

# Sources of Revenue

# 1997

Issued August 2000

EC97F53S-LS

## 1997 Economic Census

*Real Estate and Rental and Leasing*

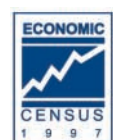
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-- Not applicable for this report.

# Introduction to the Economic Census

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## PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

## ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

## RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

## GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

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required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

## **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

## **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## **AVAILABILITY OF ADDITIONAL DATA**

### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site ([www.census.gov](http://www.census.gov)) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

### **Special Tabulations**

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division 301-457-4673  
Service Sector Statistics Division 301-457-2668

## **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

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## SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at [www.census.gov/econguide](http://www.census.gov/econguide). More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.



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# Real Estate and Rental and Leasing

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## SCOPE

The Real Estate and Rental and Leasing sector (sector 53) comprises establishments of firms with payroll primarily engaged in renting, leasing, or otherwise allowing the use of tangible assets (e.g. real estate and equipment), intangible assets (e.g., patents and trademarks), and establishments providing related services (e.g., establishments primarily engaged in managing real estate for others, selling, renting and/or buying real estate for others, and appraising real estate).

Excluded from this sector are real estate investment trusts (REITs) and establishments primarily engaged in renting or leasing equipment with operators. REITs are classified in North American Industry Classification System (NAICS) Subsector 525, Funds, Trusts, and Other Financial Vehicles, because they are considered investment vehicles. Establishments renting or leasing equipment with operators are classified in various subsectors of NAICS depending on the nature of the services provided (e.g., transportation, construction, agriculture). These activities are excluded from this sector because the client is paying for the expertise and knowledge of the equipment operator, in addition to the use of the equipment.

The basic tabulations for this sector do not include data for establishments which are auxiliary (primary function is providing a service, such as warehousing or bookkeeping) to establishments within the same organization. Data for auxiliaries are presented separately in another report.

## GENERAL

A list of reports that provide statistics on sector 53 follows.

**Geographic area reports.** There is a separate report for each state, the District of Columbia, and the United States. Each state report presents general statistics on number of establishments, revenue, payroll, and employment by kind of business for the state, metropolitan areas (MAs), counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. The United States report presents data for the United States as a whole.

**Sources of revenue report.** This report presents sources of revenue data for establishments by kind of business. Data are presented for the United States.

**Establishment and firm size (including legal form of organization) report.** This report presents revenue, payroll, and employment data for the United States by revenue size, by employment size, and by legal form of organization for establishments; and by revenue size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms.

**Miscellaneous subjects report.** This report presents data for establishments for a variety of industry-specific questions. Presentation of data varies by kind of business.

## GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
4. Metropolitan statistical areas defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character. In New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).
6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have

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one place or more that is independent of any county organization and constitute primary divisions of their states. These places are treated as counties and as places.

7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.

#### **COMPARABILITY OF THE 1992 AND 1997 CENSUSES**

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented according to the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to

this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

#### **DISCLOSURE**

In accordance with Federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

#### **AVAILABILITY OF MORE FREQUENT ECONOMIC DATA**

The Census Bureau conducts the Service Annual Survey (SAS) each year. This survey, while providing more frequent observations, has more limited industry coverage and yields less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

**Table 1. Sources of Revenue by Kind of Business for the United States: 1997**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and RL code	Kind of business and source of revenue	Establishments reporting source of revenue		Revenue from specified source			Revenue of establishments reporting sources of revenue as percent of total revenue
		Number	Total revenue (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total revenue of—		
					Establishments reporting source	All establishments <sup>1</sup>	
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b>	<b>288 273</b>	<b>X</b>	<b>240 917 556</b>	<b>X</b>	<b>100.0</b>	<b>71.9</b>
0210	Interest income	592	5 854 567	431 790	7.4	.2	X
0400	Dividend income	147	836 852	111 436	13.3	Z	X
0410	Royalty income	2 151	11 263 865	10 339 994	91.8	4.3	X
0490	Gains (losses) from assets sold or traded	125	883 846	37 894	4.3	Z	X
0500	Net investment income (excluding dividends and interest)	38	136 726	7 654	5.6	Z	X
0520	Asset/portfolio management fees	17	18 025	3 893	21.6	Z	X
1300	Gross rents from real property owned by this establishment	105	375 572	10 734	2.9	Z	X
2000	Gross rents from real property owned by this establishment	113 988	88 420 412	77 855 902	88.1	32.3	X
2100	Real estate brokerage fees and commissions	79 138	49 912 767	38 509 682	77.2	16.0	X
2110	Fees charged to real estate agents for office use, advertising, publicity, etc.	5 370	5 826 798	650 920	11.2	.3	X
2200	Property management fees	48 455	33 300 345	17 635 292	53.0	7.3	X
2210	Real estate asset management fees	4 870	3 979 355	1 769 759	44.5	.7	X
2220	Reimbursements from property owners for miscellaneous expenditures	11 366	6 924 068	1 989 545	28.7	.8	X
2230	Condominium and cooperative owners' fees and assessments	3 399	799 717	123 337	15.4	.1	X
2240	Real estate consulting fees	7 925	6 717 939	2 186 463	32.5	.9	X
2250	Real estate escrow services	1 213	505 620	475 721	94.1	.2	X
2260	Real estate fiduciary fees	37	35 535	30 953	87.1	Z	X
2270	Real estate appraisal fees	14 398	4 598 232	2 947 612	64.1	1.2	X
2280	Real estate listing service fees	490	249 297	198 110	79.5	.1	X
2290	Real estate auction fees and commissions	1 590	969 842	288 708	29.8	.1	X
2400	Hotel operation: rental of guestrooms and units to transients	836	2 189 681	269 179	12.3	.1	X
2410	Receipts (commissions) from operators of concessions on your premises	15 370	12 111 020	225 981	1.9	.1	X
2420	Insurance and annuity commissions	695	600 624	47 485	7.9	Z	X
2430	Revenue from construction, remodeling, and repair work done for others	7 163	6 123 927	760 796	12.4	.3	X
2440	Net gains from sales of real property owned by this establishment	4 723	9 050 691	2 281 538	25.2	.9	X
2450	Other investment income (net)	6 315	8 334 152	941 821	11.3	.4	X
2500	Passenger cars and other automotive equipment without drivers rental and/or leasing	10 991	29 371 485	26 527 397	90.3	11.0	X
2520	Passenger cars and trucks with drivers rental and/or leasing	82	761 258	18 776	2.5	Z	X
2580	Commercial and industrial machinery and equipment rental and/or leasing	14 503	31 194 206	26 957 662	86.4	11.2	X
2600	Consumer goods rental and/or leasing	43 393	19 727 085	14 929 534	75.7	6.2	X
2700	Interest income	27 223	36 198 474	1 263 946	3.5	.5	X
2710	Repair and maintenance services	3 620	8 269 769	811 072	9.8	.3	X
2720	Sales of merchandise	33 395	25 511 666	4 162 049	16.3	1.7	X
9810	Other revenue	46 447	60 873 051	6 114 920	10.0	2.5	X
<b>531</b>	<b>Real estate</b>	<b>221 650</b>	<b>X</b>	<b>153 274 907</b>	<b>X</b>	<b>100.0</b>	<b>69.3</b>
2000	Gross rents from real property owned by this establishment	113 988	88 420 412	77 855 902	88.1	50.8	X
2100	Real estate brokerage fees and commissions	79 138	49 912 767	38 509 682	77.2	25.1	X
2110	Fees charged to real estate agents for office use, advertising, publicity, etc.	5 370	5 826 798	650 920	11.2	.4	X
2200	Property management fees	48 455	33 300 345	17 635 292	53.0	11.5	X
2210	Real estate asset management fees	4 870	3 979 355	1 769 759	44.5	1.2	X
2220	Reimbursements from property owners for miscellaneous expenditures	11 366	6 924 068	1 989 545	28.7	1.3	X
2230	Condominium and cooperative owners' fees and assessments	3 399	799 717	123 337	15.4	.1	X
2240	Real estate consulting fees	7 925	6 717 939	2 186 463	32.5	1.4	X
2250	Real estate escrow services	1 213	505 620	475 721	94.1	.3	X
2260	Real estate fiduciary fees	37	35 535	30 953	87.1	Z	X
2270	Real estate appraisal fees	14 398	4 598 232	2 947 612	64.1	1.9	X
2280	Real estate listing service fees	490	249 297	198 110	79.5	.1	X
2290	Real estate auction fees and commissions	1 590	969 842	288 708	29.8	.2	X
2400	Hotel operation: rental of guestrooms and units to transients	836	2 189 681	269 179	12.3	.2	X
2410	Receipts (commissions) from operators of concessions on your premises	15 370	12 111 020	225 981	1.9	.1	X
2420	Insurance and annuity commissions	695	600 624	47 485	7.9	Z	X
2430	Revenue from construction, remodeling, and repair work done for others	7 163	6 123 927	760 796	12.4	.5	X
2440	Net gains from sales of real property owned by this establishment	4 723	9 050 691	2 281 538	25.2	1.5	X
2450	Other investment income (net)	6 315	8 334 152	941 821	11.3	.6	X
2700	Interest income	26 819	32 534 641	1 068 510	3.3	.7	X
9810	Other revenue	32 383	36 658 762	3 017 593	8.2	2.0	X
<b>5311</b>	<b>Lessors of real estate</b>	<b>110 226</b>	<b>X</b>	<b>85 791 328</b>	<b>X</b>	<b>100.0</b>	<b>70.4</b>
2000	Gross rents from real property owned by this establishment	110 207	85 780 972	77 487 897	90.3	90.3	64.4
2001	Apartments with 5 or more housing units per building—gross rents	53 393	39 029 141	33 595 237	86.1	39.2	X
2002	Other residential properties—gross rents	13 174	5 514 739	2 794 146	50.7	3.3	X
2003	Manufactured (mobile) home sites—gross rents	11 670	5 735 120	4 179 335	72.9	4.9	X
2004	Office/professional buildings—gross rents	20 066	27 377 487	17 512 372	64.0	20.4	X
2005	Retail and shopping center properties—gross rents	12 942	17 013 442	9 773 817	57.4	11.4	X
2006	Industrial buildings—gross rents	4 683	6 242 352	3 038 505	48.7	3.5	X
2007	Self-service storage/miniwarehouses—gross rents	7 897	3 549 313	2 467 213	69.5	2.9	X
2008	Other nonresidential buildings—gross rents	5 337	4 972 610	2 858 555	57.5	3.3	X
2009	All other real property—gross rents	4 639	4 428 394	1 268 717	28.7	1.5	X
2100	Real estate brokerage fees and commissions	7 637	4 942 029	1 549 178	31.3	1.8	69.6
2101	Residential property sales—brokerage fees and commissions	1 578	886 142	97 884	11.0	.1	X
2102	Residential property rental—brokerage fees and commissions	3 407	1 527 854	560 925	36.7	.7	X
2103	Nonresidential property sales—brokerage fees and commissions	338	418 057	48 077	11.5	.1	X
2104	Nonresidential property rental—brokerage fees and commissions	2 408	1 894 538	620 132	32.7	.7	X
2105	Land sales and rental—brokerage fees and commissions	996	677 433	222 160	32.8	.3	X
2200	Property management fees	2 751	4 853 846	333 419	6.9	.4	X
2270	Real estate appraisal fees	43	18 392	2 012	10.9	Z	X
2400	Hotel operation: rental of guestrooms and units to transients	613	1 817 673	220 711	12.1	.3	X

See footnotes at end of table.

**Table 1. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and RL code	Kind of business and source of revenue	Establishments reporting source of revenue		Revenue from specified source			Revenue of establishments reporting sources of revenue as percent of total revenue
		Number	Total revenue (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total revenue of—		
					Establishments reporting source	All establishments <sup>1</sup>	
<b>5311</b>	<b>Lessors of real estate—Con.</b>						
2410	Receipts (commissions) from operators of concessions on your premises	15 370	12 111 020	225 981	1.9	.3	X
2430	Revenue from construction, remodeling, and repair work done for others	1 304	2 158 696	234 158	10.8	.3	X
2440	Net gains from sales of real property owned by this establishment	4 723	9 050 691	2 281 538	25.2	2.7	X
2450	Other investment income (net)	6 315	8 334 152	941 821	11.3	1.1	X
2700	Interest income	26 819	32 534 641	1 068 510	3.3	1.2	X
9810	Other revenue	14 726	20 145 516	1 446 103	7.2	1.7	X
<b>53111</b>	<b>Lessors of residential buildings &amp; dwellings</b>	<b>59 718</b>	<b>X</b>	<b>39 621 284</b>	<b>X</b>	<b>100.0</b>	<b>66.2</b>
2000	Gross rents from real property owned by this establishment	59 699	39 610 928	37 482 292	94.6	94.6	60.0
2001	Apartments with 5 or more housing units per building—gross rents	52 144	36 965 658	33 271 277	90.0	84.0	X
2002	Other residential properties—gross rents	9 928	3 932 592	2 677 952	68.1	6.8	X
2003	Manufactured (mobile) home sites—gross rents	2 381	1 359 572	349 636	25.7	.9	X
2004	Office/professional buildings—gross rents	3 614	3 606 257	376 536	10.4	1.0	X
2005	Retail and shopping center properties—gross rents	3 247	3 602 248	584 478	16.2	1.5	X
2006	Industrial buildings—gross rents	409	527 983	126 631	24.0	.3	X
2007	Self-service storage/miniwarehouses—gross rents	231	155 860	16 677	10.7	Z	X
2008	Other nonresidential buildings—gross rents	445	448 846	35 360	7.9	.1	X
2009	All other real property—gross rents	484	601 946	43 745	7.3	.1	X
2100	Real estate brokerage fees and commissions	3 934	1 829 097	637 573	34.9	1.6	64.9
2101	Residential property sales—brokerage fees and commissions	1 025	472 159	69 490	14.7	.2	X
2102	Residential property rental—brokerage fees and commissions	2 533	1 166 316	506 667	43.4	1.3	X
2103	Nonresidential property sales—brokerage fees and commissions	158	119 814	14 286	11.9	Z	X
2104	Nonresidential property rental—brokerage fees and commissions	310	158 639	30 254	19.1	.1	X
2105	Land sales and rental—brokerage fees and commissions	265	119 008	16 876	14.2	Z	X
2200	Property management fees	1 336	1 637 152	122 559	7.5	.3	X
2270	Real estate appraisal fees	26	15 341	1 608	10.5	Z	X
2400	Hotel operation: rental of guestrooms and units to transients	322	454 783	48 293	10.6	.1	X
2410	Receipts (commissions) from operators of concessions on your premises	13 837	9 645 190	134 180	1.4	.3	X
2430	Revenue from construction, remodeling, and repair work done for others	367	425 796	39 609	9.3	.1	X
2440	Net gains from sales of real property owned by this establishment	1 554	1 477 865	353 933	23.9	.9	X
2450	Other investment income (net)	3 476	2 353 514	120 862	5.1	.3	X
2700	Interest income	15 208	13 545 982	288 166	2.1	.7	X
9810	Other revenue	8 819	8 852 227	392 209	4.4	1.0	X
<b>531110</b>	<b>Lessors of residential buildings &amp; dwellings</b>	<b>59 718</b>	<b>X</b>	<b>39 621 284</b>	<b>X</b>	<b>100.0</b>	<b>66.2</b>
2000	Gross rents from real property owned by this establishment	59 699	39 610 928	37 482 292	94.6	94.6	60.0
2001	Apartments with 5 or more housing units per building—gross rents	52 144	36 965 658	33 271 277	90.0	84.0	X
2002	Other residential properties—gross rents	9 928	3 932 592	2 677 952	68.1	6.8	X
2003	Manufactured (mobile) home sites—gross rents	2 381	1 359 572	349 636	25.7	.9	X
2004	Office/professional buildings—gross rents	3 614	3 606 257	376 536	10.4	1.0	X
2005	Retail and shopping center properties—gross rents	3 247	3 602 248	584 478	16.2	1.5	X
2006	Industrial buildings—gross rents	409	527 983	126 631	24.0	.3	X
2007	Self-service storage/miniwarehouses—gross rents	231	155 860	16 677	10.7	Z	X
2008	Other nonresidential buildings—gross rents	445	448 846	35 360	7.9	.1	X
2009	All other real property—gross rents	484	601 946	43 745	7.3	.1	X
2100	Real estate brokerage fees and commissions	3 934	1 829 097	637 573	34.9	1.6	64.9
2101	Residential property sales—brokerage fees and commissions	1 025	472 159	69 490	14.7	.2	X
2102	Residential property rental—brokerage fees and commissions	2 533	1 166 316	506 667	43.4	1.3	X
2103	Nonresidential property sales—brokerage fees and commissions	158	119 814	14 286	11.9	Z	X
2104	Nonresidential property rental—brokerage fees and commissions	310	158 639	30 254	19.1	.1	X
2105	Land sales and rental—brokerage fees and commissions	265	119 008	16 876	14.2	Z	X
2200	Property management fees	1 336	1 637 152	122 559	7.5	.3	X
2270	Real estate appraisal fees	26	15 341	1 608	10.5	Z	X
2400	Hotel operation: rental of guestrooms and units to transients	322	454 783	48 293	10.6	.1	X
2410	Receipts (commissions) from operators of concessions on your premises	13 837	9 645 190	134 180	1.4	.3	X
2430	Revenue from construction, remodeling, and repair work done for others	367	425 796	39 609	9.3	.1	X
2440	Net gains from sales of real property owned by this establishment	1 554	1 477 865	353 933	23.9	.9	X
2450	Other investment income (net)	3 476	2 353 514	120 862	5.1	.3	X
2700	Interest income	15 208	13 545 982	288 166	2.1	.7	X
9810	Other revenue	8 819	8 852 227	392 209	4.4	1.0	X
<b>53112</b>	<b>Lessors of nonresidential buildings (except miniwarehouses)</b>	<b>31 497</b>	<b>X</b>	<b>38 105 057</b>	<b>X</b>	<b>100.0</b>	<b>75.6</b>
2000	Gross rents from real property owned by this establishment	31 497	38 105 057	32 606 163	85.6	85.6	69.1
2001	Apartments with 5 or more housing units per building—gross rents	1 036	1 873 015	293 154	15.7	.8	X
2002	Other residential properties—gross rents	2 651	1 299 845	93 740	7.2	.2	X
2003	Manufactured (mobile) home sites—gross rents	150	85 946	13 253	15.4	Z	X
2004	Office/professional buildings—gross rents	15 998	23 511 957	17 103 642	72.7	44.9	X
2005	Retail and shopping center properties—gross rents	9 499	13 276 712	9 171 502	69.1	24.1	X
2006	Industrial buildings—gross rents	4 188	5 591 577	2 894 141	51.8	7.6	X
2007	Self-service storage/miniwarehouses—gross rents	339	479 098	52 612	11.0	.1	X
2008	Other nonresidential buildings—gross rents	4 620	4 383 828	2 811 620	64.1	7.4	X
2009	All other real property—gross rents	1 025	2 410 455	172 499	7.2	.5	X
2100	Real estate brokerage fees and commissions	2 478	2 558 849	810 445	31.7	2.1	75.1
2101	Residential property sales—brokerage fees and commissions	83	124 952	12 211	9.8	Z	X
2102	Residential property rental—brokerage fees and commissions	475	224 373	10 124	4.5	Z	X
2103	Nonresidential property sales—brokerage fees and commissions	132	268 127	27 099	10.1	.1	X
2104	Nonresidential property rental—brokerage fees and commissions	1 942	1 679 921	569 834	33.9	1.5	X
2105	Land sales and rental—brokerage fees and commissions	550	503 138	191 177	38.0	.5	X
2200	Property management fees	1 299	3 052 512	201 795	6.6	.5	X
2270	Real estate appraisal fees	9	2 080	375	18.0	Z	X

See footnotes at end of table.

