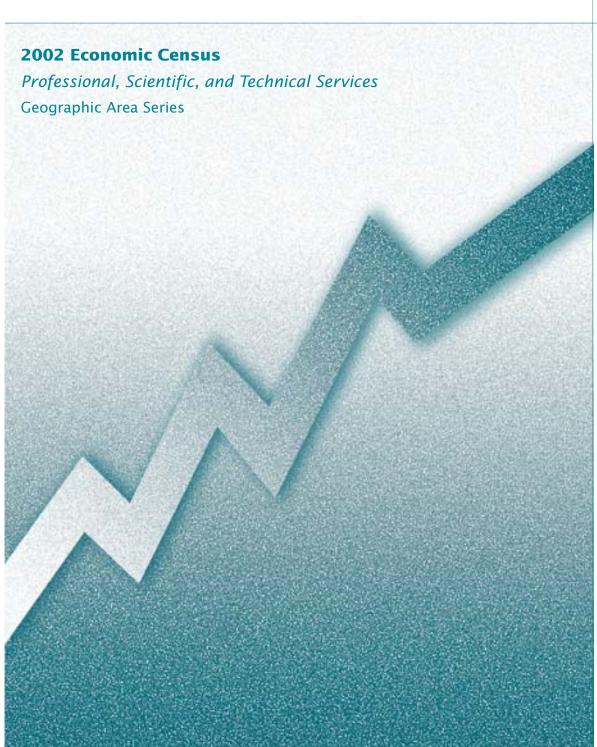
# District of Columbia: 2002

Issued May 2005

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### **2002 Economic Census**

Professional, Scientific, and Technical Services Geographic Area Series





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# Introduction to the Economic Census

#### PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in "2" and "7."

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the federal government use the data to monitor economic activity and to assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

#### INDUSTRY CLASSIFICATIONS

Data from the 2002 Economic Census are published primarily according to the 2002 North American Industry Classification System (NAICS). NAICS was first adopted in the United States, Canada, and Mexico in 1997. The 2002 Economic Census covers the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information
52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Food Services
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), largely covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 100 subsectors (three-digit codes), 317 industry groups (four-digit codes), and, as implemented in the United States, 1,179 industries (six-digit codes).

#### RELATIONSHIP TO HISTORICAL INDUSTRY CLASSIFICATIONS

Prior to the 1997 Economic Census, data were published according to the Standard Industrial Classification (SIC) system. While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The 1997 Economic Census *Bridge Between NAICS and SIC* demonstrates the relationships between NAICS and SIC industries. Where changes are significant, it may not be possible to construct time series that include data for points both before and after 1997.

Most industry classifications remained unchanged between 1997 and 2002, but NAICS 2002 includes substantial revisions within the construction and wholesale trade sectors, and a number of revisions for the retail trade and information sectors. These changes are noted in industry definitions and will be demonstrated in the *Bridge Between NAICS 2002 and NAICS 1997*.

For 2002, data for enterprise support establishments (those functioning primarily to support the activities of their company's operating establishments, such as a warehouse or a research and development laboratory) are included in the industry that reflects their activities (such as warehousing). For 1997, such establishments were termed auxiliaries and were excluded from industry totals.

#### **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company. (For selected industries, only payroll, employment, and classification are collected for individual establishments, while other data are collected on a consolidated basis.)

#### **GEOGRAPHIC AREA CODING**

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for states, metropolitan and micropolitan statistical areas, counties, and corporate municipalities (places) including cities, towns, townships, villages, and boroughs. Respondents were required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from administrative sources is used as a basis for coding.

#### **AVAILABILITY OF ADDITIONAL DATA**

All results of the 2002 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on digital versatile discs (DVD-ROMs) for sale by the Census Bureau. The American FactFinder system at the Internet site allows selective retrieval and downloading of the data. For more information, including a description of reports being issued, see the Internet site, write to the U.S. Census Bureau, Washington, DC 20233-6100, or call Customer Services at 301-763-4100.

#### HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart

from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some service trades in 1933. Censuses of construction, manufacturing, and the other business censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated, providing comparable census data across economic sectors and using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census report forms.

The range of industries covered in the economic census expanded between 1967 and 2002. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity. New for 2002 is coverage of four industries classified in the agriculture, forestry, and fishing sector under the SIC system: landscape architectural services, landscaping services, veterinary services, and pet care services.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. Reports for 1997 were published primarily on the Internet and copies of 1992 reports are also available there. CD-ROMs issued from the 1987, 1992, and 1997 Economic Censuses contain databases that include all or nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

#### **SOURCES FOR MORE INFORMATION**

More information about the scope, coverage, classification system, data items, and publications for the 2002 Economic Census and related surveys is published in the *Guide to the 2002 Economic Census* at www.census.gov/econ/census02/guide. More information on the methodology, procedures, and history of the census will be published in the *History of the 2002 Economic Census* at www.census.gov/econ/www/history.html.

