

# Legal Services: 2002

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## 2002 Economic Census

*Professional, Scientific, and Technical Services*

Industry Series



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**2002 Economic Census**  
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-- Not applicable for this report.

# Introduction to the Economic Census

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## **PURPOSES AND USES OF THE ECONOMIC CENSUS**

The economic census is the major source of facts about the structure and functioning of the nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in "2" and "7."

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the federal government use the data to monitor economic activity and to assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

## **INDUSTRY CLASSIFICATIONS**

Data from the 2002 Economic Census are published primarily according to the 2002 North American Industry Classification System (NAICS). NAICS was first adopted in the United States, Canada, and Mexico in 1997. The 2002 Economic Census covers the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information
52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Food Services
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), largely covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 100 subsectors (three-digit codes), 317 industry groups (four-digit codes), and, as implemented in the United States, 1,179 industries (six-digit codes).



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## **RELATIONSHIP TO HISTORICAL INDUSTRY CLASSIFICATIONS**

Prior to the 1997 Economic Census, data were published according to the Standard Industrial Classification (SIC) system. While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The 1997 Economic Census *Bridge Between NAICS and SIC* demonstrates the relationships between NAICS and SIC industries. Where changes are significant, it may not be possible to construct time series that include data for points both before and after 1997.

Most industry classifications remained unchanged between 1997 and 2002, but NAICS 2002 includes substantial revisions within the construction and wholesale trade sectors, and a number of revisions for the retail trade and information sectors. These changes are noted in industry definitions and will be demonstrated in the *Bridge Between NAICS 2002 and NAICS 1997*.

For 2002, data for enterprise support establishments (those functioning primarily to support the activities of their company's operating establishments, such as a warehouse or a research and development laboratory) are included in the industry that reflects their activities (such as warehousing). For 1997, such establishments were termed auxiliaries and were excluded from industry totals.

## **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company. (For selected industries, only payroll, employment, and classification are collected for individual establishments, while other data are collected on a consolidated basis.)

## **GEOGRAPHIC AREA CODING**

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for states, metropolitan and micropolitan statistical areas, counties, and corporate municipalities (places) including cities, towns, townships, villages, and boroughs. Respondents were required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from administrative sources is used as a basis for coding.

## **AVAILABILITY OF ADDITIONAL DATA**

All results of the 2002 Economic Census are available on the Census Bureau Internet site ([www.census.gov](http://www.census.gov)) and on digital versatile discs (DVD-ROMs) for sale by the Census Bureau. The American FactFinder system at the Internet site allows selective retrieval and downloading of the data. For more information, including a description of reports being issued, see the Internet site, write to the U.S. Census Bureau, Washington, DC 20233-6100, or call Customer Services at 301-763-4100.

## **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart

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from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some service trades in 1933. Censuses of construction, manufacturing, and the other business censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated, providing comparable census data across economic sectors and using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census report forms.

The range of industries covered in the economic census expanded between 1967 and 2002. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity. New for 2002 is coverage of four industries classified in the agriculture, forestry, and fishing sector under the SIC system: landscape architectural services, landscaping services, veterinary services, and pet care services.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. Reports for 1997 were published primarily on the Internet and copies of 1992 reports are also available there. CD-ROMs issued from the 1987, 1992, and 1997 Economic Censuses contain databases that include all or nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

#### **SOURCES FOR MORE INFORMATION**

More information about the scope, coverage, classification system, data items, and publications for the 2002 Economic Census and related surveys is published in the *Guide to the 2002 Economic Census* at [www.census.gov/econ/census02/guide](http://www.census.gov/econ/census02/guide). More information on the methodology, procedures, and history of the census will be published in the *History of the 2002 Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).



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# Professional, Scientific, and Technical Services

## SCOPE

The Professional, Scientific, and Technical Services sector (sector 54) comprises establishments that specialize in performing professional, scientific, and technical activities for others. These activities require a high degree of expertise and training. The establishments in this sector specialize according to expertise and provide services to clients in a variety of industries and, in some cases, to households. Activities performed include: legal advice and representation; accounting, bookkeeping, and payroll services; architectural, engineering, and specialized design services; computer services; consulting services; research services; advertising services; photographic services; translation and interpretation services; veterinary services; and other professional, scientific, and technical services.

This sector excludes establishments primarily engaged in providing a range of day-to-day office administrative services, such as financial planning, billing and recordkeeping, personnel, and physical distribution and logistics. These establishments are classified in Sector 56, Administrative and Support and Waste Management and Remediation Services.

Data for this sector are shown for establishments of firms subject to federal income tax, and separately, of firms that are exempt from federal income tax under provisions of the Internal Revenue Code.

Many of the “kinds of business” included in this sector are not thought of as commercial businesses and the terms (such as “business,” “establishment,” and “firm”) used to describe them may not be descriptive of such services. However, these terms are applied to all “kinds of business” in order to maintain conformity in the measures of the production and delivery of goods and services and in the presentation of data.

**Exclusions.** The tabulations for this sector do not include central administrative offices, warehouses, or other establishments that serve professional, scientific, and technical service establishments within the same organization. Data for such establishments are classified according to the nature of the service they provide. For example, separate headquarters establishments are reported in NAICS sector 55, Management of Companies and Enterprises.

The reports described below exclude establishments of firms with no paid employees. These “nonemployers,” typically self-employed individuals or partnerships operating businesses that they have not chosen to incorporate, are reported separately in *Nonemployer Statistics*. The contribution of nonemployers, relatively large for this sector, may be examined at [www.census.gov/nonemployerimpact](http://www.census.gov/nonemployerimpact).

**Definitions.** Industry categories are defined in Appendix B, NAICS Codes, Titles, and Descriptions. Other terms are defined in Appendix A, Explanation of Terms.

## REPORTS

The following reports provide statistics on this sector.

**Industry Series.** There are nine reports, each covering a group of related industries. The reports present, by kind of business for the United States, general statistics for establishments of firms with payroll on number of establishments, receipts/revenue, expenses of tax-exempt establishments, payroll, and employment; comparative statistics for 2002 and 1997; product lines; and concentration of business activity in the largest firms. The data in industry reports are preliminary and subject to change in the following reports.

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**Geographic Area Series.** There is a separate report for each state, the District of Columbia, and the United States. Each state report presents, for establishments of firms with payroll, general statistics on number of establishments, receipts/revenue, expenses of tax-exempt establishments, payroll, and employment by kind of business for the state, metropolitan and micropolitan statistical areas, counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. The United States report presents data for the United States as a whole for detailed kind-of-business classifications.

**Subject Series:**

- **Product Lines.** This report presents product lines data for establishments of firms with payroll by kind of business. Data are presented for the United States and states. Establishments may report negative revenue for selected product lines. Because of this, percentages for product lines may be in excess of 100 or less than 0.
- **Establishment and Firm Size (Including Legal Form of Organization).** This report presents receipts/revenue, payroll, and employment data for the United States by receipts/revenue size, by employment size, and by legal form of organization for establishments of firms with payroll; and by receipts/revenue size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms with payroll.
- **Miscellaneous Subjects.** This report presents data for a variety of industry-specific topics for establishments of firms with payroll. Presentation of data varies by kind of business.

**ZIP Code Statistics.** This report presents data for establishments of firms with payroll by United States ZIP Code.

**Other reports.** Data for this sector are also included in reports with multisector coverage, including *Nonemployer Statistics*, *Comparative Statistics*, *Bridge Between 2002 NAICS and 1997 NAICS*, *Business Expenses*, and the Survey of Business Owners reports.