**Table 1. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and RL code	Kind of business and source of revenue	Establishments reporting source of revenue		Revenue from specified source			Revenue of establishments reporting sources of revenue as percent of total revenue
		Number	Total revenue (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total revenue of—		
					Establishments reporting source	All establishments <sup>1</sup>	
<b>53112</b>	<b>Lessors of nonresidential buildings (except miniwarehouses)—Con.</b>						
2400	Hotel operation: rental of guestrooms and units to transients . . . . .	133	1 285 781	166 520	13.0	.4	X
2410	Receipts (commissions) from operators of concessions on your premises . . . . .	674	1 669 601	76 369	4.6	.2	X
2430	Revenue from construction, remodeling, and repair work done for others . . . . .	470	1 535 953	149 296	9.7	.4	X
2440	Net gains from sales of real property owned by this establishment . . . . .	1 932	6 902 970	1 792 276	26.0	4.7	X
2450	Other investment income (net) . . . . .	2 078	5 460 683	771 026	14.1	2.0	X
2700	Interest income . . . . .	6 895	16 421 268	686 098	4.2	1.8	X
9810	Other revenue . . . . .	3 410	9 410 414	844 694	9.0	2.2	X
<b>531120</b>	<b>Lessors of nonresidential buildings (except miniwarehouses)</b>	<b>31 497</b>	<b>X</b>	<b>38 105 057</b>	<b>X</b>	<b>100.0</b>	<b>75.6</b>
2000	Gross rents from real property owned by this establishment . . . . .	31 497	38 105 057	32 606 163	85.6	85.6	69.1
2001	Apartments with 5 or more housing units per building—gross rents . . . . .	1 036	1 873 015	293 154	15.7	.8	X
2002	Other residential properties—gross rents . . . . .	2 651	1 299 845	93 740	7.2	.2	X
2003	Manufactured (mobile) home sites—gross rents . . . . .	150	85 946	13 253	15.4	Z	X
2004	Office/professional buildings—gross rents . . . . .	15 998	23 511 957	17 103 642	72.7	44.9	X
2005	Retail and shopping center properties—gross rents . . . . .	9 499	13 276 712	9 171 502	69.1	24.1	X
2006	Industrial buildings—gross rents . . . . .	4 188	5 591 577	2 894 141	51.8	7.6	X
2007	Self-service storage/miniwarehouses—gross rents . . . . .	339	479 098	52 612	11.0	.1	X
2008	Other nonresidential buildings—gross rents . . . . .	4 620	4 383 828	2 811 620	64.1	7.4	X
2009	All other real property—gross rents . . . . .	1 025	2 410 455	172 499	7.2	.5	X
2100	Real estate brokerage fees and commissions . . . . .	2 478	2 558 849	810 445	31.7	2.1	75.1
2101	Residential property sales—brokerage fees and commissions . . . . .	83	124 952	12 211	9.8	Z	X
2102	Residential property rental—brokerage fees and commissions . . . . .	475	224 373	10 124	4.5	Z	X
2103	Nonresidential property sales—brokerage fees and commissions . . . . .	132	268 127	27 099	10.1	.1	X
2104	Nonresidential property rental—brokerage fees and commissions . . . . .	1 942	1 679 921	569 834	33.9	1.5	X
2105	Land sales and rental—brokerage fees and commissions . . . . .	550	503 138	191 177	38.0	.5	X
2200	Property management fees . . . . .	1 299	3 052 512	201 795	6.6	.5	X
2270	Real estate appraisal fees . . . . .	9	2 080	375	18.0	Z	X
2400	Hotel operation: rental of guestrooms and units to transients . . . . .	133	1 285 781	166 520	13.0	.4	X
2410	Receipts (commissions) from operators of concessions on your premises . . . . .	674	1 669 601	76 369	4.6	.2	X
2430	Revenue from construction, remodeling, and repair work done for others . . . . .	470	1 535 953	149 296	9.7	.4	X
2440	Net gains from sales of real property owned by this establishment . . . . .	1 932	6 902 970	1 792 276	26.0	4.7	X
2450	Other investment income (net) . . . . .	2 078	5 460 683	771 026	14.1	2.0	X
2700	Interest income . . . . .	6 895	16 421 268	686 098	4.2	1.8	X
9810	Other revenue . . . . .	3 410	9 410 414	844 694	9.0	2.2	X
<b>53113</b>	<b>Lessors of miniwarehouses &amp; self storage units</b>	<b>6 994</b>	<b>X</b>	<b>2 525 654</b>	<b>X</b>	<b>100.0</b>	<b>76.3</b>
2000	Gross rents from real property owned by this establishment . . . . .	6 994	2 525 654	2 412 691	95.5	95.5	75.5
2001	Apartments with 5 or more housing units per building—gross rents . . . . .	65	20 963	3 931	18.8	.2	X
2002	Other residential properties—gross rents . . . . .	133	58 582	3 855	6.6	.2	X
2004	Office/professional buildings—gross rents . . . . .	109	35 992	6 054	16.8	.2	X
2005	Retail and shopping center properties—gross rents . . . . .	59	23 038	3 025	13.1	.1	X
2006	Industrial buildings—gross rents . . . . .	38	20 970	3 519	16.8	.1	X
2007	Self-service storage/miniwarehouses—gross rents . . . . .	6 994	2 525 654	2 387 478	94.5	94.5	X
2008	Other nonresidential buildings—gross rents . . . . .	48	16 109	3 063	19.0	.1	X
2009	All other real property—gross rents . . . . .	47	15 448	1 749	11.3	.1	X
2100	Real estate brokerage fees and commissions . . . . .	237	51 718	17 892	34.6	.7	76.3
2102	Residential property rental—brokerage fees and commissions . . . . .	55	4 502	344	7.6	Z	X
2103	Nonresidential property sales—brokerage fees and commissions . . . . .	20	7 788	2 935	37.7	.1	X
2104	Nonresidential property rental—brokerage fees and commissions . . . . .	118	32 332	14 501	44.9	.6	X
2105	Land sales and rental—brokerage fees and commissions . . . . .	44	7 095	112	1.6	Z	X
2200	Property management fees . . . . .	26	30 763	2 865	9.3	.1	X
2410	Receipts (commissions) from operators of concessions on your premises . . . . .	76	39 166	702	1.8	Z	X
2430	Revenue from construction, remodeling, and repair work done for others . . . . .	6	4 038	267	6.6	Z	X
2440	Net gains from sales of real property owned by this establishment . . . . .	152	80 636	34 388	42.6	1.4	X
2450	Other investment income (net) . . . . .	185	62 503	2 512	4.0	.1	X
2700	Interest income . . . . .	2 323	1 052 381	28 281	2.7	1.1	X
9810	Other revenue . . . . .	878	423 599	26 056	6.2	1.0	X
<b>531130</b>	<b>Lessors of miniwarehouses &amp; self storage units</b>	<b>6 994</b>	<b>X</b>	<b>2 525 654</b>	<b>X</b>	<b>100.0</b>	<b>76.3</b>
2000	Gross rents from real property owned by this establishment . . . . .	6 994	2 525 654	2 412 691	95.5	95.5	75.5
2001	Apartments with 5 or more housing units per building—gross rents . . . . .	65	20 963	3 931	18.8	.2	X
2002	Other residential properties—gross rents . . . . .	133	58 582	3 855	6.6	.2	X
2004	Office/professional buildings—gross rents . . . . .	109	35 992	6 054	16.8	.2	X
2005	Retail and shopping center properties—gross rents . . . . .	59	23 038	3 025	13.1	.1	X
2006	Industrial buildings—gross rents . . . . .	38	20 970	3 519	16.8	.1	X
2007	Self-service storage/miniwarehouses—gross rents . . . . .	6 994	2 525 654	2 387 478	94.5	94.5	X
2008	Other nonresidential buildings—gross rents . . . . .	48	16 109	3 063	19.0	.1	X
2009	All other real property—gross rents . . . . .	47	15 448	1 749	11.3	.1	X
2100	Real estate brokerage fees and commissions . . . . .	237	51 718	17 892	34.6	.7	76.3
2102	Residential property rental—brokerage fees and commissions . . . . .	55	4 502	344	7.6	Z	X
2103	Nonresidential property sales—brokerage fees and commissions . . . . .	20	7 788	2 935	37.7	.1	X
2104	Nonresidential property rental—brokerage fees and commissions . . . . .	118	32 332	14 501	44.9	.6	X
2105	Land sales and rental—brokerage fees and commissions . . . . .	44	7 095	112	1.6	Z	X
2200	Property management fees . . . . .	26	30 763	2 865	9.3	.1	X
2410	Receipts (commissions) from operators of concessions on your premises . . . . .	76	39 166	702	1.8	Z	X
2430	Revenue from construction, remodeling, and repair work done for others . . . . .	6	4 038	267	6.6	Z	X
2440	Net gains from sales of real property owned by this establishment . . . . .	152	80 636	34 388	42.6	1.4	X

See footnotes at end of table.

**Table 1. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and RL code	Kind of business and source of revenue	Establishments reporting source of revenue		Revenue from specified source			Revenue of establishments reporting sources of revenue as percent of total revenue
		Number	Total revenue (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total revenue of—		
					Establishments reporting source	All establishments <sup>1</sup>	
<b>531130</b>	<b>Lessors of miniwarehouses &amp; self storage units—Con.</b>						
2450	Other investment income (net) .....	185	62 503	2 512	4.0	.1	X
2700	Interest income .....	2 323	1 052 381	28 281	2.7	1.1	X
9810	Other revenue .....	878	423 599	26 056	6.2	1.0	X
<b>53119</b>	<b>Lessors of other real estate property .....</b>	<b>12 017</b>	<b>X</b>	<b>5 539 333</b>	<b>X</b>	<b>100.0</b>	<b>61.9</b>
2000	Gross rents from real property owned by this establishment .....	12 017	5 539 333	4 986 751	90.0	90.0	59.2
2001	Apartments with 5 or more housing units per building—gross rents .....	148	169 505	26 875	15.9	.5	X
2002	Other residential properties—gross rents .....	462	223 720	18 599	8.3	.3	X
2003	Manufactured (mobile) home sites—gross rents .....	9 138	4 289 414	3 816 429	89.0	68.9	X
2004	Office/professional buildings—gross rents .....	345	223 281	26 140	11.7	.5	X
2005	Retail and shopping center properties—gross rents .....	137	111 444	14 812	13.3	.3	X
2006	Industrial buildings—gross rents .....	48	101 822	14 214	14.0	.3	X
2007	Self-service storage/miniwarehouses—gross rents .....	333	388 701	10 446	2.7	.2	X
2008	Other nonresidential buildings—gross rents .....	224	123 827	8 512	6.9	.2	X
2009	All other real property—gross rents .....	3 083	1 400 545	1 050 724	75.0	19.0	X
2100	Real estate brokerage fees and commissions .....	988	502 365	83 268	16.6	1.5	61.1
2101	Residential property sales—brokerage fees and commissions .....	469	289 031	16 183	5.6	.3	X
2102	Residential property rental—brokerage fees and commissions .....	344	132 663	43 790	33.0	.8	X
2103	Nonresidential property sales—brokerage fees and commissions .....	28	22 328	3 757	16.8	.1	X
2104	Nonresidential property rental—brokerage fees and commissions .....	37	23 646	5 543	23.4	.1	X
2105	Land sales and rental—brokerage fees and commissions .....	137	48 192	13 995	29.0	.3	X
2200	Property management fees .....	90	133 419	6 200	4.6	.1	X
2270	Real estate appraisal fees .....	8	971	29	3.0	Z	X
2400	Hotel operation: rental of guestrooms and units to transients .....	158	77 109	5 898	7.6	.1	X
2410	Receipts (commissions) from operators of concessions on your premises .....	783	757 063	14 730	1.9	.3	X
2430	Revenue from construction, remodeling, and repair work done for others .....	461	192 909	44 986	23.3	.8	X
2440	Net gains from sales of real property owned by this establishment .....	1 085	589 220	100 941	17.1	1.8	X
2450	Other investment income (net) .....	576	457 452	47 421	10.4	.9	X
2700	Interest income .....	2 393	1 515 010	65 965	4.4	1.2	X
9810	Other revenue .....	1 619	1 459 276	183 144	12.6	3.3	X
<b>531190</b>	<b>Lessors of other real estate property .....</b>	<b>12 017</b>	<b>X</b>	<b>5 539 333</b>	<b>X</b>	<b>100.0</b>	<b>61.9</b>
2000	Gross rents from real property owned by this establishment .....	12 017	5 539 333	4 986 751	90.0	90.0	59.2
2001	Apartments with 5 or more housing units per building—gross rents .....	148	169 505	26 875	15.9	.5	X
2002	Other residential properties—gross rents .....	462	223 720	18 599	8.3	.3	X
2003	Manufactured (mobile) home sites—gross rents .....	9 138	4 289 414	3 816 429	89.0	68.9	X
2004	Office/professional buildings—gross rents .....	345	223 281	26 140	11.7	.5	X
2005	Retail and shopping center properties—gross rents .....	137	111 444	14 812	13.3	.3	X
2006	Industrial buildings—gross rents .....	48	101 822	14 214	14.0	.3	X
2007	Self-service storage/miniwarehouses—gross rents .....	333	388 701	10 446	2.7	.2	X
2008	Other nonresidential buildings—gross rents .....	224	123 827	8 512	6.9	.2	X
2009	All other real property—gross rents .....	3 083	1 400 545	1 050 724	75.0	19.0	X
2100	Real estate brokerage fees and commissions .....	988	502 365	83 268	16.6	1.5	61.1
2101	Residential property sales—brokerage fees and commissions .....	469	289 031	16 183	5.6	.3	X
2102	Residential property rental—brokerage fees and commissions .....	344	132 663	43 790	33.0	.8	X
2103	Nonresidential property sales—brokerage fees and commissions .....	28	22 328	3 757	16.8	.1	X
2104	Nonresidential property rental—brokerage fees and commissions .....	37	23 646	5 543	23.4	.1	X
2105	Land sales and rental—brokerage fees and commissions .....	137	48 192	13 995	29.0	.3	X
2200	Property management fees .....	90	133 419	6 200	4.6	.1	X
2270	Real estate appraisal fees .....	8	971	29	3.0	Z	X
2400	Hotel operation: rental of guestrooms and units to transients .....	158	77 109	5 898	7.6	.1	X
2410	Receipts (commissions) from operators of concessions on your premises .....	783	757 063	14 730	1.9	.3	X
2430	Revenue from construction, remodeling, and repair work done for others .....	461	192 909	44 986	23.3	.8	X
2440	Net gains from sales of real property owned by this establishment .....	1 085	589 220	100 941	17.1	1.8	X
2450	Other investment income (net) .....	576	457 452	47 421	10.4	.9	X
2700	Interest income .....	2 393	1 515 010	65 965	4.4	1.2	X
9810	Other revenue .....	1 619	1 459 276	183 144	12.6	3.3	X
<b>5312</b>	<b>Offices of real estate agents &amp; brokers .....</b>	<b>60 620</b>	<b>X</b>	<b>38 945 434</b>	<b>X</b>	<b>100.0</b>	<b>70.3</b>
2000	Gross rents from real property owned by this establishment .....	2 523	1 752 950	164 699	9.4	.4	X
2100	Real estate brokerage fees and commissions .....	60 441	38 792 585	35 804 468	92.3	91.9	65.7
2101	Residential property sales—brokerage fees and commissions .....	46 151	29 349 339	25 327 607	86.3	65.0	X
2102	Residential property rental—brokerage fees and commissions .....	16 129	10 064 754	2 145 059	21.3	5.5	X
2103	Nonresidential property sales—brokerage fees and commissions .....	16 318	12 557 762	3 915 805	31.2	10.1	X
2104	Nonresidential property rental—brokerage fees and commissions .....	6 243	6 247 305	3 078 631	49.3	7.9	X
2105	Land sales and rental—brokerage fees and commissions .....	14 453	9 022 025	1 337 366	14.8	3.4	X
2110	Fees charged to real estate agents for office use, advertising, publicity, etc. ....	4 823	5 564 173	618 612	11.1	1.6	X
2200	Property management fees .....	13 565	7 700 222	1 003 363	13.0	2.6	64.1
2201	Residential property management fees .....	10 788	4 897 977	496 953	10.1	1.3	X
2202	Nonresidential property management fees .....	4 009	3 900 554	506 410	13.0	1.3	X
2210	Real estate asset management fees .....	1 268	1 085 516	92 602	8.5	.2	X
2220	Reimbursements from property owners for miscellaneous expenditures .....	1 852	1 532 461	132 133	8.6	.3	X
2230	Condominium and cooperative owners' fees and assessments .....	149	145 122	5 022	3.5	Z	X
2240	Real estate consulting fees .....	2 647	2 717 507	135 616	5.0	.3	X
2270	Real estate appraisal fees .....	2 643	1 408 716	69 058	4.9	.2	X
2290	Real estate auction fees and commissions .....	895	526 104	92 148	17.5	.2	X

See footnotes at end of table.

