Technical & trade schools .....	4	D	D	D	a	D	D
611511	Cosmetology & barber schools .....	3	D	D	D	a	D	D
6116	Other schools & instruction .....	13	D	D	D	b	D	D
61169	All other schools & instruction .....	3	D	D	D	b	D	D
<b>PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA</b>								
<b>61</b>	<b>Educational services .....</b>	<b>783</b>	<b>396 758</b>	<b>136 753</b>	<b>33 820</b>	<b>6 213</b>	<b>16.2</b>	<b>12.4</b>
611	Educational services .....	783	396 758	136 753	33 820	6 213	16.2	12.4
6114	Business schools, & computer & management training .....	148	141 329	54 266	14 595	1 492	10.7	5.3
61141	Business & secretarial schools .....	16	D	D	D	c	D	D
611410	Business & secretarial schools .....	16	D	D	D	c	D	D
61142	Computer training .....	80	D	D	D	f	D	D
611420	Computer training .....	80	D	D	D	f	D	D
61143	Professional & management development training .....	52	46 094	15 021	5 060	353	11.0	5.0
611430	Professional & management development training .....	52	46 094	15 021	5 060	353	11.0	5.0
6115	Technical & trade schools .....	120	111 303	34 905	8 264	1 356	6.8	10.8
61151	Technical & trade schools .....	120	111 303	34 905	8 264	1 356	6.8	10.8
611511	Cosmetology & barber schools .....	40	13 700	4 289	1 040	272	12.7	5.3
611512	Flight training .....	15	26 826	5 377	1 287	170	2.2	32.0
611519	Other trade & technical schools .....	59	D	D	D	f	D	D
6116	Other schools & instruction .....	460	120 186	38 127	8 791	3 088	31.9	17.2
61161	Fine arts schools .....	147	22 311	7 179	1 763	775	35.7	10.4
611610	Fine arts schools .....	147	22 311	7 179	1 763	775	35.7	10.4
6116101	Dance schools (including children's & professionals') .....	119	17 216	4 556	1 150	548	37.5	7.3
6116102	Art, drama, & music schools .....	28	5 095	2 623	613	227	29.9	20.9
61162	Sports & recreation instruction .....	147	42 699	12 809	2 034	1 064	41.8	10.6
611620	Sports & recreation instruction .....	147	42 699	12 809	2 034	1 064	41.8	10.6
61163	Language schools .....	16	6 486	1 970	497	147	27.8	28.2
611630	Language schools .....	16	6 486	1 970	497	147	27.8	28.2
61169	All other schools & instruction .....	150	48 690	16 169	4 497	1 102	22.0	24.7
611691	Exam preparation & tutoring .....	48	16 732	4 287	1 256	449	16.1	27.3
611692	Automobile driving schools .....	30	5 948	2 394	479	155	42.8	7.9
611699	All other miscellaneous schools & instruction .....	72	26 010	9 488	2 762	498	20.9	26.9
6117	Educational support services .....	55	23 940	9 455	2 170	277	13.4	37.6
61171	Educational support services .....	55	23 940	9 455	2 170	277	13.4	37.6
611710	Educational support services .....	55	23 940	9 455	2 170	277	13.4	37.6

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.</b>								
<b>Atlantic–Cape May, NJ PMSA</b>								
<b>61</b>	<b>Educational services .....</b>	<b>36</b>	<b>5 229</b>	<b>2 025</b>	<b>480</b>	<b>136</b>	<b>29.8</b>	<b>22.8</b>
611	Educational services .....	36	5 229	2 025	480	136	29.8	22.8
6115	Technical & trade schools .....	6	D	D	D	b	D	D
61151	Technical & trade schools .....	6	D	D	D	b	D	D
611511	Cosmetology & barber schools .....	4	D	D	D	a	D	D
6116	Other schools & instruction .....	26	D	D	D	c	D	D
61161	Fine arts schools .....	11	909	174	46	34	80.4	4.4
611610	Fine arts schools .....	11	909	174	46	34	80.4	4.4
6116101	Dance schools (including children's & professionals) .....	9	D	D	D	b	D	D
61162	Sports & recreation instruction .....	10	D	D	D	b	D	D
611620	Sports & recreation instruction .....	10	D	D	D	b	D	D
61169	All other schools & instruction .....	5	D	D	D	b	D	D
<b>Philadelphia, PA–NJ PMSA</b>								
<b>61</b>	<b>Educational services .....</b>	<b>639</b>	<b>328 197</b>	<b>116 726</b>	<b>28 888</b>	<b>5 221</b>	<b>17.5</b>	<b>13.2</b>
611	Educational services .....	639	328 197	116 726	28 888	5 221	17.5	13.2
6114	Business schools, & computer & management training .....	127	122 878	49 380	13 385	1 353	11.3	6.1
61141	Business & secretarial schools .....	15	9 996	4 862	1 179	183	2.9	27.6
611410	Business & secretarial schools .....	15	9 996	4 862	1 179	183	2.9	27.6
61142	Computer training .....	69	76 874	31 312	7 575	851	11.7	3.2
611420	Computer training .....	69	76 874	31 312	7 575	851	11.7	3.2
61143	Professional & management development training .....	43	36 008	13 206	4 631	319	12.6	6.4
611430	Professional & management development training .....	43	36 008	13 206	4 631	319	12.6	6.4
6115	Technical & trade schools .....	99	88 100	30 252	7 116	1 155	7.6	13.2
61151	Technical & trade schools .....	99	88 100	30 252	7 116	1 155	7.6	13.2
611511	Cosmetology & barber schools .....	32	D	D	D	c	D	D
611512	Flight training .....	11	D	D	D	b	D	D
611519	Other trade & technical schools .....	51	66 125	24 063	5 654	855	6.8	3.4
6116	Other schools & instruction .....	369	103 789	31 547	7 112	2 506	33.3	18.6
61161	Fine arts schools .....	114	16 894	4 894	1 202	559	39.1	12.4
611610	Fine arts schools .....	114	16 894	4 894	1 202	559	39.1	12.4
6116101	Dance schools (including children's & professionals) .....	91	13 790	3 709	933	426	39.9	7.5
6116102	Art, drama, & music schools .....	23	3 104	1 185	269	133	35.3	34.4
61162	Sports & recreation instruction .....	121	39 180	11 735	1 755	948	43.0	9.5
611620	Sports & recreation instruction .....	121	39 180	11 735	1 755	948	43.0	9.5
61163	Language schools .....	15	D	D	D	c	D	D
611630	Language schools .....	15	D	D	D	c	D	D
61169	All other schools & instruction .....	119	D	D	D	f	D	D
611691	Exam preparation & tutoring .....	39	13 963	3 244	904	306	17.9	30.6
611692	Automobile driving schools .....	24	5 648	2 269	459	137	40.5	8.3
611699	All other miscellaneous schools & instruction .....	56	D	D	D	e	D	D
6117	Educational support services .....	44	13 430	5 547	1 275	207	18.0	36.7
61171	Educational support services .....	44	13 430	5 547	1 275	207	18.0	36.7
611710	Educational support services .....	44	13 430	5 547	1 275	207	18.0	36.7
<b>Vineland–Millville–Bridgeton, NJ PMSA</b>								
<b>61</b>	<b>Educational services .....</b>	<b>14</b>	<b>2 436</b>	<b>552</b>	<b>127</b>	<b>58</b>	<b>21.3</b>	<b>3.7</b>
611	Educational services .....	14	2 436	552	127	58	21.3	3.7
6115	Technical & trade schools .....	3	D	D	D	a	D	D
61151	Technical & trade schools .....	3	D	D	D	a	D	D
6116	Other schools & instruction .....	10	D	D	D	b	D	D

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NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.</b>							
	<b>Wilmington–Newark, DE–MD PMSA</b>							
<b>61</b>	<b>Educational services .....</b>	<b>94</b>	<b>60 896</b>	<b>17 450</b>	<b>4 325</b>	<b>798</b>	<b>7.7</b>	<b>7.8</b>
611	Educational services .....	94	60 896	17 450	4 325	798	7.7	7.8
6114	Business schools, & computer & management training .....	18	18 289	4 824	1 204	133	6.9	—
61142	Computer training .....	9	D	D	D	b	D	D
611420	Computer training .....	9	D	D	D	b	D	D
61143	Professional & management development training .....	8	D	D	D	b	D	D
611430	Professional & management development training .....	8	D	D	D	b	D	D
6115	Technical & trade schools .....	12	20 676	3 861	965	156	4.0	.3
61151	Technical & trade schools .....	12	20 676	3 861	965	156	4.0	.3
611511	Cosmetology & barber schools .....	3	D	D	D	b	D	D
611512	Flight training .....	3	D	D	D	c	D	D
6116	Other schools & instruction .....	55	D	D	D	e	D	D
61161	Fine arts schools .....	18	4 036	1 969	478	157	14.9	4.5
611610	Fine arts schools .....	18	4 036	1 969	478	157	14.9	4.5
6116101	Dance schools (including children's & professionals') .....	15	D	D	D	b	D	D
6116102	Art, drama, & music schools .....	3	D	D	D	b	D	D
61162	Sports & recreation instruction .....	13	2 013	694	181	74	19.9	—
611620	Sports & recreation instruction .....	13	2 013	694	181	74	19.9	—
61169	All other schools & instruction .....	23	D	D	D	c	D	D
611691	Exam preparation & tutoring .....	8	D	D	D	c	D	D
6117	Educational support services .....	9	D	D	D	b	D	D
61171	Educational support services .....	9	D	D	D	b	D	D
611710	Educational support services .....	9	D	D	D	b	D	D

<sup>1</sup>Includes receipts information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 2b. **Summary Statistics for Firms Exempt From Federal Income Tax for Metropolitan Areas: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA</b>								
<b>61</b>	<b>Educational services .....</b>	<b>656</b>	<b>1 296 705</b>	<b>1 188 967</b>	<b>316 023</b>	<b>75 836</b>	<b>11 501</b>	<b>3.6</b>	<b>4.9</b>
611	Educational services .....	656	1 296 705	1 188 967	316 023	75 836	11 501	3.6	4.9
6114	Business schools, & computer & management training ..	45	D	D	D	D	f	D	D
61141	Business & secretarial schools .....	12	D	D	D	D	e	D	D
611410	Business & secretarial schools .....	12	D	D	D	D	e	D	D
61143	Professional & management development training ....	29	D	D	D	D	e	D	D
611430	Professional & management development training ..	29	D	D	D	D	e	D	D
6115	Technical & trade schools .....	80	D	D	D	D	g	D	D
61151	Technical & trade schools .....	80	D	D	D	D	g	D	D
611512	Flight training .....	4	D	D	D	D	e	D	D
611513	Apprenticeship training .....	45	D	D	D	D	e	D	D
611519	Other trade & technical schools .....	31	32 185	28 223	11 486	2 627	558	3.9	7.7
6116	Other schools & instruction .....	443	D	D	D	D	i	D	D
61161	Fine arts schools .....	137	64 395	60 976	28 480	7 023	2 269	11.4	10.6
611610	Fine arts schools .....	137	64 395	60 976	28 480	7 023	2 269	11.4	10.6
6116101	Dance schools (including children's & professionals') .....	39	9 720	9 375	3 666	935	326	18.8	4.7
6116102	Art, drama, & music schools .....	98	54 675	51 601	24 814	6 088	1 943	10.1	11.7
61162	Sports & recreation instruction .....	47	D	D	D	D	e	D	D
611620	Sports & recreation instruction .....	47	D	D	D	D	e	D	D
61163	Language schools .....	28	18 351	18 492	10 241	2 339	513	7.5	6.8
611630	Language schools .....	28	18 351	18 492	10 241	2 339	513	7.5	6.8
61169	All other schools & instruction .....	231	D	D	D	D	h	D	D
611691	Exam preparation & tutoring .....	40	D	D	D	D	c	D	D
611692	Automobile driving schools .....	7	D	D	D	D	b	D	D
611699	All other miscellaneous schools & instruction .....	184	D	D	D	D	g	D	D
6117	Educational support services .....	88	D	D	D	D	h	D	D
61171	Educational support services .....	88	D	D	D	D	h	D	D
611710	Educational support services .....	88	D	D	D	D	h	D	D

See footnotes at end of table.

Table 2b. **Summary Statistics for Firms Exempt From Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>NEW YORK—NORTHERN NEW JERSEY—LONG ISLAND, NY—NJ—CT—PA CMSA—Con.</b>									
<b>Bergen—Passaic, NJ PMSA</b>									
<b>61</b>	<b>Educational services .....</b>	<b>24</b>	<b>16 009</b>	<b>13 761</b>	<b>4 569</b>	<b>1 084</b>	<b>336</b>	<b>8.2</b>	<b>9.4</b>
611	Educational services .....	24	16 009	13 761	4 569	1 084	336	8.2	9.4
6115	Technical & trade schools .....	5	D	D	D	D	c	D	D
61151	Technical & trade schools .....	5	D	D	D	D	c	D	D
611519	Other trade & technical schools .....	4	D	D	D	D	c	D	D
6116	Other schools & instruction .....	18	D	D	D	D	c	D	D
61161	Fine arts schools .....	9	D	D	D	D	c	D	D
611610	Fine arts schools .....	9	D	D	D	D	c	D	D
6116101	Dance schools (including children's & professionals) .....	4	D	D	D	D	b	D	D
6116102	Art, drama, & music schools .....	5	D	D	D	D	b	D	D
61169	All other schools & instruction .....	8	D	D	D	D	c	D	D
611699	All other miscellaneous schools & instruction .....	8	D	D	D	D	c	D	D
<b>Bridgeport, CT PMSA</b>									
<b>61</b>	<b>Educational services .....</b>	<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
611	Educational services .....	9	D	D	D	D	b	D	D
6116	Other schools & instruction .....	6	D	D	D	D	b	D	D
<b>Danbury, CT PMSA</b>									
<b>61</b>	<b>Educational services .....</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
611	Educational services .....	5	D	D	D	D	b	D	D
6116	Other schools & instruction .....	4	D	D	D	D	a	D	D
<b>Dutchess County, NY PMSA</b>									
<b>61</b>	<b>Educational services .....</b>	<b>10</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
611	Educational services .....	10	D	D	D	D	b	D	D
6116	Other schools & instruction .....	8	D	D	D	D	b	D	D
61169	All other schools & instruction .....	7	D	D	D	D	b	D	D
611699	All other miscellaneous schools & instruction .....	4	D	D	D	D	b	D	D
<b>Jersey City, NJ PMSA</b>									
<b>61</b>	<b>Educational services .....</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>
611	Educational services .....	6	D	D	D	D	c	D	D
6116	Other schools & instruction .....	6	D	D	D	D	c	D	D
61161	Fine arts schools .....	2	D	D	D	D	a	D	D
611610	Fine arts schools .....	2	D	D	D	D	a	D	D
61169	All other schools & instruction .....	4	D	D	D	D	c	D	D
611699	All other miscellaneous schools & instruction .....	3	D	D	D	D	c	D	D
<b>Middlesex—Somerset—Hunterdon, NJ PMSA</b>									
<b>61</b>	<b>Educational services .....</b>	<b>28</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>
611	Educational services .....	28	D	D	D	D	c	D	D
6115	Technical & trade schools .....	3	D	D	D	D	a	D	D
61151	Technical & trade schools .....	3	D	D	D	D	a	D	D
6116	Other schools & instruction .....	20	D	D	D	D	c	D	D
61161	Fine arts schools .....	9	D	D	D	D	b	D	D
611610	Fine arts schools .....	9	D	D	D	D	b	D	D
6116101	Dance schools (including children's & professionals) .....	4	D	D	D	D	b	D	D
6116102	Art, drama, & music schools .....	5	D	D	D	D	b	D	D
61169	All other schools & instruction .....	8	D	D	D	D	b	D	D
6117	Educational support services .....	4	D	D	D	D	b	D	D
61171	Educational support services .....	4	D	D	D	D	b	D	D
611710	Educational support services .....	4	D	D	D	D	b	D	D
<b>Monmouth—Ocean, NJ PMSA</b>									
<b>61</b>	<b>Educational services .....</b>	<b>24</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>
611	Educational services .....	24	D	D	D	D	c	D	D
6115	Technical & trade schools .....	6	D	D	D	D	b	D	D
61151	Technical & trade schools .....	6	D	D	D	D	b	D	D
6116	Other schools & instruction .....	13	D	D	D	D	c	D	D
61162	Sports & recreation instruction .....	4	D	D	D	D	b	D	D
611620	Sports & recreation instruction .....	4	D	D	D	D	b	D	D

See footnotes at end of table.

Table 2b. **Summary Statistics for Firms Exempt From Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>NEW YORK—NORTHERN NEW JERSEY—LONG ISLAND, NY—NJ—CT—PA CMSA—Con.</b>									
<b>Nassau—Suffolk, NY PMSA</b>									
<b>61</b>	<b>Educational services .....</b>	<b>45</b>	<b>38 519</b>	<b>37 974</b>	<b>17 873</b>	<b>4 426</b>	<b>1 150</b>	<b>16.7</b>	<b>5.4</b>
611	Educational services .....	45	38 519	37 974	17 873	4 426	1 150	16.7	5.4
6115	Technical & trade schools .....	7	D	D	D	D	e	D	D
61151	Technical & trade schools .....	7	D	D	D	D	e	D	D
611512	Flight training .....	2	D	D	D	D	e	D	D
6116	Other schools & instruction .....	35	26 024	25 699	12 991	2 961	704	16.5	2.8
61161	Fine arts schools .....	8	D	D	D	D	c	D	D
611610	Fine arts schools .....	8	D	D	D	D	c	D	D
6116102	Art, drama, & music schools .....	6	D	D	D	D	c	D	D
61162	Sports & recreation instruction .....	10	D	D	D	D	b	D	D
611620	Sports & recreation instruction .....	10	D	D	D	D	b	D	D
61163	Language schools .....	2	D	D	D	D	c	D	D
611630	Language schools .....	2	D	D	D	D	c	D	D
61169	All other schools & instruction .....	15	D	D	D	D	e	D	D
611699	All other miscellaneous schools & instruction .....	14	D	D	D	D	e	D	D
6117	Educational support services .....	2	D	D	D	D	a	D	D
61171	Educational support services .....	2	D	D	D	D	a	D	D
611710	Educational support services .....	2	D	D	D	D	a	D	D
<b>New Haven—Meriden, CT PMSA</b>									
<b>61</b>	<b>Educational services .....</b>	<b>26</b>	<b>10 833</b>	<b>10 575</b>	<b>5 365</b>	<b>1 174</b>	<b>542</b>	<b>2.8</b>	<b>9.8</b>
611	Educational services .....	26	10 833	10 575	5 365	1 174	542	2.8	9.8
6115	Technical & trade schools .....	4	D	D	D	D	a	D	D
61151	Technical & trade schools .....	4	D	D	D	D	a	D	D
6116	Other schools & instruction .....	19	D	D	D	D	f	D	D
61161	Fine arts schools .....	10	3 835	3 878	2 041	483	223	—	12.2
611610	Fine arts schools .....	10	3 835	3 878	2 041	483	223	—	12.2
6116102	Art, drama, & music schools .....	10	3 835	3 878	2 041	483	223	—	12.2
61169	All other schools & instruction .....	7	D	D	D	D	e	D	D
611699	All other miscellaneous schools & instruction .....	6	D	D	D	D	e	D	D
<b>New York, NY PMSA</b>									
<b>61</b>	<b>Educational services .....</b>	<b>373</b>	<b>689 895</b>	<b>659 942</b>	<b>132 339</b>	<b>31 754</b>	<b>5 136</b>	<b>3.6</b>	<b>6.4</b>
611	Educational services .....	373	689 895	659 942	132 339	31 754	5 136	3.6	6.4
6114	Business schools, & computer & management training ..	32	D	D	D	D	f	D	D
61141	Business & secretarial schools .....	10	D	D	D	D	c	D	D
611410	Business & secretarial schools .....	10	D	D	D	D	c	D	D
61143	Professional & management development training .....	20	D	D	D	D	e	D	D
611430	Professional & management development training ..	20	D	D	D	D	e	D	D
6115	Technical & trade schools .....	38	D	D	D	D	e	D	D
61151	Technical & trade schools .....	38	D	D	D	D	e	D	D
611513	Apprenticeship training .....	19	D	D	D	D	c	D	D
611519	Other trade & technical schools .....	18	D	D	D	D	c	D	D
6116	Other schools & instruction .....	246	167 920	163 759	60 279	14 342	2 957	8.1	11.1
61161	Fine arts schools .....	79	44 913	42 362	20 521	5 122	1 402	9.7	8.9
611610	Fine arts schools .....	79	44 913	42 362	20 521	5 122	1 402	9.7	8.9
6116101	Dance schools (including children's & professionals') .....	23	D	D	D	D	c	D	D
6116102	Art, drama, & music schools .....	56	D	D	D	D	g	D	D
61162	Sports & recreation instruction .....	19	D	D	D	D	c	D	D
611620	Sports & recreation instruction .....	19	D	D	D	D	c	D	D
61163	Language schools .....	16	D	D	D	D	e	D	D
611630	Language schools .....	16	D	D	D	D	e	D	D
61169	All other schools & instruction .....	132	D	D	D	D	g	D	D
611691	Exam preparation & tutoring .....	20	3 350	3 172	1 387	281	101	5.8	62.4
611692	Automobile driving schools .....	5	D	D	D	D	b	D	D
611699	All other miscellaneous schools & instruction .....	107	D	D	D	D	g	D	D
6117	Educational support services .....	57	D	D	D	D	g	D	D
61171	Educational support services .....	57	D	D	D	D	g	D	D
611710	Educational support services .....	57	D	D	D	D	g	D	D
<b>Newark, NJ PMSA</b>									
<b>61</b>	<b>Educational services .....</b>	<b>50</b>	<b>16 747</b>	<b>15 298</b>	<b>6 932</b>	<b>1 688</b>	<b>620</b>	<b>19.8</b>	<b>27.6</b>
611	Educational services .....	50	16 747	15 298	6 932	1 688	620	19.8	27.6
6115	Technical & trade schools .....	6	D	D	D	D	c	D	D
61151	Technical & trade schools .....	6	D	D	D	D	c	D	D
6116	Other schools & instruction .....	31	D	D	D	D	e	D	D
61161	Fine arts schools .....	9	D	D	D	D	c	D	D
611610	Fine arts schools .....	9	D	D	D	D	c	D	D
6116102	Art, drama, & music schools .....	6	D	D	D	D	c	D	D
61169	All other schools & instruction .....	15	D	D	D	D	c	D	D
611699	All other miscellaneous schools & instruction .....	12	D	D	D	D	c	D	D

See footnotes at end of table.