**GEOGRAPHIC AREAS COVERED**

The level of geographic detail varies by report. Maps are available at [www.census.gov/econ2002maps](http://www.census.gov/econ2002maps). Notes specific to areas in the state are included in Appendix D, Geographic Notes. Data may be presented for –

1. The United States as a whole.
2. States and the District of Columbia.
3. Metropolitan and micropolitan statistical areas. A core based statistical area (CBSA) contains a core area with a substantial population nucleus, together with adjacent communities having a high degree of social and economic integration with that core. CBSAs are differentiated into metropolitan and micropolitan statistical areas based on size criteria. Both metropolitan and micropolitan statistical areas are defined in terms of entire counties, and are listed in Appendix E, Metropolitan and Micropolitan Statistical Areas.
  - a. Metropolitan Statistical Areas (metro areas). Metro areas have at least one urbanized area of 50,000 or more population, plus adjacent territory that has a high degree of social and economic integration with the core as measured by commuting ties.
  - b. Micropolitan Statistical Areas (micro areas). Micro areas have at least one urban cluster of at least 10,000, but less than 50,000 population, plus adjacent territory that has a high degree of social and economic integration with the core as measured by commuting ties.
  - c. Metropolitan Divisions (metro divisions). If specified criteria are met, a metro area containing a single core with a population of 2.5 million or more may be subdivided to form smaller groupings of counties referred to as Metropolitan Divisions.

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- d. Combined Statistical Areas (combined areas). If specified criteria are met, adjacent metro and micro areas, in various combinations, may become the components of a new set of areas called Combined Statistical Areas. The areas that combine retain their own designations as metro or micro areas within the larger combined area.
4. Counties and county equivalents defined as of January 1, 2002. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs, census areas, and city and boroughs. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
  5. Economic places.
    - a. Municipalities of 2,500 inhabitants or more defined as of January 1, 2002. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 2000 Census of Population. For the economic census, boroughs, census areas, and city and boroughs in Alaska and boroughs in New York are not included in this category.
    - b. Consolidated cities defined as of January 1, 2002. Consolidated cities are consolidated governments that consist of separately incorporated municipalities.
    - c. Townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 2000 Census of Population).
    - d. Balance of county. Areas outside the entities listed above, including incorporated municipalities with populations of fewer than 2,500, towns and townships not qualifying as noted above, and the remainders of counties outside places are categorized as "Balance of county."

## **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 2002 data are expressed in 2002 dollars, and 1997 data, in 1997 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## **COMPARABILITY OF THE 1997 AND 2002 ECONOMIC CENSUSES**

Both the 2002 Economic Census and the 1997 Economic Census present data based on the North American Industry Classification System (NAICS). However, for 2002, data for NAICS 54132, Landscape Architectural Services, and NAICS 54194, Veterinary Services, are included. These NAICS industries were out of scope in 1997.

Data for this sector for 2002 include totals for taxable and tax-exempt businesses together, not present in 1997 reports. For 1997, only data for taxable establishments were shown at county and place levels in the Geographic Area Series. For 2002, data for taxable and tax-exempt establishments, as well as the combined totals, are shown at these geographic levels.

These tables for 2002 include professional, scientific, and technical service establishments that primarily serve other establishments of the same enterprise. These "enterprise support" establishments were not included in data for the professional, scientific, and technical services sector in 1997, but were instead included in the "Other auxiliary establishments" kind-of-business category in the "Auxiliaries, Excluding Corporate, Subsidiary, and Regional Managing Offices" reports.

For 2002, the revenue data for tax-exempt establishments include gains or losses from the sale of real estate, investments, or other assets. In 1997, these gains or losses were excluded from revenue. Also, the 2002 expenses data for tax-exempt establishments exclude program service grants, contributions and gifts paid, specific assistance to individuals, and benefits paid to or for members. In 1997, these types of expenses were included.

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## RELIABILITY OF DATA

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data. Data presented in the Miscellaneous Subjects and Product Lines reports for this sector are subject to sampling errors, as well as nonsampling errors.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data, as by the percentages shown in the tables. Precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. More information on the reliability of the data is included in Appendix C, Methodology.

## DISCLOSURE

In accordance with federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld. Techniques employed to limit disclosure are discussed at [www.census.gov/epcd/ec02/disclosure.htm](http://www.census.gov/epcd/ec02/disclosure.htm).

## AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The Census Bureau conducts the Service Annual Survey (SAS) each year. This survey, while providing more frequent observations, yields less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county, and Statistics of U.S. Businesses program provides annual statistics classified by the employment size of the enterprise, further classified by industry for the United States, and by broader categories for states and metropolitan areas.

## CONTACTS FOR DATA USERS

Questions about these data may be directed to the U.S. Census Bureau, Service Sector Statistics Division, Service Census Branch, 1-800-541-8345 or [scb@census.gov](mailto:scb@census.gov).

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with these data:

D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals
N	Not available or not comparable
S	Withheld because estimates did not meet publication standards
X	Not applicable
Z	Less than half the unit shown
a	0 to 19 employees
b	20 to 99 employees
c	100 to 249 employees
e	250 to 499 employees
f	500 to 999 employees
g	1,000 to 2,499 employees
h	2,500 to 4,999 employees
i	5,000 to 9,999 employees
j	10,000 to 24,999 employees
k	25,000 to 49,999 employees
l	50,000 to 99,999 employees
m	100,000 employees or more

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r Revised  
– Represents zero (page image/print only)  
(CC) Consolidated city  
(IC) Independent city



**Table 1. Summary Statistics for the United States: 2002**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

2002 NAICS code	Tax status and kind of business	Estab-lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts/ revenue—	
								From admini-strative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ALL ESTABLISHMENTS</b>									
5411	Legal services .....	'179 346	'182 650 380	N	'69 939 404	'15 654 941	'1 169 601	'25.0	'7.3
54111	Offices of lawyers .....	'169 105	'171 829 464	N	'66 470 544	'14 862 264	'1 083 626	'25.5	'6.9
541110	Offices of lawyers .....	'169 105	'171 829 464	N	'66 470 544	'14 862 264	'1 083 626	'25.5	'6.9
54119	Other legal services .....	'10 241	'10 820 916	N	'3 468 860	'792 677	'85 975	'16.5	'12.8
541191	Title abstract and settlement offices .....	'7 964	'9 160 418	N	'2 989 293	'679 834	'71 997	'14.8	'11.1
541199	All other legal services .....	'2 277	'1 660 498	N	'479 567	'112 843	'13 978	'26.0	'22.6
<b>ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX</b>									
5411	Legal services .....	'2 745	'2 148 988	'2 003 053	'1 063 822	'256 161	'26 261	11.9	'10.7
54111	Offices of lawyers .....	'2 745	'2 148 988	'2 003 053	'1 063 822	'256 161	'26 261	11.9	'10.7
541110	Offices of lawyers .....	'2 745	'2 148 988	'2 003 053	'1 063 822	'256 161	'26 261	11.9	'10.7
<b>ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX</b>									
5411	Legal services .....	'176 601	'180 501 392	N	'68 875 582	'15 398 780	'1 143 340	'25.1	'7.2
54111	Offices of lawyers .....	'166 360	'169 680 476	N	'65 406 722	'14 606 103	'1 057 365	'25.7	6.9
541110	Offices of lawyers .....	'166 360	'169 680 476	N	'65 406 722	'14 606 103	'1 057 365	'25.7	6.9
54119	Other legal services .....	'10 241	'10 820 916	N	'3 468 860	'792 677	'85 975	'16.5	'12.8
541191	Title abstract and settlement offices .....	'7 964	'9 160 418	N	'2 989 293	'679 834	'71 997	'14.8	'11.1
541199	All other legal services .....	'2 277	'1 660 498	N	'479 567	'112 843	'13 978	'26.0	'22.6

<sup>1</sup>Includes receipts/revenue information obtained from administrative records of other federal agencies.

<sup>2</sup>Includes receipts/revenue information that was imputed based on historic data, administrative data, industry averages, or other statistical methods.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

**Table 2. Comparative Statistics for the United States (1997 NAICS Basis): 2002 and 1997**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 and 1997 Economic Censuses. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census.]