**Table 1. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and RL code	Kind of business and source of revenue	Establishments reporting source of revenue		Revenue from specified source			Revenue of establishments reporting sources of revenue as percent of total revenue
		Number	Total revenue (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total revenue of—		
					Establishments reporting source	All establishments <sup>1</sup>	
<b>5312</b>	<b>Offices of real estate agents &amp; brokers—Con.</b>						
2400	Hotel operation: rental of guestrooms and units to transients .....	137	260 796	35 082	13.5	.1	X
2420	Insurance and annuity commissions .....	441	354 513	26 138	7.4	.1	X
2430	Revenue from construction, remodeling, and repair work done for others .....	1 085	910 205	154 682	17.0	.4	X
9810	Other revenue .....	6 645	6 976 979	611 811	8.8	1.6	X
<b>53121</b>	<b>Offices of real estate agents &amp; brokers .....</b>	<b>60 620</b>	<b>X</b>	<b>38 945 434</b>	<b>X</b>	<b>100.0</b>	<b>70.3</b>
2000	Gross rents from real property owned by this establishment .....	2 523	1 752 950	164 699	9.4	.4	X
2100	Real estate brokerage fees and commissions .....	60 441	38 792 585	35 804 468	92.3	91.9	65.7
2101	Residential property sales—brokerage fees and commissions .....	46 151	29 349 339	25 327 607	86.3	65.0	X
2102	Residential property rental—brokerage fees and commissions .....	16 129	10 064 754	2 145 059	21.3	5.5	X
2103	Nonresidential property sales—brokerage fees and commissions .....	16 318	12 557 762	3 915 805	31.2	10.1	X
2104	Nonresidential property rental—brokerage fees and commissions .....	6 243	6 247 305	3 078 631	49.3	7.9	X
2105	Land sales and rental—brokerage fees and commissions .....	14 453	9 022 025	1 337 366	14.8	3.4	X
2110	Fees charged to real estate agents for office use, advertising, publicity, etc. ....	4 823	5 564 173	618 612	11.1	1.6	X
2200	Property management fees .....	13 565	7 700 222	1 003 363	13.0	2.6	64.1
2201	Residential property management fees .....	10 788	4 897 977	496 953	10.1	1.3	X
2202	Nonresidential property management fees .....	4 009	3 900 554	506 410	13.0	1.3	X
2210	Real estate asset management fees .....	1 268	1 085 516	92 602	8.5	.2	X
2220	Reimbursements from property owners for miscellaneous expenditures .....	1 852	1 532 461	132 133	8.6	.3	X
2230	Condominium and cooperative owners' fees and assessments .....	149	145 122	5 022	3.5	Z	X
2240	Real estate consulting fees .....	2 647	2 717 507	135 616	5.0	.3	X
2270	Real estate appraisal fees .....	2 643	1 408 716	69 058	4.9	.2	X
2290	Real estate auction fees and commissions .....	895	526 104	92 148	17.5	.2	X
2400	Hotel operation: rental of guestrooms and units to transients .....	137	260 796	35 082	13.5	.1	X
2420	Insurance and annuity commissions .....	441	354 513	26 138	7.4	.1	X
2430	Revenue from construction, remodeling, and repair work done for others .....	1 085	910 205	154 682	17.0	.4	X
9810	Other revenue .....	6 645	6 976 979	611 811	8.8	1.6	X
<b>531210</b>	<b>Offices of real estate agents &amp; brokers .....</b>	<b>60 620</b>	<b>X</b>	<b>38 945 434</b>	<b>X</b>	<b>100.0</b>	<b>70.3</b>
2000	Gross rents from real property owned by this establishment .....	2 523	1 752 950	164 699	9.4	.4	X
2100	Real estate brokerage fees and commissions .....	60 441	38 792 585	35 804 468	92.3	91.9	65.7
2101	Residential property sales—brokerage fees and commissions .....	46 151	29 349 339	25 327 607	86.3	65.0	X
2102	Residential property rental—brokerage fees and commissions .....	16 129	10 064 754	2 145 059	21.3	5.5	X
2103	Nonresidential property sales—brokerage fees and commissions .....	16 318	12 557 762	3 915 805	31.2	10.1	X
2104	Nonresidential property rental—brokerage fees and commissions .....	6 243	6 247 305	3 078 631	49.3	7.9	X
2105	Land sales and rental—brokerage fees and commissions .....	14 453	9 022 025	1 337 366	14.8	3.4	X
2110	Fees charged to real estate agents for office use, advertising, publicity, etc. ....	4 823	5 564 173	618 612	11.1	1.6	X
2200	Property management fees .....	13 565	7 700 222	1 003 363	13.0	2.6	64.1
2201	Residential property management fees .....	10 788	4 897 977	496 953	10.1	1.3	X
2202	Nonresidential property management fees .....	4 009	3 900 554	506 410	13.0	1.3	X
2210	Real estate asset management fees .....	1 268	1 085 516	92 602	8.5	.2	X
2220	Reimbursements from property owners for miscellaneous expenditures .....	1 852	1 532 461	132 133	8.6	.3	X
2230	Condominium and cooperative owners' fees and assessments .....	149	145 122	5 022	3.5	Z	X
2240	Real estate consulting fees .....	2 647	2 717 507	135 616	5.0	.3	X
2270	Real estate appraisal fees .....	2 643	1 408 716	69 058	4.9	.2	X
2290	Real estate auction fees and commissions .....	895	526 104	92 148	17.5	.2	X
2400	Hotel operation: rental of guestrooms and units to transients .....	137	260 796	35 082	13.5	.1	X
2420	Insurance and annuity commissions .....	441	354 513	26 138	7.4	.1	X
2430	Revenue from construction, remodeling, and repair work done for others .....	1 085	910 205	154 682	17.0	.4	X
9810	Other revenue .....	6 645	6 976 979	611 811	8.8	1.6	X
<b>5313</b>	<b>Activities related to real estate .....</b>	<b>50 804</b>	<b>X</b>	<b>28 538 145</b>	<b>X</b>	<b>100.0</b>	<b>64.6</b>
2000	Gross rents from real property owned by this establishment .....	1 258	886 490	203 306	22.9	.7	X
2100	Real estate brokerage fees and commissions .....	11 060	6 178 153	1 156 036	18.7	4.1	51.7
2101	Residential property sales—brokerage fees and commissions .....	4 532	1 956 173	239 396	12.2	.8	X
2102	Residential property rental—brokerage fees and commissions .....	1 812	850 062	88 304	10.4	.3	X
2103	Nonresidential property sales—brokerage fees and commissions .....	1 508	1 166 338	151 527	13.0	.5	X
2104	Nonresidential property rental—brokerage fees and commissions .....	3 122	2 585 620	413 308	16.0	1.4	X
2105	Land sales and rental—brokerage fees and commissions .....	413	428 441	48 690	11.4	.2	X
2110	Fees charged to real estate agents for office use, advertising, publicity, etc. ....	547	262 625	32 308	12.3	.1	X
2200	Property management fees .....	32 139	20 746 277	16 298 510	78.6	57.1	45.9
2201	Residential property management fees .....	23 191	13 789 328	9 858 157	71.5	34.5	X
2202	Nonresidential property management fees .....	14 405	11 045 604	6 440 353	58.3	22.6	X
2210	Real estate asset management fees .....	3 602	2 893 839	1 677 157	58.0	5.9	X
2220	Reimbursements from property owners for miscellaneous expenditures .....	9 514	5 391 607	1 857 412	34.5	6.5	X
2230	Condominium and cooperative owners' fees and assessments .....	3 250	654 595	118 315	18.1	.4	X
2240	Real estate consulting fees .....	5 278	4 000 432	2 050 847	51.3	7.2	X
2250	Real estate escrow services .....	1 213	505 620	475 721	94.1	1.7	X
2260	Real estate fiduciary fees .....	37	35 535	30 953	87.1	.1	X

See footnotes at end of table.



**Table 1. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and RL code	Kind of business and source of revenue	Establishments reporting source of revenue		Revenue from specified source			Revenue of establishments reporting sources of revenue as percent of total revenue
		Number	Total revenue (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total revenue of—		
					Establishments reporting source	All establishments <sup>1</sup>	
<b>5313</b>	<b>Activities related to real estate—Con.</b>						
2270	Real estate appraisal fees .....	11 712	3 171 124	2 876 542	90.7	10.1	X
2280	Real estate listing service fees .....	490	249 297	198 110	79.5	.7	X
2290	Real estate auction fees and commissions .....	695	443 738	196 560	44.3	.7	X
2400	Hotel operation: rental of guestrooms and units to transients .....	86	111 212	13 386	12.0	Z	X
2420	Insurance and annuity commissions .....	254	246 111	21 347	8.7	.1	23.9
2421	Title insurance commissions .....	75	86 168	13 459	15.6	Z	X
2429	Other insurance commissions .....	33	14 091	4 838	34.3	Z	X
2430	Revenue from construction, remodeling, and repair work done for others .....	4 774	3 055 026	371 956	12.2	1.3	X
9810	Other revenue .....	11 012	9 536 267	959 679	10.1	3.4	X
<b>53131</b>	<b>Real estate property managers .....</b>	<b>32 139</b>	<b>X</b>	<b>20 746 277</b>	<b>X</b>	<b>100.0</b>	<b>63.6</b>
2000	Gross rents from real property owned by this establishment .....	1 258	886 490	203 306	22.9	1.0	X
2100	Real estate brokerage fees and commissions .....	9 018	5 259 828	941 226	17.9	4.5	60.4
2101	Residential property sales—brokerage fees and commissions .....	4 532	1 956 173	239 396	12.2	1.2	X
2102	Residential property rental—brokerage fees and commissions .....	1 812	850 062	88 304	10.4	.4	X
2103	Nonresidential property sales—brokerage fees and commissions .....	1 508	1 166 338	151 527	13.0	.7	X
2104	Nonresidential property rental—brokerage fees and commissions .....	3 122	2 585 620	413 308	16.0	2.0	X
2105	Land sales and rental—brokerage fees and commissions .....	413	428 441	48 690	11.4	.2	X
2110	Fees charged to real estate agents for office use, advertising, publicity, etc. ....	377	187 869	18 316	9.7	.1	X
2200	Property management fees .....	32 139	20 746 277	16 298 510	78.6	78.6	45.2
2201	Residential property management fees .....	23 191	13 789 328	9 858 157	71.5	47.5	X
2202	Nonresidential property management fees .....	14 405	11 045 604	6 440 353	58.3	31.0	X
2210	Real estate asset management fees .....	795	956 335	116 110	12.1	.6	X
2220	Reimbursements from property owners for miscellaneous expenditures .....	9 514	5 391 607	1 857 412	34.5	9.0	X
2230	Condominium and cooperative owners' fees and assessments .....	3 250	654 595	118 315	18.1	.6	X
2240	Real estate consulting fees .....	1 477	1 527 263	142 571	9.3	.7	X
2270	Real estate appraisal fees .....	160	90 986	4 354	4.8	Z	X
2290	Real estate auction fees and commissions .....	210	206 306	30 136	14.6	.1	X
2400	Hotel operation: rental of guestrooms and units to transients .....	86	111 212	13 386	12.0	.1	X
2420	Insurance and annuity commissions .....	148	146 264	3 050	2.1	Z	X
2430	Revenue from construction, remodeling, and repair work done for others .....	4 774	3 055 026	371 956	12.2	1.8	X
9810	Other revenue .....	8 665	7 872 651	627 629	8.0	3.0	X
<b>531311</b>	<b>Residential property managers .....</b>	<b>22 128</b>	<b>X</b>	<b>12 600 076</b>	<b>X</b>	<b>100.0</b>	<b>62.3</b>
2000	Gross rents from real property owned by this establishment .....	822	581 548	154 090	26.5	1.2	X
2100	Real estate brokerage fees and commissions .....	5 987	2 743 654	401 462	14.6	3.2	58.9
2101	Residential property sales—brokerage fees and commissions .....	4 276	1 769 820	223 330	12.6	1.8	X
2102	Residential property rental—brokerage fees and commissions .....	1 586	636 641	79 539	12.5	.6	X
2103	Nonresidential property sales—brokerage fees and commissions .....	685	347 695	33 367	9.6	.3	X
2104	Nonresidential property rental—brokerage fees and commissions .....	700	620 525	50 496	8.1	.4	X
2105	Land sales and rental—brokerage fees and commissions .....	111	179 655	14 730	8.2	.1	X
2110	Fees charged to real estate agents for office use, advertising, publicity, etc. ....	322	123 505	14 377	11.6	.1	X
2200	Property management fees .....	22 128	12 600 076	9 985 319	79.2	79.2	43.9
2201	Residential property management fees .....	22 128	12 600 076	9 642 294	76.6	76.5	X
2202	Nonresidential property management fees .....	4 394	2 905 417	343 025	11.8	2.7	X
2210	Real estate asset management fees .....	569	547 430	59 644	10.9	.5	X
2220	Reimbursements from property owners for miscellaneous expenditures .....	7 647	3 556 952	1 257 054	35.3	10.0	X
2230	Condominium and cooperative owners' fees and assessments .....	3 194	614 622	113 664	18.5	.9	X
2240	Real estate consulting fees .....	753	731 279	59 753	8.2	.5	X
2270	Real estate appraisal fees .....	74	30 815	2 290	7.4	Z	X
2290	Real estate auction fees and commissions .....	85	81 326	6 625	8.1	.1	X
2400	Hotel operation: rental of guestrooms and units to transients .....	70	87 579	7 851	9.0	.1	X
2420	Insurance and annuity commissions .....	129	128 314	2 423	1.9	Z	X
2430	Revenue from construction, remodeling, and repair work done for others .....	3 520	1 507 942	161 186	10.7	1.3	X
9810	Other revenue .....	6 725	5 311 416	374 338	7.0	3.0	X
<b>531312</b>	<b>Nonresidential property managers .....</b>	<b>10 011</b>	<b>X</b>	<b>8 146 201</b>	<b>X</b>	<b>100.0</b>	<b>65.7</b>
2000	Gross rents from real property owned by this establishment .....	436	304 942	49 216	16.1	.6	X
2100	Real estate brokerage fees and commissions .....	3 031	2 516 174	539 764	21.5	6.6	62.5
2101	Residential property sales—brokerage fees and commissions .....	256	186 353	16 066	8.6	.2	X
2102	Residential property rental—brokerage fees and commissions .....	226	213 421	8 765	4.1	.1	X
2103	Nonresidential property sales—brokerage fees and commissions .....	823	818 643	118 160	14.4	1.5	X
2104	Nonresidential property rental—brokerage fees and commissions .....	2 422	1 965 095	362 812	18.5	4.5	X
2105	Land sales and rental—brokerage fees and commissions .....	302	248 786	33 960	13.7	.4	X
2110	Fees charged to real estate agents for office use, advertising, publicity, etc. ....	55	64 364	3 939	6.1	Z	X
2200	Property management fees .....	10 011	8 146 201	6 313 191	77.5	77.5	47.2
2201	Residential property management fees .....	1 063	1 196 937	215 863	18.0	2.7	X
2202	Nonresidential property management fees .....	10 011	8 146 201	6 097 328	74.9	74.8	X
2210	Real estate asset management fees .....	226	408 905	56 466	13.8	.7	X
2220	Reimbursements from property owners for miscellaneous expenditures .....	1 867	1 834 655	600 358	32.7	7.4	X
2230	Condominium and cooperative owners' fees and assessments .....	56	39 973	4 651	11.6	.1	X
2240	Real estate consulting fees .....	724	795 984	82 818	10.4	1.0	X
2270	Real estate appraisal fees .....	86	60 171	2 064	3.4	Z	X
2290	Real estate auction fees and commissions .....	125	124 980	23 511	18.8	.3	X

See footnotes at end of table.

**Table 1. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and RL code	Kind of business and source of revenue	Establishments reporting source of revenue		Revenue from specified source			Revenue of establishments reporting sources of revenue as percent of total revenue
		Number	Total revenue (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total revenue of—		
					Establishments reporting source	All establishments <sup>1</sup>	
<b>531312</b>	<b>Nonresidential property managers—Con.</b>						
2400	Hotel operation: rental of guestrooms and units to transients .....	16	23 633	5 535	23.4	.1	X
2420	Insurance and annuity commissions .....	19	17 950	627	3.5	Z	X
2430	Revenue from construction, remodeling, and repair work done for others .....	1 254	1 547 084	210 770	13.6	2.6	X
9810	Other revenue .....	1 940	2 561 235	253 291	9.9	3.1	X
<b>53132</b>	<b>Offices of real estate appraisers .....</b>	<b>11 387</b>	<b>X</b>	<b>2 966 309</b>	<b>X</b>	<b>100.0</b>	<b>70.1</b>
2100	Real estate brokerage fees and commissions .....	1 172	222 866	28 572	12.8	1.0	X
2110	Fees charged to real estate agents for office use, advertising, publicity, etc. ....	57	16 831	1 084	6.4	Z	X
2210	Real estate asset management fees .....	98	40 959	2 794	6.8	.1	X
2240	Real estate consulting fees .....	883	273 947	36 556	13.3	1.2	X
2270	Real estate appraisal fees .....	11 387	2 966 309	2 833 945	95.5	95.5	X
2280	Real estate listing service fees .....	28	7 633	286	3.7	Z	X
2290	Real estate auction fees and commissions .....	27	13 591	2 039	15.0	.1	X
2420	Insurance and annuity commissions .....	39	65 688	3 718	5.7	.1	69.2
2421	Title insurance commissions .....	25	63 184	3 587	5.7	.1	X
2429	Other insurance commissions .....	16	2 916	131	4.5	Z	X
9810	Other revenue .....	1 123	348 303	57 210	16.4	1.9	X
<b>531320</b>	<b>Offices of real estate appraisers .....</b>	<b>11 387</b>	<b>X</b>	<b>2 966 309</b>	<b>X</b>	<b>100.0</b>	<b>70.1</b>
2100	Real estate brokerage fees and commissions .....	1 172	222 866	28 572	12.8	1.0	X
2110	Fees charged to real estate agents for office use, advertising, publicity, etc. ....	57	16 831	1 084	6.4	Z	X
2210	Real estate asset management fees .....	98	40 959	2 794	6.8	.1	X
2240	Real estate consulting fees .....	883	273 947	36 556	13.3	1.2	X
2270	Real estate appraisal fees .....	11 387	2 966 309	2 833 945	95.5	95.5	X
2280	Real estate listing service fees .....	28	7 633	286	3.7	Z	X
2290	Real estate auction fees and commissions .....	27	13 591	2 039	15.0	.1	X
2420	Insurance and annuity commissions .....	39	65 688	3 718	5.7	.1	69.2
2421	Title insurance commissions .....	25	63 184	3 587	5.7	.1	X
2429	Other insurance commissions .....	16	2 916	131	4.5	Z	X
9810	Other revenue .....	1 123	348 303	57 210	16.4	1.9	X
<b>53139</b>	<b>Other activities related to real estate .....</b>	<b>7 278</b>	<b>X</b>	<b>4 825 559</b>	<b>X</b>	<b>100.0</b>	<b>65.4</b>
2100	Real estate brokerage fees and commissions .....	870	695 459	186 238	26.8	3.9	X
2110	Fees charged to real estate agents for office use, advertising, publicity, etc. ....	113	57 925	12 908	22.3	.3	X
2210	Real estate asset management fees .....	2 709	1 896 545	1 558 253	82.2	32.3	X
2240	Real estate consulting fees .....	2 918	2 199 222	1 871 720	85.1	38.8	X
2250	Real estate escrow services .....	1 212	505 262	475 616	94.1	9.9	X
2260	Real estate fiduciary fees .....	37	35 535	30 953	87.1	.6	X
2270	Real estate appraisal fees .....	165	113 829	38 243	33.6	.8	X
2280	Real estate listing service fees .....	462	241 664	197 824	81.9	4.1	X
2290	Real estate auction fees and commissions .....	458	223 841	164 385	73.4	3.4	X
2420	Insurance and annuity commissions .....	67	34 159	14 579	42.7	.3	64.0
2421	Title insurance commissions .....	51	22 984	9 872	43.0	.2	X
2429	Other insurance commissions .....	16	11 175	4 707	42.1	.1	X
9810	Other revenue .....	1 224	1 315 313	274 840	20.9	5.7	X
<b>531390</b>	<b>Other activities related to real estate .....</b>	<b>7 278</b>	<b>X</b>	<b>4 825 559</b>	<b>X</b>	<b>100.0</b>	<b>65.4</b>
2100	Real estate brokerage fees and commissions .....	870	695 459	186 238	26.8	3.9	X
2110	Fees charged to real estate agents for office use, advertising, publicity, etc. ....	113	57 925	12 908	22.3	.3	X
2210	Real estate asset management fees .....	2 709	1 896 545	1 558 253	82.2	32.3	X
2240	Real estate consulting fees .....	2 918	2 199 222	1 871 720	85.1	38.8	X
2250	Real estate escrow services .....	1 212	505 262	475 616	94.1	9.9	X
2260	Real estate fiduciary fees .....	37	35 535	30 953	87.1	.6	X
2270	Real estate appraisal fees .....	165	113 829	38 243	33.6	.8	X
2280	Real estate listing service fees .....	462	241 664	197 824	81.9	4.1	X
2290	Real estate auction fees and commissions .....	458	223 841	164 385	73.4	3.4	X
2420	Insurance and annuity commissions .....	67	34 159	14 579	42.7	.3	64.0
2421	Title insurance commissions .....	51	22 984	9 872	43.0	.2	X
2429	Other insurance commissions .....	16	11 175	4 707	42.1	.1	X
9810	Other revenue .....	1 224	1 315 313	274 840	20.9	5.7	X
<b>532</b>	<b>Rental &amp; leasing services .....</b>	<b>64 472</b>	<b>X</b>	<b>76 378 784</b>	<b>X</b>	<b>100.0</b>	<b>77.1</b>
2500	Passenger cars and other automotive equipment without drivers rental and/or leasing .....	10 991	29 371 485	26 527 397	90.3	34.7	X
2520	Passenger cars and trucks with drivers rental and/or leasing .....	82	761 258	18 776	2.5	Z	X
2580	Commercial and industrial machinery and equipment rental and/or leasing .....	14 503	31 194 206	26 957 662	86.4	35.3	X
2600	Consumer goods rental and/or leasing .....	43 393	19 727 085	14 929 534	75.7	19.5	X
2700	Interest income .....	404	3 663 833	195 436	5.3	.3	X
2710	Repair and maintenance services .....	3 620	8 269 769	811 072	9.8	1.1	X
2720	Sales of merchandise .....	33 395	25 511 666	4 162 049	16.3	5.4	X
9810	Other revenue .....	13 653	21 823 336	2 776 857	12.7	3.6	X
<b>5321</b>	<b>Automotive equipment rental &amp; leasing .....</b>	<b>10 542</b>	<b>X</b>	<b>28 921 850</b>	<b>X</b>	<b>100.0</b>	<b>85.1</b>
2500	Passenger cars and other automotive equipment without drivers rental and/or leasing .....	10 542	28 921 850	26 462 850	91.5	91.5	83.6
2501	Passenger car rental without drivers .....	4 558	15 384 355	14 215 581	92.4	49.2	X
2502	Passenger car leasing without drivers .....	1 140	6 973 133	3 441 065	49.3	11.9	X
2503	Truck rental without drivers .....	3 972	10 221 896	2 835 130	27.7	9.8	X
2504	Truck leasing without drivers .....	1 928	7 924 974	4 148 978	52.4	14.3	X
2505	Truck tractors rental and/or leasing without drivers .....	879	1 558 832	812 263	52.1	2.8	X

See footnotes at end of table.