Table 2b. **Summary Statistics for Firms Exempt From Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>NEW YORK—NORTHERN NEW JERSEY—LONG ISLAND, NY—NJ—CT—PA CMSA—Con.</b>									
<b>Newburgh, NY—PA PMSA</b>									
<b>61</b>	<b>Educational services .....</b>	<b>10</b>	<b>8 629</b>	<b>8 744</b>	<b>3 933</b>	<b>946</b>	<b>172</b>	<b>—</b>	<b>4.6</b>
611	Educational services .....	10	8 629	8 744	3 933	946	172	—	4.6
6115	Technical & trade schools .....	3	D	D	D	D	b	D	D
61151	Technical & trade schools .....	3	D	D	D	D	b	D	D
6116	Other schools & instruction .....	7	D	D	D	D	c	D	D
61169	All other schools & instruction .....	5	D	D	D	D	c	D	D
611699	All other miscellaneous schools & instruction .....	3	D	D	D	D	c	D	D
<b>Stamford—Norwalk, CT PMSA</b>									
<b>61</b>	<b>Educational services .....</b>	<b>14</b>	<b>11 204</b>	<b>10 392</b>	<b>2 479</b>	<b>533</b>	<b>79</b>	<b>36.3</b>	<b>25.8</b>
611	Educational services .....	14	11 204	10 392	2 479	533	79	36.3	25.8
6115	Technical & trade schools .....	1	D	D	D	D	a	D	D
61151	Technical & trade schools .....	1	D	D	D	D	a	D	D
6116	Other schools & instruction .....	9	D	D	D	D	b	D	D
61162	Sports & recreation instruction .....	2	D	D	D	D	a	D	D
611620	Sports & recreation instruction .....	2	D	D	D	D	a	D	D
61169	All other schools & instruction .....	4	D	D	D	D	b	D	D
611699	All other miscellaneous schools & instruction .....	3	D	D	D	D	a	D	D
6117	Educational support services .....	2	D	D	D	D	b	D	D
61171	Educational support services .....	2	D	D	D	D	b	D	D
611710	Educational support services .....	2	D	D	D	D	b	D	D
<b>Trenton, NJ PMSA</b>									
<b>61</b>	<b>Educational services .....</b>	<b>27</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>h</b>	<b>D</b>	<b>D</b>
611	Educational services .....	27	D	D	D	D	h	D	D
6115	Technical & trade schools .....	4	D	D	D	D	b	D	D
61151	Technical & trade schools .....	4	D	D	D	D	b	D	D
6116	Other schools & instruction .....	17	D	D	D	D	c	D	D
61169	All other schools & instruction .....	12	D	D	D	D	b	D	D
611699	All other miscellaneous schools & instruction .....	9	D	D	D	D	b	D	D
6117	Educational support services .....	6	D	D	D	D	h	D	D
61171	Educational support services .....	6	D	D	D	D	h	D	D
611710	Educational support services .....	6	D	D	D	D	h	D	D
<b>Waterbury, CT PMSA</b>									
<b>61</b>	<b>Educational services .....</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
611	Educational services .....	5	D	D	D	D	a	D	D
<b>PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA</b>									
<b>61</b>	<b>Educational services .....</b>	<b>169</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>g</b>	<b>D</b>	<b>D</b>
611	Educational services .....	169	D	D	D	D	g	D	D
6114	Business schools, & computer & management training ..	12	D	D	D	D	c	D	D
61142	Computer training .....	3	D	D	D	D	b	D	D
611420	Computer training .....	3	D	D	D	D	b	D	D
61143	Professional & management development training ....	9	D	D	D	D	b	D	D
611430	Professional & management development training ..	9	D	D	D	D	b	D	D
6115	Technical & trade schools .....	34	D	D	D	D	e	D	D
61151	Technical & trade schools .....	34	D	D	D	D	e	D	D
611513	Apprenticeship training .....	23	D	D	D	D	c	D	D
611519	Other trade & technical schools .....	11	4 281	4 193	1 636	341	80	28.2	68.0
6116	Other schools & instruction .....	105	57 961	53 885	23 301	5 903	1 573	13.3	23.9
61161	Fine arts schools .....	34	18 279	17 440	7 913	2 139	720	20.7	13.7
611610	Fine arts schools .....	34	18 279	17 440	7 913	2 139	720	20.7	13.7
6116102	Art, drama, & music schools .....	30	17 756	16 924	7 778	2 105	707	20.0	14.0
61163	Language schools .....	8	2 167	2 142	1 228	321	101	19.6	80.4
611630	Language schools .....	8	2 167	2 142	1 228	321	101	19.6	80.4
61169	All other schools & instruction .....	56	36 445	33 277	13 902	3 385	734	8.2	25.0
611691	Exam preparation & tutoring .....	10	2 025	1 947	788	162	68	10.2	89.8
611699	All other miscellaneous schools & instruction .....	46	34 420	31 330	13 114	3 223	666	8.1	21.1
6117	Educational support services .....	18	D	D	D	D	e	D	D
61171	Educational support services .....	18	D	D	D	D	e	D	D
611710	Educational support services .....	18	D	D	D	D	e	D	D

See footnotes at end of table.

Table 2b. **Summary Statistics for Firms Exempt From Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.</b>									
<b>Atlantic–Cape May, NJ PMSA</b>									
<b>61</b>	<b>Educational services .....</b>	<b>10</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
611	Educational services .....	10	D	D	D	D	b	D	D
6115	Technical & trade schools .....	4	D	D	D	D	b	D	D
61151	Technical & trade schools .....	4	D	D	D	D	b	D	D
6116	Other schools & instruction .....	6	D	D	D	D	b	D	D
<b>Philadelphia, PA–NJ PMSA</b>									
<b>61</b>	<b>Educational services .....</b>	<b>137</b>	<b>164 285</b>	<b>154 734</b>	<b>45 147</b>	<b>11 447</b>	<b>2 084</b>	<b>30.2</b>	<b>16.7</b>
611	Educational services .....	137	164 285	154 734	45 147	11 447	2 084	30.2	16.7
6114	Business schools, & computer & management training ..	9	16 002	14 906	3 266	680	121	2.6	51.4
61142	Computer training .....	2	D	D	D	D	b	D	D
611420	Computer training .....	2	D	D	D	D	b	D	D
61143	Professional & management development training ....	7	D	D	D	D	b	D	D
611430	Professional & management development training ..	7	D	D	D	D	b	D	D
6115	Technical & trade schools .....	26	15 210	14 807	4 866	1 195	237	41.0	22.4
61151	Technical & trade schools .....	26	15 210	14 807	4 866	1 195	237	41.0	22.4
611513	Apprenticeship training .....	17	D	D	D	D	c	D	D
6116	Other schools & instruction .....	87	44 891	43 046	19 217	4 868	1 310	12.6	29.3
61161	Fine arts schools .....	26	14 832	14 492	7 119	1 882	600	15.9	16.8
611610	Fine arts schools .....	26	14 832	14 492	7 119	1 882	600	15.9	16.8
6116102	Art, drama, & music schools .....	24	D	D	D	D	f	D	D
61163	Language schools .....	8	2 167	2 142	1 228	321	101	19.6	80.4
611630	Language schools .....	8	2 167	2 142	1 228	321	101	19.6	80.4
61169	All other schools & instruction .....	47	D	D	D	D	f	D	D
611691	Exam preparation & tutoring .....	8	D	D	D	D	b	D	D
611699	All other miscellaneous schools & instruction .....	39	D	D	D	D	f	D	D
6117	Educational support services .....	15	88 182	81 975	17 798	4 704	416	42.3	3.0
61171	Educational support services .....	15	88 182	81 975	17 798	4 704	416	42.3	3.0
611710	Educational support services .....	15	88 182	81 975	17 798	4 704	416	42.3	3.0
<b>Vineland–Millville–Bridgeton, NJ PMSA</b>									
<b>61</b>	<b>Educational services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
611	Educational services .....	1	D	D	D	D	b	D	D
6115	Technical & trade schools .....	1	D	D	D	D	b	D	D
61151	Technical & trade schools .....	1	D	D	D	D	b	D	D
<b>Wilmington–Newark, DE–MD PMSA</b>									
<b>61</b>	<b>Educational services .....</b>	<b>21</b>	<b>15 102</b>	<b>12 699</b>	<b>4 450</b>	<b>1 101</b>	<b>276</b>	<b>24.6</b>	<b>5.5</b>
611	Educational services .....	21	15 102	12 699	4 450	1 101	276	24.6	5.5
6115	Technical & trade schools .....	3	D	D	D	D	a	D	D
61151	Technical & trade schools .....	3	D	D	D	D	a	D	D
6116	Other schools & instruction .....	12	D	D	D	D	c	D	D
61161	Fine arts schools .....	4	D	D	D	D	c	D	D
611610	Fine arts schools .....	4	D	D	D	D	c	D	D
6116102	Art, drama, & music schools .....	3	D	D	D	D	c	D	D
61169	All other schools & instruction .....	7	D	D	D	D	c	D	D
611699	All other miscellaneous schools & instruction .....	6	D	D	D	D	c	D	D

<sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes revenue information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ATLANTIC COUNTY, NJ</b>								
<b>61</b>	<b>Educational services</b>	<b>25</b>	<b>4 303</b>	<b>1 726</b>	<b>436</b>	<b>111</b>	<b>23.2</b>	<b>23.2</b>
611	Educational services	25	4 303	1 726	436	111	23.2	23.2
6115	Technical & trade schools	4	D	D	D	b	D	D
61151	Technical & trade schools	4	D	D	D	b	D	D
611511	Cosmetology & barber schools	2	D	D	D	a	D	D
6116	Other schools & instruction	19	3 326	1 265	324	86	28.0	22.8
61162	Sports & recreation instruction	8	D	D	D	b	D	D
611620	Sports & recreation instruction	8	D	D	D	b	D	D
61169	All other schools & instruction	3	D	D	D	b	D	D
<b>BERGEN COUNTY, NJ</b>								
<b>61</b>	<b>Educational services</b>	<b>218</b>	<b>111 748</b>	<b>36 129</b>	<b>7 572</b>	<b>1 346</b>	<b>23.7</b>	<b>6.4</b>
611	Educational services	218	111 748	36 129	7 572	1 346	23.7	6.4
6114	Business schools, & computer & management training	41	34 096	12 347	2 628	323	17.2	9.9
61142	Computer training	25	15 245	6 591	1 435	194	27.3	8.0
611420	Computer training	25	15 245	6 591	1 435	194	27.3	8.0
61143	Professional & management development training	13	D	D	D	b	D	D
611430	Professional & management development training	13	D	D	D	b	D	D
6115	Technical & trade schools	18	32 017	8 876	1 418	278	3.2	1.2
61151	Technical & trade schools	18	32 017	8 876	1 418	278	3.2	1.2
611511	Cosmetology & barber schools	5	D	D	D	b	D	D
611512	Flight training	3	D	D	D	c	D	D
611519	Other trade & technical schools	9	D	D	D	c	D	D
6116	Other schools & instruction	137	D	D	D	f	D	D
61161	Fine arts schools	51	7 850	2 480	508	165	34.9	5.9
611610	Fine arts schools	51	7 850	2 480	508	165	34.9	5.9
6116101	Dance schools (including children's & professionals')	42	6 156	1 975	454	141	35.5	2.8
6116102	Art, drama, & music schools	9	1 694	505	54	24	32.6	17.2
61162	Sports & recreation instruction	36	6 969	1 974	398	115	47.9	2.8
611620	Sports & recreation instruction	36	6 969	1 974	398	115	47.9	2.8
61163	Language schools	8	6 524	1 953	581	130	5.6	-
611630	Language schools	8	6 524	1 953	581	130	5.6	-
61169	All other schools & instruction	42	D	D	D	c	D	D
611691	Exam preparation & tutoring	22	D	D	D	c	D	D
611699	All other miscellaneous schools & instruction	12	4 403	2 163	539	68	28.3	-
6117	Educational support services	22	D	D	D	b	D	D
61171	Educational support services	22	D	D	D	b	D	D
611710	Educational support services	22	D	D	D	b	D	D
<b>BURLINGTON COUNTY, NJ</b>								
<b>61</b>	<b>Educational services</b>	<b>54</b>	<b>21 340</b>	<b>9 298</b>	<b>2 717</b>	<b>363</b>	<b>16.8</b>	<b>13.8</b>
611	Educational services	54	21 340	9 298	2 717	363	16.8	13.8
6114	Business schools, & computer & management training	12	9 664	5 038	1 756	106	5.5	3.1
61142	Computer training	8	9 101	4 796	1 702	98	3.2	3.3
611420	Computer training	8	9 101	4 796	1 702	98	3.2	3.3
6115	Technical & trade schools	6	D	D	D	b	D	D
61151	Technical & trade schools	6	D	D	D	b	D	D
611511	Cosmetology & barber schools	1	D	D	D	a	D	D
6116	Other schools & instruction	31	7 350	2 316	482	186	36.1	31.6
61161	Fine arts schools	10	2 654	922	169	92	27.7	25.7
611610	Fine arts schools	10	2 654	922	169	92	27.7	25.7
6116101	Dance schools (including children's & professionals')	9	D	D	D	b	D	D
61162	Sports & recreation instruction	12	2 374	655	146	55	39.7	33.9
611620	Sports & recreation instruction	12	2 374	655	146	55	39.7	33.9
61169	All other schools & instruction	8	D	D	D	b	D	D
<b>CAMDEN COUNTY, NJ</b>								
<b>61</b>	<b>Educational services</b>	<b>68</b>	<b>26 999</b>	<b>9 707</b>	<b>2 283</b>	<b>485</b>	<b>18.6</b>	<b>26.4</b>
611	Educational services	68	26 999	9 707	2 283	485	18.6	26.4
6114	Business schools, & computer & management training	13	3 608	1 467	347	68	13.9	46.3
6115	Technical & trade schools	13	8 371	2 878	702	137	5.8	17.4
61151	Technical & trade schools	13	8 371	2 878	702	137	5.8	17.4
611511	Cosmetology & barber schools	4	D	D	D	b	D	D
611519	Other trade & technical schools	7	D	D	D	b	D	D
6116	Other schools & instruction	35	7 092	1 830	403	167	49.5	6.6
61161	Fine arts schools	12	1 811	537	165	75	7.7	20.9
611610	Fine arts schools	12	1 811	537	165	75	7.7	20.9
6116101	Dance schools (including children's & professionals')	10	D	D	D	b	D	D
61162	Sports & recreation instruction	13	D	D	D	b	D	D
611620	Sports & recreation instruction	13	D	D	D	b	D	D
61169	All other schools & instruction	9	D	D	D	b	D	D
6117	Educational support services	7	7 928	3 532	831	113	6.5	44.7
61171	Educational support services	7	7 928	3 532	831	113	6.5	44.7
611710	Educational support services	7	7 928	3 532	831	113	6.5	44.7