1997 NAICS code	Tax status and kind of business	Establishments (number)	Receipts/revenue (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>ALL ESTABLISHMENTS</b>					
5411	Legal services ..... 2002..	'179 346	'182 650 380	'69 939 404	'1 169 601
	..... 1997..	176 248	128 549 213	49 856 688	1 035 408
54111	Offices of lawyers ..... 2002..	'169 105	'171 829 464	'66 470 544	'1 083 626
541110	Offices of lawyers ..... 2002..	168 289	124 113 697	48 206 258	979 390
	..... 1997..	'169 105	'171 829 464	'66 470 544	'1 083 626
	..... 1997..	168 289	124 113 697	48 206 258	979 390
54119	Other legal services ..... 2002..	'10 241	'10 820 916	'3 468 860	'85 975
541191	Title abstract and settlement offices ..... 2002..	7 959	4 435 516	1 650 430	56 018
	..... 1997..	'7 964	'9 160 418	'2 989 293	'71 997
541199	All other legal services ..... 2002..	6 391	3 489 167	1 386 275	46 711
	..... 1997..	'2 277	'1 660 498	'479 567	'13 978
	..... 1997..	1 568	946 349	264 155	9 307
<b>ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX</b>					
5411	Legal services ..... 2002..	'2 745	'2 148 988	'1 063 822	'26 261
	..... 1997..	2 532	1 496 807	796 671	23 316
54111	Offices of lawyers ..... 2002..	'2 745	'2 148 988	'1 063 822	'26 261
541110	Offices of lawyers ..... 2002..	2 532	1 496 807	796 671	23 316
	..... 1997..	'2 745	'2 148 988	'1 063 822	'26 261
	..... 1997..	2 532	1 496 807	796 671	23 316
<b>ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX</b>					
5411	Legal services ..... 2002..	'176 601	'180 501 392	'68 875 582	'1 143 340
	..... 1997..	173 716	127 052 406	49 060 017	1 012 092
54111	Offices of lawyers ..... 2002..	'166 360	'169 680 476	'65 406 722	'1 057 365
541110	Offices of lawyers ..... 2002..	165 757	122 616 890	47 409 587	956 074
	..... 1997..	'166 360	'169 680 476	'65 406 722	'1 057 365
	..... 1997..	165 757	122 616 890	47 409 587	956 074
54119	Other legal services ..... 2002..	'10 241	'10 820 916	'3 468 860	'85 975
541191	Title abstract and settlement offices ..... 2002..	7 959	4 435 516	1 650 430	56 018
	..... 1997..	'7 964	'9 160 418	'2 989 293	'71 997
541199	All other legal services ..... 2002..	6 391	3 489 167	1 386 275	46 711
	..... 1997..	'2 277	'1 660 498	'479 567	'13 978
	..... 1997..	1 568	946 349	264 155	9 307

Note: The data in this table are based on the 2002 and 1997 Economic Censuses. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

**Table 3. Product Lines by Kind of Business for the United States: 2002**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

2002 NAICS code	2002 Product line code	Tax status, kind of business, and product line	Establishments with the product line		Product line receipts/revenue			Response coverage <sup>2</sup> (percent)
			Number	Total receipts/revenue (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total receipts/revenue of—		
						Establishments with the product line	All establishments <sup>1</sup>	
		<b>ALL ESTABLISHMENTS</b>						
5411		Legal services . . . . .	'179 346	X	'182 650 380	X	100.0	'73.7
	34000	Receipts, fees, or revenue from the practice of law by class of client:						
		Individuals, including estates . . . . .	'153 231		'137 379 108	'71 237 660	'51.9	'39.0
	34001	Fees received from real estate settlement services . . . . .	'55 454		'50 249 801	'8 785 638	'17.5	'4.8
	34002	All other fees received . . . . .	'142 699		'124 897 175	'62 452 022	'50.0	'34.2
	34010	Receipts, fees, or revenue from the practice of law by class of client: Trade, farming, industrial, transportation, financial, and other business firms . . . . .	'41 317		'102 682 727	'82 364 970	'80.2	'45.1
	34020	Receipts, fees, or revenue from the practice of law by class of client: Government -Federal, State, and local, including public authorities . . . . .	'29 265		'51 510 486	'6 501 144	'12.6	'3.6
	34030	Receipts, fees, or revenue from the practice of law by class of client: Other, including nonprofit organizations, foreign governments, etc. . . . .	'10 371		'34 048 543	'4 293 881	'12.6	'2.4
	34040	Distributions from law partnerships to professional corporations/associations . . . . .	'6 316		'5 216 785	'2 520 283	'48.3	'1.4
	34050	Other legal services . . . . .	'18 655		'14 507 681	'71.9	'7.9	X
	39500	All other receipts . . . . .	'9 450		'20 156 354	'1 222 981	'6.1	'7.7
	39538	All other operating receipts . . . . .	'9 450		'20 156 354	'1 222 981	'6.1	'7.7
54111		Offices of lawyers . . . . .	'169 105	X	'171 829 464	X	100.0	'74.8
	34000	Receipts, fees, or revenue from the practice of law by class of client:						
		Individuals, including estates . . . . .	'153 004		'137 024 233	'71 103 738	'51.9	'41.4
	34001	Fees received from real estate settlement services . . . . .	'55 248		'49 946 880	'8 675 536	'17.4	'5.0
	34002	All other fees received . . . . .	'142 643		'124 796 532	'62 428 202	'50.0	'36.3
	34010	Receipts, fees, or revenue from the practice of law by class of client: Trade, farming, industrial, transportation, financial, and other business firms . . . . .	'41 286		'102 659 551	'82 359 291	'80.2	'47.9
	34020	Receipts, fees, or revenue from the practice of law by class of client: Government -Federal, State, and local, including public authorities . . . . .	'29 238		'51 485 844	'6 497 938	'12.6	'3.8
	34030	Receipts, fees, or revenue from the practice of law by class of client: Other, including nonprofit organizations, foreign governments, etc. . . . .	'10 363		'34 020 054	'4 293 057	'12.6	'2.5
	34040	Distributions from law partnerships to professional corporations/associations . . . . .	'6 314		'5 214 953	'2 520 100	'48.3	'1.5
	34050	Other legal services . . . . .	'8 414		'9 363 751	'3 999 347	'42.7	'2.3
	39500	All other receipts . . . . .	'8 913		'19 411 829	'1 054 213	'5.4	'6.6
	39538	All other operating receipts . . . . .	'8 913		'19 411 829	'1 054 213	'5.4	'6.6
541110		Offices of lawyers . . . . .	'169 105	X	'171 829 464	X	100.0	'74.8
	34000	Receipts, fees, or revenue from the practice of law by class of client:						
		Individuals, including estates . . . . .	'153 004		'137 024 233	'71 103 738	'51.9	'41.4
	34001	Fees received from real estate settlement services . . . . .	'55 248		'49 946 880	'8 675 536	'17.4	'5.0
	34002	All other fees received . . . . .	'142 643		'124 796 532	'62 428 202	'50.0	'36.3
	34010	Receipts, fees, or revenue from the practice of law by class of client: Trade, farming, industrial, transportation, financial, and other business firms . . . . .	'41 286		'102 659 551	'82 359 291	'80.2	'47.9
	34020	Receipts, fees, or revenue from the practice of law by class of client: Government -Federal, State, and local, including public authorities . . . . .	'29 238		'51 485 844	'6 497 938	'12.6	'3.8
	34030	Receipts, fees, or revenue from the practice of law by class of client: Other, including nonprofit organizations, foreign governments, etc. . . . .	'10 363		'34 020 054	'4 293 057	'12.6	'2.5
	34040	Distributions from law partnerships to professional corporations/associations . . . . .	'6 314		'5 214 953	'2 520 100	'48.3	'1.5
	34050	Other legal services . . . . .	'8 414		'9 363 751	'3 999 347	'42.7	'2.3
	39500	All other receipts . . . . .	'8 913		'19 411 829	'1 054 213	'5.4	'6.6
	39538	All other operating receipts . . . . .	'8 913		'19 411 829	'1 054 213	'5.4	'6.6
54119		Other legal services . . . . .	'10 241	X	'10 820 916	X	100.0	'55.6
	34000	Receipts, fees, or revenue from the practice of law by class of client:						
		Individuals, including estates . . . . .	227		'354 875	'133 922	37.7	'1.2
	34001	Fees received from real estate settlement services . . . . .	206		'302 921	'110 102	36.3	1.0
	34002	All other fees received . . . . .	56		'100 643	'23 820	23.7	.2
	34010	Receipts, fees, or revenue from the practice of law by class of client: Trade, farming, industrial, transportation, financial, and other business firms . . . . .	31		'23 176	'5 679	'24.5	.1
	34020	Receipts, fees, or revenue from the practice of law by class of client: Government -Federal, State, and local, including public authorities . . . . .	27		'24 642	'3 206	'13.0	Z
	34030	Receipts, fees, or revenue from the practice of law by class of client: Other, including nonprofit organizations, foreign governments, etc. . . . .	8		'28 489	'824	'2.9	Z
	34050	Other legal services . . . . .	'10 241		'10 820 916	'97.1	'97.1	X
	39500	All other receipts . . . . .	'537		'744 525	'168 768	'22.7	'1.6
	39538	All other operating receipts . . . . .	'537		'744 525	'168 768	'22.7	'1.6
541191		Title abstract and settlement offices . . . . .	'7 964	X	'9 160 418	X	100.0	'52.3
	34000	Receipts, fees, or revenue from the practice of law by class of client:						
		Individuals, including estates . . . . .	227		'354 875	'133 922	37.7	1.5
	34001	Fees received from real estate settlement services . . . . .	206		'302 921	'110 102	36.3	1.2
	34002	All other fees received . . . . .	56		'100 643	'23 820	23.7	.3
	34010	Receipts, fees, or revenue from the practice of law by class of client: Trade, farming, industrial, transportation, financial, and other business firms . . . . .	31		'23 176	'5 679	'24.5	.1
	34020	Receipts, fees, or revenue from the practice of law by class of client: Government -Federal, State, and local, including public authorities . . . . .	27		'24 642	'3 206	'13.0	Z
	34030	Receipts, fees, or revenue from the practice of law by class of client: Other, including nonprofit organizations, foreign governments, etc. . . . .	8		'28 489	'824	'2.9	Z
	34050	Other legal services . . . . .	'7 964		'9 160 418	'8 866 101	'96.8	'96.8
	39500	All other receipts . . . . .	'340		'645 626	'150 503	'23.3	'1.6
	39538	All other operating receipts . . . . .	'340		'645 626	'150 503	'23.3	'1.6