**Table 1. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and RL code	Kind of business and source of revenue	Establishments reporting source of revenue		Revenue from specified source			Revenue of establishments reporting sources of revenue as percent of total revenue
		Number	Total revenue (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total revenue of—		
					Establishments reporting source	All establishments <sup>1</sup>	
<b>5321</b>	<b>Automotive equipment rental &amp; leasing—Con.</b>						
2500	Passenger cars and other automotive equipment without drivers rental and/or leasing—Con.						
2506	Truck trailers and semitrailers rental and/or leasing without drivers	1 031	1 745 141	628 836	36.0	2.2	X
2507	Utility trailers rental and/or leasing	1 927	1 798 397	224 906	12.5	.8	X
2508	Motor homes, travel trailers, and other recreational vehicles rental and/or leasing without drivers	244	200 552	156 091	77.8	.5	X
2520	Passenger cars and trucks with drivers rental and/or leasing	82	761 258	18 776	2.5	.1	X
2600	Consumer goods rental and/or leasing	1 642	1 544 089	91 550	5.9	.3	X
2700	Interest income	131	405 089	33 643	8.3	.1	84.4
2701	Interest from lease financing receivables (financing leases)	131	405 089	33 643	8.3	.1	X
2720	Sales of merchandise	2 298	3 244 335	590 136	18.2	2.0	X
9810	Other revenue	3 221	9 378 141	1 724 895	18.4	6.0	X
<b>53211</b>	<b>Passenger car rental &amp; leasing</b>	<b>5 246</b>	<b>X</b>	<b>18 584 128</b>	<b>X</b>	<b>100.0</b>	<b>86.0</b>
2500	Passenger cars and other automotive equipment without drivers rental and/or leasing	5 246	18 584 128	18 147 560	97.7	97.7	84.8
2501	Passenger car rental without drivers	4 452	15 184 728	14 169 611	93.3	76.2	X
2502	Passenger car leasing without drivers	1 053	6 842 049	3 419 670	50.0	18.4	X
2503	Truck rental without drivers	539	1 964 183	175 171	8.9	.9	X
2504	Truck leasing without drivers	246	1 202 458	340 863	28.3	1.8	X
2505	Truck tractors rental and/or leasing without drivers	26	124 280	19 531	15.7	.1	X
2506	Truck trailers and semitrailers rental and/or leasing without drivers	26	153 158	21 455	14.0	.1	X
2507	Utility trailers rental and/or leasing	22	40 029	702	1.8	Z	X
2508	Motor homes, travel trailers, and other recreational vehicles rental and/or leasing without drivers	9	16 939	557	3.3	Z	X
2520	Passenger cars and trucks with drivers rental and/or leasing	37	34 499	7 185	20.8	Z	X
2600	Consumer goods rental and/or leasing	168	416 402	48 953	11.8	.3	X
2700	Interest income	90	307 909	25 851	8.4	.1	85.0
2701	Interest from lease financing receivables (financing leases)	90	307 909	25 851	8.4	.1	X
2720	Sales of merchandise	433	1 431 378	196 656	13.7	1.1	X
9810	Other revenue	739	3 163 903	157 923	5.0	.9	X
<b>532111</b>	<b>Passenger car rental</b>	<b>4 367</b>	<b>X</b>	<b>14 783 704</b>	<b>X</b>	<b>100.0</b>	<b>90.0</b>
2500	Passenger cars and other automotive equipment without drivers rental and/or leasing	4 367	14 783 704	14 602 730	98.8	98.8	89.3
2501	Passenger car rental without drivers	4 367	14 783 704	14 081 801	95.3	95.3	X
2502	Passenger car leasing without drivers	174	3 048 024	340 015	11.2	2.3	X
2503	Truck rental without drivers	509	1 858 365	169 960	9.1	1.2	X
2504	Truck leasing without drivers	34	76 645	9 986	13.0	.1	X
2507	Utility trailers rental and/or leasing	12	5 297	311	5.9	Z	X
2508	Motor homes, travel trailers, and other recreational vehicles rental and/or leasing without drivers	9	16 939	557	3.3	Z	X
2520	Passenger cars and trucks with drivers rental and/or leasing	29	19 895	3 363	16.9	Z	X
2600	Consumer goods rental and/or leasing	57	42 145	3 868	9.2	Z	X
2700	Interest income	46	91 511	14 469	15.8	.1	90.0
2701	Interest from lease financing receivables (financing leases)	46	91 511	14 469	15.8	.1	X
2720	Sales of merchandise	267	969 778	81 671	8.4	.6	X
9810	Other revenue	563	1 925 572	77 603	4.0	.5	X
<b>532112</b>	<b>Passenger car leasing</b>	<b>879</b>	<b>X</b>	<b>3 800 424</b>	<b>X</b>	<b>100.0</b>	<b>70.6</b>
2500	Passenger cars and other automotive equipment without drivers rental and/or leasing	879	3 800 424	3 544 830	93.3	93.3	67.2
2501	Passenger car rental without drivers	85	401 603	87 810	21.9	2.3	X
2502	Passenger car leasing without drivers	879	3 800 424	3 079 655	81.2	81.0	X
2503	Truck rental without drivers	30	105 818	5 211	4.9	.1	X
2504	Truck leasing without drivers	212	1 125 813	330 877	29.4	8.7	X
2505	Truck tractors rental and/or leasing without drivers	25	123 440	19 447	15.8	.5	X
2506	Truck trailers and semitrailers rental and/or leasing without drivers	25	152 318	21 439	14.1	.6	X
2507	Utility trailers rental and/or leasing	10	34 732	391	1.1	Z	X
2520	Passenger cars and trucks with drivers rental and/or leasing	8	14 604	3 822	26.2	.1	X
2600	Consumer goods rental and/or leasing	111	374 257	45 085	12.0	1.2	X
2700	Interest income	44	216 398	11 382	5.3	.3	69.3
2701	Interest from lease financing receivables (financing leases)	44	216 398	11 382	5.3	.3	X
2720	Sales of merchandise	166	461 600	114 985	24.9	3.0	X
9810	Other revenue	176	1 238 331	80 320	6.5	2.1	X
<b>53212</b>	<b>Truck, utility trailer, &amp; RV rental &amp; leasing</b>	<b>5 296</b>	<b>X</b>	<b>10 337 722</b>	<b>X</b>	<b>100.0</b>	<b>83.6</b>
2500	Passenger cars and other automotive equipment without drivers rental and/or leasing	5 296	10 337 722	8 315 290	80.4	80.4	81.3
2501	Passenger car rental without drivers	106	199 627	45 970	23.0	.4	X
2502	Passenger car leasing without drivers	87	131 084	21 395	16.3	.2	X
2503	Truck rental without drivers	3 433	8 257 713	2 659 959	32.2	25.7	X
2504	Truck leasing without drivers	1 682	6 722 516	3 808 115	56.6	36.8	X
2505	Truck tractors rental and/or leasing without drivers	853	1 434 552	792 732	55.3	7.7	X

See footnotes at end of table.

**Table 1. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and RL code	Kind of business and source of revenue	Establishments reporting source of revenue		Revenue from specified source			Revenue of establishments reporting sources of revenue as percent of total revenue
		Number	Total revenue (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total revenue of—		
					Establishments reporting source	All establishments <sup>1</sup>	
<b>53212</b>	<b>Truck, utility trailer, &amp; RV rental &amp; leasing—Con.</b>						
2500	Passenger cars and other automotive equipment without drivers rental and/or leasing—Con.						
2506	Truck trailers and semitrailers rental and/or leasing without drivers	1 005	1 591 983	607 381	38.2	5.9	X
2507	Utility trailers rental and/or leasing	1 905	1 758 368	224 204	12.8	2.2	X
2508	Motor homes, travel trailers, and other recreational vehicles rental and/or leasing without drivers	235	183 613	155 534	84.7	1.5	X
2520	Passenger cars and trucks with drivers rental and/or leasing	45	726 759	11 591	1.6	.1	X
2600	Consumer goods rental and/or leasing	1 474	1 127 687	42 597	3.8	.4	X
2700	Interest income	41	97 180	7 792	8.0	.1	83.6
2701	Interest from lease financing receivables (financing leases)	41	97 180	7 792	8.0	.1	X
2720	Sales of merchandise	1 865	1 812 957	393 480	21.7	3.8	X
9810	Other revenue	2 482	6 214 238	1 566 972	25.2	15.2	X
<b>532120</b>	<b>Truck, utility trailer, &amp; RV rental &amp; leasing</b>	<b>5 296</b>	<b>X</b>	<b>10 337 722</b>	<b>X</b>	<b>100.0</b>	<b>83.6</b>
2500	Passenger cars and other automotive equipment without drivers rental and/or leasing	5 296	10 337 722	8 315 290	80.4	80.4	81.3
2501	Passenger car rental without drivers	106	199 627	45 970	23.0	.4	X
2502	Passenger car leasing without drivers	87	131 084	21 395	16.3	.2	X
2503	Truck rental without drivers	3 433	8 257 713	2 659 959	32.2	25.7	X
2504	Truck leasing without drivers	1 682	6 722 516	3 808 115	56.6	36.8	X
2505	Truck tractors rental and/or leasing without drivers	853	1 434 552	792 732	55.3	7.7	X
2506	Truck trailers and semitrailers rental and/or leasing without drivers	1 005	1 591 983	607 381	38.2	5.9	X
2507	Utility trailers rental and/or leasing	1 905	1 758 368	224 204	12.8	2.2	X
2508	Motor homes, travel trailers, and other recreational vehicles rental and/or leasing without drivers	235	183 613	155 534	84.7	1.5	X
2520	Passenger cars and trucks with drivers rental and/or leasing	45	726 759	11 591	1.6	.1	X
2600	Consumer goods rental and/or leasing	1 474	1 127 687	42 597	3.8	.4	X
2700	Interest income	41	97 180	7 792	8.0	.1	83.6
2701	Interest from lease financing receivables (financing leases)	41	97 180	7 792	8.0	.1	X
2720	Sales of merchandise	1 865	1 812 957	393 480	21.7	3.8	X
9810	Other revenue	2 482	6 214 238	1 566 972	25.2	15.2	X
<b>5322</b>	<b>Consumer goods rental</b>	<b>35 423</b>	<b>X</b>	<b>14 396 209</b>	<b>X</b>	<b>100.0</b>	<b>72.8</b>
2500	Passenger cars and other automotive equipment without drivers rental and/or leasing	46	22 181	1 009	4.5	Z	X
2580	Commercial and industrial machinery and equipment rental and/or leasing	843	709 876	186 665	26.3	1.3	72.4
2581	Aircraft without pilots (noncharter) rental and/or leasing	95	32 271	7 725	23.9	.1	X
2585	Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing	55	40 421	8 544	21.1	.1	X
2586	Computers and computer peripheral equipment rental and/or leasing	310	146 859	7 722	5.3	.1	X
2587	Furniture (except residential and home health) rental and/or leasing	282	413 132	130 313	31.5	.9	X
2588	Office machinery and equipment (except computers and furniture) rental and/or leasing	7	4 733	1 326	28.0	Z	X
2589	Medical equipment rental and/or leasing	49	44 769	19 878	44.4	.1	X
2591	Motion picture and theatrical equipment rental and/or leasing	15	14 456	1 551	10.7	Z	X
2599	Other commercial and industrial machinery and equipment rental and/or leasing without operators	88	44 295	9 606	21.7	.1	X
2600	Consumer goods rental and/or leasing	35 423	14 396 209	12 336 239	85.7	85.7	69.9
2611	Consumer appliances rental and/or leasing	3 146	1 812 568	484 231	26.7	3.4	X
2612	Consumer electronics rental and/or leasing	3 002	1 788 272	689 015	38.5	4.8	X
2618	Formal wear and costume rental	2 645	764 349	640 529	83.8	4.4	X
2619	Wardrobe rental (theatrical)	86	37 818	21 191	56.0	.1	X
2621	Prerecorded video tapes, cassettes, or disks rental	23 080	7 263 761	5 951 140	81.9	41.3	X
2622	Video cassette recorders, video cameras, televisions, and other video equipment rental	6 393	1 720 025	29 660	1.7	.2	X
2623	Recreational goods and equipment rental	1 818	561 678	493 586	87.9	3.4	X
2624	Home health furniture and equipment rental and/or leasing	1 765	1 895 120	1 623 197	85.7	11.3	X
2625	Residential furniture rental and/or leasing	3 004	1 884 413	871 155	46.2	6.1	X
2626	Party supplies rental and/or leasing	1 348	759 069	629 842	83.0	4.4	X
2629	Other consumer goods rental and/or leasing	7 171	3 247 876	902 693	27.8	6.3	X
2700	Interest income	19	117 376	27 466	23.4	.2	72.8
2701	Interest from lease financing receivables (financing leases)	19	117 376	27 466	23.4	.2	X
2710	Repair and maintenance services	653	623 703	24 847	4.0	.2	X
2720	Sales of merchandise	23 029	9 145 622	1 591 934	17.4	11.1	56.9
2721	Previously rented video tapes, cassettes, or disks sales	16 632	6 074 548	438 293	7.2	3.0	X
2722	New prerecorded video tapes, cassettes, or disks sales	12 414	5 331 519	471 333	8.8	3.3	X
2723	Video cassette recorders, video cameras, televisions, and other video equipment sales	1 524	395 860	9 120	2.3	.1	X
2729	Other merchandise sales	10 217	3 018 454	302 146	10.0	2.1	X
9810	Other revenue	5 216	2 012 249	228 049	11.3	1.6	X
<b>53221</b>	<b>Consumer electronics &amp; appliances rental</b>	<b>3 011</b>	<b>X</b>	<b>1 790 890</b>	<b>X</b>	<b>100.0</b>	<b>65.2</b>
2580	Commercial and industrial machinery and equipment rental and/or leasing	242	121 546	8 796	7.2	.5	63.5
2586	Computers and computer peripheral equipment rental and/or leasing	240	119 063	7 106	6.0	.4	X

See footnotes at end of table.

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		Number	Total revenue (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total revenue of—		
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<b>53221</b>	<b>Consumer electronics &amp; appliances rental—Con.</b>						
2600	Consumer goods rental and/or leasing .....	3 011	1 790 890	1 589 944	88.8	88.8	51.1
2611	Consumer appliances rental and/or leasing .....	2 561	1 509 186	424 096	28.1	23.7	X
2612	Consumer electronics rental and/or leasing .....	2 507	1 525 130	628 229	41.2	35.1	X
2621	Prerecorded video tapes, cassettes, or disks rental .....	16	8 811	1 589	18.0	.1	X
2624	Home health furniture and equipment rental and/or leasing .....	19	6 110	1 846	30.2	.1	X
2625	Residential furniture rental and/or leasing .....	1 982	1 005 764	265 296	26.4	14.8	X
2629	Other consumer goods rental and/or leasing .....	1 688	1 143 232	266 764	23.3	14.9	X
2710	Repair and maintenance services .....	181	79 462	7 487	9.4	.4	X
2720	Sales of merchandise .....	802	675 031	91 169	13.5	5.1	X
9810	Other revenue .....	970	644 939	70 106	10.9	3.9	X
<b>532210</b>	<b>Consumer electronics &amp; appliances rental .....</b>	<b>3 011</b>	<b>X</b>	<b>1 790 890</b>	<b>X</b>	<b>100.0</b>	<b>65.2</b>
2580	Commercial and industrial machinery and equipment rental and/or leasing .....	242	121 546	8 796	7.2	.5	63.5
2586	Computers and computer peripheral equipment rental and/or leasing .....	240	119 063	7 106	6.0	.4	X
2600	Consumer goods rental and/or leasing .....	3 011	1 790 890	1 589 944	88.8	88.8	51.1
2611	Consumer appliances rental and/or leasing .....	2 561	1 509 186	424 096	28.1	23.7	X
2612	Consumer electronics rental and/or leasing .....	2 507	1 525 130	628 229	41.2	35.1	X
2621	Prerecorded video tapes, cassettes, or disks rental .....	16	8 811	1 589	18.0	.1	X
2624	Home health furniture and equipment rental and/or leasing .....	19	6 110	1 846	30.2	.1	X
2625	Residential furniture rental and/or leasing .....	1 982	1 005 764	265 296	26.4	14.8	X
2629	Other consumer goods rental and/or leasing .....	1 688	1 143 232	266 764	23.3	14.9	X
2710	Repair and maintenance services .....	181	79 462	7 487	9.4	.4	X
2720	Sales of merchandise .....	802	675 031	91 169	13.5	5.1	X
9810	Other revenue .....	970	644 939	70 106	10.9	3.9	X
<b>53222</b>	<b>Formal wear &amp; costume rental .....</b>	<b>2 683</b>	<b>X</b>	<b>781 018</b>	<b>X</b>	<b>100.0</b>	<b>70.1</b>
2600	Consumer goods rental and/or leasing .....	2 683	781 018	662 525	84.8	84.8	70.0
2618	Formal wear and costume rental .....	2 644	763 726	640 522	83.9	82.0	X
2619	Wardrobe rental (theatrical) .....	86	37 818	21 191	56.0	2.7	X
2629	Other consumer goods rental and/or leasing .....	31	14 888	812	5.5	.1	X
2720	Sales of merchandise .....	1 868	555 812	84 880	15.3	10.9	69.4
2721	Previously rented video tapes, cassettes, or disks sales .....	14	10 855	889	8.2	.1	X
2729	Other merchandise sales .....	1 859	553 339	83 991	15.2	10.8	X
9810	Other revenue .....	322	154 631	33 613	21.7	4.3	X
<b>532220</b>	<b>Formal wear &amp; costume rental .....</b>	<b>2 683</b>	<b>X</b>	<b>781 018</b>	<b>X</b>	<b>100.0</b>	<b>70.1</b>
2600	Consumer goods rental and/or leasing .....	2 683	781 018	662 525	84.8	84.8	70.0
2618	Formal wear and costume rental .....	2 644	763 726	640 522	83.9	82.0	X
2619	Wardrobe rental (theatrical) .....	86	37 818	21 191	56.0	2.7	X
2629	Other consumer goods rental and/or leasing .....	31	14 888	812	5.5	.1	X
2720	Sales of merchandise .....	1 868	555 812	84 880	15.3	10.9	69.4
2721	Previously rented video tapes, cassettes, or disks sales .....	14	10 855	889	8.2	.1	X
2729	Other merchandise sales .....	1 859	553 339	83 991	15.2	10.8	X
9810	Other revenue .....	322	154 631	33 613	21.7	4.3	X
<b>53223</b>	<b>Video tape &amp; disk rental .....</b>	<b>23 036</b>	<b>X</b>	<b>7 229 671</b>	<b>X</b>	<b>100.0</b>	<b>76.8</b>
2600	Consumer goods rental and/or leasing .....	23 036	7 229 671	6 079 983	84.1	84.1	76.0
2621	Prerecorded video tapes, cassettes, or disks rental .....	23 036	7 229 671	5 948 131	82.3	82.3	X
2622	Video cassette recorders, video cameras, televisions, and other video equipment rental .....	6 393	1 720 025	29 660	1.7	.4	X
2623	Recreational goods and equipment rental .....	6	1 177	58	4.9	Z	X
2629	Other consumer goods rental and/or leasing .....	4 283	1 369 594	102 127	7.5	1.4	X
2720	Sales of merchandise .....	18 465	6 475 316	1 090 002	16.8	15.1	75.5
2721	Previously rented video tapes, cassettes, or disks sales .....	16 618	6 063 693	437 404	7.2	6.1	X
2722	New prerecorded video tapes, cassettes, or disks sales .....	12 414	5 331 519	471 333	8.8	6.5	X
2723	Video cassette recorders, video cameras, televisions, and other video equipment sales .....	1 524	395 860	9 120	2.3	.1	X
2729	Other merchandise sales .....	7 824	2 276 943	172 145	7.6	2.4	X
9810	Other revenue .....	3 074	677 665	59 686	8.8	.8	X
<b>532230</b>	<b>Video tape &amp; disk rental .....</b>	<b>23 036</b>	<b>X</b>	<b>7 229 671</b>	<b>X</b>	<b>100.0</b>	<b>76.8</b>
2600	Consumer goods rental and/or leasing .....	23 036	7 229 671	6 079 983	84.1	84.1	76.0
2621	Prerecorded video tapes, cassettes, or disks rental .....	23 036	7 229 671	5 948 131	82.3	82.3	X
2622	Video cassette recorders, video cameras, televisions, and other video equipment rental .....	6 393	1 720 025	29 660	1.7	.4	X
2623	Recreational goods and equipment rental .....	6	1 177	58	4.9	Z	X
2629	Other consumer goods rental and/or leasing .....	4 283	1 369 594	102 127	7.5	1.4	X
2720	Sales of merchandise .....	18 465	6 475 316	1 090 002	16.8	15.1	75.5
2721	Previously rented video tapes, cassettes, or disks sales .....	16 618	6 063 693	437 404	7.2	6.1	X
2722	New prerecorded video tapes, cassettes, or disks sales .....	12 414	5 331 519	471 333	8.8	6.5	X
2723	Video cassette recorders, video cameras, televisions, and other video equipment sales .....	1 524	395 860	9 120	2.3	.1	X
2729	Other merchandise sales .....	7 824	2 276 943	172 145	7.6	2.4	X
9810	Other revenue .....	3 074	677 665	59 686	8.8	.8	X
<b>53229</b>	<b>Other consumer goods rental .....</b>	<b>6 693</b>	<b>X</b>	<b>4 594 630</b>	<b>X</b>	<b>100.0</b>	<b>70.0</b>
2500	Passenger cars and other automotive equipment without drivers rental and/or leasing .....	44	17 826	761	4.3	Z	X