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CAPE MAY COUNTY, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>11</b>	<b>926</b>	<b>299</b>	<b>44</b>	<b>25</b>	<b>60.3</b>	<b>21.0</b>
611	Educational services .....	11	926	299	44	25	60.3	21.0
<b>CUMBERLAND COUNTY, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>14</b>	<b>2 436</b>	<b>552</b>	<b>127</b>	<b>58</b>	<b>21.3</b>	<b>3.7</b>
611	Educational services .....	14	2 436	552	127	58	21.3	3.7
6115	Technical & trade schools .....	3	D	D	D	a	D	D
61151	Technical & trade schools .....	3	D	D	D	a	D	D
6116	Other schools & instruction .....	10	D	D	D	b	D	D
<b>ESSEX COUNTY, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>101</b>	<b>33 837</b>	<b>12 830</b>	<b>2 974</b>	<b>765</b>	<b>35.2</b>	<b>26.8</b>
611	Educational services .....	101	33 837	12 830	2 974	765	35.2	26.8
6114	Business schools, & computer & management training .....	21	D	D	D	e	D	D
61141	Business & secretarial schools .....	5	D	D	D	c	D	D
611410	Business & secretarial schools .....	5	D	D	D	c	D	D
61142	Computer training .....	11	D	D	D	b	D	D
611420	Computer training .....	11	D	D	D	b	D	D
61143	Professional & management development training .....	5	D	D	D	b	D	D
611430	Professional & management development training .....	5	D	D	D	b	D	D
6115	Technical & trade schools .....	18	D	D	D	c	D	D
61151	Technical & trade schools .....	18	D	D	D	c	D	D
611511	Cosmetology & barber schools .....	5	749	373	147	23	34.2	5.9
611519	Other trade & technical schools .....	10	D	D	D	c	D	D
6116	Other schools & instruction .....	50	D	D	D	e	D	D
61161	Fine arts schools .....	24	3 609	976	252	114	39.3	2.7
611610	Fine arts schools .....	24	3 609	976	252	114	39.3	2.7
6116101	Dance schools (including children's & professionals) .....	21	D	D	D	c	D	D
61162	Sports & recreation instruction .....	6	D	D	D	b	D	D
611620	Sports & recreation instruction .....	6	D	D	D	b	D	D
61169	All other schools & instruction .....	18	D	D	D	c	D	D
611691	Exam preparation & tutoring .....	7	D	D	D	b	D	D
<b>GLOUCESTER COUNTY, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>29</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>
611	Educational services .....	29	D	D	D	c	D	D
6115	Technical & trade schools .....	5	D	D	D	b	D	D
61151	Technical & trade schools .....	5	D	D	D	b	D	D
6116	Other schools & instruction .....	19	D	D	D	c	D	D
61162	Sports & recreation instruction .....	8	1 617	556	119	62	22.8	46.2
611620	Sports & recreation instruction .....	8	1 617	556	119	62	22.8	46.2
<b>HUDSON COUNTY, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>51</b>	<b>19 756</b>	<b>7 823</b>	<b>1 858</b>	<b>433</b>	<b>30.6</b>	<b>51.4</b>
611	Educational services .....	51	19 756	7 823	1 858	433	30.6	51.4
6115	Technical & trade schools .....	7	D	D	D	b	D	D
61151	Technical & trade schools .....	7	D	D	D	b	D	D
611511	Cosmetology & barber schools .....	4	1 904	906	223	41	44.6	-
6116	Other schools & instruction .....	34	D	D	D	e	D	D
61163	Language schools .....	4	D	D	D	b	D	D
611630	Language schools .....	4	D	D	D	b	D	D
61169	All other schools & instruction .....	15	D	D	D	e	D	D
611692	Automobile driving schools .....	9	D	D	D	e	D	D
<b>HUNTERDON COUNTY, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>25</b>	<b>30 170</b>	<b>13 060</b>	<b>1 787</b>	<b>171</b>	<b>7.0</b>	<b>.3</b>
611	Educational services .....	25	30 170	13 060	1 787	171	7.0	.3
6115	Technical & trade schools .....	2	D	D	D	a	D	D
61151	Technical & trade schools .....	2	D	D	D	a	D	D
6116	Other schools & instruction .....	20	27 437	12 050	1 621	149	6.1	.3
61161	Fine arts schools .....	7	D	D	D	b	D	D
611610	Fine arts schools .....	7	D	D	D	b	D	D
61162	Sports & recreation instruction .....	8	D	D	D	b	D	D
611620	Sports & recreation instruction .....	8	D	D	D	b	D	D
61169	All other schools & instruction .....	5	D	D	D	b	D	D
611699	All other miscellaneous schools & instruction .....	3	D	D	D	b	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MERCER COUNTY, NJ</b>								
<b>61</b>	<b>Educational services</b>	<b>79</b>	<b>80 155</b>	<b>18 971</b>	<b>4 372</b>	<b>718</b>	<b>12.5</b>	<b>12.4</b>
611	Educational services	79	80 155	18 971	4 372	718	12.5	12.4
6114	Business schools, & computer & management training	11	D	D	D	b	D	D
61142	Computer training	5	D	D	D	b	D	D
611420	Computer training	5	D	D	D	b	D	D
61143	Professional & management development training	6	D	D	D	a	D	D
611430	Professional & management development training	6	D	D	D	a	D	D
6115	Technical & trade schools	10	D	D	D	b	D	D
61151	Technical & trade schools	10	D	D	D	b	D	D
611511	Cosmetology & barber schools	2	D	D	D	b	D	D
6116	Other schools & instruction	42	58 671	12 470	2 652	559	6.7	.1
61161	Fine arts schools	11	D	D	D	b	D	D
611610	Fine arts schools	11	D	D	D	b	D	D
6116101	Dance schools (including children's & professionals)	8	D	D	D	b	D	D
61162	Sports & recreation instruction	15	D	D	D	b	D	D
611620	Sports & recreation instruction	15	D	D	D	b	D	D
61163	Language schools	4	D	D	D	c	D	D
611630	Language schools	4	D	D	D	c	D	D
61169	All other schools & instruction	12	D	D	D	e	D	D
611691	Exam preparation & tutoring	9	D	D	D	e	D	D
6117	Educational support services	16	D	D	D	b	D	D
61171	Educational support services	16	D	D	D	b	D	D
611710	Educational support services	16	D	D	D	b	D	D
<b>MIDDLESEX COUNTY, NJ</b>								
<b>61</b>	<b>Educational services</b>	<b>131</b>	<b>74 916</b>	<b>26 571</b>	<b>6 147</b>	<b>1 029</b>	<b>15.7</b>	<b>14.0</b>
611	Educational services	131	74 916	26 571	6 147	1 029	15.7	14.0
6114	Business schools, & computer & management training	23	22 188	9 377	1 908	273	13.9	15.9
61142	Computer training	17	16 559	7 355	1 475	195	10.5	3.9
611420	Computer training	17	16 559	7 355	1 475	195	10.5	3.9
6115	Technical & trade schools	14	24 506	6 788	1 639	208	5.6	9.7
61151	Technical & trade schools	14	24 506	6 788	1 639	208	5.6	9.7
611511	Cosmetology & barber schools	2	D	D	D	a	D	D
611519	Other trade & technical schools	11	D	D	D	c	D	D
6116	Other schools & instruction	83	16 859	5 127	1 291	472	36.5	22.8
61161	Fine arts schools	33	4 945	1 644	413	184	46.0	20.5
611610	Fine arts schools	33	4 945	1 644	413	184	46.0	20.5
6116101	Dance schools (including children's & professionals)	28	3 861	1 174	297	131	51.6	5.5
6116102	Art, drama, & music schools	5	1 084	470	116	53	26.1	73.9
61162	Sports & recreation instruction	24	D	D	D	c	D	D
611620	Sports & recreation instruction	24	D	D	D	c	D	D
61169	All other schools & instruction	25	D	D	D	c	D	D
611691	Exam preparation & tutoring	12	D	D	D	c	D	D
6117	Educational support services	11	11 363	5 279	1 309	76	10.0	6.3
61171	Educational support services	11	11 363	5 279	1 309	76	10.0	6.3
611710	Educational support services	11	11 363	5 279	1 309	76	10.0	6.3
<b>MONMOUTH COUNTY, NJ</b>								
<b>61</b>	<b>Educational services</b>	<b>131</b>	<b>46 727</b>	<b>19 682</b>	<b>4 435</b>	<b>1 050</b>	<b>30.5</b>	<b>5.1</b>
611	Educational services	131	46 727	19 682	4 435	1 050	30.5	5.1
6114	Business schools, & computer & management training	22	D	D	D	b	D	D
61142	Computer training	10	D	D	D	b	D	D
611420	Computer training	10	D	D	D	b	D	D
61143	Professional & management development training	9	D	D	D	b	D	D
611430	Professional & management development training	9	D	D	D	b	D	D
6115	Technical & trade schools	9	D	D	D	b	D	D
61151	Technical & trade schools	9	D	D	D	b	D	D
611511	Cosmetology & barber schools	2	D	D	D	a	D	D
6116	Other schools & instruction	87	28 505	12 063	2 823	854	28.8	7.0
61161	Fine arts schools	35	5 034	1 318	337	145	36.9	16.8
611610	Fine arts schools	35	5 034	1 318	337	145	36.9	16.8
6116101	Dance schools (including children's & professionals)	32	D	D	D	c	D	D
61162	Sports & recreation instruction	33	7 449	2 136	378	244	46.6	8.1
611620	Sports & recreation instruction	33	7 449	2 136	378	244	46.6	8.1
61169	All other schools & instruction	17	D	D	D	e	D	D
611691	Exam preparation & tutoring	5	D	D	D	c	D	D
611699	All other miscellaneous schools & instruction	8	D	D	D	e	D	D
6117	Educational support services	13	D	D	D	b	D	D
61171	Educational support services	13	D	D	D	b	D	D
611710	Educational support services	13	D	D	D	b	D	D

See footnotes at end of table.



**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MORRIS COUNTY, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>134</b>	<b>143 966</b>	<b>44 400</b>	<b>10 261</b>	<b>1 551</b>	<b>20.7</b>	<b>2.6</b>
611	Educational services .....	134	143 966	44 400	10 261	1 551	20.7	2.6
6114	Business schools, & computer & management training .....	28	69 884	18 200	4 626	490	17.2	.8
61141	Business & secretarial schools .....	2	D	D	D	D	D	D
611410	Business & secretarial schools .....	2	D	D	D	c	D	D
61142	Computer training .....	14	49 352	10 754	2 855	260	2.8	1.0
611420	Computer training .....	14	49 352	10 754	2 855	260	2.8	1.0
61143	Professional & management development training .....	12	D	D	D	b	D	D
611430	Professional & management development training .....	12	D	D	D	b	D	D
6115	Technical & trade schools .....	16	12 126	5 181	845	123	18.2	.6
61151	Technical & trade schools .....	16	12 126	5 181	845	123	18.2	.6
611511	Cosmetology & barber schools .....	6	D	D	D	b	D	D
611519	Other trade & technical schools .....	7	8 798	4 321	658	52	3.2	—
6116	Other schools & instruction .....	72	57 015	18 643	4 344	897	21.2	4.0
61161	Fine arts schools .....	30	8 501	3 041	784	240	22.8	1.1
611610	Fine arts schools .....	30	8 501	3 041	784	240	22.8	1.1
6116101	Dance schools (including children's & professionals') .....	26	5 362	1 558	417	159	23.3	1.8
6116102	Art, drama, & music schools .....	4	3 139	1 483	367	81	21.9	—
61162	Sports & recreation instruction .....	22	7 311	2 188	499	153	83.6	5.1
611620	Sports & recreation instruction .....	22	7 311	2 188	499	153	83.6	5.1
61169	All other schools & instruction .....	20	41 203	13 414	3 061	504	9.8	4.4
611691	Exam preparation & tutoring .....	12	39 562	12 743	2 921	466	7.8	4.1
611692	Automobile driving schools .....	4	1 320	607	123	35	64.0	—
6117	Educational support services .....	18	4 941	2 376	446	41	71.7	17.8
61171	Educational support services .....	18	4 941	2 376	446	41	71.7	17.8
611710	Educational support services .....	18	4 941	2 376	446	41	71.7	17.8
<b>OCEAN COUNTY, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>55</b>	<b>22 456</b>	<b>7 583</b>	<b>1 519</b>	<b>534</b>	<b>23.1</b>	<b>7.4</b>
611	Educational services .....	55	22 456	7 583	1 519	534	23.1	7.4
6114	Business schools, & computer & management training .....	3	D	D	D	c	D	D
61142	Computer training .....	1	D	D	D	c	D	D
611420	Computer training .....	1	D	D	D	c	D	D
61143	Professional & management development training .....	2	D	D	D	b	D	D
611430	Professional & management development training .....	2	D	D	D	b	D	D
6115	Technical & trade schools .....	8	D	D	D	b	D	D
61151	Technical & trade schools .....	8	D	D	D	b	D	D
611511	Cosmetology & barber schools .....	3	D	D	D	a	D	D
6116	Other schools & instruction .....	37	7 932	2 297	470	315	40.0	18.6
61161	Fine arts schools .....	18	2 236	561	155	84	27.4	1.2
611610	Fine arts schools .....	18	2 236	561	155	84	27.4	1.2
6116101	Dance schools (including children's & professionals') .....	17	D	D	D	b	D	D
61162	Sports & recreation instruction .....	14	4 664	1 348	237	187	39.5	31.0
611620	Sports & recreation instruction .....	14	4 664	1 348	237	187	39.5	31.0
61169	All other schools & instruction .....	5	1 032	388	78	44	70.0	—
<b>PASSAIC COUNTY, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>59</b>	<b>30 702</b>	<b>7 544</b>	<b>1 617</b>	<b>345</b>	<b>23.0</b>	<b>48.1</b>
611	Educational services .....	59	30 702	7 544	1 617	345	23.0	48.1
6114	Business schools, & computer & management training .....	12	18 713	4 057	904	145	25.2	74.8
61142	Computer training .....	8	16 580	3 142	728	104	21.3	78.7
611420	Computer training .....	8	16 580	3 142	728	104	21.3	78.7
6115	Technical & trade schools .....	9	4 423	1 143	269	59	9.5	.9
61151	Technical & trade schools .....	9	4 423	1 143	269	59	9.5	.9
611511	Cosmetology & barber schools .....	5	D	D	D	b	D	D
6116	Other schools & instruction .....	36	D	D	D	c	D	D
61161	Fine arts schools .....	16	2 416	756	199	73	38.5	1.4
611610	Fine arts schools .....	16	2 416	756	199	73	38.5	1.4
6116101	Dance schools (including children's & professionals') .....	13	2 214	702	191	68	39.9	—
61162	Sports & recreation instruction .....	11	D	D	D	a	D	D
611620	Sports & recreation instruction .....	11	D	D	D	a	D	D
61169	All other schools & instruction .....	9	D	D	D	b	D	D
<b>SALEM COUNTY, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SOMERSET COUNTY, NJ</b>								
<b>61</b>	<b>Educational services</b> .....	<b>80</b>	<b>30 711</b>	<b>11 095</b>	<b>2 345</b>	<b>503</b>	<b>22.8</b>	<b>5.9</b>
611	Educational services .....	80	30 711	11 095	2 345	503	22.8	5.9
6114	Business schools, & computer & management training .....	16	D	D	D	c	D	D
6115	Technical & trade schools .....	11	D	D	D	b	D	D
61151	Technical & trade schools .....	11	D	D	D	b	D	D
611511	Cosmetology & barber schools .....	1	D	D	D	a	D	D
611519	Other trade & technical schools .....	7	D	D	D	b	D	D
6116	Other schools & instruction .....	46	14 384	4 444	976	298	32.7	7.6
61161	Fine arts schools .....	12	D	D	D	b	D	D
611610	Fine arts schools .....	12	D	D	D	b	D	D
6116101	Dance schools (including children's & professionals') .....	10	D	D	D	b	D	D
61162	Sports & recreation instruction .....	12	D	D	D	b	D	D
611620	Sports & recreation instruction .....	12	D	D	D	b	D	D
61169	All other schools & instruction .....	18	D	D	D	c	D	D
611691	Exam preparation & tutoring .....	7	D	D	D	b	D	D
611699	All other miscellaneous schools & instruction .....	9	D	D	D	b	D	D
<b>SUSSEX COUNTY, NJ</b>								
<b>61</b>	<b>Educational services</b> .....	<b>21</b>	<b>9 545</b>	<b>2 193</b>	<b>671</b>	<b>78</b>	<b>17.4</b>	<b>.9</b>
611	Educational services .....	21	9 545	2 193	671	78	17.4	.9
6114	Business schools, & computer & management training .....	3	D	D	D	b	D	D
61143	Professional & management development training .....	1	D	D	D	b	D	D
611430	Professional & management development training .....	1	D	D	D	b	D	D
6116	Other schools & instruction .....	17	D	D	D	b	D	D
61161	Fine arts schools .....	7	D	D	D	b	D	D
611610	Fine arts schools .....	7	D	D	D	b	D	D
6116101	Dance schools (including children's & professionals') .....	6	D	D	D	b	D	D
61162	Sports & recreation instruction .....	9	D	D	D	b	D	D
611620	Sports & recreation instruction .....	9	D	D	D	b	D	D
<b>UNION COUNTY, NJ</b>								
<b>61</b>	<b>Educational services</b> .....	<b>103</b>	<b>46 894</b>	<b>16 030</b>	<b>3 605</b>	<b>669</b>	<b>31.7</b>	<b>17.0</b>
611	Educational services .....	103	46 894	16 030	3 605	669	31.7	17.0
6114	Business schools, & computer & management training .....	22	14 971	4 910	892	136	52.1	33.7
61142	Computer training .....	12	9 855	2 837	529	86	46.2	49.8
611420	Computer training .....	12	9 855	2 837	529	86	46.2	49.8
6115	Technical & trade schools .....	15	15 299	4 640	1 113	189	10.1	7.2
61151	Technical & trade schools .....	15	15 299	4 640	1 113	189	10.1	7.2
611511	Cosmetology & barber schools .....	4	D	D	D	b	D	D
611519	Other trade & technical schools .....	10	13 636	4 063	987	158	10.4	5.2
6116	Other schools & instruction .....	57	14 449	5 514	1 374	305	34.8	6.2
61161	Fine arts schools .....	21	3 880	1 594	399	106	31.7	2.8
611610	Fine arts schools .....	21	3 880	1 594	399	106	31.7	2.8
6116101	Dance schools (including children's & professionals') .....	17	D	D	D	b	D	D
6116102	Art, drama, & music schools .....	4	D	D	D	b	D	D
61162	Sports & recreation instruction .....	13	2 585	811	177	45	90.4	9.6
611620	Sports & recreation instruction .....	13	2 585	811	177	45	90.4	9.6
61163	Language schools .....	7	D	D	D	b	D	D
611630	Language schools .....	7	D	D	D	b	D	D
61169	All other schools & instruction .....	16	D	D	D	b	D	D
611691	Exam preparation & tutoring .....	4	D	D	D	b	D	D
<b>WARREN COUNTY, NJ</b>								
<b>61</b>	<b>Educational services</b> .....	<b>15</b>	<b>5 532</b>	<b>938</b>	<b>212</b>	<b>54</b>	<b>85.2</b>	<b>5.9</b>
611	Educational services .....	15	5 532	938	212	54	85.2	5.9
6115	Technical & trade schools .....	3	D	D	D	a	D	D
61151	Technical & trade schools .....	3	D	D	D	a	D	D
611512	Flight training .....	2	D	D	D	a	D	D
6116	Other schools & instruction .....	9	D	D	D	b	D	D

<sup>1</sup>Includes receipts information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ABERDEEN TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
611	Educational services .....	2	D	D	D	a	D	D
6116	Other schools & instruction .....	2	D	D	D	a	D	D
<b>ABSECON, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>4</b>	<b>599</b>	<b>103</b>	<b>18</b>	<b>10</b>	<b>6.7</b>	<b>81.6</b>
611	Educational services .....	4	599	103	18	10	6.7	81.6
<b>ALPHA, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>ASBURY PARK, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>4</b>	<b>578</b>	<b>193</b>	<b>38</b>	<b>12</b>	<b>11.6</b>	<b>58.3</b>
611	Educational services .....	4	578	193	38	12	11.6	58.3
6115	Technical & trade schools .....	3	D	D	D	a	D	D
61151	Technical & trade schools .....	3	D	D	D	a	D	D
<b>ATLANTIC CITY, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
611	Educational services .....	2	D	D	D	b	D	D
6116	Other schools & instruction .....	1	D	D	D	b	D	D
61169	All other schools & instruction .....	1	D	D	D	b	D	D
<b>BARNEGAT TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>BAYONNE, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>5</b>	<b>363</b>	<b>219</b>	<b>68</b>	<b>7</b>	<b>100.0</b>	<b>-</b>
611	Educational services .....	5	363	219	68	7	100.0	-
<b>BEACHWOOD, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
611	Educational services .....	1	D	D	D	a	D	D
<b>BELLEVILLE TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>3</b>	<b>98</b>	<b>35</b>	<b>6</b>	<b>6</b>	<b>D</b>	<b>15.3</b>
<b>BELMAR, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>BERGENFIELD, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
611	Educational services .....	3	D	D	D	a	D	D
<b>BERKELEY TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>BERKELEY HEIGHTS TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>4</b>	<b>675</b>	<b>254</b>	<b>66</b>	<b>13</b>	<b>59.9</b>	<b>40.1</b>
611	Educational services .....	4	675	254	66	13	59.9	40.1
<b>BERLIN, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>4</b>	<b>1 008</b>	<b>452</b>	<b>55</b>	<b>13</b>	<b>6.9</b>	<b>23.0</b>
611	Educational services .....	4	1 008	452	55	13	6.9	23.0
6115	Technical & trade schools .....	1	D	D	D	a	D	D
61151	Technical & trade schools .....	1	D	D	D	a	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BERNARDS TOWNSHIP, NJ</b>								
61	<b>Educational services</b> .....	9	4 369	2 300	487	28	5.8	3.1
611	Educational services .....	9	4 369	2 300	487	28	5.8	3.1
6115	Technical & trade schools .....	2	D	D	D	a	D	D
61151	Technical & trade schools .....	2	D	D	D	a	D	D
<b>BERNARDSVILLE, NJ</b>								
61	<b>Educational services</b> .....	2	D	D	D	a	D	D
611	Educational services .....	2	D	D	D	a	D	D
<b>BLOOMFIELD TOWNSHIP, NJ</b>								
61	<b>Educational services</b> .....	9	2 650	1 045	339	51	10.3	65.2
611	Educational services .....	9	2 650	1 045	339	51	10.3	65.2
6115	Technical & trade schools .....	3	D	D	D	b	D	D
61151	Technical & trade schools .....	3	D	D	D	b	D	D
611511	Cosmetology & barber schools .....	2	D	D	D	a	D	D
<b>BLOOMINGDALE, NJ</b>								
61	<b>Educational services</b> .....	1	D	D	D	a	D	D
<b>BOUND BROOK, NJ</b>								
61	<b>Educational services</b> .....	1	D	D	D	a	D	D
<b>BRANCHBURG TOWNSHIP, NJ</b>								
61	<b>Educational services</b> .....	1	D	D	D	a	D	D
<b>BRICK TOWNSHIP, NJ</b>								
61	<b>Educational services</b> .....	13	7 291	3 270	706	176	8.5	—
611	Educational services .....	13	7 291	3 270	706	176	8.5	—
6114	Business schools, & computer & management training .....	1	D	D	D	c	D	D
61142	Computer training .....	1	D	D	D	c	D	D
611420	Computer training .....	1	D	D	D	c	D	D
6115	Technical & trade schools .....	3	D	D	D	a	D	D
61151	Technical & trade schools .....	3	D	D	D	a	D	D
611511	Cosmetology & barber schools .....	2	D	D	D	a	D	D
6116	Other schools & instruction .....	8	D	D	D	b	D	D
<b>BRIDGETON, NJ</b>								
61	<b>Educational services</b> .....	2	D	D	D	a	D	D
611	Educational services .....	2	D	D	D	a	D	D
<b>BRIDGEWATER TOWNSHIP, NJ</b>								
61	<b>Educational services</b> .....	11	7 045	2 230	387	103	42.5	—
611	Educational services .....	11	7 045	2 230	387	103	42.5	—
6116	Other schools & instruction .....	8	3 918	1 164	258	71	50.2	—
61169	All other schools & instruction .....	3	D	D	D	a	D	D
611691	Exam preparation & tutoring .....	3	D	D	D	a	D	D
<b>BRIELLE, NJ</b>								
61	<b>Educational services</b> .....	1	D	D	D	b	D	D
<b>BURLINGTON, NJ</b>								
61	<b>Educational services</b> .....	1	D	D	D	a	D	D
<b>BURLINGTON TOWNSHIP, NJ</b>								
61	<b>Educational services</b> .....	2	D	D	D	b	D	D
611	Educational services .....	2	D	D	D	b	D	D
6115	Technical & trade schools .....	1	D	D	D	b	D	D
61151	Technical & trade schools .....	1	D	D	D	b	D	D
<b>BUTLER, NJ</b>								
61	<b>Educational services</b> .....	2	D	D	D	a	D	D