See footnotes at end of table.

**Table 3. Product Lines by Kind of Business for the United States: 2002—Con.**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census.]

2002 NAICS code	2002 Product line code	Tax status, kind of business, and product line	Establishments with the product line		Product line receipts/revenue			Response coverage <sup>2</sup> (percent)
			Number	Total receipts/revenue (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total receipts/revenue of—		
						Establishments with the product line	All establishments <sup>1</sup>	
		<b>ALL ESTABLISHMENTS—Con.</b>						
541199		All other legal services.....	'2 277	X	'1 660 498	X	100.0	'73.5
	34050	Other legal services.....	'2 277	'1 660 498	'1 642 233	98.9	98.9	X
	39500	All other receipts.....	197	'98 899	'18 265	18.5	1.1	'72.1
	39538	All other operating receipts.....	197	'98 899	'18 265	18.5	1.1	X
		<b>ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX</b>						
5411		Legal services.....	'2 745	X	'2 148 988	X	100.0	'55.2
	34000	Receipts, fees, or revenue from the practice of law by class of client:						
		Individuals, including estates.....	'670	'135 945	'57 571	'42.3	'2.7	'55.0
	34001	Fees received from real estate settlement services.....	'12	'4 557	'89	'2.0	—	X
	34002	All other fees received.....	'662	'133 737	'57 482	'43.0	2.7	X
	34010	Receipts, fees, or revenue from the practice of law by class of client: Trade, farming, industrial, transportation, financial, and other business firms.....	'24	'15 817	'2 342	'14.8	.1	X
	34020	Receipts, fees, or revenue from the practice of law by class of client: Government -Federal, State, and local, including public authorities.....	'569	'480 428	'391 202	81.4	'18.2	X
	34030	Receipts, fees, or revenue from the practice of law by class of client: Other, including nonprofit organizations, foreign governments, etc.....	'476	'421 975	'186 833	'44.3	'8.7	X
	34040	Distributions from law partnerships to professional corporations/associations.....	'141	'73 689	'10 552	14.3	.5	X
	34050	Other legal services.....	'1 502	'1 556 834	'1 472 831	94.6	'68.5	X
	39500	All other receipts.....	'283	'290 737	'27 657	9.5	1.3	'55.2
	39538	All other operating receipts.....	'283	'290 737	'27 657	9.5	1.3	X
54111		Offices of lawyers.....	'2 745	X	'2 148 988	X	100.0	'55.2
	34000	Receipts, fees, or revenue from the practice of law by class of client:						
		Individuals, including estates.....	'670	'135 945	'57 571	'42.3	'2.7	'55.0
	34001	Fees received from real estate settlement services.....	'12	'4 557	'89	'2.0	—	X
	34002	All other fees received.....	'662	'133 737	'57 482	'43.0	2.7	X
	34010	Receipts, fees, or revenue from the practice of law by class of client: Trade, farming, industrial, transportation, financial, and other business firms.....	'24	'15 817	'2 342	'14.8	.1	X
	34020	Receipts, fees, or revenue from the practice of law by class of client: Government -Federal, State, and local, including public authorities.....	'569	'480 428	'391 202	81.4	'18.2	X
	34030	Receipts, fees, or revenue from the practice of law by class of client: Other, including nonprofit organizations, foreign governments, etc.....	'476	'421 975	'186 833	'44.3	'8.7	X
	34040	Distributions from law partnerships to professional corporations/associations.....	'141	'73 689	'10 552	14.3	.5	X
	34050	Other legal services.....	'1 502	'1 556 834	'1 472 831	94.6	'68.5	X
	39500	All other receipts.....	'283	'290 737	'27 657	9.5	1.3	'55.2
	39538	All other operating receipts.....	'283	'290 737	'27 657	9.5	1.3	X
541110		Offices of lawyers.....	'2 745	X	'2 148 988	X	100.0	'55.2
	34000	Receipts, fees, or revenue from the practice of law by class of client:						
		Individuals, including estates.....	'670	'135 945	'57 571	'42.3	'2.7	'55.0
	34001	Fees received from real estate settlement services.....	'12	'4 557	'89	'2.0	—	X
	34002	All other fees received.....	'662	'133 737	'57 482	'43.0	2.7	X
	34010	Receipts, fees, or revenue from the practice of law by class of client: Trade, farming, industrial, transportation, financial, and other business firms.....	'24	'15 817	'2 342	'14.8	.1	X
	34020	Receipts, fees, or revenue from the practice of law by class of client: Government -Federal, State, and local, including public authorities.....	'569	'480 428	'391 202	81.4	'18.2	X
	34030	Receipts, fees, or revenue from the practice of law by class of client: Other, including nonprofit organizations, foreign governments, etc.....	'476	'421 975	'186 833	'44.3	'8.7	X
	34040	Distributions from law partnerships to professional corporations/associations.....	'141	'73 689	'10 552	14.3	.5	X
	34050	Other legal services.....	'1 502	'1 556 834	'1 472 831	94.6	'68.5	X
	39500	All other receipts.....	'283	'290 737	'27 657	9.5	1.3	'55.2
	39538	All other operating receipts.....	'283	'290 737	'27 657	9.5	1.3	X
		<b>ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX</b>						
5411		Legal services.....	'176 601	X	'180 501 392	X	100.0	'73.9
	34000	Receipts, fees, or revenue from the practice of law by class of client:						
		Individuals, including estates.....	'152 561	'137 243 163	'71 180 089	'51.9	'39.4	'72.5
	34001	Fees received from real estate settlement services.....	'55 442	'50 245 244	'8 785 549	'17.5	'4.9	X
	34002	All other fees received.....	'142 037	'124 763 438	'62 394 540	'50.0	'34.6	X
	34010	Receipts, fees, or revenue from the practice of law by class of client: Trade, farming, industrial, transportation, financial, and other business firms.....	'41 293	'102 666 910	'82 362 628	'80.2	'45.6	X
	34020	Receipts, fees, or revenue from the practice of law by class of client: Government -Federal, State, and local, including public authorities.....	'28 696	'51 030 058	'6 109 942	'12.0	'3.4	X
	34030	Receipts, fees, or revenue from the practice of law by class of client: Other, including nonprofit organizations, foreign governments, etc.....	'9 895	'33 626 568	'4 107 048	'12.2	'2.3	X
	34040	Distributions from law partnerships to professional corporations/associations.....	'6 175	'5 143 096	'2 509 731	'48.8	'1.4	X
	34050	Other legal services.....	'17 153	'18 627 833	'13 034 850	'70.0	'7.2	X
	39500	All other receipts.....	'9 167	'19 865 617	'1 195 324	'6.0	'1.7	'73.6
	39538	All other operating receipts.....	'9 167	'19 865 617	'1 195 324	'6.0	'1.7	X