See footnotes at end of table.

**Table 1. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and RL code	Kind of business and source of revenue	Establishments reporting source of revenue		Revenue from specified source			Revenue of establishments reporting sources of revenue as percent of total revenue
		Number	Total revenue (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total revenue of—		
					Establishments reporting source	All establishments <sup>1</sup>	
<b>53229</b>	<b>Other consumer goods rental—Con.</b>						
2580	Commercial and industrial machinery and equipment rental and/or leasing .....	601	588 330	177 869	30.2	3.9	69.9
2581	Aircraft without pilots (noncharter) rental and/or leasing .....	95	32 271	7 725	23.9	.2	X
2585	Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing .....	55	40 421	8 544	21.1	.2	X
2586	Computers and computer peripheral equipment rental and/or leasing .....	70	27 796	616	2.2	Z	X
2587	Furniture (except residential and home health) rental and/or leasing .....	278	409 451	128 648	31.4	2.8	X
2588	Office machinery and equipment (except computers and furniture) rental and/or leasing .....	7	4 733	1 326	28.0	Z	X
2589	Medical equipment rental and/or leasing .....	49	44 769	19 878	44.4	.4	X
2591	Motion picture and theatrical equipment rental and/or leasing .....	15	14 456	1 551	10.7	Z	X
2599	Other commercial and industrial machinery and equipment rental and/or leasing without operators .....	86	41 812	9 581	22.9	.2	X
2600	Consumer goods rental and/or leasing .....	6 693	4 594 630	4 003 787	87.1	87.1	67.7
2611	Consumer appliances rental and/or leasing .....	585	303 382	60 135	19.8	1.3	X
2612	Consumer electronics rental and/or leasing .....	495	263 142	60 786	23.1	1.3	X
2621	Prerecorded video tapes, cassettes, or disks rental .....	28	27 481	1 420	5.2	Z	X
2623	Recreational goods and equipment rental .....	1 812	560 501	493 528	88.1	10.7	X
2624	Home health furniture and equipment rental and/or leasing .....	1 746	1 889 010	1 621 351	85.8	35.3	X
2625	Residential furniture rental and/or leasing .....	1 022	878 649	605 859	69.0	13.2	X
2626	Party supplies rental and/or leasing .....	1 343	753 595	627 718	83.3	13.7	X
2629	Other consumer goods rental and/or leasing .....	1 170	720 162	532 990	74.0	11.6	X
2700	Interest income .....	14	18 890	4 326	22.9	.1	70.0
2701	Interest from lease financing receivables (financing leases) .....	14	18 890	4 326	22.9	.1	X
2710	Repair and maintenance services .....	472	544 241	17 360	3.2	.4	X
2720	Sales of merchandise .....	1 894	1 439 463	325 883	22.6	7.1	3.7
2729	Other merchandise sales .....	534	188 172	46 010	24.5	1.0	X
9810	Other revenue .....	850	535 014	64 644	12.1	1.4	X
<b>532291</b>	<b>Home health equipment rental .....</b>	<b>1 731</b>	<b>X</b>	<b>1 880 664</b>	<b>X</b>	<b>100.0</b>	<b>73.3</b>
2580	Commercial and industrial machinery and equipment rental and/or leasing .....	31	39 823	19 559	49.1	1.0	73.3
2589	Medical equipment rental and/or leasing .....	31	39 823	19 559	49.1	1.0	X
2600	Consumer goods rental and/or leasing .....	1 731	1 880 664	1 622 291	86.3	86.3	73.0
2611	Consumer appliances rental and/or leasing .....	13	4 228	847	20.0	Z	X
2612	Consumer electronics rental and/or leasing .....	13	4 228	847	20.0	Z	X
2624	Home health furniture and equipment rental and/or leasing .....	1 731	1 880 664	1 620 388	86.2	86.2	X
2710	Repair and maintenance services .....	295	385 775	6 444	1.7	.3	X
2720	Sales of merchandise .....	785	812 303	217 552	26.8	11.6	X
9810	Other revenue .....	92	97 782	14 818	15.2	.8	X
<b>532292</b>	<b>Recreational goods rental .....</b>	<b>1 812</b>	<b>X</b>	<b>560 501</b>	<b>X</b>	<b>100.0</b>	<b>31.4</b>
2600	Consumer goods rental and/or leasing .....	1 812	560 501	499 752	89.2	89.2	28.2
2621	Prerecorded video tapes, cassettes, or disks rental .....	14	5 572	392	7.0	.1	X
2623	Recreational goods and equipment rental .....	1 812	560 501	493 528	88.1	88.1	X
2629	Other consumer goods rental and/or leasing .....	101	34 542	5 832	16.9	1.0	X
2720	Sales of merchandise .....	534	188 172	46 010	24.5	8.2	23.1
2729	Other merchandise sales .....	534	188 172	46 010	24.5	8.2	X
9810	Other revenue .....	233	112 651	14 739	13.1	2.6	X
<b>532299</b>	<b>All other consumer goods rental .....</b>	<b>3 150</b>	<b>X</b>	<b>2 153 465</b>	<b>X</b>	<b>100.0</b>	<b>77.3</b>
2500	Passenger cars and other automotive equipment without drivers rental and/or leasing .....	44	17 826	761	4.3	Z	X
2580	Commercial and industrial machinery and equipment rental and/or leasing .....	570	548 507	158 310	28.9	7.4	77.1
2581	Aircraft without pilots (noncharter) rental and/or leasing .....	95	32 271	7 725	23.9	.4	X
2585	Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing .....	55	40 421	8 544	21.1	.4	X
2586	Computers and computer peripheral equipment rental and/or leasing .....	70	27 796	616	2.2	Z	X
2587	Furniture (except residential and home health) rental and/or leasing .....	278	409 451	128 648	31.4	6.0	X
2588	Office machinery and equipment (except computers and furniture) rental and/or leasing .....	7	4 733	1 326	28.0	.1	X
2589	Medical equipment rental and/or leasing .....	18	4 946	319	6.5	Z	X
2591	Motion picture and theatrical equipment rental and/or leasing .....	15	14 456	1 551	10.7	.1	X
2599	Other commercial and industrial machinery and equipment rental and/or leasing without operators .....	86	41 812	9 581	22.9	.4	X
2600	Consumer goods rental and/or leasing .....	3 150	2 153 465	1 881 744	87.4	87.4	73.4
2611	Consumer appliances rental and/or leasing .....	572	299 154	59 288	19.8	2.8	X
2612	Consumer electronics rental and/or leasing .....	482	258 914	59 939	23.2	2.8	X
2621	Prerecorded video tapes, cassettes, or disks rental .....	14	21 909	1 028	4.7	Z	X
2624	Home health furniture and equipment rental and/or leasing .....	15	8 346	963	11.5	Z	X
2625	Residential furniture rental and/or leasing .....	1 022	878 649	605 859	69.0	28.1	X
2626	Party supplies rental and/or leasing .....	1 343	753 595	627 718	83.3	29.1	X
2629	Other consumer goods rental and/or leasing .....	1 067	685 006	526 949	76.9	24.5	X
2700	Interest income .....	14	18 890	4 326	22.9	.2	77.3
2701	Interest from lease financing receivables (financing leases) .....	14	18 890	4 326	22.9	.2	X
2710	Repair and maintenance services .....	177	158 466	10 916	6.9	.5	X
2720	Sales of merchandise .....	575	438 988	62 321	14.2	2.9	X
9810	Other revenue .....	525	324 581	35 087	10.8	1.6	X

See footnotes at end of table.

**Table 1. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and RL code	Kind of business and source of revenue	Establishments reporting source of revenue		Revenue from specified source			Revenue of establishments reporting sources of revenue as percent of total revenue
		Number	Total revenue (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total revenue of—		
					Establishments reporting source	All establishments <sup>1</sup>	
<b>5323</b>	<b>General rental centers</b>	<b>6 509</b>	<b>X</b>	<b>3 910 618</b>	<b>X</b>	<b>100.0</b>	<b>71.4</b>
2500	Passenger cars and other automotive equipment without drivers rental and/or leasing	224	219 498	37 155	16.9	1.0	X
2580	Commercial and industrial machinery and equipment rental and/or leasing	1 662	1 334 223	970 390	72.7	24.8	63.6
2581	Aircraft without pilots (noncharter) rental and/or leasing	40	49 594	8 522	17.2	.2	X
2584	Heavy equipment used for construction, mining, and forestry with operators rental and/or leasing	82	66 535	9 885	14.9	.3	X
2585	Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing	341	280 026	68 480	24.5	1.8	X
2586	Computers and computer peripheral equipment rental and/or leasing	64	69 371	7 422	10.7	.2	X
2587	Furniture (except residential and home health) rental and/or leasing	64	89 901	2 752	3.1	.1	X
2588	Office machinery and equipment (except computers and furniture) rental and/or leasing	67	67 975	2 243	3.3	.1	X
2589	Medical equipment rental and/or leasing	43	50 704	1 908	3.8	Z	X
2591	Motion picture and theatrical equipment rental and/or leasing	15	9 289	119	1.3	Z	X
2599	Other commercial and industrial machinery and equipment rental and/or leasing without operators	1 421	1 208 548	869 059	71.9	22.2	X
2600	Consumer goods rental and/or leasing	5 556	3 085 888	2 345 463	76.0	60.0	63.1
2611	Consumer appliances rental and/or leasing	3 024	1 697 803	350 614	20.7	9.0	X
2612	Consumer electronics rental and/or leasing	3 072	1 717 593	640 177	37.3	16.4	X
2621	Prerecorded video tapes, cassettes, or disks rental	57	32 091	4 641	14.5	.1	X
2624	Home health furniture and equipment rental and/or leasing	57	22 641	1 136	5.0	Z	X
2625	Residential furniture rental and/or leasing	320	144 538	44 972	31.1	1.2	X
2626	Party supplies rental and/or leasing	919	542 559	92 262	17.0	2.4	X
2629	Other consumer goods rental and/or leasing	5 184	2 892 477	1 211 661	41.9	31.0	X
2700	Interest income	52	35 845	3 112	8.7	.1	71.4
2701	Interest from lease financing receivables (financing leases)	52	35 845	3 112	8.7	.1	X
2710	Repair and maintenance services	1 003	766 794	40 667	5.3	1.0	X
2720	Sales of merchandise	4 442	2 817 498	277 013	9.8	7.1	X
9810	Other revenue	3 245	1 934 458	236 818	12.2	6.1	X
<b>53231</b>	<b>General rental centers</b>	<b>6 509</b>	<b>X</b>	<b>3 910 618</b>	<b>X</b>	<b>100.0</b>	<b>71.4</b>
2500	Passenger cars and other automotive equipment without drivers rental and/or leasing	224	219 498	37 155	16.9	1.0	X
2580	Commercial and industrial machinery and equipment rental and/or leasing	1 662	1 334 223	970 390	72.7	24.8	63.6
2581	Aircraft without pilots (noncharter) rental and/or leasing	40	49 594	8 522	17.2	.2	X
2584	Heavy equipment used for construction, mining, and forestry with operators rental and/or leasing	82	66 535	9 885	14.9	.3	X
2585	Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing	341	280 026	68 480	24.5	1.8	X
2586	Computers and computer peripheral equipment rental and/or leasing	64	69 371	7 422	10.7	.2	X
2587	Furniture (except residential and home health) rental and/or leasing	64	89 901	2 752	3.1	.1	X
2588	Office machinery and equipment (except computers and furniture) rental and/or leasing	67	67 975	2 243	3.3	.1	X
2589	Medical equipment rental and/or leasing	43	50 704	1 908	3.8	Z	X
2591	Motion picture and theatrical equipment rental and/or leasing	15	9 289	119	1.3	Z	X
2599	Other commercial and industrial machinery and equipment rental and/or leasing without operators	1 421	1 208 548	869 059	71.9	22.2	X
2600	Consumer goods rental and/or leasing	5 556	3 085 888	2 345 463	76.0	60.0	63.1
2611	Consumer appliances rental and/or leasing	3 024	1 697 803	350 614	20.7	9.0	X
2612	Consumer electronics rental and/or leasing	3 072	1 717 593	640 177	37.3	16.4	X
2621	Prerecorded video tapes, cassettes, or disks rental	57	32 091	4 641	14.5	.1	X
2624	Home health furniture and equipment rental and/or leasing	57	22 641	1 136	5.0	Z	X
2625	Residential furniture rental and/or leasing	320	144 538	44 972	31.1	1.2	X
2626	Party supplies rental and/or leasing	919	542 559	92 262	17.0	2.4	X
2629	Other consumer goods rental and/or leasing	5 184	2 892 477	1 211 661	41.9	31.0	X
2700	Interest income	52	35 845	3 112	8.7	.1	71.4
2701	Interest from lease financing receivables (financing leases)	52	35 845	3 112	8.7	.1	X
2710	Repair and maintenance services	1 003	766 794	40 667	5.3	1.0	X
2720	Sales of merchandise	4 442	2 817 498	277 013	9.8	7.1	X
9810	Other revenue	3 245	1 934 458	236 818	12.2	6.1	X
<b>532310</b>	<b>General rental centers</b>	<b>6 509</b>	<b>X</b>	<b>3 910 618</b>	<b>X</b>	<b>100.0</b>	<b>71.4</b>
2500	Passenger cars and other automotive equipment without drivers rental and/or leasing	224	219 498	37 155	16.9	1.0	X
2580	Commercial and industrial machinery and equipment rental and/or leasing	1 662	1 334 223	970 390	72.7	24.8	63.6
2581	Aircraft without pilots (noncharter) rental and/or leasing	40	49 594	8 522	17.2	.2	X
2584	Heavy equipment used for construction, mining, and forestry with operators rental and/or leasing	82	66 535	9 885	14.9	.3	X
2585	Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing	341	280 026	68 480	24.5	1.8	X
2586	Computers and computer peripheral equipment rental and/or leasing	64	69 371	7 422	10.7	.2	X
2587	Furniture (except residential and home health) rental and/or leasing	64	89 901	2 752	3.1	.1	X
2588	Office machinery and equipment (except computers and furniture) rental and/or leasing	67	67 975	2 243	3.3	.1	X
2589	Medical equipment rental and/or leasing	43	50 704	1 908	3.8	Z	X
2591	Motion picture and theatrical equipment rental and/or leasing	15	9 289	119	1.3	Z	X
2599	Other commercial and industrial machinery and equipment rental and/or leasing without operators	1 421	1 208 548	869 059	71.9	22.2	X

See footnotes at end of table.