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<b>BYRAM TOWNSHIP, NJ</b>								
61	Educational services .....	2	D	D	D	a	D	D
611	Educational services .....	2	D	D	D	a	D	D
<b>CAMDEN, NJ</b>								
61	Educational services .....	4	3 032	1 020	225	27	—	38.2
611	Educational services .....	4	3 032	1 020	225	27	—	38.2
6115	Technical & trade schools .....	2	D	D	D	b	D	D
61151	Technical & trade schools .....	2	D	D	D	b	D	D
<b>CARTERET, NJ</b>								
61	Educational services .....	1	D	D	D	a	D	D
<b>CEDAR GROVE TOWNSHIP, NJ</b>								
61	Educational services .....	3	578	100	18	6	100.0	—
611	Educational services .....	3	578	100	18	6	100.0	—
<b>CHATHAM, NJ</b>								
61	Educational services .....	4	2 531	964	234	99	58.8	—
611	Educational services .....	4	2 531	964	234	99	58.8	—
6116	Other schools & instruction .....	3	D	D	D	b	D	D
61161	Fine arts schools .....	2	D	D	D	b	D	D
611610	Fine arts schools .....	2	D	D	D	b	D	D
6116101	Dance schools (including children's & professionals) .....	2	D	D	D	b	D	D
61162	Sports & recreation instruction .....	1	D	D	D	b	D	D
611620	Sports & recreation instruction .....	1	D	D	D	b	D	D
<b>CHERRY HILL TOWNSHIP, NJ</b>								
61	Educational services .....	23	8 611	3 894	888	181	17.8	22.5
611	Educational services .....	23	8 611	3 894	888	181	17.8	22.5
6115	Technical & trade schools .....	3	D	D	D	a	D	D
61151	Technical & trade schools .....	3	D	D	D	a	D	D
6116	Other schools & instruction .....	10	1 847	533	135	61	31.0	—
6117	Educational support services .....	6	D	D	D	b	D	D
61171	Educational support services .....	6	D	D	D	b	D	D
611710	Educational support services .....	6	D	D	D	b	D	D
<b>CINNAMINSON TOWNSHIP, NJ</b>								
61	Educational services .....	3	D	D	D	a	D	D
611	Educational services .....	3	D	D	D	a	D	D
6116	Other schools & instruction .....	1	D	D	D	a	D	D
<b>CITY OF ORANGE TOWNSHIP, NJ</b>								
61	Educational services .....	4	1 002	476	96	28	55.0	45.0
611	Educational services .....	4	1 002	476	96	28	55.0	45.0
<b>CLARK TOWNSHIP, NJ</b>								
61	Educational services .....	5	D	D	D	b	D	D
611	Educational services .....	5	D	D	D	b	D	D
6114	Business schools, & computer & management training .....	1	D	D	D	b	D	D
61142	Computer training .....	1	D	D	D	b	D	D
611420	Computer training .....	1	D	D	D	b	D	D
6115	Technical & trade schools .....	1	D	D	D	a	D	D
61151	Technical & trade schools .....	1	D	D	D	a	D	D
<b>CLEMENTON, NJ</b>								
61	Educational services .....	1	D	D	D	a	D	D
611	Educational services .....	1	D	D	D	a	D	D
<b>CLIFFSIDE PARK, NJ</b>								
61	Educational services .....	1	D	D	D	a	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CLIFTON, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>13</b>	<b>16 598</b>	<b>3 576</b>	<b>844</b>	<b>149</b>	<b>7.0</b>	<b>84.6</b>
611	Educational services .....	13	16 598	3 576	844	149	7.0	84.6
6114	Business schools, & computer & management training .....	4	D	D	D	c	D	D
61142	Computer training .....	2	D	D	D	b	D	D
611420	Computer training .....	2	D	D	D	b	D	D
6115	Technical & trade schools .....	2	D	D	D	a	D	D
61151	Technical & trade schools .....	2	D	D	D	a	D	D
611511	Cosmetology & barber schools .....	1	D	D	D	a	D	D
6116	Other schools & instruction .....	7	D	D	D	b	D	D
<b>CLINTON TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
611	Educational services .....	5	D	D	D	a	D	D
6116	Other schools & instruction .....	5	D	D	D	a	D	D
<b>CLOSTER, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>4</b>	<b>867</b>	<b>332</b>	<b>93</b>	<b>15</b>	<b>11.5</b>	<b>—</b>
611	Educational services .....	4	867	332	93	15	11.5	—
6116	Other schools & instruction .....	3	D	D	D	a	D	D
<b>COLLINGSWOOD, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
611	Educational services .....	3	D	D	D	a	D	D
6115	Technical & trade schools .....	1	D	D	D	a	D	D
61151	Technical & trade schools .....	1	D	D	D	a	D	D
611511	Cosmetology & barber schools .....	1	D	D	D	a	D	D
<b>CRANFORD TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>5</b>	<b>1 449</b>	<b>517</b>	<b>126</b>	<b>24</b>	<b>85.9</b>	<b>.6</b>
611	Educational services .....	5	1 449	517	126	24	85.9	.6
6116	Other schools & instruction .....	3	D	D	D	a	D	D
<b>CRESSKILL, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>4</b>	<b>1 015</b>	<b>428</b>	<b>96</b>	<b>14</b>	<b>45.2</b>	<b>—</b>
611	Educational services .....	4	1 015	428	96	14	45.2	—
<b>DELRAN TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>4</b>	<b>487</b>	<b>128</b>	<b>26</b>	<b>14</b>	<b>89.3</b>	<b>10.7</b>
611	Educational services .....	4	487	128	26	14	89.3	10.7
<b>DENVILLE TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>7</b>	<b>1 188</b>	<b>372</b>	<b>86</b>	<b>21</b>	<b>54.1</b>	<b>8.3</b>
611	Educational services .....	7	1 188	372	86	21	54.1	8.3
6116	Other schools & instruction .....	5	D	D	D	a	D	D
<b>DEPTFORD TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
611	Educational services .....	3	D	D	D	a	D	D
6115	Technical & trade schools .....	2	D	D	D	a	D	D
61151	Technical & trade schools .....	2	D	D	D	a	D	D
<b>DOVER, NJ (MORRIS COUNTY)</b>								
<b>61</b>	<b>Educational services .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
611	Educational services .....	3	D	D	D	b	D	D
6115	Technical & trade schools .....	1	D	D	D	a	D	D
61151	Technical & trade schools .....	1	D	D	D	a	D	D
611511	Cosmetology & barber schools .....	1	D	D	D	a	D	D
6116	Other schools & instruction .....	2	D	D	D	b	D	D
61161	Fine arts schools .....	2	D	D	D	b	D	D
611610	Fine arts schools .....	2	D	D	D	b	D	D
6116102	Art, drama, & music schools .....	1	D	D	D	b	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>DOVER, NJ (OCEAN COUNTY)</b>								
<b>61</b>	<b>Educational services .....</b>	<b>9</b>	<b>6 446</b>	<b>1 608</b>	<b>266</b>	<b>77</b>	<b>32.1</b>	<b>4.1</b>
611	Educational services .....	9	6 446	1 608	266	77	32.1	4.1
6114	Business schools, & computer & management training .....	1	D	D	D	b	D	D
61143	Professional & management development training .....	1	D	D	D	b	D	D
611430	Professional & management development training .....	1	D	D	D	b	D	D
6116	Other schools & instruction .....	7	D	D	D	b	D	D
61162	Sports & recreation instruction .....	5	1 306	260	71	30	64.9	20.1
611620	Sports & recreation instruction .....	5	1 306	260	71	30	64.9	20.1
<b>DUMONT, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
611	Educational services .....	5	D	D	D	b	D	D
6114	Business schools, & computer & management training .....	2	D	D	D	a	D	D
61143	Professional & management development training .....	1	D	D	D	a	D	D
611430	Professional & management development training .....	1	D	D	D	a	D	D
<b>DUNELLEN, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>EAST BRUNSWICK TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>18</b>	<b>23 942</b>	<b>7 161</b>	<b>1 856</b>	<b>220</b>	<b>6.3</b>	<b>3.0</b>
611	Educational services .....	18	23 942	7 161	1 856	220	6.3	3.0
6115	Technical & trade schools .....	1	D	D	D	b	D	D
61151	Technical & trade schools .....	1	D	D	D	b	D	D
611519	Other trade & technical schools .....	1	D	D	D	b	D	D
6116	Other schools & instruction .....	12	2 536	900	200	108	18.1	28.5
61161	Fine arts schools .....	4	1 170	424	105	44	13.5	61.9
611610	Fine arts schools .....	4	1 170	424	105	44	13.5	61.9
6117	Educational support services .....	2	D	D	D	b	D	D
61171	Educational support services .....	2	D	D	D	b	D	D
611710	Educational support services .....	2	D	D	D	b	D	D
<b>EAST HANOVER TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>4</b>	<b>1 201</b>	<b>488</b>	<b>104</b>	<b>44</b>	<b>83.3</b>	<b>16.7</b>
611	Educational services .....	4	1 201	488	104	44	83.3	16.7
6115	Technical & trade schools .....	1	D	D	D	a	D	D
61151	Technical & trade schools .....	1	D	D	D	a	D	D
611511	Cosmetology & barber schools .....	1	D	D	D	a	D	D
6116	Other schools & instruction .....	3	D	D	D	b	D	D
<b>EAST ORANGE, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>4</b>	<b>1 155</b>	<b>618</b>	<b>136</b>	<b>38</b>	<b>86.1</b>	<b>13.9</b>
611	Educational services .....	4	1 155	618	136	38	86.1	13.9
<b>EAST RUTHERFORD, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
611	Educational services .....	8	D	D	D	b	D	D
6115	Technical & trade schools .....	2	D	D	D	a	D	D
61151	Technical & trade schools .....	2	D	D	D	a	D	D
6117	Educational support services .....	1	D	D	D	b	D	D
61171	Educational support services .....	1	D	D	D	b	D	D
611710	Educational support services .....	1	D	D	D	b	D	D
<b>EAST WINDSOR TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>5</b>	<b>1 139</b>	<b>429</b>	<b>119</b>	<b>32</b>	<b>62.2</b>	<b>—</b>
611	Educational services .....	5	1 139	429	119	32	62.2	—
<b>EATONTOWN, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>4</b>	<b>673</b>	<b>223</b>	<b>54</b>	<b>28</b>	<b>23.5</b>	<b>15.5</b>
611	Educational services .....	4	673	223	54	28	23.5	15.5
<b>EDGEWATER, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>EDISON TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>25</b>	<b>9 747</b>	<b>3 557</b>	<b>739</b>	<b>166</b>	<b>27.8</b>	<b>6.9</b>
611	Educational services .....	25	9 747	3 557	739	166	27.8	6.9
6114	Business schools, & computer & management training .....	5	D	D	D	b	D	D
61142	Computer training .....	3	3 345	1 362	289	36	D	—
611420	Computer training .....	3	3 345	1 362	289	36	D	—
6115	Technical & trade schools .....	2	D	D	D	a	D	D
61151	Technical & trade schools .....	2	D	D	D	a	D	D
6116	Other schools & instruction .....	17	3 968	1 190	252	98	22.6	16.9
61169	All other schools & instruction .....	7	2 650	823	161	68	9.4	—
<b>EGG HARBOR TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>ELIZABETH, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>12</b>	<b>2 716</b>	<b>1 028</b>	<b>231</b>	<b>72</b>	<b>27.4</b>	<b>41.8</b>
611	Educational services .....	12	2 716	1 028	231	72	27.4	41.8
6115	Technical & trade schools .....	2	D	D	D	b	D	D
61151	Technical & trade schools .....	2	D	D	D	b	D	D
6116	Other schools & instruction .....	8	D	D	D	b	D	D
<b>ELMWOOD PARK, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
611	Educational services .....	2	D	D	D	b	D	D
<b>EMERSON, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
611	Educational services .....	3	D	D	D	b	D	D
6117	Educational support services .....	1	D	D	D	a	D	D
61171	Educational support services .....	1	D	D	D	a	D	D
611710	Educational support services .....	1	D	D	D	a	D	D
<b>ENGLEWOOD, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>10</b>	<b>3 815</b>	<b>1 369</b>	<b>288</b>	<b>67</b>	<b>33.1</b>	<b>3.1</b>
611	Educational services .....	10	3 815	1 369	288	67	33.1	3.1
6115	Technical & trade schools .....	1	D	D	D	a	D	D
61151	Technical & trade schools .....	1	D	D	D	a	D	D
6116	Other schools & instruction .....	6	1 520	427	103	32	53.1	—
<b>ENGLEWOOD CLIFFS, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>5</b>	<b>2 680</b>	<b>1 140</b>	<b>227</b>	<b>34</b>	<b>40.8</b>	<b>17.2</b>
611	Educational services .....	5	2 680	1 140	227	34	40.8	17.2
6116	Other schools & instruction .....	1	D	D	D	a	D	D
<b>EVESHAM TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>10</b>	<b>3 161</b>	<b>1 166</b>	<b>272</b>	<b>83</b>	<b>20.2</b>	<b>7.5</b>
611	Educational services .....	10	3 161	1 166	272	83	20.2	7.5
6115	Technical & trade schools .....	3	D	D	D	b	D	D
61151	Technical & trade schools .....	3	D	D	D	b	D	D
611511	Cosmetology & barber schools .....	1	D	D	D	a	D	D
6116	Other schools & instruction .....	5	1 596	528	128	50	25.5	—
<b>EWING TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>6</b>	<b>1 076</b>	<b>483</b>	<b>113</b>	<b>25</b>	<b>69.7</b>	<b>30.3</b>
611	Educational services .....	6	1 076	483	113	25	69.7	30.3
<b>FAIR HAVEN, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
611	Educational services .....	1	D	D	D	a	D	D
<b>FAIR LAWN, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>7</b>	<b>1 153</b>	<b>391</b>	<b>83</b>	<b>31</b>	<b>85.9</b>	<b>2.3</b>
611	Educational services .....	7	1 153	391	83	31	85.9	2.3
6116	Other schools & instruction .....	5	D	D	D	b	D	D

See footnotes at end of table.