See footnotes at end of table.

**Table 3. Product Lines by Kind of Business for the United States: 2002—Con.**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census.]

2002 NAICS code	2002 Product line code	Tax status, kind of business, and product line	Establishments with the product line		Product line receipts/revenue			Response coverage <sup>2</sup> (percent)
			Number	Total receipts/revenue (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total receipts/revenue of—		
						Establishments with the product line	All establishments <sup>1</sup>	
		<b>ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX—Con.</b>						
54111		Offices of lawyers . . . . .	'166 360	X	'169 680 476	X	100.0	'75.1
	34000	Receipts, fees, or revenue from the practice of law by class of client:						
		Individuals, including estates . . . . .	'152 334		'136 888 288	'71 046 167	'51.9	'41.9
	34001	Fees received from real estate settlement services . . . . .	'55 236		'49 942 323	'8 675 447	'17.4	'5.1
	34002	All other fees received . . . . .	'141 981		'124 662 795	'62 370 720	'50.0	'36.8
	34010	Receipts, fees, or revenue from the practice of law by class of client: Trade, farming, industrial, transportation, financial, and other business firms . . . . .	'41 262		'102 643 734	'82 356 949	'80.2	'48.5
	34020	Receipts, fees, or revenue from the practice of law by class of client: Government -Federal, State, and local, including public authorities . . . . .	'28 669		'51 005 416	'6 106 736	'12.0	'3.6
	34030	Receipts, fees, or revenue from the practice of law by class of client: Other, including nonprofit organizations, foreign governments, etc. . . . .	'9 887		'33 598 079	'4 106 224	'12.2	'2.4
	34040	Distributions from law partnerships to professional corporations/associations . . . . .	'6 173		'5 141 264	'2 509 548	'48.8	'1.5
	34050	Other legal services . . . . .	'6 912		'7 806 917	'2 526 516	'32.4	'1.5
	39500	All other receipts . . . . .	'8 630		'19 121 092	'1 026 556	'5.4	'6
	39538	All other operating receipts . . . . .	'8 630		'19 121 092	'1 026 556	'5.4	'6
541110		Offices of lawyers . . . . .	'166 360	X	'169 680 476	X	100.0	'75.1
	34000	Receipts, fees, or revenue from the practice of law by class of client:						
		Individuals, including estates . . . . .	'152 334		'136 888 288	'71 046 167	'51.9	'41.9
	34001	Fees received from real estate settlement services . . . . .	'55 236		'49 942 323	'8 675 447	'17.4	'5.1
	34002	All other fees received . . . . .	'141 981		'124 662 795	'62 370 720	'50.0	'36.8
	34010	Receipts, fees, or revenue from the practice of law by class of client: Trade, farming, industrial, transportation, financial, and other business firms . . . . .	'41 262		'102 643 734	'82 356 949	'80.2	'48.5
	34020	Receipts, fees, or revenue from the practice of law by class of client: Government -Federal, State, and local, including public authorities . . . . .	'28 669		'51 005 416	'6 106 736	'12.0	'3.6
	34030	Receipts, fees, or revenue from the practice of law by class of client: Other, including nonprofit organizations, foreign governments, etc. . . . .	'9 887		'33 598 079	'4 106 224	'12.2	'2.4
	34040	Distributions from law partnerships to professional corporations/associations . . . . .	'6 173		'5 141 264	'2 509 548	'48.8	'1.5
	34050	Other legal services . . . . .	'6 912		'7 806 917	'2 526 516	'32.4	'1.5
	39500	All other receipts . . . . .	'8 630		'19 121 092	'1 026 556	'5.4	'6
	39538	All other operating receipts . . . . .	'8 630		'19 121 092	'1 026 556	'5.4	'6
54119		Other legal services . . . . .	'10 241	X	'10 820 916	X	100.0	'55.6
	34000	Receipts, fees, or revenue from the practice of law by class of client:						
		Individuals, including estates . . . . .	227		'354 875	'133 922	37.7	'1.2
	34001	Fees received from real estate settlement services . . . . .	206		'302 921	'110 102	36.3	1.0
	34002	All other fees received . . . . .	56		'100 643	'23 820	23.7	.2
	34010	Receipts, fees, or revenue from the practice of law by class of client: Trade, farming, industrial, transportation, financial, and other business firms . . . . .	31		'23 176	'5 679	'24.5	.1
	34020	Receipts, fees, or revenue from the practice of law by class of client: Government -Federal, State, and local, including public authorities . . . . .	27		'24 642	'3 206	'13.0	Z
	34030	Receipts, fees, or revenue from the practice of law by class of client: Other, including nonprofit organizations, foreign governments, etc. . . . .	8		'28 489	'824	'2.9	Z
	34050	Other legal services . . . . .	'10 241		'10 820 916	'10 508 334	'97.1	'9.1
	39500	All other receipts . . . . .	'537		'744 525	'168 768	'22.7	'1.6
	39538	All other operating receipts . . . . .	'537		'744 525	'168 768	'22.7	'1.6
541191		Title abstract and settlement offices . . . . .	'7 964	X	'9 160 418	X	100.0	'52.3
	34000	Receipts, fees, or revenue from the practice of law by class of client:						
		Individuals, including estates . . . . .	227		'354 875	'133 922	37.7	1.5
	34001	Fees received from real estate settlement services . . . . .	206		'302 921	'110 102	36.3	1.2
	34002	All other fees received . . . . .	56		'100 643	'23 820	23.7	.3
	34010	Receipts, fees, or revenue from the practice of law by class of client: Trade, farming, industrial, transportation, financial, and other business firms . . . . .	31		'23 176	'5 679	'24.5	.1
	34020	Receipts, fees, or revenue from the practice of law by class of client: Government -Federal, State, and local, including public authorities . . . . .	27		'24 642	'3 206	'13.0	Z
	34030	Receipts, fees, or revenue from the practice of law by class of client: Other, including nonprofit organizations, foreign governments, etc. . . . .	8		'28 489	'824	'2.9	Z
	34050	Other legal services . . . . .	'7 964		'9 160 418	'8 866 101	'96.8	'96.8
	39500	All other receipts . . . . .	'340		'645 626	'150 503	'23.3	'1.6
	39538	All other operating receipts . . . . .	'340		'645 626	'150 503	'23.3	'1.6
541199		All other legal services . . . . .	'2 277	X	'1 660 498	X	100.0	'73.5
	34050	Other legal services . . . . .	'2 277		'1 660 498	'1 642 233	98.9	98.9
	39500	All other receipts . . . . .	197		'98 899	'18 265	18.5	1.1
	39538	All other operating receipts . . . . .	197		'98 899	'18 265	18.5	1.1

<sup>1</sup>Product line receipts/revenue and product line percents may not sum to total due to exclusion of selected lines to avoid disclosing data for individual companies, due to rounding, and/or due to exclusion of lines that did not meet publication criteria.  
<sup>2</sup>Receipts/revenue of establishments reporting product lines as percent of total receipts/revenue.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

**Table 4. Concentration by Largest Firms for the United States: 2002**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only firms and establishments of firms with payroll. Excludes data for corporate, subsidiary, and regional managing offices and establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census.]