**Table 1. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and RL code	Kind of business and source of revenue	Establishments reporting source of revenue		Revenue from specified source			Revenue of establishments reporting sources of revenue as percent of total revenue
		Number	Total revenue (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total revenue of—		
					Establishments reporting source	All establishments <sup>1</sup>	
<b>532310</b>	<b>General rental centers—Con.</b>						
2600	Consumer goods rental and/or leasing .....	5 556	3 085 888	2 345 463	76.0	60.0	63.1
2611	Consumer appliances rental and/or leasing .....	3 024	1 697 803	350 614	20.7	9.0	X
2612	Consumer electronics rental and/or leasing .....	3 072	1 717 593	640 177	37.3	16.4	X
2621	Prerecorded video tapes, cassettes, or disks rental .....	57	32 091	4 641	14.5	.1	X
2624	Home health furniture and equipment rental and/or leasing .....	57	22 641	1 136	5.0	Z	X
2625	Residential furniture rental and/or leasing .....	320	144 538	44 972	31.1	1.2	X
2626	Party supplies rental and/or leasing .....	919	542 559	92 262	17.0	2.4	X
2629	Other consumer goods rental and/or leasing .....	5 184	2 892 477	1 211 661	41.9	31.0	X
2700	Interest income .....	52	35 845	3 112	8.7	.1	71.4
2701	Interest from lease financing receivables (financing leases) .....	52	35 845	3 112	8.7	.1	X
2710	Repair and maintenance services .....	1 003	766 794	40 667	5.3	1.0	X
2720	Sales of merchandise .....	4 442	2 817 498	277 013	9.8	7.1	X
9810	Other revenue .....	3 245	1 934 458	236 818	12.2	6.1	X
<b>5324</b>	<b>Commercial &amp; industrial machinery &amp; equipment rental &amp; leasing .....</b>	<b>'11 998</b>	<b>X</b>	<b>'29 150 107</b>	<b>X</b>	<b>100.0</b>	<b>71.9</b>
2500	Passenger cars and other automotive equipment without drivers rental and/or leasing .....	179	207 956	26 383	12.7	.1	X
2580	Commercial and industrial machinery and equipment rental and/or leasing .....	11 998	29 150 107	25 800 607	88.5	88.5	66.6
2581	Aircraft without pilots (noncharter) rental and/or leasing .....	575	3 177 106	2 898 580	91.2	9.9	X
2582	Railroad cars rental and/or leasing .....	132	3 042 491	2 825 731	92.9	9.7	X
2583	Commercial ships and barges without crew rental and/or leasing ..	132	515 590	455 770	88.4	1.6	X
2584	Heavy equipment used for construction, mining, and forestry with operators rental and/or leasing .....	359	863 362	205 578	23.8	.7	X
2585	Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing .....	4 118	7 135 485	5 650 909	79.2	19.4	X
2586	Computers and computer peripheral equipment rental and/or leasing .....	1 281	6 243 988	4 525 697	72.5	15.5	X
2587	Furniture (except residential and home health) rental and/or leasing .....	342	348 272	104 102	29.9	.4	X
2588	Office machinery and equipment (except computers and furniture) rental and/or leasing .....	529	719 486	248 768	34.6	.9	X
2589	Medical equipment rental and/or leasing .....	2 012	2 155 339	1 679 052	77.9	5.8	X
2591	Motion picture and theatrical equipment rental and/or leasing .....	819	1 170 330	955 308	81.6	3.3	X
2599	Other commercial and industrial machinery and equipment rental and/or leasing without operators .....	4 097	8 326 440	6 251 109	75.1	21.4	X
2600	Consumer goods rental and/or leasing .....	772	700 899	156 282	22.3	.5	64.7
2611	Consumer appliances rental and/or leasing .....	22	15 597	2 664	17.1	Z	X
2612	Consumer electronics rental and/or leasing .....	19	5 551	1 461	26.3	Z	X
2624	Home health furniture and equipment rental and/or leasing .....	98	80 868	15 565	19.2	.1	X
2625	Residential furniture rental and/or leasing .....	19	17 773	5 700	32.1	Z	X
2626	Party supplies rental and/or leasing .....	377	211 255	30 954	14.7	.1	X
2629	Other consumer goods rental and/or leasing .....	347	442 914	99 455	22.5	.3	X
2700	Interest income .....	202	3 105 523	131 215	4.2	.5	71.8
2701	Interest from lease financing receivables (financing leases) .....	202	3 105 523	131 215	4.2	.5	X
2710	Repair and maintenance services .....	1 964	6 879 272	745 558	10.8	2.6	X
2720	Sales of merchandise .....	3 626	10 304 211	1 702 966	16.5	5.8	X
9810	Other revenue .....	1 971	8 498 488	587 095	6.9	2.0	X
<b>53241</b>	<b>Const/trans/mining/forestry machinery &amp; equip rental &amp; leasing .....</b>	<b>4 705</b>	<b>X</b>	<b>13 253 517</b>	<b>X</b>	<b>100.0</b>	<b>72.5</b>
2500	Passenger cars and other automotive equipment without drivers rental and/or leasing .....	89	79 526	9 412	11.8	.1	X
2580	Commercial and industrial machinery and equipment rental and/or leasing .....	4 705	13 253 517	12 283 895	92.7	92.7	67.8
2581	Aircraft without pilots (noncharter) rental and/or leasing .....	546	3 091 872	2 892 075	93.5	21.8	X
2582	Railroad cars rental and/or leasing .....	129	3 038 991	2 825 568	93.0	21.3	X
2583	Commercial ships and barges without crew rental and/or leasing ..	132	515 590	455 770	88.4	3.4	X
2584	Heavy equipment used for construction, mining, and forestry with operators rental and/or leasing .....	299	728 876	188 582	25.9	1.4	X
2585	Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing .....	3 957	6 872 081	5 601 187	81.5	42.3	X
2586	Computers and computer peripheral equipment rental and/or leasing .....	50	156 612	7 350	4.7	.1	X
2587	Furniture (except residential and home health) rental and/or leasing .....	33	30 107	1 435	4.8	Z	X
2588	Office machinery and equipment (except computers and furniture) rental and/or leasing .....	45	34 190	2 022	5.9	Z	X
2589	Medical equipment rental and/or leasing .....	27	15 950	1 405	8.8	Z	X
2591	Motion picture and theatrical equipment rental and/or leasing .....	6	4 125	322	7.8	Z	X
2599	Other commercial and industrial machinery and equipment rental and/or leasing without operators .....	495	1 046 483	308 179	29.4	2.3	X
2600	Consumer goods rental and/or leasing .....	428	289 757	59 130	20.4	.4	69.2
2624	Home health furniture and equipment rental and/or leasing .....	10	6 441	72	1.1	Z	X
2626	Party supplies rental and/or leasing .....	283	158 990	19 399	12.2	.1	X
2629	Other consumer goods rental and/or leasing .....	203	162 371	38 540	23.7	.3	X
2700	Interest income .....	53	2 056 235	17 459	.8	.1	72.5
2701	Interest from lease financing receivables (financing leases) .....	53	2 056 235	17 459	.8	.1	X
2710	Repair and maintenance services .....	867	1 492 279	112 902	7.6	.9	X
2720	Sales of merchandise .....	1 678	2 741 539	530 313	19.3	4.0	X
9810	Other revenue .....	739	2 344 664	240 406	10.3	1.8	X

See footnotes at end of table.



**Table 1. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and RL code	Kind of business and source of revenue	Establishments reporting source of revenue		Revenue from specified source			Revenue of establishments reporting sources of revenue as percent of total revenue
		Number	Total revenue (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total revenue of—		
					Establishments reporting source	All establishments <sup>1</sup>	
<b>532411</b>	<b>Commercial air/rail/water transportation equip rental &amp; leasing</b>	<b>748</b>	<b>X</b>	<b>6 359 265</b>	<b>X</b>	<b>100.0</b>	<b>74.6</b>
2580	Commercial and industrial machinery and equipment rental and/or leasing	748		6 359 265	97.5	97.5	72.8
2581	Aircraft without pilots (noncharter) rental and/or leasing	501		3 048 179	94.6	45.4	X
2582	Railroad cars rental and/or leasing	129		3 038 991	93.0	44.4	X
2583	Commercial ships and barges without crew rental and/or leasing	132		515 590	88.4	7.2	X
2599	Other commercial and industrial machinery and equipment rental and/or leasing without operators	15		127 364	28.6	.6	X
2600	Consumer goods rental and/or leasing	26		18 592	47.8	.1	40.9
2629	Other consumer goods rental and/or leasing	26		18 592	47.7	.1	X
2700	Interest income	6		1 997 727	.6	.2	74.6
2701	Interest from lease financing receivables (financing leases)	6		1 997 727	.6	.2	X
2710	Repair and maintenance services	55		27 302	17.1	.1	X
2720	Sales of merchandise	96		40 498	12.4	.1	X
9810	Other revenue	163		1 449 177	8.7	2.0	X
<b>532412</b>	<b>Construction/mining/forestry machinery &amp; equip rental &amp; leasing</b>	<b>3 957</b>	<b>X</b>	<b>6 894 252</b>	<b>X</b>	<b>100.0</b>	<b>70.5</b>
2500	Passenger cars and other automotive equipment without drivers rental and/or leasing	89		79 526	9 412	11.8	.1
2580	Commercial and industrial machinery and equipment rental and/or leasing	3 957		6 894 252	6 080 904	88.2	88.2
2581	Aircraft without pilots (noncharter) rental and/or leasing	45		43 693	8 098	18.5	.1
2584	Heavy equipment used for construction, mining, and forestry with operators rental and/or leasing	299		728 876	188 582	25.9	2.7
2585	Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing	3 957		6 894 252	5 601 187	81.5	81.2
2586	Computers and computer peripheral equipment rental and/or leasing	45		32 745	6 112	18.7	.1
2587	Furniture (except residential and home health) rental and/or leasing	33		30 107	1 435	4.8	Z
2588	Office machinery and equipment (except computers and furniture) rental and/or leasing	45		34 190	2 022	5.9	Z
2589	Medical equipment rental and/or leasing	27		15 950	1 405	8.8	Z
2591	Motion picture and theatrical equipment rental and/or leasing	6		4 125	322	7.8	Z
2599	Other commercial and industrial machinery and equipment rental and/or leasing without operators	480		919 119	271 741	29.6	3.9
2600	Consumer goods rental and/or leasing	402		271 165	50 240	18.5	.7
2624	Home health furniture and equipment rental and/or leasing	10		6 441	72	1.1	Z
2626	Party supplies rental and/or leasing	278		158 171	19 382	12.3	.3
2629	Other consumer goods rental and/or leasing	177		143 779	29 667	20.6	.4
2700	Interest income	47		58 508	5 313	9.1	.1
2701	Interest from lease financing receivables (financing leases)	47		58 508	5 313	9.1	.1
2710	Repair and maintenance services	812		1 464 977	108 235	7.4	1.6
2720	Sales of merchandise	1 582		2 701 041	525 274	19.4	7.6
9810	Other revenue	576		895 487	114 874	12.8	1.7
<b>53242</b>	<b>Office machinery &amp; equipment rental &amp; leasing</b>	<b>1 346</b>	<b>X</b>	<b>6 180 713</b>	<b>X</b>	<b>100.0</b>	<b>75.2</b>
2500	Passenger cars and other automotive equipment without drivers rental and/or leasing	31		28 237	861	3.0	Z
2580	Commercial and industrial machinery and equipment rental and/or leasing	1 346		6 180 713	4 929 447	79.8	79.8
2581	Aircraft without pilots (noncharter) rental and/or leasing	8		20 777	2 097	10.1	Z
2584	Heavy equipment used for construction, mining, and forestry with operators rental and/or leasing	23		39 957	5 520	13.8	.1
2585	Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing	32		64 331	6 478	10.1	.1
2586	Computers and computer peripheral equipment rental and/or leasing	990		5 815 415	4 470 253	76.9	72.3
2587	Furniture (except residential and home health) rental and/or leasing	253		239 182	97 421	40.7	1.6
2588	Office machinery and equipment (except computers and furniture) rental and/or leasing	358		533 917	240 920	45.1	3.9
2589	Medical equipment rental and/or leasing	53		107 658	12 654	11.8	.2
2591	Motion picture and theatrical equipment rental and/or leasing	29		83 565	4 995	6.0	.1
2599	Other commercial and industrial machinery and equipment rental and/or leasing without operators	165		462 934	89 106	19.2	1.4
2600	Consumer goods rental and/or leasing	49		46 470	13 203	28.4	.2
2611	Consumer appliances rental and/or leasing	11		5 017	941	18.8	Z
2612	Consumer electronics rental and/or leasing	19		5 551	1 461	26.3	Z
2625	Residential furniture rental and/or leasing	12		17 333	5 690	32.8	.1
2629	Other consumer goods rental and/or leasing	19		23 586	3 776	16.0	.1
2700	Interest income	80		706 204	57 300	8.1	.9
2701	Interest from lease financing receivables (financing leases)	80		706 204	57 300	8.1	.9
2710	Repair and maintenance services	193		3 627 253	472 333	13.0	7.6
2720	Sales of merchandise	273		4 619 082	581 021	12.6	9.4
9810	Other revenue	226		4 281 998	126 547	3.0	2.0

See footnotes at end of table.

**Table 1. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and RL code	Kind of business and source of revenue	Establishments reporting source of revenue		Revenue from specified source			Revenue of establishments reporting sources of revenue as percent of total revenue
		Number	Total revenue (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total revenue of—		
					Establishments reporting source	All establishments <sup>1</sup>	
<b>532420</b>	<b>Office machinery &amp; equipment rental &amp; leasing</b> .....	<b>1 346</b>	<b>X</b>	<b>6 180 713</b>	<b>X</b>	<b>100.0</b>	<b>75.2</b>
2500	Passenger cars and other automotive equipment without drivers rental and/or leasing .....	31	28 237	861	3.0	Z	X
2580	Commercial and industrial machinery and equipment rental and/or leasing .....	1 346	6 180 713	4 929 447	79.8	79.8	74.8
2581	Aircraft without pilots (noncharter) rental and/or leasing .....	8	20 777	2 097	10.1	Z	X
2584	Heavy equipment used for construction, mining, and forestry with operators rental and/or leasing .....	23	39 957	5 520	13.8	.1	X
2585	Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing .....	32	64 331	6 478	10.1	.1	X
2586	Computers and computer peripheral equipment rental and/or leasing .....	990	5 815 415	4 470 253	76.9	72.3	X
2587	Furniture (except residential and home health) rental and/or leasing .....	253	239 182	97 421	40.7	1.6	X
2588	Office machinery and equipment (except computers and furniture) rental and/or leasing .....	358	533 917	240 920	45.1	3.9	X
2589	Medical equipment rental and/or leasing .....	53	107 658	12 654	11.8	.2	X
2591	Motion picture and theatrical equipment rental and/or leasing .....	29	83 565	4 995	6.0	.1	X
2599	Other commercial and industrial machinery and equipment rental and/or leasing without operators .....	165	462 934	89 106	19.2	1.4	X
2600	Consumer goods rental and/or leasing .....	49	46 470	13 203	28.4	.2	37.4
2611	Consumer appliances rental and/or leasing .....	11	5 017	941	18.8	Z	X
2612	Consumer electronics rental and/or leasing .....	19	5 551	1 461	26.3	Z	X
2625	Residential furniture rental and/or leasing .....	12	17 333	5 690	32.8	.1	X
2629	Other consumer goods rental and/or leasing .....	19	23 586	3 776	16.0	.1	X
2700	Interest income .....	80	706 204	57 300	8.1	.9	74.9
2701	Interest from lease financing receivables (financing leases) .....	80	706 204	57 300	8.1	.9	X
2710	Repair and maintenance services .....	193	3 627 253	472 333	13.0	7.6	X
2720	Sales of merchandise .....	273	4 619 082	581 021	12.6	9.4	X
9810	Other revenue .....	226	4 281 998	126 547	3.0	2.0	X
<b>5324201</b>	<b>Office machinery rental &amp; leasing</b> .....	<b>400</b>	<b>X</b>	<b>436 178</b>	<b>X</b>	<b>100.0</b>	<b>77.5</b>
2500	Passenger cars and other automotive equipment without drivers rental and/or leasing .....	14	5 934	209	3.5	Z	X
2580	Commercial and industrial machinery and equipment rental and/or leasing .....	400	436 178	367 960	84.4	84.4	75.9
2584	Heavy equipment used for construction, mining, and forestry with operators rental and/or leasing .....	10	21 362	4 273	20.0	1.0	X
2585	Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing .....	10	34 787	3 711	10.7	.9	X
2586	Computers and computer peripheral equipment rental and/or leasing .....	44	70 880	24 114	34.0	5.5	X
2587	Furniture (except residential and home health) rental and/or leasing .....	194	151 999	91 421	60.1	21.0	X
2588	Office machinery and equipment (except computers and furniture) rental and/or leasing .....	247	341 087	225 153	66.0	51.6	X
2589	Medical equipment rental and/or leasing .....	24	59 731	6 107	10.2	1.4	X
2591	Motion picture and theatrical equipment rental and/or leasing .....	22	48 959	4 007	8.2	.9	X
2599	Other commercial and industrial machinery and equipment rental and/or leasing without operators .....	26	56 687	7 255	12.8	1.7	X
2600	Consumer goods rental and/or leasing .....	26	22 038	9 386	42.6	2.2	77.5
2611	Consumer appliances rental and/or leasing .....	11	5 017	941	18.8	Z	X
2612	Consumer electronics rental and/or leasing .....	14	4 705	1 420	30.2	.3	X
2625	Residential furniture rental and/or leasing .....	12	17 333	5 690	32.8	1.3	X
2700	Interest income .....	21	40 091	13 562	33.8	3.1	77.5
2701	Interest from lease financing receivables (financing leases) .....	21	40 091	13 562	33.8	3.1	X
2710	Repair and maintenance services .....	48	83 538	20 802	24.9	4.8	X
2720	Sales of merchandise .....	50	76 704	16 627	21.7	3.8	X
9810	Other revenue .....	40	93 755	7 632	8.1	1.8	X
<b>5324209</b>	<b>Computer rental &amp; leasing</b> .....	<b>946</b>	<b>X</b>	<b>5 744 535</b>	<b>X</b>	<b>100.0</b>	<b>75.1</b>
2500	Passenger cars and other automotive equipment without drivers rental and/or leasing .....	17	22 303	652	2.9	Z	X
2580	Commercial and industrial machinery and equipment rental and/or leasing .....	946	5 744 535	4 561 487	79.4	79.4	74.7
2584	Heavy equipment used for construction, mining, and forestry with operators rental and/or leasing .....	13	18 595	1 247	6.7	Z	X
2585	Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing .....	21	29 544	2 767	9.4	Z	X
2586	Computers and computer peripheral equipment rental and/or leasing .....	946	5 744 535	4 446 139	77.4	77.4	X
2587	Furniture (except residential and home health) rental and/or leasing .....	59	87 183	6 000	6.9	.1	X
2588	Office machinery and equipment (except computers and furniture) rental and/or leasing .....	111	192 830	15 767	8.2	.3	X
2589	Medical equipment rental and/or leasing .....	29	47 927	6 547	13.7	.1	X
2591	Motion picture and theatrical equipment rental and/or leasing .....	7	34 606	988	2.9	Z	X
2599	Other commercial and industrial machinery and equipment rental and/or leasing without operators .....	140	406 247	81 851	20.1	1.4	X
2600	Consumer goods rental and/or leasing .....	23	24 432	3 817	15.6	.1	5.8
2629	Other consumer goods rental and/or leasing .....	19	23 586	3 776	16.0	.1	X
2700	Interest income .....	59	666 113	43 738	6.6	.8	74.7
2701	Interest from lease financing receivables (financing leases) .....	59	666 113	43 738	6.6	.8	X
2710	Repair and maintenance services .....	145	3 543 715	451 531	12.7	7.9	X
2720	Sales of merchandise .....	223	4 542 378	564 394	12.4	9.8	X
9810	Other revenue .....	186	4 188 243	118 915	2.8	2.1	X

See footnotes at end of table.