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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>FAIRVIEW, NJ</b>								
61	Educational services .....	1	D	D	D	a	D	D
<b>FANWOOD, NJ</b>								
61	Educational services .....	2	D	D	D	a	D	D
<b>FLEMINGTON, NJ</b>								
61	Educational services .....	4	D	D	D	b	D	D
611	Educational services .....	4	D	D	D	b	D	D
<b>FLORHAM PARK, NJ</b>								
61	Educational services .....	6	4 788	1 956	392	41	100.0	—
611	Educational services .....	6	4 788	1 956	392	41	100.0	—
6116	Other schools & instruction .....	2	D	D	D	a	D	D
<b>FORT LEE, NJ</b>								
61	Educational services .....	12	5 323	1 857	465	36	12.5	13.4
611	Educational services .....	12	5 323	1 857	465	36	12.5	13.4
6114	Business schools, & computer & management training .....	1	D	D	D	a	D	D
61143	Professional & management development training .....	1	D	D	D	a	D	D
611430	Professional & management development training .....	1	D	D	D	a	D	D
6116	Other schools & instruction .....	9	D	D	D	b	D	D
<b>FRANKLIN, NJ</b>								
61	Educational services .....	1	D	D	D	a	D	D
<b>FRANKLIN TOWNSHIP, NJ (SOMERSET COUNTY)</b>								
61	Educational services .....	11	5 391	2 062	421	88	12.5	17.6
611	Educational services .....	11	5 391	2 062	421	88	12.5	17.6
6115	Technical & trade schools .....	2	D	D	D	b	D	D
61151	Technical & trade schools .....	2	D	D	D	b	D	D
6116	Other schools & instruction .....	6	1 686	475	105	28	20.6	56.2
61169	All other schools & instruction .....	3	D	D	D	a	D	D
<b>FRANKLIN LAKES, NJ</b>								
61	Educational services .....	1	D	D	D	a	D	D
<b>FREEHOLD, NJ</b>								
61	Educational services .....	2	D	D	D	a	D	D
611	Educational services .....	2	D	D	D	a	D	D
<b>FREEHOLD TOWNSHIP, NJ</b>								
61	Educational services .....	8	2 567	1 401	219	49	36.7	11.9
611	Educational services .....	8	2 567	1 401	219	49	36.7	11.9
6116	Other schools & instruction .....	6	D	D	D	b	D	D
61169	All other schools & instruction .....	2	D	D	D	a	D	D
<b>GARFIELD, NJ</b>								
61	Educational services .....	1	D	D	D	a	D	D
<b>GARWOOD, NJ</b>								
61	Educational services .....	4	2 148	1 010	252	56	35.3	—
611	Educational services .....	4	2 148	1 010	252	56	35.3	—
6116	Other schools & instruction .....	3	D	D	D	b	D	D
61161	Fine arts schools .....	2	D	D	D	b	D	D
611610	Fine arts schools .....	2	D	D	D	b	D	D
6116102	Art, drama, & music schools .....	2	D	D	D	b	D	D
<b>GLASSBORO, NJ</b>								
61	Educational services .....	1	D	D	D	a	D	D
<b>GLEN ROCK, NJ</b>								
61	Educational services .....	1	D	D	D	a	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>GLOUCESTER TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
611	Educational services .....	3	D	D	D	a	D	D
6115	Technical & trade schools .....	1	D	D	D	a	D	D
61151	Technical & trade schools .....	1	D	D	D	a	D	D
611511	Cosmetology & barber schools .....	1	D	D	D	a	D	D
<b>GLOUCESTER CITY, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
611	Educational services .....	2	D	D	D	b	D	D
6115	Technical & trade schools .....	1	D	D	D	b	D	D
61151	Technical & trade schools .....	1	D	D	D	b	D	D
611511	Cosmetology & barber schools .....	1	D	D	D	b	D	D
<b>GUTTENBERG, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>3</b>	<b>165</b>	<b>46</b>	<b>11</b>	<b>4</b>	<b>D</b>	<b>16.4</b>
<b>HACKENSACK, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>9</b>	<b>8 123</b>	<b>2 679</b>	<b>493</b>	<b>83</b>	<b>1.3</b>	<b>5.2</b>
611	Educational services .....	9	8 123	2 679	493	83	1.3	5.2
6115	Technical & trade schools .....	4	5 462	1 897	369	44	—	6.8
61151	Technical & trade schools .....	4	5 462	1 897	369	44	—	6.8
611511	Cosmetology & barber schools .....	1	D	D	D	b	D	D
611519	Other trade & technical schools .....	2	D	D	D	a	D	D
6116	Other schools & instruction .....	4	D	D	D	b	D	D
61169	All other schools & instruction .....	2	D	D	D	a	D	D
<b>HACKETTSTOWN, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
611	Educational services .....	3	D	D	D	b	D	D
6115	Technical & trade schools .....	1	D	D	D	a	D	D
61151	Technical & trade schools .....	1	D	D	D	a	D	D
611512	Flight training .....	1	D	D	D	a	D	D
<b>HADDON TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
611	Educational services .....	1	D	D	D	a	D	D
<b>HADDONFIELD, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
611	Educational services .....	4	D	D	D	b	D	D
6117	Educational support services .....	1	D	D	D	b	D	D
61171	Educational support services .....	1	D	D	D	b	D	D
611710	Educational support services .....	1	D	D	D	b	D	D
<b>HADDON HEIGHTS, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
611	Educational services .....	1	D	D	D	a	D	D
6116	Other schools & instruction .....	1	D	D	D	a	D	D
<b>HALEDON, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
611	Educational services .....	1	D	D	D	a	D	D
6116	Other schools & instruction .....	1	D	D	D	a	D	D
<b>HAMILTON TOWNSHIP, NJ (MERCER COUNTY)</b>								
<b>61</b>	<b>Educational services .....</b>	<b>11</b>	<b>1 889</b>	<b>508</b>	<b>147</b>	<b>57</b>	<b>52.1</b>	<b>14.6</b>
611	Educational services .....	11	1 889	508	147	57	52.1	14.6
6115	Technical & trade schools .....	2	D	D	D	b	D	D
61151	Technical & trade schools .....	2	D	D	D	b	D	D
611511	Cosmetology & barber schools .....	1	D	D	D	a	D	D
6116	Other schools & instruction .....	9	D	D	D	b	D	D
<b>HAMMONTON, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
611	Educational services .....	3	D	D	D	a	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>HANOVER TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>
611	Educational services .....	6	D	D	D	c	D	D
6114	Business schools, & computer & management training .....	1	D	D	D	c	D	D
61142	Computer training .....	1	D	D	D	c	D	D
611420	Computer training .....	1	D	D	D	c	D	D
6116	Other schools & instruction .....	4	D	D	D	b	D	D
61169	All other schools & instruction .....	2	D	D	D	b	D	D
<b>HARRINGTON PARK, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>HARRISON, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>HASBROUCK HEIGHTS, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
611	Educational services .....	2	D	D	D	a	D	D
6115	Technical & trade schools .....	1	D	D	D	a	D	D
61151	Technical & trade schools .....	1	D	D	D	a	D	D
61151	Cosmetology & barber schools .....	1	D	D	D	a	D	D
6116	Other schools & instruction .....	2	D	D	D	b	D	D
<b>HAWTHORNE, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>3</b>	<b>1 195</b>	<b>483</b>	<b>120</b>	<b>30</b>	<b>—</b>	<b>—</b>
611	Educational services .....	3	1 195	483	120	30	—	—
6115	Technical & trade schools .....	1	D	D	D	a	D	D
61151	Technical & trade schools .....	1	D	D	D	a	D	D
611511	Cosmetology & barber schools .....	1	D	D	D	a	D	D
6116	Other schools & instruction .....	2	D	D	D	b	D	D
<b>HAZLET TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>HIGH BRIDGE, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>HIGHLAND PARK, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
611	Educational services .....	2	D	D	D	b	D	D
<b>HIGHTSTOWN, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
611	Educational services .....	2	D	D	D	a	D	D
6116	Other schools & instruction .....	2	D	D	D	a	D	D
<b>HILLSBOROUGH TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>19</b>	<b>4 699</b>	<b>1 880</b>	<b>515</b>	<b>156</b>	<b>28.1</b>	<b>—</b>
611	Educational services .....	19	4 699	1 880	515	156	28.1	—
6115	Technical & trade schools .....	4	379	72	12	7	51.2	—
61151	Technical & trade schools .....	4	379	72	12	7	51.2	—
6116	Other schools & instruction .....	9	2 921	1 298	377	131	24.0	—
61169	All other schools & instruction .....	4	D	D	D	b	D	D
<b>HILLSDALE, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>HOBOKEN, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>7</b>	<b>1 508</b>	<b>663</b>	<b>75</b>	<b>10</b>	<b>75.8</b>	<b>—</b>
611	Educational services .....	7	1 508	663	75	10	75.8	—
<b>HO-HO-KUS, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>HOLMDEL TOWNSHIP, NJ</b>								
61	<b>Educational services</b> .....	4	2 311	524	128	20	12.5	6.0
611	Educational services .....	4	2 311	524	128	20	12.5	6.0
<b>HOPEWELL TOWNSHIP, NJ</b>								
61	<b>Educational services</b> .....	1	D	D	D	a	D	D
611	Educational services .....	1	D	D	D	a	D	D
6116	Other schools & instruction .....	1	D	D	D	a	D	D
61162	Sports & recreation instruction .....	1	D	D	D	a	D	D
611620	Sports & recreation instruction .....	1	D	D	D	a	D	D
<b>HOWELL TOWNSHIP, NJ</b>								
61	<b>Educational services</b> .....	6	1 048	277	79	29	42.1	2.1
611	Educational services .....	6	1 048	277	79	29	42.1	2.1
6116	Other schools & instruction .....	5	D	D	D	b	D	D
<b>IRVINGTON TOWNSHIP, NJ</b>								
61	<b>Educational services</b> .....	2	D	D	D	a	D	D
<b>JACKSON TOWNSHIP, NJ</b>								
61	<b>Educational services</b> .....	5	646	293	46	27	—	4.0
611	Educational services .....	5	646	293	46	27	—	4.0
<b>JAMESBURG, NJ</b>								
61	<b>Educational services</b> .....	1	D	D	D	a	D	D
<b>JEFFERSON TOWNSHIP, NJ</b>								
61	<b>Educational services</b> .....	3	380	116	30	6	D	—
611	Educational services .....	3	380	116	30	6	D	—
<b>JERSEY CITY, NJ</b>								
61	<b>Educational services</b> .....	17	13 407	5 644	1 433	338	8.8	73.5
611	Educational services .....	17	13 407	5 644	1 433	338	8.8	73.5
6115	Technical & trade schools .....	4	D	D	D	b	D	D
61151	Technical & trade schools .....	4	D	D	D	b	D	D
611511	Cosmetology & barber schools .....	1	D	D	D	b	D	D
6116	Other schools & instruction .....	10	D	D	D	e	D	D
61169	All other schools & instruction .....	3	D	D	D	c	D	D
611692	Automobile driving schools .....	3	D	D	D	c	D	D
<b>KEANSBURG, NJ</b>								
61	<b>Educational services</b> .....	1	D	D	D	a	D	D
611	Educational services .....	1	D	D	D	a	D	D
6116	Other schools & instruction .....	1	D	D	D	a	D	D
<b>KEARNY, NJ</b>								
61	<b>Educational services</b> .....	2	D	D	D	a	D	D
<b>KENILWORTH, NJ</b>								
61	<b>Educational services</b> .....	4	1 471	509	120	18	39.8	—
611	Educational services .....	4	1 471	509	120	18	39.8	—
6115	Technical & trade schools .....	2	D	D	D	a	D	D
61151	Technical & trade schools .....	2	D	D	D	a	D	D
611511	Cosmetology & barber schools .....	1	D	D	D	a	D	D
<b>KINNELON, NJ</b>								
61	<b>Educational services</b> .....	1	D	D	D	a	D	D
<b>LACEY TOWNSHIP, NJ</b>								
61	<b>Educational services</b> .....	3	984	447	107	18	D	—
611	Educational services .....	3	984	447	107	18	D	—
6115	Technical & trade schools .....	1	D	D	D	a	D	D
61151	Technical & trade schools .....	1	D	D	D	a	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>LAKEWOOD TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>7</b>	<b>4 208</b>	<b>1 243</b>	<b>256</b>	<b>105</b>	<b>2.4</b>	<b>26.0</b>
611	Educational services .....	7	4 208	1 243	256	105	2.4	26.0
6115	Technical & trade schools .....	3	D	D	D	b	D	D
61151	Technical & trade schools .....	3	D	D	D	b	D	D
6116	Other schools & instruction .....	3	D	D	D	b	D	D
61162	Sports & recreation instruction .....	3	D	D	D	b	D	D
611620	Sports & recreation instruction .....	3	D	D	D	b	D	D
<b>LAMBERTVILLE, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
611	Educational services .....	2	D	D	D	a	D	D
<b>LAWRENCE TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>7</b>	<b>4 327</b>	<b>958</b>	<b>229</b>	<b>43</b>	<b>69.1</b>	<b>-</b>
611	Educational services .....	7	4 327	958	229	43	69.1	-
6115	Technical & trade schools .....	3	D	D	D	a	D	D
61151	Technical & trade schools .....	3	D	D	D	a	D	D
611511	Cosmetology & barber schools .....	1	D	D	D	a	D	D
6116	Other schools & instruction .....	3	D	D	D	b	D	D
<b>LEONIA, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
611	Educational services .....	2	D	D	D	a	D	D
<b>LINCOLN PARK, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>5</b>	<b>4 664</b>	<b>681</b>	<b>127</b>	<b>14</b>	<b>23.5</b>	<b>.8</b>
611	Educational services .....	5	4 664	681	127	14	23.5	.8
6114	Business schools, & computer & management training .....	3	D	D	D	a	D	D
61143	Professional & management development training .....	3	D	D	D	a	D	D
611430	Professional & management development training .....	3	D	D	D	a	D	D
6115	Technical & trade schools .....	1	D	D	D	a	D	D
61151	Technical & trade schools .....	1	D	D	D	a	D	D
<b>LINDEN, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>6</b>	<b>1 030</b>	<b>350</b>	<b>78</b>	<b>22</b>	<b>61.7</b>	<b>38.3</b>
611	Educational services .....	6	1 030	350	78	22	61.7	38.3
6115	Technical & trade schools .....	5	D	D	D	b	D	D
61151	Technical & trade schools .....	5	D	D	D	b	D	D
<b>LINDENWOLD, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>LINWOOD, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>LITTLE EGG HARBOR TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>LITTLE FALLS TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
611	Educational services .....	2	D	D	D	a	D	D
<b>LITTLE SILVER, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
611	Educational services .....	1	D	D	D	a	D	D
<b>LIVINGSTON TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>12</b>	<b>3 742</b>	<b>1 424</b>	<b>323</b>	<b>143</b>	<b>4.4</b>	<b>19.9</b>
611	Educational services .....	12	3 742	1 424	323	143	4.4	19.9
6116	Other schools & instruction .....	10	D	D	D	c	D	D
61161	Fine arts schools .....	5	D	D	D	b	D	D
611610	Fine arts schools .....	5	D	D	D	b	D	D
6116101	Dance schools (including children's & professionals) .....	4	D	D	D	b	D	D
61169	All other schools & instruction .....	5	D	D	D	b	D	D

See footnotes at end of table.

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>LODI, NJ</b>								
61	Educational services .....	2	D	D	D	a	D	D
<b>LONG BRANCH, NJ</b>								
61	Educational services .....	3	D	D	D	c	D	D
611	Educational services .....	3	D	D	D	c	D	D
6116	Other schools & instruction .....	1	D	D	D	c	D	D
<b>LOWER TOWNSHIP, NJ</b>								
61	Educational services .....	2	D	D	D	a	D	D
<b>LYNDHURST TOWNSHIP, NJ</b>								
61	Educational services .....	1	D	D	D	a	D	D
611	Educational services .....	1	D	D	D	a	D	D
<b>MADISON, NJ</b>								
61	Educational services .....	9	1 503	382	70	25	52.9	8.6
611	Educational services .....	9	1 503	382	70	25	52.9	8.6
6116	Other schools & instruction .....	6	1 219	246	59	23	57.8	4.8
<b>MAHWAH TOWNSHIP, NJ</b>								
61	Educational services .....	4	1 085	642	149	39	8.6	—
611	Educational services .....	4	1 085	642	149	39	8.6	—
6116	Other schools & instruction .....	3	D	D	D	b	D	D
<b>MANALAPAN TOWNSHIP, NJ</b>								
61	Educational services .....	9	1 320	454	88	54	67.3	—
611	Educational services .....	9	1 320	454	88	54	67.3	—
6116	Other schools & instruction .....	7	D	D	D	b	D	D
<b>MANASQUAN, NJ</b>								
61	Educational services .....	1	D	D	D	a	D	D
<b>MANCHESTER TOWNSHIP, NJ</b>								
61	Educational services .....	1	D	D	D	a	D	D
<b>MANTUA TOWNSHIP, NJ</b>								
61	Educational services .....	6	1 235	304	71	23	38.5	—
611	Educational services .....	6	1 235	304	71	23	38.5	—
6116	Other schools & instruction .....	5	D	D	D	b	D	D
<b>MAPLE SHADE TOWNSHIP, NJ</b>								
61	Educational services .....	1	D	D	D	a	D	D
611	Educational services .....	1	D	D	D	a	D	D
<b>MARGATE CITY, NJ</b>								
61	Educational services .....	1	D	D	D	a	D	D
<b>MARLBORO TOWNSHIP, NJ</b>								
61	Educational services .....	4	703	179	34	14	60.6	—
611	Educational services .....	4	703	179	34	14	60.6	—
<b>MATAWAN, NJ</b>								
61	Educational services .....	6	936	434	101	25	44.1	—
611	Educational services .....	6	936	434	101	25	44.1	—
<b>MAYWOOD, NJ</b>								
61	Educational services .....	2	D	D	D	a	D	D
611	Educational services .....	2	D	D	D	a	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MEDFORD TOWNSHIP, NJ</b>								
61	<b>Educational services</b> .....	7	1 350	379	111	41	35.0	57.7
611	Educational services .....	7	1 350	379	111	41	35.0	57.7
6116	Other schools & instruction .....	6	D	D	D	b	D	D
61161	Fine arts schools .....	3	D	D	D	b	D	D
611610	Fine arts schools .....	3	D	D	D	b	D	D
6116101	Dance schools (including children's & professionals) .....	2	D	D	D	a	D	D
<b>MEDFORD LAKES, NJ</b>								
61	<b>Educational services</b> .....	1	D	D	D	a	D	D
<b>MENDHAM, NJ</b>								
61	<b>Educational services</b> .....	4	1 346	361	78	18	54.4	—
611	Educational services .....	4	1 346	361	78	18	54.4	—
6116	Other schools & instruction .....	3	D	D	D	a	D	D
<b>MERCHANTVILLE, NJ</b>								
61	<b>Educational services</b> .....	1	D	D	D	a	D	D
<b>METUCHEN, NJ</b>								
61	<b>Educational services</b> .....	5	481	68	6	1	100.0	—
611	Educational services .....	5	481	68	6	1	100.0	—
<b>MIDDLE TOWNSHIP, NJ</b>								
61	<b>Educational services</b> .....	5	D	D	D	a	D	D
611	Educational services .....	5	D	D	D	a	D	D
<b>MIDDLESEX, NJ</b>								
61	<b>Educational services</b> .....	1	D	D	D	a	D	D
<b>MIDDLETOWN TOWNSHIP, NJ</b>								
61	<b>Educational services</b> .....	15	2 802	708	158	103	41.3	13.1
611	Educational services .....	15	2 802	708	158	103	41.3	13.1
6116	Other schools & instruction .....	15	2 802	708	158	103	41.3	13.1
61162	Sports & recreation instruction .....	9	D	D	D	b	D	D
611620	Sports & recreation instruction .....	9	D	D	D	b	D	D
<b>MIDLAND PARK, NJ</b>								
61	<b>Educational services</b> .....	5	778	302	59	9	9.3	—
611	Educational services .....	5	778	302	59	9	9.3	—
6116	Other schools & instruction .....	4	D	D	D	a	D	D
<b>MILLBURN TOWNSHIP, NJ</b>								
61	<b>Educational services</b> .....	5	831	281	59	15	100.0	—
611	Educational services .....	5	831	281	59	15	100.0	—
<b>MILLTOWN, NJ</b>								
61	<b>Educational services</b> .....	1	D	D	D	a	D	D
<b>MILLVILLE, NJ</b>								
61	<b>Educational services</b> .....	3	D	D	D	a	D	D
611	Educational services .....	3	D	D	D	a	D	D
<b>MONMOUTH BEACH, NJ</b>								
61	<b>Educational services</b> .....	1	D	D	D	a	D	D
611	Educational services .....	1	D	D	D	a	D	D
<b>MONROE TOWNSHIP, NJ (GLOUCESTER COUNTY)</b>								
61	<b>Educational services</b> .....	5	580	206	26	9	54.8	45.2
611	Educational services .....	5	580	206	26	9	54.8	45.2

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MONROE TOWNSHIP, NJ (MIDDLESEX COUNTY)</b>								
61	Educational services .....	1	D	D	D	a	D	D
<b>MONTCLAIR TOWNSHIP, NJ</b>								
61	Educational services .....	8	5 177	1 890	379	154	18.1	81.9
611	Educational services .....	8	5 177	1 890	379	154	18.1	81.9
6114	Business schools, & computer & management training .....	1	D	D	D	c	D	D
61141	Business & secretarial schools .....	1	D	D	D	c	D	D
611410	Business & secretarial schools .....	1	D	D	D	c	D	D
6115	Technical & trade schools .....	2	D	D	D	a	D	D
61151	Technical & trade schools .....	2	D	D	D	a	D	D
<b>MONTGOMERY TOWNSHIP, NJ</b>								
61	Educational services .....	4	1 261	421	77	13	9.2	46.5
611	Educational services .....	4	1 261	421	77	13	9.2	46.5
<b>MONTVALE, NJ</b>								
61	Educational services .....	1	D	D	D	a	D	D
<b>MONTVILLE TOWNSHIP, NJ</b>								
61	Educational services .....	2	D	D	D	a	D	D
<b>MOONACHIE, NJ</b>								
61	Educational services .....	1	D	D	D	c	D	D
611	Educational services .....	1	D	D	D	c	D	D
6115	Technical & trade schools .....	1	D	D	D	c	D	D
61151	Technical & trade schools .....	1	D	D	D	c	D	D
611512	Flight training .....	1	D	D	D	c	D	D
<b>MOORESTOWN TOWNSHIP, NJ</b>								
61	Educational services .....	4	783	313	80	21	45.6	—
611	Educational services .....	4	783	313	80	21	45.6	—
<b>MORRIS TOWNSHIP, NJ</b>								
61	Educational services .....	7	2 215	965	256	22	15.6	3.5
611	Educational services .....	7	2 215	965	256	22	15.6	3.5
<b>MORRIS PLAINS, NJ</b>								
61	Educational services .....	3	230	94	20	24	D	—
611	Educational services .....	3	230	94	20	24	D	—
<b>MORRISTOWN, NJ</b>								
61	Educational services .....	8	6 516	2 565	556	120	23.2	.1
611	Educational services .....	8	6 516	2 565	556	120	23.2	.1
6114	Business schools, & computer & management training .....	1	D	D	D	b	D	D
61143	Professional & management development training .....	1	D	D	D	b	D	D
611430	Professional & management development training .....	1	D	D	D	b	D	D
6115	Technical & trade schools .....	2	D	D	D	b	D	D
61151	Technical & trade schools .....	2	D	D	D	b	D	D
6116	Other schools & instruction .....	4	D	D	D	b	D	D
<b>MOUNTAIN LAKES, NJ</b>								
61	Educational services .....	2	D	D	D	b	D	D
611	Educational services .....	2	D	D	D	b	D	D
6114	Business schools, & computer & management training .....	1	D	D	D	b	D	D
61142	Computer training .....	1	D	D	D	b	D	D
611420	Computer training .....	1	D	D	D	b	D	D
<b>MOUNTAINSIDE, NJ</b>								
61	Educational services .....	3	D	D	D	a	D	D
611	Educational services .....	3	D	D	D	a	D	D