2002 NAICS code	Tax status, kind of business, and largest firms based on receipts/revenue	Establishments (number)	Receipts/revenue		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
	<b>ALL ESTABLISHMENTS</b>						
5411	Legal services						
	All firms .....	'179 346	'182 650 380	100.0	'69 939 404	'15 654 941	'1 169 601
	4 largest firms .....	'65	'4 339 150	'2.4	'1 243 159	'301 257	'14 568
	8 largest firms .....	'97	'6 931 668	3.8	'2 002 386	'484 049	'22 232
	20 largest firms .....	'210	'13 235 259	7.2	'4 004 585	'1 004 192	'43 388
	50 largest firms .....	'564	'24 630 665	'13.5	'8 001 949	'1 931 483	'84 349
54111	Offices of lawyers						
	All firms .....	'169 105	'171 829 464	100.0	'66 470 544	'14 862 264	'1 083 626
	4 largest firms .....	41	3 359 142	2.0	1 064 662	252 912	10 152
	8 largest firms .....	67	5 790 486	3.4	1 741 598	419 909	16 649
	20 largest firms .....	190	11 968 926	7.0	3 714 767	933 410	38 176
	50 largest firms .....	'384	'23 027 687	13.4	'7 690 453	'1 858 173	'76 870
541110	Offices of lawyers						
	All firms .....	'169 105	'171 829 464	100.0	'66 470 544	'14 862 264	'1 083 626
	4 largest firms .....	41	3 359 142	2.0	1 064 662	252 912	10 152
	8 largest firms .....	67	5 790 486	3.4	1 741 598	419 909	16 649
	20 largest firms .....	190	11 968 926	7.0	3 714 767	933 410	38 176
	50 largest firms .....	'384	'23 027 687	13.4	'7 690 453	'1 858 173	'76 870
54119	Other legal services						
	All firms .....	'10 241	'10 820 916	100.0	'3 468 860	'792 677	'85 975
	4 largest firms .....	345	'2 815 669	'26.0	'712 254	'177 991	'12 217
	8 largest firms .....	552	'3 450 324	'31.9	'840 941	'209 133	'15 508
	20 largest firms .....	'808	'4 254 519	'39.3	'1 061 070	'259 288	'20 352
	50 largest firms .....	'957	'5 007 209	'46.3	'1 313 378	'319 985	'26 509
541191	Title abstract and settlement offices						
	All firms .....	'7 964	'9 160 418	100.0	'2 989 293	'679 834	'71 997
	4 largest firms .....	345	'2 815 669	'30.7	'712 254	'177 991	'12 217
	8 largest firms .....	579	'3 305 535	'36.1	'837 599	'207 112	'15 093
	20 largest firms .....	'765	'3 964 474	'43.3	'1 017 138	'248 019	'19 615
	50 largest firms .....	'990	'4 602 432	'50.2	'1 247 798	'302 198	'25 006
541199	All other legal services						
	All firms .....	'2 277	'1 660 498	100.0	'479 567	'112 843	'13 978
	4 largest firms .....	'49	'421 419	'25.4	'82 558	'21 765	'1 695
	8 largest firms .....	'54	'513 653	'30.9	'115 234	'29 028	'2 399
	20 largest firms .....	'74	'713 355	'43.0	'176 328	'42 261	'3 677
	50 largest firms .....	'129	'912 667	'55.0	'237 944	'57 596	'5 560
	<b>ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX</b>						
5411	Legal services						
	All firms .....	'2 745	'2 148 988	100.0	'1 063 822	'256 161	'26 261
	4 largest firms .....	85	251 178	'11.7	144 147	36 146	2 913
	8 largest firms .....	95	348 079	'16.2	163 746	40 897	3 298
	20 largest firms .....	199	544 012	'25.3	243 133	59 537	4 892
	50 largest firms .....	'398	'823 920	'38.3	'385 547	'95 040	'8 401
54111	Offices of lawyers						
	All firms .....	'2 745	'2 148 988	100.0	'1 063 822	'256 161	'26 261
	4 largest firms .....	85	251 178	'11.7	144 147	36 146	2 913
	8 largest firms .....	95	348 079	'16.2	163 746	40 897	3 298
	20 largest firms .....	199	544 012	'25.3	243 133	59 537	4 892
	50 largest firms .....	'398	'823 920	'38.3	'385 547	'95 040	'8 401
541110	Offices of lawyers						
	All firms .....	'2 745	'2 148 988	100.0	'1 063 822	'256 161	'26 261
	4 largest firms .....	85	251 178	'11.7	144 147	36 146	2 913
	8 largest firms .....	95	348 079	'16.2	163 746	40 897	3 298
	20 largest firms .....	199	544 012	'25.3	243 133	59 537	4 892
	50 largest firms .....	'398	'823 920	'38.3	'385 547	'95 040	'8 401
	<b>ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX</b>						
5411	Legal services						
	All firms .....	'176 601	'180 501 392	100.0	'68 875 582	'15 398 780	'1 143 340
	4 largest firms .....	'65	'4 339 150	2.4	'1 243 159	'301 257	'14 568
	8 largest firms .....	'97	'6 931 668	3.8	'2 002 386	'484 049	'22 232
	20 largest firms .....	'210	'13 235 259	7.3	'4 004 585	'1 004 192	'43 388
	50 largest firms .....	'564	'24 630 665	13.6	'8 001 949	'1 931 483	'84 349
54111	Offices of lawyers						
	All firms .....	'166 360	'169 680 476	100.0	'65 406 722	'14 606 103	'1 057 365
	4 largest firms .....	41	3 359 142	2.0	1 064 662	252 912	10 152
	8 largest firms .....	67	5 790 486	3.4	1 741 598	419 909	16 649
	20 largest firms .....	190	11 968 926	'7.1	3 714 767	933 410	38 176
	50 largest firms .....	'384	'23 027 687	'13.6	'7 690 453	'1 858 173	'76 870
541110	Offices of lawyers						
	All firms .....	'166 360	'169 680 476	100.0	'65 406 722	'14 606 103	'1 057 365
	4 largest firms .....	41	3 359 142	2.0	1 064 662	252 912	10 152
	8 largest firms .....	67	5 790 486	3.4	1 741 598	419 909	16 649
	20 largest firms .....	190	11 968 926	'7.1	3 714 767	933 410	38 176
	50 largest firms .....	'384	'23 027 687	'13.6	'7 690 453	'1 858 173	'76 870

See footnotes at end of table.