**Table 1. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

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NAICS code and RL code	Kind of business and source of revenue	Establishments reporting source of revenue		Revenue from specified source			Revenue of establishments reporting sources of revenue as percent of total revenue
		Number	Total revenue (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total revenue of—		
					Establishments reporting source	All establishments <sup>1</sup>	
<b>53249</b>	<b>Oth commercial/industrial machinery &amp; equipment rental &amp; leasing</b>	<b>5 947</b>	<b>X</b>	<b>9 715 877</b>	<b>X</b>	<b>100.0</b>	<b>69.0</b>
2500	Passenger cars and other automotive equipment without drivers rental and/or leasing	59	100 193	16 110	16.1	.2	X
2580	Commercial and industrial machinery and equipment rental and/or leasing	5 947	9 715 877	8 587 265	88.4	88.4	59.9
2581	Aircraft without pilots (noncharter) rental and/or leasing	21	64 457	4 408	6.8	Z	X
2584	Heavy equipment used for construction, mining, and forestry with operators rental and/or leasing	37	94 529	11 476	12.1	.1	X
2585	Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing	129	199 073	43 244	21.7	.4	X
2586	Computers and computer peripheral equipment rental and/or leasing	241	271 961	48 094	17.7	.5	X
2587	Furniture (except residential and home health) rental and/or leasing	56	78 983	5 246	6.6	.1	X
2588	Office machinery and equipment (except computers and furniture) rental and/or leasing	126	151 379	5 826	3.8	.1	X
2589	Medical equipment rental and/or leasing	1 932	2 031 731	1 664 993	81.9	17.1	X
2591	Motion picture and theatrical equipment rental and/or leasing	784	1 082 640	949 991	87.7	9.8	X
2599	Other commercial and industrial machinery and equipment rental and/or leasing without operators	3 437	6 817 023	5 853 824	85.9	60.3	X
2600	Consumer goods rental and/or leasing	295	364 672	83 949	23.0	.9	62.3
2611	Consumer appliances rental and/or leasing	7	6 048	605	10.0	Z	X
2624	Home health furniture and equipment rental and/or leasing	88	74 427	15 493	20.8	.2	X
2625	Residential furniture rental and/or leasing	7	440	10	2.3	Z	X
2626	Party supplies rental and/or leasing	90	48 799	10 222	20.9	.1	X
2629	Other consumer goods rental and/or leasing	125	256 957	57 139	22.2	.6	X
2700	Interest income	69	343 084	56 456	16.5	.6	68.3
2701	Interest from lease financing receivables (financing leases)	69	343 084	56 456	16.5	.6	X
2710	Repair and maintenance services	904	1 759 740	160 323	9.1	1.7	X
2720	Sales of merchandise	1 675	2 943 590	591 632	20.1	6.1	X
9810	Other revenue	1 006	1 871 826	220 142	11.8	2.3	X
<b>532490</b>	<b>Oth commercial/industrial machinery &amp; equipment rental &amp; leasing</b>	<b>5 947</b>	<b>X</b>	<b>9 715 877</b>	<b>X</b>	<b>100.0</b>	<b>69.0</b>
2500	Passenger cars and other automotive equipment without drivers rental and/or leasing	59	100 193	16 110	16.1	.2	X
2580	Commercial and industrial machinery and equipment rental and/or leasing	5 947	9 715 877	8 587 265	88.4	88.4	59.9
2581	Aircraft without pilots (noncharter) rental and/or leasing	21	64 457	4 408	6.8	Z	X
2584	Heavy equipment used for construction, mining, and forestry with operators rental and/or leasing	37	94 529	11 476	12.1	.1	X
2585	Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing	129	199 073	43 244	21.7	.4	X
2586	Computers and computer peripheral equipment rental and/or leasing	241	271 961	48 094	17.7	.5	X
2587	Furniture (except residential and home health) rental and/or leasing	56	78 983	5 246	6.6	.1	X
2588	Office machinery and equipment (except computers and furniture) rental and/or leasing	126	151 379	5 826	3.8	.1	X
2589	Medical equipment rental and/or leasing	1 932	2 031 731	1 664 993	81.9	17.1	X
2591	Motion picture and theatrical equipment rental and/or leasing	784	1 082 640	949 991	87.7	9.8	X
2599	Other commercial and industrial machinery and equipment rental and/or leasing without operators	3 437	6 817 023	5 853 824	85.9	60.3	X
2600	Consumer goods rental and/or leasing	295	364 672	83 949	23.0	.9	62.3
2611	Consumer appliances rental and/or leasing	7	6 048	605	10.0	Z	X
2624	Home health furniture and equipment rental and/or leasing	88	74 427	15 493	20.8	.2	X
2625	Residential furniture rental and/or leasing	7	440	10	2.3	Z	X
2626	Party supplies rental and/or leasing	90	48 799	10 222	20.9	.1	X
2629	Other consumer goods rental and/or leasing	125	256 957	57 139	22.2	.6	X
2700	Interest income	69	343 084	56 456	16.5	.6	68.3
2701	Interest from lease financing receivables (financing leases)	69	343 084	56 456	16.5	.6	X
2710	Repair and maintenance services	904	1 759 740	160 323	9.1	1.7	X
2720	Sales of merchandise	1 675	2 943 590	591 632	20.1	6.1	X
9810	Other revenue	1 006	1 871 826	220 142	11.8	2.3	X
<b>533</b>	<b>Lessors of intangible assets, except copyrighted works</b>	<b>2 151</b>	<b>X</b>	<b>11 263 865</b>	<b>X</b>	<b>100.0</b>	<b>72.6</b>
0210	Interest income	592	5 854 567	431 790	7.4	3.8	X
0400	Dividend income	147	836 852	111 436	13.3	1.0	X
0410	Royalty income	2 151	11 263 865	10 339 994	91.8	91.8	X
0490	Gains (losses) from assets sold or traded	125	883 846	37 894	4.3	.3	X
0500	Net investment income (excluding dividends and interest)	38	136 726	7 654	5.6	.1	X
0520	Asset/portfolio management fees	17	18 025	3 893	21.6	Z	X
1300	Gross rents from real property owned by this establishment	105	375 572	10 734	2.9	.1	X
9810	Other revenue	411	2 390 953	320 470	13.4	2.8	X
<b>5331</b>	<b>Lessors of intangible assets, except copyrighted works</b>	<b>2 151</b>	<b>X</b>	<b>11 263 865</b>	<b>X</b>	<b>100.0</b>	<b>72.6</b>
0210	Interest income	592	5 854 567	431 790	7.4	3.8	X
0400	Dividend income	147	836 852	111 436	13.3	1.0	X
0410	Royalty income	2 151	11 263 865	10 339 994	91.8	91.8	X
0411	Oil and petroleum—royalty income	296	297 885	230 728	77.5	2.0	X
0412	Patent leasing and licensing—royalty income	400	4 376 389	3 895 624	89.0	34.6	X
0413	Franchise leasing and licensing—royalty income	1 266	5 260 849	4 667 649	88.7	41.4	X
0414	Copyright leasing and licensing—royalty income	220	1 390 566	1 267 316	91.1	11.3	X
0419	All other royalty income	206	631 602	278 678	44.1	2.5	X
0490	Gains (losses) from assets sold or traded	125	883 846	37 894	4.3	.3	X
0500	Net investment income (excluding dividends and interest)	38	136 726	7 654	5.6	.1	X
0520	Asset/portfolio management fees	17	18 025	3 893	21.6	Z	X
1300	Gross rents from real property owned by this establishment	105	375 572	10 734	2.9	.1	X

See footnotes at end of table.

**Table 1. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and RL code	Kind of business and source of revenue	Establishments reporting source of revenue		Revenue from specified source			Revenue of establishments reporting sources of revenue as percent of total revenue
		Number	Total revenue (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total revenue of—		
					Establishments reporting source	All establishments <sup>1</sup>	
<b>5331</b>	<b>Lessors of intangible assets, except copyrighted works— Con.</b>						
9810	Other revenue .....	411	2 390 953	320 470	13.4	2.8	X
<b>53311</b>	<b>Lessors of intangible assets, except copyrighted works ...</b>	<b>2 151</b>	<b>X</b>	<b>11 263 865</b>	<b>X</b>	<b>100.0</b>	<b>72.6</b>
0210	Interest income .....	592	5 854 567	431 790	7.4	3.8	X
0400	Dividend income .....	147	836 852	111 436	13.3	1.0	X
0410	Royalty income .....	2 151	11 263 865	10 339 994	91.8	91.8	59.8
0411	Oil and petroleum—royalty income .....	296	297 885	230 728	77.5	2.0	X
0412	Patent leasing and licensing—royalty income .....	400	4 376 389	3 895 624	89.0	34.6	X
0413	Franchise leasing and licensing—royalty income .....	1 266	5 260 849	4 667 649	88.7	41.4	X
0414	Copyright leasing and licensing—royalty income .....	220	1 390 566	1 267 316	91.1	11.3	X
0419	All other royalty income .....	206	631 602	278 678	44.1	2.5	X
0490	Gains (losses) from assets sold or traded .....	125	883 846	37 894	4.3	.3	X
0500	Net investment income (excluding dividends and interest) .....	38	136 726	7 654	5.6	.1	X
0520	Asset/portfolio management fees .....	17	18 025	3 893	21.6	Z	X
1300	Gross rents from real property owned by this establishment .....	105	375 572	10 734	2.9	.1	X
9810	Other revenue .....	411	2 390 953	320 470	13.4	2.8	X
<b>533110</b>	<b>Lessors of intangible assets, except copyrighted works ...</b>	<b>2 151</b>	<b>X</b>	<b>11 263 865</b>	<b>X</b>	<b>100.0</b>	<b>72.6</b>
0210	Interest income .....	592	5 854 567	431 790	7.4	3.8	X
0400	Dividend income .....	147	836 852	111 436	13.3	1.0	X
0410	Royalty income .....	2 151	11 263 865	10 339 994	91.8	91.8	59.8
0411	Oil and petroleum—royalty income .....	296	297 885	230 728	77.5	2.0	X
0412	Patent leasing and licensing—royalty income .....	400	4 376 389	3 895 624	89.0	34.6	X
0413	Franchise leasing and licensing—royalty income .....	1 266	5 260 849	4 667 649	88.7	41.4	X
0414	Copyright leasing and licensing—royalty income .....	220	1 390 566	1 267 316	91.1	11.3	X
0419	All other royalty income .....	206	631 602	278 678	44.1	2.5	X
0490	Gains (losses) from assets sold or traded .....	125	883 846	37 894	4.3	.3	X
0500	Net investment income (excluding dividends and interest) .....	38	136 726	7 654	5.6	.1	X
0520	Asset/portfolio management fees .....	17	18 025	3 893	21.6	Z	X
1300	Gross rents from real property owned by this establishment .....	105	375 572	10 734	2.9	.1	X
9810	Other revenue .....	411	2 390 953	320 470	13.4	2.8	X

<sup>1</sup>Revenue and revenue line percents may not add to totals due to exclusion of selected lines to avoid disclosing data for individual companies and/or due to rounding.

# Appendix A.

## Explanation of Terms

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### **NUMBER OF ESTABLISHMENTS**

An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two or more activities were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

Data for individual properties leased or managed by property lessors or property managers are not normally considered separate establishments, but rather the permanent offices from which the properties are leased or managed are considered establishments. Data for separate automotive rental offices or concessions (e.g. airport locations) in the same metropolitan area, for which a common fleet of cars is maintained, are merged together and not considered as separate establishments.

### **REVENUE**

Includes revenue from all business activities whether or not payment was received in the census year, including commissions and fees from all sources, rents, net investment income, interest, dividends, and royalties. Revenue from leasing property marketed under operating leases is included. Revenue also includes the total value of service contracts, amounts received for work subcontracted to others, and rents from real property sublet to others.

Revenue does not include sales and other taxes collected from customers and remitted directly by the firm to a local, state, or Federal tax agency.

# Appendix B.

## NAICS Codes, Titles, and Descriptions

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### **53 REAL ESTATE AND RENTAL AND LEASING**

The Real Estate and Rental and Leasing sector comprises establishments primarily engaged in renting, leasing, or otherwise allowing the use of tangible or intangible assets, and establishments providing related services. The major portion of this sector comprises establishments that rent, lease, or otherwise allow the use of their own assets by others. The assets may be tangible, as is the case of real estate and equipment, or intangible, as is the case with patents and trademarks.

This sector also includes establishments primarily engaged in managing real estate for others, selling, renting and/or buying real estate for others, and appraising real estate. These activities are closely related to this sector's main activity, and it was felt that from a production basis they would best be included here. In addition, a substantial proportion of property management is self-performed by lessors.

The main components of this sector are the real estate lessors industries; equipment lessors industries (including motor vehicles, computers, and consumer goods); and lessors of nonfinancial intangible assets (except copyrighted works).

Excluded from this sector are real estate investment trusts (REITS) and establishments primarily engaged in renting or leasing equipment with operators. REITS are classified in Subsector 525, Funds, Trusts, and Other Financial Vehicles because they are considered investment vehicles. Establishments renting or leasing equipment with operators are classified in various subsectors of NAICS depending on the nature of the services provided (e.g., transportation, construction, agriculture). These activities are excluded from this sector because the client is paying for the expertise and knowledge of the equipment operator, in addition to the rental of the equipment. In many cases, such as, the rental of heavy construction equipment, the operator is essential to operate the equipment.

### **531 REAL ESTATE**

Industries in the Real Estate subsector group establishments that are primarily engaged in renting or leasing real estate to others; managing real estate for others; selling, buying, or renting real estate for others; and providing other real estate related services, such as appraisal services.

### REAL ESTATE & RENTAL & LEASING

Establishments primarily engaged in subdividing and developing unimproved real estate and constructing buildings for sale are classified in Subsector 233, Building, Developing, and General Contracting.

Real Estate Investment Trusts (REITS) are classified in Subsector 525, Funds, Trusts, and Other Financial Vehicles because they are considered investment vehicles.

### **5311 Lessors of Real Estate**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53111, Lessors of Residential Buildings and Dwellings; 53112, Lessors of Nonresidential Buildings (Except Miniwarehouses); 53113, Lessors of Miniwarehouses and Self-Storage Units; 53119, Lessors of Other Real Estate Property

### **53111 Lessors of Residential Buildings and Dwellings**

This industry comprises establishments primarily engaged in acting as lessors of buildings used as residences or dwellings, such as single-family homes, apartment buildings, and town homes. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

### **531110 Lessors of Residential Buildings and Dwellings**

This industry comprises establishments primarily engaged in acting as lessors of buildings used as residences or dwellings, such as single-family homes, apartment buildings, and town homes. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

The data published with NAICS code 531110 include these parts of the following SIC industries:

6513 Lessors of apartment buildings

6514 Lessors of dwellings (except apartment buildings)

### **5311101 Lessors of Apartment Buildings**

Establishments primarily engaged in leasing (renting) apartment buildings (with 5 or more housing units per

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building) which are used as residences. Included are establishments which may lease (rent) apartments and then act as lessors in subleasing to others

### **531109 Lessors of Dwellings Other Than Apartment Buildings**

Establishments primarily engaged in leasing (renting) residential buildings and dwellings (with less than 5 housing units per building) other than apartment buildings. Included are establishments which may lease (rent) residential space and then act as lessors in subleasing to others.

### **53112 Lessors of Nonresidential Buildings (Except Miniwarehouses)**

This industry comprises establishments primarily engaged in acting as lessors of buildings (except mini-warehouses and self-storage units) that are not used as residences or dwellings. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

### **531120 Lessors of Nonresidential Buildings (Except Miniwarehouses)**

This industry comprises establishments primarily engaged in acting as lessors of buildings (except mini-warehouses and self-storage units) that are not used as residences or dwellings. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

The data published with NAICS code 531120 include these parts of the following SIC industries:

- 6512 (pt) Lessors of professional & other office buildings
- 6512 (pt) Lessors of manufacturing & industrial buildings
- 6512 (pt) Lessors of shopping centers & retail stores
- 6512 (pt) Lessors of other nonresidential buildings & facilities

### **5311201 Lessors of Professional and Other Office Buildings**

Establishments primarily engaged in leasing (renting) professional and other office buildings or office space in such buildings. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **5311202 Lessors of Manufacturing and Industrial Buildings**

Establishments primarily engaged in leasing (renting) manufacturing and other industrial buildings. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **5311203 Lessors of Shopping Centers and Retail Stores**

Establishments primarily engaged in leasing (renting) retail stores or shopping center properties. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **5311209 Lessors of Other Nonresidential Buildings and Facilities**

Establishments primarily engaged in leasing (renting) nonresidential buildings not elsewhere classified. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **53113 Lessors of Miniwarehouses and Self-Storage Units**

This industry comprises establishments primarily engaged in renting or leasing space for self-storage. These establishments provide secure space (i.e., rooms, compartments, lockers, containers, or outdoor space) where clients can store and retrieve their goods.

### **531130 Lessors of Miniwarehouses and Self-Storage Units**

This industry comprises establishments primarily engaged in renting or leasing space for self-storage. These establishments provide secure space (i.e., rooms, compartments, lockers, containers, or outdoor space) where clients can store and retrieve their goods.

The data published with NAICS code 531130 include these parts of the following SIC industries:

- 4225 (pt) Lessors of miniwarehouses & self storage units

### **53119 Lessors of Other Real Estate Property**

This industry comprises establishments primarily engaged in acting as lessors of real estate (except buildings), such as manufactured home (i.e., mobile home) sites, vacant lots, and grazing land.

### **531190 Lessors of Other Real Estate Property**

This industry comprises establishments primarily engaged in acting as lessors of real estate (except buildings), such as manufactured home (i.e., mobile home) sites, vacant lots, and grazing land.

The data published with NAICS code 531190 include these parts of the following SIC industries:

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6515 Lessors of manufactured (mobile) home sites

6517 Lessors of railroad property

6519 Lessors of other real estate property

### **5311901 Lessors of Manufactured (Mobile) Home Sites**

Establishments primarily engaged in leasing (renting) manufactured (i.e., mobile) home sites for residential use. The establishments may also lease (rent) manufactured (mobile) homes on these sites. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **5311902 Lessors of Railroad Property**

Establishments primarily engaged in leasing (renting) real property owned by railroads, with or without improvements, including track rights of way. Included are establishments which may lease (rent) real property space and then act as lessors in subleasing to others.

### **5311909 Lessors of Other Real Property**

Establishments primarily engaged in leasing (renting) other real property, not elsewhere classified. This is primarily leasing (renting) of land. Some incidental buildings may be on the property. The establishments in this industry may lease (rent) space and then act as lessors in subleasing to others.

### **5312 Offices of Real Estate Agents and Brokers**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53121, Offices of Real Estate Agents and Brokers.

### **53121 Offices of Real Estate Agents and Brokers**

This industry comprises establishments primarily engaged in acting as agents and/or brokers in one or more of the following: (1) selling real estate for others; (2) buying real estate for others; and (3) renting real estate for others.

### **531210 Offices of Real Estate Agents and Brokers**

This industry comprises establishments primarily engaged in acting as agents and/or brokers in one or more of the following: (1) selling real estate for others; (2) buying real estate for others; and (3) renting real estate for others.

The data published with NAICS code 531210 include these parts of the following SIC industries:

6531 (pt) Offices of residential real estate agents & brokers

6531 (pt) Offices of nonresidential real estate agents & brokers

### **5312101 Offices of Residential Real Estate Agents and Brokers**

Establishments primarily engaged in renting, buying, and selling residential real estate for others, on a fee or contract basis.

### **5312109 Offices of Nonresidential Real Estate Agents and Brokers**

Establishments primarily engaged in renting, buying, and selling nonresidential real estate for others, on a fee or contract basis.

### **5313 Activities Related to Real Estate**

This industry group comprises establishments primarily engaged in providing real estate services (except lessors of real estate and offices of real estate agents and brokers). Included in this industry group are establishments primarily engaged in activities, such as, managing real estate for others and appraising real estate.

### **53131 Real Estate Property Managers**

This industry comprises establishments primarily engaged in managing real property for others. Management includes ensuring that various activities associated with the overall operation of the property are performed, such as collecting rents, and overseeing other services (e.g., maintenance, security, trash removal.)

### **531311 Residential Property Managers**

This U.S. industry comprises establishments primarily engaged in managing residential real estate for others.