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<b>MOUNT EPHRAIM, NJ</b>								
61	<b>Educational services</b> .....	1	D	D	D	a	D	D
611	Educational services .....	1	D	D	D	a	D	D
<b>MOUNT HOLLY TOWNSHIP, NJ</b>								
61	<b>Educational services</b> .....	1	D	D	D	a	D	D
611	Educational services .....	1	D	D	D	a	D	D
<b>MOUNT LAUREL TOWNSHIP, NJ</b>								
61	<b>Educational services</b> .....	10	9 138	4 976	1 673	113	7.7	3.3
611	Educational services .....	10	9 138	4 976	1 673	113	7.7	3.3
6114	Business schools, & computer & management training .....	6	D	D	D	b	D	D
61142	Computer training .....	5	D	D	D	b	D	D
611420	Computer training .....	5	D	D	D	b	D	D
6116	Other schools & instruction .....	4	D	D	D	b	D	D
<b>MOUNT OLIVE TOWNSHIP, NJ</b>								
61	<b>Educational services</b> .....	1	D	D	D	a	D	D
<b>NEPTUNE TOWNSHIP, NJ</b>								
61	<b>Educational services</b> .....	5	D	D	D	e	D	D
611	Educational services .....	5	D	D	D	e	D	D
6116	Other schools & instruction .....	3	D	D	D	e	D	D
61169	All other schools & instruction .....	2	D	D	D	e	D	D
611699	All other miscellaneous schools & instruction .....	2	D	D	D	e	D	D
<b>NETCONG, NJ</b>								
61	<b>Educational services</b> .....	3	D	D	D	a	D	D
611	Educational services .....	3	D	D	D	a	D	D
6115	Technical & trade schools .....	3	D	D	D	a	D	D
61151	Technical & trade schools .....	3	D	D	D	a	D	D
<b>NEWARK, NJ</b>								
61	<b>Educational services</b> .....	14	2 067	971	235	57	37.7	9.2
611	Educational services .....	14	2 067	971	235	57	37.7	9.2
6115	Technical & trade schools .....	4	762	350	78	16	54.9	—
61151	Technical & trade schools .....	4	762	350	78	16	54.9	—
<b>NEW BRUNSWICK, NJ</b>								
61	<b>Educational services</b> .....	6	4 675	1 476	368	58	11.5	59.5
611	Educational services .....	6	4 675	1 476	368	58	11.5	59.5
6115	Technical & trade schools .....	2	D	D	D	b	D	D
61151	Technical & trade schools .....	2	D	D	D	b	D	D
6116	Other schools & instruction .....	3	D	D	D	b	D	D
61169	All other schools & instruction .....	3	D	D	D	b	D	D
<b>NEW MILFORD, NJ</b>								
61	<b>Educational services</b> .....	3	D	D	D	a	D	D
611	Educational services .....	3	D	D	D	a	D	D
<b>NEW PROVIDENCE, NJ</b>								
61	<b>Educational services</b> .....	3	5 596	2 186	398	31	D	—
611	Educational services .....	3	5 596	2 186	398	31	D	—
6116	Other schools & instruction .....	1	D	D	D	b	D	D
61169	All other schools & instruction .....	1	D	D	D	b	D	D
611691	Exam preparation & tutoring .....	1	D	D	D	b	D	D
<b>NEWTON, NJ</b>								
61	<b>Educational services</b> .....	2	D	D	D	a	D	D
611	Educational services .....	2	D	D	D	a	D	D
<b>NORTH BERGEN TOWNSHIP, NJ</b>								
61	<b>Educational services</b> .....	1	D	D	D	a	D	D

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<b>NORTH BRUNSWICK TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>8</b>	<b>952</b>	<b>286</b>	<b>62</b>	<b>38</b>	<b>44.2</b>	<b>55.8</b>
611	Educational services .....	8	952	286	62	38	44.2	55.8
6116	Other schools & instruction .....	5	D	D	D	b	D	D
<b>NORTHFIELD, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>5</b>	<b>366</b>	<b>106</b>	<b>27</b>	<b>9</b>	<b>55.2</b>	<b>44.8</b>
611	Educational services .....	5	366	106	27	9	55.2	44.8
<b>NORTH PLAINFIELD, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>5</b>	<b>803</b>	<b>255</b>	<b>71</b>	<b>18</b>	<b>15.2</b>	<b>4.1</b>
611	Educational services .....	5	803	255	71	18	15.2	4.1
6115	Technical & trade schools .....	1	D	D	D	a	D	D
61151	Technical & trade schools .....	1	D	D	D	a	D	D
611511	Cosmetology & barber schools .....	1	D	D	D	a	D	D
<b>NORTHVALE, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>NUTLEY TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>5</b>	<b>3 476</b>	<b>1 472</b>	<b>378</b>	<b>59</b>	<b>5.4</b>	<b>2.4</b>
611	Educational services .....	5	3 476	1 472	378	59	5.4	2.4
6115	Technical & trade schools .....	1	D	D	D	b	D	D
61151	Technical & trade schools .....	1	D	D	D	b	D	D
6116	Other schools & instruction .....	4	D	D	D	a	D	D
<b>OCEAN TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>8</b>	<b>2 588</b>	<b>1 129</b>	<b>315</b>	<b>52</b>	<b>15.1</b>	<b>12.2</b>
611	Educational services .....	8	2 588	1 129	315	52	15.1	12.2
6115	Technical & trade schools .....	2	D	D	D	b	D	D
61151	Technical & trade schools .....	2	D	D	D	b	D	D
611511	Cosmetology & barber schools .....	1	D	D	D	a	D	D
<b>OCEAN CITY, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>3</b>	<b>240</b>	<b>78</b>	<b>8</b>	<b>7</b>	<b>21.7</b>	<b>78.3</b>
611	Educational services .....	3	240	78	8	7	21.7	78.3
<b>OCEANPORT, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>OLD BRIDGE TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>3</b>	<b>379</b>	<b>97</b>	<b>16</b>	<b>14</b>	<b>D</b>	<b>-</b>
611	Educational services .....	3	379	97	16	14	D	-
<b>OLD TAPPAN, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
611	Educational services .....	2	D	D	D	b	D	D
<b>ORADELL, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>5</b>	<b>1 013</b>	<b>327</b>	<b>62</b>	<b>16</b>	<b>6.4</b>	<b>-</b>
611	Educational services .....	5	1 013	327	62	16	6.4	-
<b>PALISADES PARK, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>10</b>	<b>1 095</b>	<b>298</b>	<b>62</b>	<b>18</b>	<b>95.8</b>	<b>4.2</b>
611	Educational services .....	10	1 095	298	62	18	95.8	4.2
6116	Other schools & instruction .....	6	D	D	D	a	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>PARAMUS, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>16</b>	<b>19 731</b>	<b>8 055</b>	<b>1 954</b>	<b>238</b>	<b>2.6</b>	<b>13.0</b>
611	Educational services .....	16	19 731	8 055	1 954	238	2.6	13.0
6114	Business schools, & computer & management training .....	4	10 390	4 283	941	97	2.0	20.7
61142	Computer training .....	3	D	D	D	b	D	D
611420	Computer training .....	3	D	D	D	b	D	D
6115	Technical & trade schools .....	4	D	D	D	b	D	D
61151	Technical & trade schools .....	4	D	D	D	b	D	D
611511	Cosmetology & barber schools .....	1	D	D	D	a	D	D
611519	Other trade & technical schools .....	3	D	D	D	b	D	D
6116	Other schools & instruction .....	8	D	D	D	b	D	D
61169	All other schools & instruction .....	3	D	D	D	b	D	D
<b>PARK RIDGE, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>4</b>	<b>690</b>	<b>156</b>	<b>36</b>	<b>9</b>	<b>69.6</b>	<b>3.3</b>
611	Educational services .....	4	690	156	36	9	69.6	3.3
6115	Technical & trade schools .....	2	D	D	D	a	D	D
61151	Technical & trade schools .....	2	D	D	D	a	D	D
<b>PARSIPPANY-TROY HILLS TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>14</b>	<b>90 149</b>	<b>26 404</b>	<b>6 036</b>	<b>727</b>	<b>11.1</b>	<b>2.2</b>
611	Educational services .....	14	90 149	26 404	6 036	727	11.1	2.2
6114	Business schools, & computer & management training .....	6	D	D	D	e	D	D
61141	Business & secretarial schools .....	1	D	D	D	c	D	D
611410	Business & secretarial schools .....	1	D	D	D	c	D	D
61142	Computer training .....	4	D	D	D	c	D	D
611420	Computer training .....	4	D	D	D	c	D	D
6115	Technical & trade schools .....	2	D	D	D	b	D	D
61151	Technical & trade schools .....	2	D	D	D	b	D	D
611519	Other trade & technical schools .....	2	D	D	D	b	D	D
6116	Other schools & instruction .....	6	D	D	D	e	D	D
61169	All other schools & instruction .....	3	D	D	D	e	D	D
611691	Exam preparation & tutoring .....	3	D	D	D	e	D	D
<b>PASSAIC, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>6</b>	<b>295</b>	<b>104</b>	<b>16</b>	<b>11</b>	<b>89.5</b>	<b>10.5</b>
611	Educational services .....	6	295	104	16	11	89.5	10.5
<b>PATERSON, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>PENNINGTON, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
611	Educational services .....	3	D	D	D	b	D	D
<b>PENNSAUKEN TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
611	Educational services .....	1	D	D	D	b	D	D
6115	Technical & trade schools .....	1	D	D	D	b	D	D
61151	Technical & trade schools .....	1	D	D	D	b	D	D
<b>PENNSVILLE TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>PEQUANNOCK TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>5</b>	<b>609</b>	<b>102</b>	<b>23</b>	<b>6</b>	<b>90.1</b>	<b>9.9</b>
611	Educational services .....	5	609	102	23	6	90.1	9.9
<b>PERTH AMBOY, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
611	Educational services .....	4	D	D	D	a	D	D
6115	Technical & trade schools .....	1	D	D	D	a	D	D
61151	Technical & trade schools .....	1	D	D	D	a	D	D
611511	Cosmetology & barber schools .....	1	D	D	D	a	D	D
<b>PHILLIPSBURG, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>PISCATAWAY TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>7</b>	<b>4 531</b>	<b>1 641</b>	<b>339</b>	<b>81</b>	<b>15.1</b>	<b>84.9</b>
611	Educational services .....	7	4 531	1 641	339	81	15.1	84.9
6116	Other schools & instruction .....	6	D	D	D	b	D	D
61162	Sports & recreation instruction .....	4	D	D	D	b	D	D
611620	Sports & recreation instruction .....	4	D	D	D	b	D	D
<b>PITMAN, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>PLAINFIELD, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>10</b>	<b>2 084</b>	<b>808</b>	<b>178</b>	<b>49</b>	<b>53.6</b>	<b>42.6</b>
611	Educational services .....	10	2 084	808	178	49	53.6	42.6
<b>PLAINSBORO TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
611	Educational services .....	2	D	D	D	b	D	D
<b>PLEASANTVILLE, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>5</b>	<b>999</b>	<b>425</b>	<b>108</b>	<b>27</b>	<b>26.4</b>	<b>6.9</b>
611	Educational services .....	5	999	425	108	27	26.4	6.9
6115	Technical & trade schools .....	2	D	D	D	a	D	D
61151	Technical & trade schools .....	2	D	D	D	a	D	D
611511	Cosmetology & barber schools .....	1	D	D	D	a	D	D
<b>POINT PLEASANT, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>POINT PLEASANT BEACH, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
611	Educational services .....	2	D	D	D	a	D	D
<b>POMPTON LAKES, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>5</b>	<b>596</b>	<b>248</b>	<b>31</b>	<b>13</b>	<b>45.0</b>	<b>8.4</b>
611	Educational services .....	5	596	248	31	13	45.0	8.4
<b>PRINCETON, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>10</b>	<b>11 690</b>	<b>4 304</b>	<b>711</b>	<b>296</b>	<b>9.9</b>	<b>-</b>
611	Educational services .....	10	11 690	4 304	711	296	9.9	-
6114	Business schools, & computer & management training .....	3	D	D	D	a	D	D
61143	Professional & management development training .....	3	D	D	D	a	D	D
611430	Professional & management development training .....	3	D	D	D	a	D	D
6116	Other schools & instruction .....	6	D	D	D	e	D	D
61163	Language schools .....	3	D	D	D	b	D	D
611630	Language schools .....	3	D	D	D	b	D	D
61169	All other schools & instruction .....	2	D	D	D	c	D	D
611691	Exam preparation & tutoring .....	2	D	D	D	c	D	D
<b>PRINCETON TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>16</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>
611	Educational services .....	16	D	D	D	c	D	D
6114	Business schools, & computer & management training .....	3	D	D	D	b	D	D
61142	Computer training .....	2	D	D	D	b	D	D
611420	Computer training .....	2	D	D	D	b	D	D
6115	Technical & trade schools .....	2	D	D	D	a	D	D
61151	Technical & trade schools .....	2	D	D	D	a	D	D
6116	Other schools & instruction .....	4	D	D	D	c	D	D
61163	Language schools .....	1	D	D	D	b	D	D
611630	Language schools .....	1	D	D	D	b	D	D
<b>RAHWAY, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>RAMSEY, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>6</b>	<b>1 354</b>	<b>245</b>	<b>45</b>	<b>17</b>	<b>53.4</b>	<b>—</b>
611	Educational services .....	6	1 354	245	45	17	53.4	—
6116	Other schools & instruction .....	5	D	D	D	a	D	D
<b>RANDOLPH TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>5</b>	<b>1 443</b>	<b>478</b>	<b>134</b>	<b>29</b>	<b>60.2</b>	<b>—</b>
611	Educational services .....	5	1 443	478	134	29	60.2	—
6116	Other schools & instruction .....	3	D	D	D	b	D	D
<b>RARITAN TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
611	Educational services .....	4	D	D	D	b	D	D
<b>RARITAN, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>READINGTON TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
611	Educational services .....	2	D	D	D	a	D	D
<b>RED BANK, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>14</b>	<b>6 224</b>	<b>2 364</b>	<b>503</b>	<b>82</b>	<b>24.1</b>	<b>.5</b>
611	Educational services .....	14	6 224	2 364	503	82	24.1	.5
6115	Technical & trade schools .....	2	D	D	D	a	D	D
61151	Technical & trade schools .....	2	D	D	D	a	D	D
6116	Other schools & instruction .....	8	1 437	426	93	49	72.1	2.2
61161	Fine arts schools .....	6	D	D	D	b	D	D
611610	Fine arts schools .....	6	D	D	D	b	D	D
6116101	Dance schools (including children's & professionals) .....	5	D	D	D	b	D	D
<b>RIDGEFIELD, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
611	Educational services .....	4	D	D	D	a	D	D
6116	Other schools & instruction .....	4	D	D	D	a	D	D
<b>RIDGEFIELD PARK, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>RIDGEWOOD, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>10</b>	<b>3 972</b>	<b>1 252</b>	<b>295</b>	<b>133</b>	<b>27.8</b>	<b>—</b>
611	Educational services .....	10	3 972	1 252	295	133	27.8	—
6115	Technical & trade schools .....	1	D	D	D	a	D	D
61151	Technical & trade schools .....	1	D	D	D	a	D	D
6116	Other schools & instruction .....	6	3 300	1 014	254	128	13.1	—
61163	Language schools .....	2	D	D	D	b	D	D
611630	Language schools .....	2	D	D	D	b	D	D
61169	All other schools & instruction .....	2	D	D	D	b	D	D
<b>RINGWOOD, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
611	Educational services .....	3	D	D	D	a	D	D
6116	Other schools & instruction .....	2	D	D	D	a	D	D
61169	All other schools & instruction .....	1	D	D	D	a	D	D
<b>RIVER EDGE, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>5</b>	<b>2 983</b>	<b>1 580</b>	<b>400</b>	<b>52</b>	<b>9.7</b>	<b>—</b>
611	Educational services .....	5	2 983	1 580	400	52	9.7	—
6116	Other schools & instruction .....	4	D	D	D	b	D	D
61169	All other schools & instruction .....	2	D	D	D	b	D	D
<b>ROCKAWAY, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>3</b>	<b>436</b>	<b>111</b>	<b>31</b>	<b>16</b>	<b>D</b>	<b>—</b>
611	Educational services .....	3	436	111	31	16	D	—

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ROCKAWAY TOWNSHIP, NJ</b>								
61	<b>Educational services</b> .....	2	D	D	D	a	D	D
611	Educational services .....	2	D	D	D	a	D	D
6116	Other schools & instruction .....	2	D	D	D	a	D	D
<b>ROSELAND, NJ</b>								
61	<b>Educational services</b> .....	1	D	D	D	a	D	D
<b>ROSELLE, NJ</b>								
61	<b>Educational services</b> .....	1	D	D	D	a	D	D
<b>ROSELLE PARK, NJ</b>								
61	<b>Educational services</b> .....	5	754	204	58	17	80.6	11.4
611	Educational services .....	5	754	204	58	17	80.6	11.4
6116	Other schools & instruction .....	5	754	204	58	17	80.6	11.4
<b>ROXBURY TOWNSHIP, NJ</b>								
61	<b>Educational services</b> .....	11	3 205	942	223	57	51.8	6.6
611	Educational services .....	11	3 205	942	223	57	51.8	6.6
6115	Technical & trade schools .....	1	D	D	D	a	D	D
61151	Technical & trade schools .....	1	D	D	D	a	D	D
611511	Cosmetology & barber schools .....	1	D	D	D	a	D	D
6116	Other schools & instruction .....	7	2 078	762	182	39	42.5	10.3
61161	Fine arts schools .....	4	D	D	D	a	D	D
611610	Fine arts schools .....	4	D	D	D	a	D	D
6116101	Dance schools (including children's & professionals) .....	4	D	D	D	a	D	D
<b>RUMSON, NJ</b>								
61	<b>Educational services</b> .....	2	D	D	D	a	D	D
611	Educational services .....	2	D	D	D	a	D	D
<b>RUTHERFORD, NJ</b>								
61	<b>Educational services</b> .....	5	3 825	984	351	37	11.4	—
611	Educational services .....	5	3 825	984	351	37	11.4	—
6116	Other schools & instruction .....	3	D	D	D	b	D	D
61163	Language schools .....	1	D	D	D	b	D	D
611630	Language schools .....	1	D	D	D	b	D	D
<b>SADDLE BROOK TOWNSHIP, NJ</b>								
61	<b>Educational services</b> .....	4	1 093	322	166	12	15.5	66.2
611	Educational services .....	4	1 093	322	166	12	15.5	66.2
6116	Other schools & instruction .....	3	D	D	D	a	D	D
<b>SAYREVILLE, NJ</b>								
61	<b>Educational services</b> .....	2	D	D	D	a	D	D
611	Educational services .....	2	D	D	D	a	D	D
<b>SCOTCH PLAINS TOWNSHIP, NJ</b>								
61	<b>Educational services</b> .....	5	561	206	46	10	52.0	29.2
611	Educational services .....	5	561	206	46	10	52.0	29.2
<b>SECAUCUS, NJ</b>								
61	<b>Educational services</b> .....	1	D	D	D	a	D	D
<b>SHREWSBURY, NJ</b>								
61	<b>Educational services</b> .....	5	1 640	920	250	24	26.4	12.6
611	Educational services .....	5	1 640	920	250	24	26.4	12.6
<b>SOMERS POINT, NJ</b>								
61	<b>Educational services</b> .....	1	D	D	D	a	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SOMERVILLE, NJ</b>								
61	<b>Educational services</b> .....	2	D	D	D	b	D	D
611	Educational services .....	2	D	D	D	b	D	D
<b>SOUTH AMBOY, NJ</b>								
61	<b>Educational services</b> .....	1	D	D	D	a	D	D
<b>SOUTH BRUNSWICK TOWNSHIP, NJ</b>								
61	<b>Educational services</b> .....	12	7 628	2 624	718	73	13.4	13.7
611	Educational services .....	12	7 628	2 624	718	73	13.4	13.7
6115	Technical & trade schools .....	2	D	D	D	a	D	D
61151	Technical & trade schools .....	2	D	D	D	a	D	D
611519	Other trade & technical schools .....	2	D	D	D	a	D	D
6116	Other schools & instruction .....	6	1 687	582	280	36	29.5	61.8
61169	All other schools & instruction .....	2	D	D	D	b	D	D
<b>SOUTH ORANGE VILLAGE TOWNSHIP, NJ</b>								
61	<b>Educational services</b> .....	2	D	D	D	a	D	D
611	Educational services .....	2	D	D	D	a	D	D
<b>SOUTH PLAINFIELD, NJ</b>								
61	<b>Educational services</b> .....	5	844	311	69	16	73.8	4.1
611	Educational services .....	5	844	311	69	16	73.8	4.1
6115	Technical & trade schools .....	1	D	D	D	a	D	D
61151	Technical & trade schools .....	1	D	D	D	a	D	D
<b>SOUTH RIVER, NJ</b>								
61	<b>Educational services</b> .....	1	D	D	D	a	D	D
<b>SPARTA TOWNSHIP, NJ</b>								
61	<b>Educational services</b> .....	2	D	D	D	a	D	D
<b>SPOTSWOOD, NJ</b>								
61	<b>Educational services</b> .....	3	400	153	41	17	—	—
611	Educational services .....	3	400	153	41	17	—	—
<b>SPRINGFIELD TOWNSHIP, NJ</b>								
61	<b>Educational services</b> .....	6	1 259	418	170	31	37.8	—
611	Educational services .....	6	1 259	418	170	31	37.8	—
6116	Other schools & instruction .....	3	740	192	119	22	D	—
<b>SPRING LAKE, NJ</b>								
61	<b>Educational services</b> .....	1	D	D	D	a	D	D
<b>STAFFORD TOWNSHIP, NJ</b>								
61	<b>Educational services</b> .....	1	D	D	D	a	D	D
<b>STANHOPE, NJ</b>								
61	<b>Educational services</b> .....	3	D	D	D	a	D	D
611	Educational services .....	3	D	D	D	a	D	D
6116	Other schools & instruction .....	2	D	D	D	a	D	D
61162	Sports & recreation instruction .....	2	D	D	D	a	D	D
611620	Sports & recreation instruction .....	2	D	D	D	a	D	D
<b>STRATFORD, NJ</b>								
61	<b>Educational services</b> .....	3	D	D	D	a	D	D
611	Educational services .....	3	D	D	D	a	D	D
6115	Technical & trade schools .....	1	D	D	D	a	D	D
61151	Technical & trade schools .....	1	D	D	D	a	D	D

See footnotes at end of table.