**Table 4. Concentration by Largest Firms for the United States: 2002—Con.**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only firms and establishments of firms with payroll. Excludes data for corporate, subsidiary, and regional managing offices and establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

2002 NAICS code	Tax status, kind of business, and largest firms based on receipts/revenue	Establishments (number)	Receipts/revenue		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
	<b>ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX— Con.</b>						
54119	Other legal services						
	All firms .....	'10 241	'10 820 916	100.0	'3 468 860	'792 677	'85 975
	4 largest firms .....	345	'2 815 669	'26.0	'712 254	'177 991	'12 217
	8 largest firms .....	552	'3 450 324	'31.9	'840 941	'209 133	'15 508
	20 largest firms .....	'808	'4 254 519	'39.3	'1 061 070	'259 288	'20 352
	50 largest firms .....	'957	'5 007 209	'46.3	'1 313 378	'319 985	'26 509
541191	Title abstract and settlement offices						
	All firms .....	'7 964	'9 160 418	100.0	'2 989 293	'679 834	'71 997
	4 largest firms .....	345	'2 815 669	'30.7	'712 254	'177 991	'12 217
	8 largest firms .....	579	'3 305 535	'36.1	'837 599	'207 112	'15 093
	20 largest firms .....	'765	'3 964 474	'43.3	'1 017 138	'248 019	'19 615
	50 largest firms .....	'990	'4 602 432	'50.2	'1 247 798	'302 198	'25 006
541199	All other legal services						
	All firms .....	'2 277	'1 660 498	100.0	'479 567	'112 843	'13 978
	4 largest firms .....	'49	'421 419	'25.4	'82 558	'21 765	'1 695
	8 largest firms .....	'54	'513 653	'30.9	'115 234	'29 028	'2 399
	20 largest firms .....	'74	'713 355	'43.0	'176 328	'42 261	'3 677
	50 largest firms .....	'129	'912 667	'55.0	'237 944	'57 596	'5 560

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

# Appendix A.

## Explanation of Terms

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### **ANNUAL PAYROLL**

Payroll includes all forms of compensation such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees and reported on Internal Revenue Service (IRS) Form 941 as taxable Medicare Wages and tips (even if not subject to income or FICA tax). Also included are tips and gratuities received by employees from patrons and reported to employers. If an employee works at more than one location, the payroll is included in the one location where they spend most of their time. Also included are salaries of members of professional service organizations or associations that operate under state professional corporation statutes and file a corporate federal income tax return. Excluded are payrolls of departments or concessions operated by other companies at the establishment; payments to or withdrawals by proprietors or partners of an unincorporated company; and annuities or supplemental unemployment compensation benefits, even if income tax was withheld. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the IRS on Form 941.

### **ESTABLISHMENTS**

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical to a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 2002.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

Leased service departments (separately owned businesses operated as departments or concessions of other service establishments or of retail businesses, such as a separately owned shoe-shine parlor in a barber shop, or a beauty shop in a department store) are treated as separate service establishments for census purposes. Leased retail departments located in service establishments (e.g., a gift shop located in a hotel) are considered separate retail establishments.

### **EXPENSES**

Expenses include payroll, employee benefits, payroll taxes, interest and rent expenses; cost of supplies used for operation; cost of merchandise sold; depreciation expenses; fundraising expenses; contracted or purchased services; and other expenses charged to operations during 2002. Expenses exclude program service grants; contributions and gifts paid; specified assistance to individuals; benefits paid to or for members; outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent

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or other chapters of the same organization; income taxes; sales and other taxes collected directly from customers or clients and paid directly to a local, state, or federal tax agency; and, for fund-raising organizations, funds transferred to charities and other organizations.

## **FIRMS**

A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic census, the terms “firm” and “company” are synonymous.

## **FIRST-QUARTER PAYROLL**

Represents payroll paid to persons employed at any time during the quarter January to March 2002.

## **PAID EMPLOYEES FOR PAY PERIOD INCLUDING MARCH 12**

Paid employees consists of full- and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations, and salaried members of professional service organizations or associations that operate under state professional corporation statutes and file corporate federal income tax returns. Not included are proprietors and partners of unincorporated businesses; employees of departments or concessions operated by other companies at the establishment; full- and part-time leased employees whose payroll was filed under an employee leasing company’s Employer Identification Number (EIN); and temporary staffing obtained from a staffing service. The definition of paid employees is the same as that used by the Internal Revenue Service (IRS) on Form 941.

## **RECEIPTS/REVENUE**

Receipts (basic dollar volume measure for service establishments of firms subject to federal income tax). Includes gross receipts from customers or clients for services provided, from the use of facilities, and from merchandise sold in 2002 whether or not payment was received in 2002. For advertising agencies, travel industries, and other service establishments operating on a commission basis, receipts include commissions, fees, and other operating income, NOT gross billings and sales. Excise taxes on gasoline, liquor, tobacco, etc., that are paid by the manufacturer or wholesaler and passed on in the cost of goods purchased by the service establishment, are also included. The establishments share of receipts from departments, concessions, and vending and amusement machines operated by others are included as part of receipts. Receipts also include amounts received from the rental and leasing of vehicles, equipment, instruments, and tools; the total value of service contracts; market value of compensation received in lieu of cash; amounts received for work subcontracted to others; and dues and assessments from members and affiliates. Receipts from services performed for foreign parent firms, subsidiaries, and branches are included.

Receipts are net after deductions for refunds and allowances for merchandise returned by customers. Receipts do not include sales and other taxes (including Hawaii’s General Excise Tax) collected directly from customers and paid directly to a local, state, or federal tax agency. Also excluded are gross receipts from departments and concessions operated by others; sales of used equipment previously rented or leased to customers; domestic intracompany transfers; proceeds from the sale of real estate (land and buildings), investments, or other assets (except inventory held for resale); income from interest, rental of real estate, dividends, contributions, and grants; receipts of foreign parent firms and subsidiaries; and other nonoperating income, such as franchise fees. Receipts do not include service receipts of manufacturers, wholesalers, retail establishments, or other businesses whose primary activity is other than service. They do, however, include receipts other than from services rendered (e.g., sale of merchandise to individuals or other businesses) by establishments primarily engaged in performing services and classified in the service industries.

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Revenue (basic dollar volume measure for firms exempt from federal income tax). Includes receipts from customers or clients for services provided in 2002, whether or not payment was received in 2002, and gross sales of merchandise, minus returns and allowances. Also included are income from interest, dividends, gross rents (including display space rentals and share of receipts from departments operated by other companies), gross contributions, gifts, grants (whether or not restricted for use in operations), royalties, dues and assessments from members and affiliates, commissions earned from the sale of merchandise owned by others (including commissions from vending machine operators), and gross receipts from fundraising activities. Revenue now includes gains or losses from the sale of real estate (land and buildings), investments, or other assets (except inventory held for resale). Receipts from taxable business activities of firms exempt from federal income tax (unrelated business income) are also included in revenue.

Revenue does not include sales and other taxes collected directly from customers or clients and paid directly to a local, state, or federal tax agency; gross receipts of departments or concessions operated by others; and amounts transferred to operating funds from capital or reserve funds.

# Appendix B.

## NAICS Codes, Titles, and Descriptions

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### **PART 1. 2002 NAICS**

#### **5411 LEGAL SERVICES**

This industry group includes establishments classified in the following industries: 54111, Offices of Lawyers, and 54119, Other Legal Services

#### **54111 OFFICES OF LAWYERS**

This industry comprises offices of legal practitioners known as lawyers or attorneys (i.e., counselors-at-law) primarily engaged in the practice of law. Establishments in this industry may provide expertise in a range or in specific areas of law, such as: criminal law, corporate law, family and estate law, patent law, real estate law, or tax law.

#### **541110 OFFICES OF LAWYERS**

This industry comprises offices of legal practitioners known as lawyers or attorneys (i.e., counselors-at-law) primarily engaged in the practice of law. Establishments in this industry may provide expertise in a range or in specific areas of law, such as criminal law, corporate law, family and estate law, patent law, real estate law, or tax law.

#### **54119 OTHER LEGAL SERVICES**

This industry comprises establishments of legal practitioners (except lawyers and attorneys) primarily engaged in providing specialized legal or paralegal services.

#### **541191 TITLE ABSTRACT AND SETTLEMENT OFFICES**

This industry comprises establishments (except offices of lawyers and attorneys) primarily engaged in one or more of the following activities: (1) researching public land records to gather information relating to real estate titles; (2) preparing documents necessary for the transfer of the title, financing, and settlement; (3) conducting final real estate settlements and closings; and (4) filing legal and other documents relating to the sale of real estate. Real estate settlement offices, title abstract companies, and title search companies are included in this industry.

#### **541199 ALL OTHER LEGAL SERVICES**

This industry comprises establishments of legal practitioners (except offices of lawyers and attorneys, settlement offices, and title abstract offices). These establishments are primarily engaged in providing specialized legal or paralegal services.