The data published with NAICS code 531311 include these parts of the following SIC industries:

6531 (pt) Residential property managers

### **531312 Nonresidential Property Managers**

This U.S. industry comprises establishments primarily engaged in managing nonresidential real estate for others.

The data published with NAICS code 531312 include these parts of the following SIC industries:

6531 (pt) Nonresidential property managers

### **53132 Offices of Real Estate Appraisers**

This industry comprises establishments primarily engaged in estimating the fair market value of real estate.

### **531320 Offices of Real Estate Appraisers**

This industry comprises establishments primarily engaged in estimating the fair market value of real estate.

The data published with NAICS code 531320 include these parts of the following SIC industries:

6531 (pt) Offices of real estate appraisers



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### **53139 Other Activities Related to Real Estate**

This industry comprises establishments primarily engaged in performing real estate related services (except lessors of real estate, offices of real estate agents and brokers, real estate property managers, and offices of real estate appraisers).

### **531390 Other Activities Related to Real Estate**

This industry comprises establishments primarily engaged in performing real estate related services (except lessors of real estate, offices of real estate agents and brokers, real estate property managers, and offices of real estate appraisers).

The data published with NAICS code 531390 include these parts of the following SIC industries:

6531 (pt) Other activities related to real estate

### **532 Rental and Leasing Services**

Industries in the Rental and Leasing Services subsector include establishments that provide a wide array of tangible goods, such as automobiles, computers, consumer goods, and industrial machinery and equipment, to customers in return for a periodic rental or lease payment.

The subsector includes two main types of establishments: (1) those that are engaged in renting consumer goods and equipment and (2) those that are engaged in leasing machinery and equipment of the kind often used for business operations. The first type typically operates from a retail-like or store-front facility and maintains inventories of goods that are rented for short periods of time. The latter type typically does not operate from retail-like locations or maintain inventories, and offers longer term leases. These establishments work directly with clients to enable them to acquire the use of equipment on a lease basis, or they work with equipment vendors or dealers to support the marketing of equipment to their customers under lease arrangements. Equipment lessors generally structure lease contracts to meet the specialized needs of their clients and use their remarketing expertise to find other users for previously leased equipment. Establishments that provide operating and capital (i.e., finance) leases are included in this subsector.

Establishments primarily engaged in leasing in combination with providing loans are classified in Sector 52, Finance and Insurance. Establishments primarily engaged in leasing real property are classified in Subsector 531, Real Estate. Those establishments primarily engaged in renting or leasing equipment with operators are classified in various subsectors of NAICS depending on the nature of the services provided (e.g., Transportation, Construction, Agriculture). These activities are excluded from this subsector since the client is paying for the expertise and knowledge of the equipment operator, in addition to the rental of the equipment. In many cases, such as the rental of heavy construction equipment, the operator is essential

to operate the equipment. Likewise, since the provision of crop harvesting services includes both the equipment and operator, it is included in the agriculture subsector. The rental or leasing of copyrighted works is classified in Sector 51, Information, and the rental or leasing of assets, such as patents, trademarks, and/or licensing agreements is classified in Subsector 533, Lessors of Nonfinancial Intangible Assets (except Copyrighted Works).

### **5321 Automotive Equipment Rental and Leasing**

This industry group comprises establishments primarily engaged in renting or leasing the following types of vehicles: passenger cars and trucks without drivers, and utility trailers. These establishments generally operate from a retail-like facility. Some establishments offer only short-term rental, others only longer term leases, and some provide both type of services.

### **53211 Passenger Car Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing passenger cars without drivers.

#### **532111 Passenger Car Rental**

This U.S. industry comprises establishments primarily engaged in renting passenger cars without drivers, generally for short periods of time.

The data published with NAICS code 532111 include these parts of the following SIC industries:

7514 Passenger car rental

#### **532112 Passenger Car Leasing**

This U.S. industry comprises establishments primarily engaged in leasing passenger cars without drivers, generally for long periods of time.

The data published with NAICS code 532112 include these parts of the following SIC industries:

7515 Passenger car leasing

### **53212 Truck, Utility Trailer, and RV (Recreational Vehicle) Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing, without drivers, one or more of the following: trucks, truck tractors or buses: semitrailers, utility trailers, or RVs (recreational vehicles).

### **532120 Truck, Utility Trailer, and RV (Recreational Vehicle) Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing, without drivers, one or more of the following: trucks, truck tractors or buses: semitrailers, utility trailers, or RVs (recreational vehicles).

The data published with NAICS code 532120 include these parts of the following SIC industries:

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7513 Truck rental and leasing without drivers

7519 Utility trailer & RV (recreational vehicle) rental & leasing

### **5321201 Truck Rental, Without Drivers**

Establishments primarily engaged in renting (without drivers) one or more of the following: trucks, truck tractors, buses, or semi-trailers.

### **5321202 Truck Leasing**

Establishments primarily engaged in leasing (without drivers) one or more of the following: trucks, truck tractors, or buses. Service or maintenance may be provided.

### **5321209 Utility Trailer and Recreational Vehicle Rental and Leasing**

Establishments primarily engaged in renting or leasing utility trailers and recreational vehicles.

### **5322 Consumer Goods Rental**

This industry group comprises establishments primarily engaged in renting personal and household-type goods. Establishments classified in this industry group generally provide short-term rental although in some instances, the goods may be leased for longer periods of time. These establishments often operate from a retail-like or store-front facility.

### **53221 Consumer Electronics and Appliances Rental**

This industry comprises establishments primarily engaged in renting consumer electronics equipment and appliances, such as televisions, stereos, and refrigerators. Included in this industry are appliance rental centers.

### **532210 Consumer Electronics and Appliances Rental**

This industry comprises establishments primarily engaged in renting consumer electronics equipment and appliances, such as televisions, stereos, and refrigerators. Included in this industry are appliance rental centers.

The data published with NAICS code 532210 include these parts of the following SIC industries:

7359 (pt) Consumer electronics & appliances rental

### **53222 Formal Wear and Costume Rental**

This industry comprises establishments primarily engaged in renting clothing, such as formal wear, costumes (e.g., theatrical), or other clothing (except laundered uniforms and work apparel).

### **532220 Formal Wear and Costume Rental**

This industry comprises establishments primarily engaged in renting clothing, such as formal wear, costumes (e.g., theatrical), or other clothing (except laundered uniforms and work apparel).

The data published with NAICS code 532220 include these parts of the following SIC industries:

7299 (pt) Formal wear rental

7819 (pt) Wardrobe rental

### **5322201 Formal Wear Rental**

Establishments primarily engaged in renting clothing, such as formal wear or costumes (other than for motion picture production, TV, or theatrical production).

### **5322209 Wardrobe Rental**

Establishments primarily engaged in renting costumes for motion picture production, TV, or theatrical productions.

### **53223 Video Tape and Disc Rental**

This industry comprises establishments primarily engaged in renting prerecorded video tapes and discs for home electronic equipment.

### **532230 Video Tape and Disc Rental**

This industry comprises establishments primarily engaged in renting prerecorded video tapes and discs for home electronic equipment.

The data published with NAICS code 532230 include these parts of the following SIC industries:

7841 Video tape & disk rental

### **53229 Other Consumer Goods Rental**

This industry comprises establishments primarily engaged in renting consumer goods (except consumer electronics and appliances, formal wear and costumes, and prerecorded video tapes).

### **532291 Home Health Equipment Rental**

This U.S. industry comprises establishments primarily engaged in renting home-type health and invalid equipment, such as wheel chairs, hospital beds, oxygen tanks, walkers, and crutches.

The data published with NAICS code 532291 include these parts of the following SIC industries:

7352 (pt) Home health equipment rental

### **532292 Recreational Goods Rental**

This U.S. industry comprises establishments primarily engaged in renting recreational goods, such as bicycles, canoes, motorcycles, skis, sailboats, beach chairs, and beach umbrellas.

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The data published with NAICS code 532292 include these parts of the following SIC industries:

7999 (pt) Recreational goods rental

### **532299 All Other Consumer Goods Rental**

This U.S. industry comprises establishments primarily engaged in renting consumer goods and products (except consumer electronics and appliances; formal wear and costumes; prerecorded video tapes and discs for home electronic equipment; home health furniture and equipment; and recreational goods). Included in this industry are furniture rental centers and party rental supply centers.

The data published with NAICS code 53299 include these parts of the following SIC industries:

7359 (pt) Other consumer goods rental & leasing

### **5322991 Locker Rental, Except Cold Storage**

Establishments primarily engaged in renting lockers (except cold storage).

### **5322999 All Other Miscellaneous Consumer Goods Rental and Leasing**

Establishments primarily engaged in renting or leasing a single line of consumer goods or products (except electronics and appliances, formal wear and costumes, video tapes, and recreational goods). Residential furniture and party supply rental are included here.

### **5323 General Rental Centers**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53231, General Rental Centers.

#### **53231 General Rental Centers**

This industry comprises establishments primarily engaged in renting a range of consumer, commercial, and industrial equipment. Establishments in this industry typically operate from conveniently located facilities where they maintain inventories of goods and equipment that they rent for short periods of time. The type of equipment that establishments in this industry provide often includes, but is not limited to: audio-visual equipment, contractors and builders tools and equipment, home repair tools, lawn and garden equipment, moving equipment and supplies, and party and banquet equipment and supplies.

#### **532310 General Rental Centers**

This industry comprises establishments primarily engaged in renting a range of consumer, commercial, and industrial equipment. Establishments in this industry typically operate from conveniently located facilities where they maintain inventories of goods and equipment that

they rent for short periods of time. The type of equipment that establishments in this industry provide often includes, but is not limited to: audio-visual equipment, contractors and builders tools and equipment, home repair tools, lawn and garden equipment, moving equipment and supplies, and party and banquet equipment and supplies.

The data published with NAICS code 532310 include these parts of the following SIC industries:

7359 (pt) General rental centers

### **5324 Commercial and Industrial Machinery and Equipment Rental and Leasing**

This industry group comprises establishments primarily engaged in renting or leasing commercial-type and industrial-type machinery and equipment. The types of establishments included in this industry group are generally involved in providing capital or investment-type equipment that clients use in their business operations. These establishments typically cater to a business clientele and do not generally operate a retail-like or store-front facility.

#### **53241 Construction, Transportation, Mining, and Forestry Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing one or more of the following without operators: heavy construction, off-highway transportation, mining, and forestry machinery and equipment. Establishments in this industry may rent or lease products, such as aircraft, railroad cars, steamships, tugboats, bulldozers, earthmoving equipment, well-drilling machinery and equipment, or cranes.

#### **532411 Commercial Air, Rail, and Water Transportation Equipment Rental and Leasing**

This U.S. industry comprises establishments primarily engaged in renting or leasing off-highway transportation equipment without operators, such as aircraft, railroad cars, steamships, or tugboats.

The data published with NAICS code 532411 include these parts of the following SIC industries:

4499 (pt) Commercial vessel rental & leasing

4741 (pt) Railroad car rental

7359 (pt) Aircraft rental & leasing

#### **5324111 Commercial Vessel Rental and Leasing Without Crew**

Establishments primarily engaged in renting or leasing commercial vessels or barges (without crew).

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### **5324112 Railroad Car Rental and Leasing**

Establishments primarily engaged in renting or leasing railroad cars.

### **5324119 Aircraft Rental and Leasing**

Establishments primarily engaged in renting or leasing air transportation equipment (without operators).

### **532412 Construction, Mining, and Forestry Machinery and Equipment Rental and Leasing**

This U.S. industry comprises establishments primarily engaged in renting or leasing heavy equipment without operators that may be used for construction, mining, or forestry, such as bulldozers, earthmoving equipment, well-drilling machinery and equipment, or cranes.

The data published with NAICS code 532412 include these parts of the following SIC industries:

7353 (pt) Rental & leasing of heavy construction equip without operators

7359 (pt) Oil field & well drilling equipment rental & leasing

### **5324121 Rental and Leasing of Heavy Construction Equipment Without Operators**

Establishments primarily engaged in renting or leasing heavy construction and earthmoving machinery and equipment (without operators), such as cranes, bulldozers, scrapers, clamshells, and bucket loaders.

### **5324129 Oilfield and Well Drilling Equipment Rental and Leasing**

Establishments primarily engaged in renting or leasing oil field and well drilling equipment.

### **53242 Office Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing office machinery and equipment, such as computers, office furniture, duplicating machines (i.e., copiers), or facsimile machines.

### **532420 Office Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing office machinery and equipment, such as computers, office furniture, duplicating machines (i.e., copiers), or facsimile machines.

The data published with NAICS code 532420 include these parts of the following SIC industries:

7359 (pt) Office machinery rental & leasing

7377 Computer rental & leasing

### **5324201 Office Machine Rental and Leasing**

Establishments primarily engaged in renting or leasing office machinery and equipment.

### **5324209 Computer Rental and Leasing**

Establishments primarily engaged in renting or leasing computers and computer peripheral equipment.

### **53249 Other Commercial and Industrial Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing nonconsumer-type machinery and equipment (except heavy construction, transportation, mining, and forestry machinery and equipment without operators; and office machinery and equipment). Establishments in this industry rent or lease products, such as, manufacturing equipment; metalworking, telecommunications, motion picture, or theatrical machinery and equipment; institutional (i.e., public building) furniture, such as furniture for schools, theaters, or buildings; or agricultural equipment without operators.

### **532490 Other Commercial and Industrial Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing nonconsumer-type machinery and equipment (except heavy construction, transportation, mining, and forestry machinery and equipment without operators; and office machinery and equipment). Establishments in this industry rent or lease products, such as, manufacturing equipment; metalworking, telecommunications, motion picture, or theatrical machinery and equipment; institutional (i.e., public building) furniture, such as furniture for schools, theaters, or buildings; or agricultural equipment without operators.

The data published with NAICS code 532490 include these parts of the following SIC industries:

7352 (pt) Medical equipment rental & leasing (exc home health equipment)

7359 (pt) Industrial equipment rental & leasing

7819 (pt) Motion picture equipment rental

7922 (pt) Theatrical equipment rental

### **5324901 Medical Equipment Rental and Leasing, Except Home Health Equipment**

Establishments primarily engaged in renting or leasing medical equipment (except invalid supplies or home health equipment).

### **5324902 Industrial Equipment Rental and Leasing**

Establishments primarily engaged in renting or leasing industrial machinery and equipment.

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### **5324903 Motion Picture Equipment Rental**

Establishments primarily engaged in renting or leasing motion picture equipment. Included in this industry are establishments that rent studio property for motion picture production, TV, or theatrical productions.

### **5324909 Theatrical Equipment Rental**

Establishments primarily engaged in renting or leasing theatrical equipment, such as lighting, theatrical audio equipment and sets.

### **533 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)**

Industries in the Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works) subsector include establishments that are primarily engaged in assigning rights to assets, such as patents, trademarks, brand names, and/or franchise agreements for which a royalty payment or licensing fee is paid to the asset holder. Establishments in this subsector own the patents, trademarks, and/or franchise agreements that they allow others to use or reproduce for a fee and may or may not have created those assets.

Establishments that allow franchisees the use of the franchise name, contingent on the franchisee buying products or services from the franchisor, are classified elsewhere.

Excluded from this subsector are establishments primarily engaged in leasing real property and establishments primarily engaged in leasing tangible assets, such as automobiles, computers, consumer goods, and industrial machinery and equipment. These establishments are classified in Subsector 531, Real Estate and Subsector 532, Rental and Leasing Services, respectively.

### **5331 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53311, Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works).

#### **53311 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)**

This industry comprises establishments primarily engaged in assigning rights to assets, such as patents, trademarks, brand names, and/or franchise agreements for which a royalty payment or licensing fee is paid to the asset holder.

#### **533110 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)**

This industry comprises establishments primarily engaged in assigning rights to assets, such as patents, trademarks, brand names, and/or franchise agreements for which a royalty payment or licensing fee is paid to the asset holder.

The data published with NAICS code 533110 include these parts of the following SIC industries:

6792 (pt) Oil royalty companies

6794 Patent owners & lessors

#### **5331101 Oil Royalty Trading Companies**

Establishments primarily engaged in leasing the rights to a whole or partial interest in the proceeds from the sale of oil or gas, produced from a specific tract for investors.

#### **5331109 Patent Owners and Lessors**

Establishments primarily engaged in collecting royalties or licensing fees from patents, trademarks, and/or franchise agreements.

# Appendix C.

## Coverage and Methodology

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### MAIL/NONMAIL UNIVERSE

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, revenue, payroll, number of employees, and legal form of organization.

Firms in the 1997 Economic Census were divided into the mail universe and nonmail universe. The coverage of and the method of obtaining census information from each are described below:

1. The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
  - a. Large employers, i.e., all multiestablishment and all single-establishment employer firms with payroll above a specified cutoff. The term “employers” refers to firms with one or more paid employees at any time during 1997 as shown in the active administrative records of other Federal agencies.
  - b. A sample of small employers, i.e., single-establishment firms with payroll below a specified cutoff, in classifications for which specialized data precluded reliance solely on administrative records sources.
2. The nonmail universe consisted of firms that were not required to file a regular census return and included:
  - a. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. Although the payroll cutoff varied by kind of business, small employers in the nonmail universe generally included firms with less than 10 employees and represented about 10 percent of total revenue of establishments covered in the census. Data on revenue, payroll, and employment for small employers in the nonmail universe were derived or estimated from administrative records of other Federal agencies.
  - b. All taxable nonemployers, i.e., all firms subject to Federal income tax with no paid employees during 1997. Revenue information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms,

nonemployers accounted for less than 10 percent of total revenue of all establishments covered in the census. The census included only those nonemployer firms which reported a revenue volume of \$1,000 or more during 1997. Data for nonemployers are not included in this report, but are released as part of the “Core Business Statistics Report Series.”

### INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and the 1997 NAICS. More information on NAICS is available in the NAICS manual and at [www.census.gov/naics](http://www.census.gov/naics).

The method of assigning classifications, and the level of detail at which establishments were classified, differed between the mail and nonmail universe as follows:

1. The mail universe.
  - a. Establishments in the mail universe that returned questionnaires were classified on the basis of their self-designation, sources of revenue, and other industry-specific inquiries.
  - b. Establishments in the mail universe that did not return questionnaires were classified on the basis of the most current census kind-of-business classification available from one of the Census Bureau’s current sample surveys, the 1992 census, or the administrative records of other Federal agencies.
2. The nonmail universe.
  - a. Employer establishments in the nonmail universe were classified on the basis of the most current census kind-of-business classification available from one of the Census Bureau’s current sample surveys, the 1992 census, or the administrative records of other Federal agencies. If the census or

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administrative record classifications proved inadequate (none corresponded to a 1997 census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1997 census kind-of-business code.

- b. Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.

### **RELIABILITY OF DATA**

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Sources of Revenue reports for this sector are subject to sampling errors as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census questionnaires mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates insofar as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to

develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

### **TREATMENT OF NONRESPONSE**

Census report forms included two different types of inquiries, "basic" and "industry-specific". Data for the basic inquiries, which include location, kind of business or operation, revenue, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from the establishments in the mail universe that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data were expanded to represent the mail and nonmail universe. Data for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total annualized revenue of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total revenue of all establishments included in the category. In a few cases, expansion on the basis of the revenue item was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonmail employers and nonrespondents include a coverage indicator for each publication category, which shows the revenue of establishments responding to the inquiry as a percent of total revenue for all establishments for which data are shown. Coverage is usually determined by the ratio of total revenue of establishments responding to the inquiry to total revenue of all establishments in the category.

## Appendix D. Geographic Notes

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Not applicable for this report.



# Appendix E. Metropolitan Areas

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Not applicable for this report.