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SUMMIT, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>7</b>	<b>3 932</b>	<b>1 484</b>	<b>317</b>	<b>68</b>	<b>9.8</b>	<b>—</b>
611	Educational services .....	7	3 932	1 484	317	68	9.8	—
6116	Other schools & instruction .....	4	1 871	471	118	48	9.4	—
61163	Language schools .....	2	D	D	D	b	D	D
611630	Language schools .....	2	D	D	D	b	D	D
<b>TEANECK TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>12</b>	<b>2 357</b>	<b>638</b>	<b>145</b>	<b>49</b>	<b>27.7</b>	<b>28.9</b>
611	Educational services .....	12	2 357	638	145	49	27.7	28.9
6116	Other schools & instruction .....	7	1 734	388	112	42	31.5	9.3
<b>TENAFLY, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>9</b>	<b>2 259</b>	<b>762</b>	<b>101</b>	<b>10</b>	<b>64.8</b>	<b>.8</b>
611	Educational services .....	9	2 259	762	101	10	64.8	.8
6116	Other schools & instruction .....	5	D	D	D	a	D	D
<b>TINTON FALLS, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>5</b>	<b>1 464</b>	<b>527</b>	<b>85</b>	<b>14</b>	<b>85.3</b>	<b>8.5</b>
611	Educational services .....	5	1 464	527	85	14	85.3	8.5
<b>TOTOWA, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>7</b>	<b>4 046</b>	<b>1 163</b>	<b>262</b>	<b>56</b>	<b>28.6</b>	<b>4.0</b>
611	Educational services .....	7	4 046	1 163	262	56	28.6	4.0
6115	Technical & trade schools .....	2	D	D	D	b	D	D
61151	Technical & trade schools .....	2	D	D	D	b	D	D
611511	Cosmetology & barber schools .....	1	D	D	D	a	D	D
<b>TRENTON, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>5</b>	<b>348</b>	<b>93</b>	<b>21</b>	<b>8</b>	<b>66.1</b>	<b>—</b>
611	Educational services .....	5	348	93	21	8	66.1	—
<b>UNION TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>
611	Educational services .....	7	D	D	D	c	D	D
6115	Technical & trade schools .....	2	D	D	D	c	D	D
61151	Technical & trade schools .....	2	D	D	D	c	D	D
611511	Cosmetology & barber schools .....	1	D	D	D	a	D	D
611519	Other trade & technical schools .....	1	D	D	D	b	D	D
<b>UNION CITY, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>8</b>	<b>1 801</b>	<b>559</b>	<b>110</b>	<b>32</b>	<b>54.1</b>	<b>3.1</b>
611	Educational services .....	8	1 801	559	110	32	54.1	3.1
6116	Other schools & instruction .....	8	1 801	559	110	32	54.1	3.1
<b>UPPER SADDLE RIVER, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>VERNON TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>3</b>	<b>393</b>	<b>97</b>	<b>25</b>	<b>8</b>	<b>D</b>	<b>—</b>
611	Educational services .....	3	393	97	25	8	D	—
<b>VERONA TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>5</b>	<b>670</b>	<b>357</b>	<b>63</b>	<b>28</b>	<b>56.9</b>	<b>—</b>
611	Educational services .....	5	670	357	63	28	56.9	—
<b>VINELAND, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>9</b>	<b>1 840</b>	<b>366</b>	<b>92</b>	<b>37</b>	<b>12.4</b>	<b>—</b>
611	Educational services .....	9	1 840	366	92	37	12.4	—
6115	Technical & trade schools .....	2	D	D	D	a	D	D
61151	Technical & trade schools .....	2	D	D	D	a	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>VOORHEES TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>9</b>	<b>1 224</b>	<b>549</b>	<b>161</b>	<b>49</b>	<b>26.0</b>	<b>10.9</b>
611	Educational services .....	9	1 224	549	161	49	26.0	10.9
6116	Other schools & instruction .....	7	D	D	D	b	D	D
<b>WALDWICK, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>4</b>	<b>1 453</b>	<b>543</b>	<b>46</b>	<b>24</b>	<b>20.9</b>	<b>—</b>
611	Educational services .....	4	1 453	543	46	24	20.9	—
6116	Other schools & instruction .....	4	1 453	543	46	24	20.9	—
61161	Fine arts schools .....	3	D	D	D	b	D	D
611610	Fine arts schools .....	3	D	D	D	b	D	D
<b>WALL TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>8</b>	<b>2 481</b>	<b>1 180</b>	<b>229</b>	<b>63</b>	<b>19.1</b>	<b>2.9</b>
611	Educational services .....	8	2 481	1 180	229	63	19.1	2.9
6116	Other schools & instruction .....	6	D	D	D	b	D	D
<b>WANAQUE, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
611	Educational services .....	2	D	D	D	a	D	D
<b>WARREN TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>7</b>	<b>2 807</b>	<b>729</b>	<b>123</b>	<b>23</b>	<b>14.6</b>	<b>—</b>
611	Educational services .....	7	2 807	729	123	23	14.6	—
6116	Other schools & instruction .....	4	D	D	D	a	D	D
61162	Sports & recreation instruction .....	2	D	D	D	a	D	D
611620	Sports & recreation instruction .....	2	D	D	D	a	D	D
<b>WASHINGTON, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>WASHINGTON TOWNSHIP, NJ (GLOUCESTER COUNTY)</b>								
<b>61</b>	<b>Educational services .....</b>	<b>10</b>	<b>2 058</b>	<b>942</b>	<b>226</b>	<b>85</b>	<b>6.2</b>	<b>24.8</b>
611	Educational services .....	10	2 058	942	226	85	6.2	24.8
6115	Technical & trade schools .....	1	D	D	D	a	D	D
61151	Technical & trade schools .....	1	D	D	D	a	D	D
6116	Other schools & instruction .....	6	D	D	D	b	D	D
<b>WASHINGTON TOWNSHIP, NJ (MORRIS COUNTY)</b>								
<b>61</b>	<b>Educational services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
611	Educational services .....	2	D	D	D	a	D	D
<b>WATCHUNG, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
611	Educational services .....	2	D	D	D	a	D	D
<b>WATERFORD TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>WAYNE TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>12</b>	<b>4 291</b>	<b>1 001</b>	<b>208</b>	<b>42</b>	<b>80.5</b>	<b>11.6</b>
611	Educational services .....	12	4 291	1 001	208	42	80.5	11.6
6115	Technical & trade schools .....	2	D	D	D	a	D	D
61151	Technical & trade schools .....	2	D	D	D	a	D	D
6116	Other schools & instruction .....	6	D	D	D	a	D	D
<b>WEST CALDWELL TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>4</b>	<b>230</b>	<b>50</b>	<b>11</b>	<b>12</b>	<b>100.0</b>	<b>—</b>
611	Educational services .....	4	230	50	11	12	100.0	—
<b>WEST DEPTFORD TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WESTFIELD, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>12</b>	<b>6 473</b>	<b>1 403</b>	<b>258</b>	<b>57</b>	<b>19.8</b>	<b>68.0</b>
611	Educational services .....	12	6 473	1 403	258	57	19.8	68.0
6114	Business schools, & computer & management training .....	3	D	D	D	b	D	D
61142	Computer training .....	2	D	D	D	a	D	D
611420	Computer training .....	2	D	D	D	a	D	D
6116	Other schools & instruction .....	8	D	D	D	b	D	D
61161	Fine arts schools .....	6	1 326	438	102	30	40.2	—
611610	Fine arts schools .....	6	1 326	438	102	30	40.2	—
6116101	Dance schools (including children's & professionals') .....	5	D	D	D	b	D	D
<b>WEST LONG BRANCH, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>3</b>	<b>813</b>	<b>370</b>	<b>79</b>	<b>10</b>	<b>D</b>	<b>—</b>
611	Educational services .....	3	813	370	79	10	D	—
<b>WEST NEW YORK, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>5</b>	<b>2 061</b>	<b>606</b>	<b>138</b>	<b>32</b>	<b>100.0</b>	<b>—</b>
611	Educational services .....	5	2 061	606	138	32	100.0	—
6115	Technical & trade schools .....	1	D	D	D	a	D	D
61151	Technical & trade schools .....	1	D	D	D	a	D	D
611511	Cosmetology & barber schools .....	1	D	D	D	a	D	D
6116	Other schools & instruction .....	3	D	D	D	a	D	D
<b>WEST ORANGE TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>6</b>	<b>2 089</b>	<b>897</b>	<b>189</b>	<b>36</b>	<b>24.1</b>	<b>40.7</b>
611	Educational services .....	6	2 089	897	189	36	24.1	40.7
6116	Other schools & instruction .....	5	D	D	D	b	D	D
61169	All other schools & instruction .....	2	D	D	D	b	D	D
<b>WEST PATERSON, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>3</b>	<b>263</b>	<b>65</b>	<b>14</b>	<b>8</b>	<b>100.0</b>	<b>—</b>
611	Educational services .....	3	263	65	14	8	100.0	—
<b>WEST WINDSOR TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>11</b>	<b>1 750</b>	<b>622</b>	<b>149</b>	<b>45</b>	<b>60.9</b>	<b>18.2</b>
611	Educational services .....	11	1 750	622	149	45	60.9	18.2
6116	Other schools & instruction .....	4	998	338	66	20	63.3	—
<b>WESTWOOD, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>4</b>	<b>724</b>	<b>186</b>	<b>17</b>	<b>3</b>	<b>81.4</b>	<b>—</b>
611	Educational services .....	4	724	186	17	3	81.4	—
<b>WHARTON, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>WILDWOOD CREST, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>WILLINGBORO TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
611	Educational services .....	2	D	D	D	a	D	D
<b>WINSLOW TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
611	Educational services .....	2	D	D	D	a	D	D
6115	Technical & trade schools .....	1	D	D	D	a	D	D
61151	Technical & trade schools .....	1	D	D	D	a	D	D
611511	Cosmetology & barber schools .....	1	D	D	D	a	D	D
6116	Other schools & instruction .....	1	D	D	D	a	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WOODBRIIDGE TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>17</b>	<b>14 807</b>	<b>6 346</b>	<b>1 318</b>	<b>216</b>	<b>3.8</b>	<b>5.3</b>
611	Educational services .....	17	14 807	6 346	1 318	216	3.8	5.3
6114	Business schools, & computer & management training .....	5	10 516	4 795	932	121	—	4.6
61142	Computer training .....	5	10 516	4 795	932	121	—	4.6
611420	Computer training .....	5	10 516	4 795	932	121	—	4.6
6115	Technical & trade schools .....	3	D	D	D	b	D	D
61151	Technical & trade schools .....	3	D	D	D	b	D	D
6116	Other schools & instruction .....	7	835	338	89	42	62.3	—
61161	Fine arts schools .....	5	D	D	D	b	D	D
611610	Fine arts schools .....	5	D	D	D	b	D	D
6116101	Dance schools (including children's & professionals') .....	5	D	D	D	b	D	D
<b>WOODCLIFF LAKE, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
611	Educational services .....	2	D	D	D	a	D	D
<b>WOODSTOWN, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>WYCKOFF TOWNSHIP, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>3</b>	<b>181</b>	<b>87</b>	<b>30</b>	<b>9</b>	<b>—</b>	<b>74.6</b>
<b>BALANCE OF ATLANTIC COUNTY, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF BERGEN COUNTY, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>6</b>	<b>448</b>	<b>191</b>	<b>47</b>	<b>21</b>	<b>5.4</b>	<b>63.2</b>
611	Educational services .....	6	448	191	47	21	5.4	63.2
<b>BALANCE OF BURLINGTON COUNTY, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
611	Educational services .....	8	D	D	D	b	D	D
6115	Technical & trade schools .....	1	D	D	D	a	D	D
61151	Technical & trade schools .....	1	D	D	D	a	D	D
<b>BALANCE OF CAMDEN COUNTY, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF ESSEX COUNTY, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>14</b>	<b>9 282</b>	<b>3 004</b>	<b>685</b>	<b>118</b>	<b>51.8</b>	<b>6.4</b>
611	Educational services .....	14	9 282	3 004	685	118	51.8	6.4
6114	Business schools, & computer & management training .....	6	D	D	D	b	D	D
61143	Professional & management development training .....	1	D	D	D	b	D	D
611430	Professional & management development training .....	1	D	D	D	b	D	D
6115	Technical & trade schools .....	5	D	D	D	b	D	D
61151	Technical & trade schools .....	5	D	D	D	b	D	D
<b>BALANCE OF GLOUCESTER COUNTY, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF HUNTERDON COUNTY, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
611	Educational services .....	7	D	D	D	b	D	D
6115	Technical & trade schools .....	2	D	D	D	a	D	D
61151	Technical & trade schools .....	2	D	D	D	a	D	D
6116	Other schools & instruction .....	4	D	D	D	b	D	D
61169	All other schools & instruction .....	3	D	D	D	b	D	D
611699	All other miscellaneous schools & instruction .....	2	D	D	D	b	D	D
<b>BALANCE OF MERCER COUNTY, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
611	Educational services .....	2	D	D	D	a	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF MIDDLESEX COUNTY, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
611	Educational services .....	3	D	D	D	b	D	D
6115	Technical & trade schools .....	1	D	D	D	a	D	D
61151	Technical & trade schools .....	1	D	D	D	a	D	D
<b>BALANCE OF MONMOUTH COUNTY, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
611	Educational services .....	4	D	D	D	a	D	D
6115	Technical & trade schools .....	1	D	D	D	a	D	D
61151	Technical & trade schools .....	1	D	D	D	a	D	D
<b>BALANCE OF MORRIS COUNTY, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>10</b>	<b>3 088</b>	<b>828</b>	<b>127</b>	<b>31</b>	<b>47.7</b>	<b>30.9</b>
611	Educational services .....	10	3 088	828	127	31	47.7	30.9
6116	Other schools & instruction .....	5	D	D	D	b	D	D
<b>BALANCE OF OCEAN COUNTY, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>8</b>	<b>1 362</b>	<b>319</b>	<b>35</b>	<b>85</b>	<b>70.6</b>	<b>13.4</b>
611	Educational services .....	8	1 362	319	35	85	70.6	13.4
6116	Other schools & instruction .....	6	D	D	D	b	D	D
<b>BALANCE OF SOMERSET COUNTY, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>5</b>	<b>3 014</b>	<b>791</b>	<b>162</b>	<b>21</b>	<b>11.4</b>	<b>-</b>
611	Educational services .....	5	3 014	791	162	21	11.4	-
6115	Technical & trade schools .....	1	D	D	D	a	D	D
61151	Technical & trade schools .....	1	D	D	D	a	D	D
6116	Other schools & instruction .....	3	D	D	D	a	D	D
61169	All other schools & instruction .....	1	D	D	D	a	D	D
<b>BALANCE OF SUSSEX COUNTY, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
611	Educational services .....	8	D	D	D	b	D	D
6114	Business schools, & computer & management training .....	1	D	D	D	b	D	D
61143	Professional & management development training .....	1	D	D	D	b	D	D
611430	Professional & management development training .....	1	D	D	D	b	D	D
6116	Other schools & instruction .....	6	D	D	D	a	D	D
61161	Fine arts schools .....	3	790	201	45	15	D	-
611610	Fine arts schools .....	3	790	201	45	15	D	-
<b>BALANCE OF WARREN COUNTY, NJ</b>								
<b>61</b>	<b>Educational services .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
611	Educational services .....	8	D	D	D	a	D	D
6116	Other schools & instruction .....	5	D	D	D	a	D	D

<sup>1</sup>Includes receipts information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

# Appendix A.

## Explanation of Terms

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### **ANNUAL PAYROLL**

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. Also included are tips and gratuities received by employees from patrons and reported to employers and the value of payments in kind (e.g., free meals and lodging). If an employee works at more than one location, the payroll is included in the one location where they spend most of their time. Also included are salaries of professional service organizations or associations which operate under state professional corporation statutes and file a corporate Federal income tax return. Excluded are payrolls of departments or concessions operated by other companies at the establishment. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

### **EXPENSES (\$1,000)**

Includes program service grants, specified assistance to individuals, benefits paid to or for members, payroll, employee benefits, payroll taxes, interest and rent expenses, cost of supplies used for operation, cost of merchandise sold, depreciation expenses, fundraising expenses, contracted or purchased services, and other expenses charged to operations during 1997. Expenses exclude outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent or other chapters of the same organization; incomes taxes; sales and other taxes collected directly from customers or clients and paid directly to a local, state, or Federal tax agency; and, for fundraising organizations, funds transferred to charities and other organizations.

### **FIRST-QUARTER PAYROLL (\$1,000)**

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

### **NUMBER OF ESTABLISHMENTS**

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise,

which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census. An establishment is included in the census if it is an employer, the establishment has \$1,000 in payroll, and was in operation at any time during 1997. Leased service departments (separately owned businesses operated as departments or concessions of other service establishments or of retail businesses, such as a separately owned shoeshine parlor in a barber shop, or a beauty shop in a department store) are treated as separate service establishments for census purposes. Leased retail departments located in service establishments (e.g., a gift shop located in a hotel) are considered separate retail establishments.

### **NUMBER OF PAID EMPLOYEES FOR PAY PERIOD INCLUDING MARCH 12**

Paid employees consists of full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; and members of a professional service organization or association which operates under state professional corporation statutes and files a corporate Federal income tax return. Not included are proprietors and partners of unincorporated businesses, and employees of departments or concessions operated by other companies at the establishment. The definition of paid employees is the same as that used on IRS Form 941.

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## **RECEIPTS/REVENUE (\$1,000)**

Receipts (basic dollar volume measure for service establishments of firms subject to Federal income tax). Includes receipts from customers or clients for services rendered, from the use of facilities, and from merchandise sold during 1997 whether or not payment was received in 1997. For advertising agencies, travel industries, and other service establishments operating on a commission basis, receipts include commissions, fees, and other operating income, NOT gross billings and sales. Excise taxes on gasoline, liquor, tobacco, etc., which are paid by the manufacturer or wholesaler and passed on in the cost of goods purchased by the service establishment, are also included. The establishments share of receipts from departments, concessions, and vending and amusement machines operated by others are included as part of receipts. Receipts also include the total value of service contracts, market value of compensation received in lieu of cash, amounts received for work subcontracted to others, and dues and assessments from members and affiliates. Receipts from services provided to foreign customers from U.S. locations, including services preformed for foreign parent firms, subsidiaries, and branches are included.

Receipts are net after deductions for refunds and allowances for merchandise returned by customers. Receipts do not include sales, occupancy, admissions, or other taxes collected from customers and remitted directly by the firm to a local, state, or Federal tax agency, nor do they include income from such sources as contributions, gifts, and grants; dividends, interest, and investments; or sale or rental of real estate. Also excluded are receipts (gross) of departments and concessions which are operated by others; sales of used equipment rented or leased to customers; domestic intracompany transfers; receipts of foreign subsidiaries; and other nonoperating income, such as royalties, franchise fees, etc. Receipts do not include service receipts of manufacturers, wholesalers, retail establishments, or other businesses whose primary activity is other than service. They do, however, include receipts other

than from services rendered (e.g., sale of merchandise to individuals or other businesses) by establishments primarily engaged in performing services and classified in the service industries.

Revenue (basic dollar volume measure for firms exempt from Federal income tax). Includes revenue from customers or clients for services rendered and merchandise sold during 1997, whether or not payment was received in 1997, and gross sales of merchandise, minus returns and allowances. Also included are income from interest, dividends, gross rents (including display space rentals and share of receipts from departments operated by other companies), gross contributions, gifts, grants (whether or not restricted for use in operations), royalties, dues and assessments from members and affiliates, commissions earned from the sale of merchandise owned by others (including commissions from vending machine operators), and gross receipts from fundraising activities. Receipts from taxable business activities of firms exempt from Federal income tax (unrelated business income) are also included in revenue.

Revenue does not include sales, admissions, or other taxes collected by the organization from customers or clients and paid directly to a local, state, or Federal tax agency; income from the sale of real estate, investments, or other assets (except inventory held for resale); gross receipts of departments, concessions, etc., that are operated by others; and amounts transferred to operating funds from capital or reserve funds.