### **PART 2. 1997 NAICS**

#### **5411 LEGAL SERVICES**

This industry group includes establishments classified in the following industries: 54111, Offices of Lawyers, and 54119, Other Legal Services

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### **54111 OFFICES OF LAWYERS**

This industry comprises offices of legal practitioners known as lawyers or attorneys (i.e., counselors-at-law) primarily engaged in the practice of law. Establishments in this industry may provide expertise in a range or in specific areas of law, such as: criminal law, corporate law, family and estate law, patent law, real estate law, or tax law.

### **541110 OFFICES OF LAWYERS**

This industry comprises offices of legal practitioners known as lawyers or attorneys (i.e., counselors-at-law) primarily engaged in the practice of law. Establishments in this industry may provide expertise in a range or in specific areas of law, such as criminal law, corporate law, family and estate law, patent law, real estate law, or tax law.

### **54119 OTHER LEGAL SERVICES**

This industry comprises establishments of legal practitioners (except lawyers and attorneys) primarily engaged in providing specialized legal or paralegal services.

### **541191 TITLE ABSTRACT AND SETTLEMENT OFFICES**

This industry comprises establishments (except offices of lawyers and attorneys) primarily engaged in one or more of the following activities: (1) researching public land records to gather information relating to real estate titles; (2) preparing documents necessary for the transfer of the title, financing, and settlement; (3) conducting final real estate settlements and closings; and (4) filing legal and other documents relating to the sale of real estate. Real estate settlement offices, title abstract companies, and title search companies are included in this industry.

### **541199 ALL OTHER LEGAL SERVICES**

This industry comprises establishments of legal practitioners (except offices of lawyers and attorneys, settlement offices, and title abstract offices). These establishments are primarily engaged in providing specialized legal or paralegal services.



# Appendix C.

## Methodology

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### SOURCES OF THE DATA

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent report forms to be completed for each of their establishments and returned to the Census Bureau. For most very small firms, data from existing administrative records of other federal agencies were used instead. These records provide basic information on location, kind of business, receipts/revenue, payroll, number of employees, and legal form of organization.

Firms in the 2002 Economic Census are divided into those sent report forms and those not sent report forms. The coverage of and the method of obtaining census information from each are described below:

1. Establishments sent a report form:
  - a. Large employers, i.e., all multiestablishment firms, and all employer firms with payroll above a specified cutoff. (The term “employers” refers to firms with one or more paid employees at any time during 2002 as shown in the active administrative records of other federal agencies.)
  - b. A sample of small employers, i.e., single-establishment firms with payroll below a specified cutoff in classifications for which specialized data precludes reliance solely on administrative records sources. The sample was stratified by industry and geography.
2. Establishments not sent a report form:
  - a. Small employers, i.e., single-establishment firms with payroll below a specified cutoff, not selected into the small employer sample. Although the payroll cutoff varies by kind of business, small employers not sent a report form generally include firms with less than 10 employees and represent about 10 percent of total receipts/revenue of establishments covered in the census. Data on receipts/revenue, payroll, and employment for these small employers were derived or estimated from administrative records of other federal agencies.
  - b. All taxable nonemployers, i.e., all firms subject to federal income tax with no paid employees during 2002. Receipts information for these firms was obtained from administrative records of other federal agencies. Although consisting of many firms, nonemployers account for less than 10 percent of total receipts of all establishments covered in the census. Data for nonemployers are not included in this report, but are released in the annual *Nonemployer Statistics* series.

The report forms used to collect information for establishments in this sector are available at [help.econ.census.gov/econhelp/resources/](http://help.econ.census.gov/econhelp/resources/).

A more detailed examination of census methodology is presented in the *History of the Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).

### INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments are based on the *North American Industry Classification System, United States, 2002* manual. Changes between 1997 and 2002 affecting this sector are discussed in the text at the beginning of this report. Tables at [www.census.gov/epcd/naics02/](http://www.census.gov/epcd/naics02/) identify all industries that changed between the 1997 North American Industry Classification System (NAICS) and 2002 NAICS.

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The method of assigning classifications and the level of detail at which establishments were classified depends on whether a report form was obtained for the establishment.

1. Establishments that returned a report form were classified on the basis of their self-designation, product line receipts/revenue, and responses to other industry-specific inquiries.
2. Establishments without a report form:
  - a. Small employers not sent a form were, where possible, classified on the basis of the most current kind-of-business classification available from one of the Census Bureau's current sample surveys or the 1997 Economic Census. Otherwise, the classification was obtained from administrative records of other federal agencies. If the census or administrative record classifications proved inadequate (none corresponded to a 2002 Economic Census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a kind-of-business code.
  - b. Nonemployers were classified on the basis of information obtained from administrative records of other federal agencies.

### **METHOD OF ASSIGNING TAX STATUS**

For kind-of-business classifications where there were substantial numbers of taxable and tax-exempt establishments, establishments were classified based on the federal income tax filing requirement for the establishment or organization. This classification was based primarily on the response to an inquiry on the census report form. Establishments that indicated that all or part of their income was exempt from federal income tax under provisions of section 501 of the Internal Revenue Service (IRS) code were classified as tax-exempt; establishments indicating no such exemption were classified as taxable. All government-operated hospitals were classified as tax-exempt. For establishments without a report form, the tax status classification was based on administrative records of other federal agencies.

For selected kind-of-business classifications that are comprised primarily of tax-exempt establishments, all establishments in those classifications were defined as tax-exempt. All establishments in the remaining kind-of-business classifications (comprised primarily of taxable establishments) were defined as taxable.

### **RELIABILITY OF DATA**

All data compiled in the economic census are subject to nonsampling errors. Nonsampling errors can be attributed to many sources during the development or execution of the census:

- inability to identify all cases in the actual universe;
- definition and classification difficulties;
- differences in the interpretation of questions;
- errors in recording or coding the data obtained; and
- other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Product Lines reports for this sector are subject to sampling errors, as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census report forms mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates, insofar, as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

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The Census Bureau obtains limited information extracted from administrative records of other federal agencies, such as gross receipts from federal income tax records and employment and payroll from payroll tax records. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

Key tables in this report include a column for “Percent of receipts/revenue from administrative records.” This includes receipts/revenue information obtained from administrative records of other federal agencies. The “Percent of receipts/revenue estimated” includes receipts/revenue information that was imputed based on historic company ratios or administrative records, or on industry averages.

The Census Bureau recommends that data users incorporate this information into their analyses, as nonsampling error and sampling error could impact the conclusions drawn from economic census data.

### **TREATMENT OF NONRESPONSE**

Census report forms included two different types of inquiries, “basic” and “industry-specific.” Data for the basic inquiries, which include location, kind of business or operation, receipts/revenue, payroll, and number of employees, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report form, were available only from establishments responding to those inquiries.

Data for industry-specific inquiries in this sector were expanded in most cases to account for establishments that did not respond to the particular inquiry for which data are presented. Unless otherwise noted in specific reports, data for industry-specific inquiries were expanded in direct relationship to total receipts/revenue of all establishments included in the category. In a few cases, expansion on the basis of the receipts/revenue was not appropriate, and another basic data item was used as the basis for expansion of reported data to account for nonrespondents.

All reports in which industry-specific data were expanded include a coverage indicator for each publication category, which shows the receipts/revenue of establishments responding to the industry-specific inquiry as a percent of total receipts/revenue for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

### **CONCENTRATION CATEGORIES**

Concentration categories are based on aggregate receipts/revenue of all establishments operated by the same firm in a given kind-of-business classification or group for which data are presented. For example, a firm operating two service establishments – a testing laboratory (NAICS 541380) and a surveying service (NAICS 541360) – would be treated as two one-establishment firms at the most detailed NAICS level, and as a two-establishment firm in NAICS 5413.

### **DISCLOSURE**

In accordance with federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld. Techniques employed to limit disclosure are discussed at [www.census.gov/epcd/ec02/disclosure.htm](http://www.census.gov/epcd/ec02/disclosure.htm).

# Appendix D. Geographic Notes

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Not applicable for this report.

# Appendix E. Metropolitan and Micropolitan Statistical Areas

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Not applicable for this report.