## **SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)**

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

## **SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)**

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

# Appendix B.

## NAICS Codes, Titles, and Descriptions

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### **61 EDUCATIONAL SERVICES**

The Educational Services sector comprises establishments that provide instruction and training in a wide variety of subjects. This instruction and training is provided by specialized establishments, such as schools, colleges, universities, and training centers. These establishments may be privately owned and operated for profit or not for profit, or they may be publicly owned and operated. They may also offer food and accommodation services to their students.

Educational services are usually delivered by teachers or instructors that explain, tell, demonstrate, supervise, and direct learning. Instruction is imparted in diverse settings, such as educational institutions, the workplace, or the home through correspondence, television, or other means. It can be adapted to the particular needs of the students, for example sign language can replace verbal language for teaching students with hearing impairments. All industries in the sector share this commonality of process, namely, labor inputs of instructors with the requisite subject matter expertise and teaching ability.

### **611 Educational Services**

Industries in the Educational Services subsector provide instruction and training in a wide variety of subjects. The instruction and training is provided by specialized establishments, such as schools, colleges, universities, and training centers.

The subsector is structured according to level and type of educational services. Elementary and secondary schools, junior colleges and colleges, universities, and professional schools correspond to a recognized series of formal levels of education designated by diplomas, associate degrees (including equivalent certificates), and degrees. The remaining industry groups are based more on the type of instruction or training offered and the levels are not always as formally defined. The establishments are often highly specialized, many offering instruction in a very limited subject matter, for example ski lessons or one specific computer software package. Within the sector, the level and types of training that are required of the instructors and teachers vary depending on the industry.

Establishments that manage schools and other educational establishments on a contractual basis are classified in this subsector if they both manage the operation and provide the operating staff. Such establishments are classified in the educational services subsector based on the type of facility managed and operated.

### **6114 Business Schools and Computer and Management Training**

This NAICS industry group includes establishments classified in the following NAICS industries: 61141, Business and Secretarial Schools; 61142, Computer Training; and 61143, Professional and Management Development Training.

### **61141 Business and Secretarial Schools**

This industry comprises establishments primarily engaged in offering courses in office procedures and secretarial and stenographic skills and may offer courses in basic office skills, such as word processing. In addition, these establishments may offer such classes as office machine operation, reception, communications, and other skills designed for individuals pursuing a clerical or secretarial career.

### **611410 Business and Secretarial Schools**

This industry comprises establishments primarily engaged in offering courses in office procedures and secretarial and stenographic skills and may offer courses in basic office skills, such as word processing. In addition, these establishments may offer such classes as office machine operation, reception, communications, and other skills designed for individuals pursuing a clerical or secretarial career.

The data published with NAICS code 611410 are comprised of the following SIC industry:

8244 Business and Secretarial Schools

### **61142 Computer Training**

This industry comprises establishments primarily engaged in conducting computer training (except computer repair), such as computer programming, software packages, computerized business systems, computer electronics technology, computer operations, and local area network management. Instruction may be provided at the establishment's facilities or at an off-site location, including the client's own facilities.

### **611420 Computer Training**

This industry comprises establishments primarily engaged in conducting computer training (except computer repair), such as computer programming, software

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packages, computerized business systems, computer electronics technology, computer operations, and local area network management. Instruction may be provided at the establishment's facilities or at an off-site location, including the client's own facilities.

The data published with NAICS code 611420 are comprised of this part of the following SIC industry:

8243 (pt) Computer Training, (Except Computer Repair Training)

### **61143 Professional and Management Development Training**

This industry comprises establishments primarily engaged in offering an array of short duration courses and seminars for management and professional development. Training for career development may be provided directly to individuals or through employers' training programs; and courses may be customized or modified to meet the special needs of customers. Instruction may be provided at the establishment's facilities or at an off-site location, including the client's own facilities.

### **611430 Professional and Management Development Training**

This industry comprises establishments primarily engaged in offering an array of short duration courses and seminars for management and professional development. Training for career development may be provided directly to individuals or through employers' training programs; and courses may be customized or modified to meet the special needs of customers. Instruction may be provided at the establishment's facilities or at an off-site location, including the client's own facilities.

The data published with NAICS code 611430 are comprised of this part of the following SIC industry:

8299 (pt) Professional and Management Development Training

### **6115 Technical and Trade Schools**

This industry comprises establishments primarily engaged in offering vocational and technical training in a variety of technical subjects and trades. The training often leads to job-specific certification.

### **61151 Technical and Trade Schools**

This industry comprises establishments primarily engaged in offering vocational and technical training in a variety of technical subjects and trades. The training often leads to job-specific certification.

### **611511 Cosmetology and Barber Schools**

This U.S. industry comprises establishments primarily engaged in offering training in barbering, hair styling, or the cosmetic arts, such as makeup or skin care. These schools provide job-specific certification.

The data published with NAICS code 611511 are comprised of these parts of the following SIC industries:

7231 (pt) Beauty and Cosmetology Schools

7241 (pt) Barber Colleges

### **6115111 Beauty and Cosmetology Schools**

Establishments primarily engaged in offering training in hair styling or the cosmetic arts, such as makeup or skin care. These schools provide job-specific certification.

### **6115112 Barber Colleges**

Establishments primarily engaged in offering training in barbering. These schools provide nonacademic certification.

### **611512 Flight Training**

This U.S. industry comprises establishments primarily engaged in offering aviation and flight training. These establishments may offer vocational training, recreational training, or both.

The data published with NAICS code 611512 are comprised of these parts of the following SIC industries:

8249 (pt) Aviation Schools (Excluding Flying Instruction)

8299 (pt) Flying Instruction

### **6115121 Flying Instruction**

Establishments primarily engaged in offering flight training. These establishments may offer vocational training, recreational training, or both.

### **6115122 Aviation Schools (Except Flying Instruction)**

Establishments primarily engaged in offering aviation training (except flight training). These establishments may offer vocational training, recreational training, or both.

### **611513 Apprenticeship Training**

This U.S. industry comprises establishments primarily engaged in offering apprenticeship training programs. These programs involve applied training as well as course work.

The data published with NAICS code 611513 are comprised of this part of the following SIC industry:

8249 (pt) Apprenticeship Training

### **611519 Other Technical and Trade Schools**

This U.S. industry comprises establishments primarily engaged in offering job or career vocational or technical courses (except cosmetology and barber training, aviation



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and flight training, and apprenticeship training). The curriculums offered by these schools are highly structured and specialized and lead to job-specific certification.

The data published with NAICS code 611519 are comprised of these parts of the following SIC industries:

8243 (pt) Computer Repair Training

8249 (pt) Other Technical and Trade Schools

8249 (pt) Truck Driving Schools

### **6115191 Other Technical and Trade Schools (Except Computer Repair and Truck Driving Schools)**

Establishments primarily engaged in offering job or career vocational or technical courses (except cosmetology and barber training, aviation and flight training, computer repair training, truck driving instruction, and apprenticeship training). The curriculums offered by these establishments are highly structured and specialized and generally lead to job-specific certification.

### **6115192 Computer Repair Training**

Establishments primarily engaged in conducting training in the repair and maintenance of computers and computer peripheral equipment.

### **6115193 Truck Driving Schools**

Establishments primarily engaged in offering truck and bus driving instruction. Also included are construction equipment operation schools.

### **6116 Other Schools and Instruction**

This industry group comprises establishments primarily engaged in offering or providing instruction (except academic schools, colleges, and universities; and business, computer, management, technical, or trade instruction).

### **61161 Fine Arts Schools**

This industry comprises establishments primarily engaged in offering instruction in the arts, including dance, art, drama, and music.

### **611610 Fine Arts Schools**

This industry comprises establishments primarily engaged in offering instruction in the arts, including dance, art, drama, and music.

The data published with NAICS code 611610 are comprised of these parts of the following SIC industries:

7911 (pt) Dance School or Studio Providing Instruction (Including Children's and Professionals')

8299 (pt) Art, Drama, and Music Schools

### **6116101 Dance Schools (Including Children's and Professionals')**

Establishments primarily engaged in teaching dance to children and adults.

### **6116102 Art, Drama, and Music Schools**

Establishments primarily engaged in offering instruction in the arts, including art, drama, and music.

### **61162 Sports and Recreation Instruction**

This industry comprises establishments, such as camps and schools, primarily engaged in offering instruction in athletic activities to groups of individuals. Overnight and day sports instruction camps are included in this industry.

### **611620 Sports and Recreation Instruction**

This industry comprises establishments, such as camps and schools, primarily engaged in offering instruction in athletic activities to groups of individuals. Overnight and day sports instruction camps are included in this industry.

The data published with NAICS code 611620 are comprised of this part of the following SIC industry:

7999 (pt) Sports and Recreation Instruction

### **61163 Language Schools**

This industry comprises establishments primarily engaged in offering foreign language instruction (including sign language). These establishments are designed to offer language instruction ranging from conversational skills for personal enrichment to intensive training courses for career or educational opportunities.

### **611630 Language Schools**

This industry comprises establishments primarily engaged in offering foreign language instruction (including sign language). These establishments are designed to offer language instruction ranging from conversational skills for personal enrichment to intensive training courses for career or educational opportunities.

The data published with NAICS code 611630 are comprised of this part of the following SIC industry:

8299 (pt) Language Schools

### **61169 All Other Schools and Instruction**

This industry comprises establishments primarily engaged in offering instruction (except business, computer, management, technical, trade, fine arts, athletic, and language instruction). Also excluded from this industry are academic schools, colleges, and universities.

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### **611691 Exam Preparation and Tutoring**

This U.S. industry comprises establishments primarily engaged in offering preparation for standardized examinations and/or academic tutoring services.

The data published with NAICS code 611691 are comprised of this part of the following SIC industry:

8299 (pt) Exam Preparation and Tutoring

### **611692 Automobile Driving Schools**

This U.S. industry comprises establishments primarily engaged in offering automobile driving instruction.

The data published with NAICS code 611692 are comprised of this part of the following SIC industry:

8299 (pt) Automobile Driving Instruction

### **611699 All Other Miscellaneous Schools and Instruction**

This U.S. industry comprises establishments primarily engaged in offering instruction (except business, computer, management, technical, trade, fine arts, athletic, language instruction, tutoring, and automobile driving instruction). Also excluded from this industry are academic schools, colleges, and universities.

The data published with NAICS code 611699 are comprised of this part of the following SIC industry:

8299 (pt) All Other Miscellaneous Schools and Instruction

### **6117 Educational Support Services**

This industry comprises establishments primarily engaged in providing noninstructional services that support educational processes or systems.

#### **61171 Educational Support Services**

This industry comprises establishments primarily engaged in providing noninstructional services that support educational processes or systems.

#### **611710 Educational Support Services**

This industry comprises establishments primarily engaged in providing noninstructional services that support educational processes or systems.

The data published with NAICS code 611710 are comprised of these parts of the following SIC industries:

8299 (pt) Educational Support Services

8748 (pt) Educational Testing and Evaluation Services

#### **6117101 Educational Support Services (Except Educational Test Development and Evaluation Services)**

Establishments primarily engaged in providing noninstructional services that support educational processes systems, such as educational counseling, educational curriculum development, and student exchange programs.

#### **6117102 Educational Test Development and Evaluation Services**

Establishments primarily engaged in providing educational test development and evaluation services.

# Appendix C.

## Coverage and Methodology

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### MAIL/NONMAIL UNIVERSE

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms, data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, receipts, payroll, number of employees, and legal form of organization.

Firms in the 1997 Economic Census were divided into the mail universe and nonmail universe. The coverage of and the method of obtaining census information from each are described below:

1. The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
  - a. Large employers, i.e., all multiestablishment firms, and all employer firms with payroll above a specified cutoff (The term “employers” refers to firms with one or more paid employees at any time during 1997 as shown in the active administrative records of other Federal agencies.).
  - b. A sample of small employers, i.e., single-establishment firms with payroll below a specified cutoff, in classifications for which specialized data precluded reliance solely on administrative records sources.
2. The nonmail universe consisted of firms that were not required to file a regular census return and included:
  - a. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. Although the payroll cutoff varied by kind of business, small employers in the nonmail universe generally included firms with less than 10 employees and represented about 10 percent of total receipts of establishments covered in the census. Data on receipts, payroll, and employment for small employers in the nonmail universe were derived or estimated from administrative records of other Federal agencies.
  - b. All taxable nonemployers, i.e., all firms subject to Federal income tax with no paid employees during 1997. Receipts information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms,

nonemployers accounted for less than 10-percent of total receipts of all establishments covered in the census. The census included only those nonemployer firms which reported a receipts volume of \$1,000 or more during 1997. Establishments exempt from Federal income tax with no paid employees were excluded as in previous censuses. Data for nonemployers are not included in this report, but are released as part of the Core Business Statistics Series.

### INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and the 1997 NAICS. More information on NAICS is available in the NAICS manual and at [www.census.gov/naics](http://www.census.gov/naics).

The method of assigning classifications, and the level of detail at which establishments were classified, differed between the mail and nonmail universe as follows:

1. The mail universe.
  - Establishments in the mail universe were classified on the basis of their self-designation, sources of receipts, and other industry-specific inquiries.
2. The nonmail universe.
  - a. Selected small employers were classified on the basis of the most current kind-of-business classification available from one of the Census Bureau's current sample surveys or the 1992 Economic Census. Otherwise, the classification was obtained from administrative records of other Federal agencies. If the census or administrative record classifications proved inadequate (none corresponded to a 1997 Economic Census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1997 census kind-of-business code.
  - b. Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.

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## **METHOD OF ASSIGNING TAX STATUS**

For kind-of-business classifications where there were substantial numbers of taxable and tax-exempt establishments, establishments were classified based on the Federal income tax filing requirement for the establishment or organization. This classification was based primarily on the response to an inquiry on the census questionnaire. Establishments that indicated that all or part of their income was exempt from Federal income tax under provisions of section 501 of the Internal Revenue Service (IRS) code were classified as tax-exempt; establishments indicating no such exemption were classified as taxable. All government-operated hospitals were classified as tax-exempt. For establishments in the nonmail universe, the tax status classification was based upon the type of tax return filed by the firm or organization.

For selected kind-of-business classifications that are comprised primarily of tax-exempt establishments, all establishments in those classifications were defined as tax-exempt. All establishments in the remaining kind-of-business classifications (comprised primarily of taxable establishments) were defined as taxable.

## **RELIABILITY OF DATA**

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Sources of Receipt or Revenue reports for this sector are subject to sampling errors as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census questionnaires mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates insofar as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data;

however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

## **TREATMENT OF NONRESPONSE**

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which include location, kind of business or operation, receipts or revenue, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from the establishments in the mail universe that completed the appropriate inquiries on the questionnaire.

Data for industry-specific inquiries in this sector were expanded in most cases to account for establishments that did not respond to the particular inquiry for which data are presented. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total receipts or revenue of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total receipts or revenue of all establishments included in the category. In a few cases expansion on the basis of the receipts or revenue item was not appropriate, and another basic data item was used as the basis for expansion of reported data to account for nonrespondents.

All reports in which data were expanded to account for nonmail employers and nonrespondents include a coverage indicator for each publication category, which shows the receipts or revenue of establishments responding to the industry-specific inquiry as a percent of total receipts or revenue for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

# Appendix D. Geographic Notes

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## **NEW JERSEY**

**Glen Ridge** was incorporated in May 1993.

**North Caldwell** was incorporated in January 1992.

# Appendix E. Metropolitan Areas

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## **NEW JERSEY**

### **Atlantic—Cape May, NJ PMSA**

Atlantic County, NJ

Cape May County, NJ

### **Bergen—Passaic, NJ PMSA**

Bergen County, NJ

Passaic County, NJ

### **Jersey City, NJ PMSA**

Hudson County, NJ

### **Middlesex—Somerset—Hunterdon, NJ PMSA**

Hunterdon County, NJ

Middlesex County, NJ

Somerset County, NJ

### **Monmouth—Ocean, NJ PMSA**

Monmouth County, NJ

Ocean County, NJ

### **New York—Northern New Jersey—Long Island, NY—NJ—CT—PA CMSA**

Bergen—Passaic, NJ PMSA

Bergen County, NJ

Passaic County, NJ

Bridgeport, CT PMSA

Fairfield County, CT (Part)

Bridgeport city, CT

Fairfield town, CT

Monroe town, CT

Shelton city, CT

Stratford town, CT

Trumbull town, CT

New Haven County, CT (Part)

Ansonia city, CT

Derby city, CT

Milford city, CT

Seymour town, CT

### **New York—Northern New Jersey—Long Island, NY—NJ—CT—PA CMSA—Con.**

Danbury, CT PMSA

Fairfield County, CT (Part)

Bethel town, CT

Brookfield town, CT

Danbury city, CT

New Fairfield town, CT

Newtown town, CT

Ridgefield town, CT

Litchfield County, CT (Part)

New Milford town, CT

Dutchess County, NY PMSA

Dutchess County, NY

Jersey City, NJ PMSA

Hudson County, NJ

Middlesex—Somerset—Hunterdon, NJ PMSA

Hunterdon County, NJ

Middlesex County, NJ

Somerset County, NJ

Monmouth—Ocean, NJ PMSA

Monmouth County, NJ

Ocean County, NJ

Nassau—Suffolk, NY PMSA

Nassau County, NY

Suffolk County, NY

New Haven—Meriden, CT PMSA

Middlesex County, CT (Part)

Clinton town, CT

New Haven County, CT (Part)

Branford town, CT

Cheshire town, CT

East Haven town, CT

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**New York—Northern New Jersey—Long Island,  
NY—NJ—CT—PA CMSA—Con.**

New Haven—Meriden, CT PMSA—Con.

New Haven County, CT (Part)—Con.

Guilford town, CT

Hamden town, CT

Madison town, CT

Meriden city, CT

New Haven city, CT

North Branford town, CT

North Haven town, CT

Orange town, CT

Wallingford town, CT

West Haven city, CT

New York, NY PMSA

Bronx County, NY

Kings County, NY

New York County, NY

Putnam County, NY

Queens County, NY

Richmond County, NY

Rockland County, NY

Westchester County, NY

Newark, NJ PMSA

Essex County, NJ

Morris County, NJ

Sussex County, NJ

Union County, NJ

Warren County, NJ

Newburgh, NY—PA PMSA

Orange County, NY

Pike County, PA

Stamford—Norwalk, CT PMSA

Fairfield County, CT (Part)

Darien town, CT

Greenwich town, CT

New Canaan town, CT

Norwalk city, CT

**New York—Northern New Jersey—Long Island,  
NY—NJ—CT—PA CMSA—Con.**

Stamford—Norwalk, CT PMSA—Con.

Fairfield County, CT (Part)—Con.

Stamford city, CT

Westport town, CT

Wilton town, CT

Trenton, NJ PMSA

Mercer County, NJ

Waterbury, CT PMSA

Litchfield County, CT (Part)

Watertown town, CT

New Haven County, CT (Part)

Naugatuck, CT

Southbury town, CT

Waterbury city, CT

Wolcott town, CT

**Newark, NJ PMSA**

Essex County, NJ

Morris County, NJ

Sussex County, NJ

Union County, NJ

Warren County, NJ

**Philadelphia, PA—NJ PMSA**

Burlington County, NJ

Camden County, NJ

Gloucester County, NJ

Salem County, NJ

Bucks County, PA

Chester County, PA

Delaware County, PA

Montgomery County, PA

Philadelphia County, PA

**Philadelphia—Wilmington—Atlantic City,  
PA—NJ—DE—MD CMSA**

Atlantic—Cape May, NJ PMSA

Atlantic County, NJ

Cape May County, NJ

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**Philadelphia—Wilmington—Atlantic City,  
PA—NJ—DE—MD CMSA—Con.**

Philadelphia, PA—NJ PMSA

Burlington County, NJ

Camden County, NJ

Gloucester County, NJ

Salem County, NJ

Bucks County, PA

Chester County, PA

Delaware County, PA

Montgomery County, PA

Philadelphia County, PA

**Philadelphia—Wilmington—Atlantic City,  
PA—NJ—DE—MD CMSA—Con.**

Vineland—Millville—Bridgeton, NJ PMSA

Cumberland County, NJ

Wilmington—Newark, DE—MD PMSA

New Castle County, DE

Cecil County, MD

**Trenton, NJ PMSA**

Mercer County, NJ

**Vineland—Millville—Bridgeton, NJ PMSA**

Cumberland County, NJ