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# Professional, Scientific, and Technical Services

#### **SCOPE**

The Professional, Scientific, and Technical Services sector (sector 54) comprises establishments that specialize in performing professional, scientific, and technical activities for others. These activities require a high degree of expertise and training. The establishments in this sector specialize according to expertise and provide services to clients in a variety of industries and, in some cases, to households. Activities performed include: legal advice and representation; accounting, bookkeeping, and payroll services; architectural, engineering, and specialized design services; computer services; consulting services; research services; advertising services; photographic services; translation and interpretation services; veterinary services; and other professional, scientific, and technical services.

This sector excludes establishments primarily engaged in providing a range of day-to-day office administrative services, such as financial planning, billing and recordkeeping, personnel, and physical distribution and logistics. These establishments are classified in Sector 56, Administrative and Support and Waste Management and Remediation Services.

Data for this sector are shown for establishments of firms subject to federal income tax, and separately, of firms that are exempt from federal income tax under provisions of the Internal Revenue Code.

Many of the "kinds of business" included in this sector are not thought of as commercial businesses and the terms (such as "business," "establishment," and "firm") used to describe them may not be descriptive of such services. However, these terms are applied to all "kinds of business" in order to maintain conformity in the measures of the production and delivery of goods and services and in the presentation of data.

**Exclusions.** The tabulations for this sector do not include central administrative offices, warehouses, or other establishments that serve professional, scientific, and technical service establishments within the same organization. Data for such establishments are classified according to the nature of the service they provide. For example, separate headquarters establishments are reported in NAICS sector 55, Management of Companies and Enterprises.

The reports described below exclude establishments of firms with no paid employees. These "nonemployers," typically self-employed individuals or partnerships operating businesses that they have not chosen to incorporate, are reported separately in *Nonemployer Statistics*. The contribution of nonemployers, relatively large for this sector, may be examined at www.census.gov/nonemployerimpact.

**Definitions.** Industry categories are defined in Appendix B, NAICS Codes, Titles, and Descriptions. Other terms are defined in Appendix A, Explanation of Terms.

#### REPORTS

The following reports provide statistics on this sector.

**Industry Series.** There are nine reports, each covering a group of related industries. The reports present, by kind of business for the United States, general statistics for establishments of firms with payroll on number of establishments, receipts/revenue, expenses of tax-exempt establishments, payroll, and employment; comparative statistics for 2002 and 1997; product lines; and concentration of business activity in the largest firms. The data in industry reports are preliminary and subject to change in the following reports.

**Geographic Area Series.** There is a separate report for each state, the District of Columbia, and the United States. Each state report presents, for establishments of firms with payroll, general statistics on number of establishments, receipts/revenue, expenses of tax-exempt establishments, payroll, and employment by kind of business for the state, metropolitan and micropolitan statistical areas, counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. The United States report presents data for the United States as a whole for detailed kind-of-business classifications.

#### **Subject Series:**

- **Product Lines.** This report presents product lines data for establishments of firms with payroll by kind of business. Data are presented for the United States and states. Establishments may report negative revenue for selected product lines. Because of this, percentages for product lines may be in excess of 100 or less than 0.
- Establishment and Firm Size (Including Legal Form of Organization). This report presents receipts/revenue, payroll, and employment data for the United States by receipts/revenue size, by employment size, and by legal form of organization for establishments of firms with payroll; and by receipts/revenue size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms with payroll.
- **Miscellaneous Subjects.** This report presents data for a variety of industry-specific topics for establishments of firms with payroll. Presentation of data varies by kind of business.

**ZIP Code Statistics.** This report presents data for establishments of firms with payroll by United States ZIP Code.

**Other reports.** Data for this sector are also included in reports with multisector coverage, including *Nonemployer Statistics, Comparative Statistics, Bridge Between 2002 NAICS and 1997 NAICS, Business Expenses*, and the Survey of Business Owners reports.

#### **GEOGRAPHIC AREAS COVERED**

The level of geographic detail varies by report. Maps are available at www.census.gov/econ2002maps. Notes specific to areas in the state are included in Appendix D, Geographic Notes. Data may be presented for –

- 1. The United States as a whole.
- 2. States and the District of Columbia.
- 3. Metropolitan and micropolitan statistical areas. A core based statistical area (CBSA) contains a core area with a substantial population nucleus, together with adjacent communities having a high degree of social and economic integration with that core. CBSAs are differentiated into metropolitan and micropolitan statistical areas based on size criteria. Both metropolitan and micropolitan statistical areas are defined in terms of entire counties, and are listed in Appendix E, Metropolitan and Micropolitan Statistical Areas.
  - a. Metropolitan Statistical Areas (metro areas). Metro areas have at least one urbanized area of 50,000 or more population, plus adjacent territory that has a high degree of social and economic integration with the core as measured by commuting ties.
  - b. Micropolitan Statistical Areas (micro areas). Micro areas have at least one urban cluster of at least 10,000, but less than 50,000 population, plus adjacent territory that has a high degree of social and economic integration with the core as measured by commuting ties.
  - c. Metropolitan Divisions (metro divisions). If specified criteria are met, a metro area containing a single core with a population of 2.5 million or more may be subdivided to form smaller groupings of counties referred to as Metropolitan Divisions.

- d. Combined Statistical Areas (combined areas). If specified criteria are met, adjacent metro and micro areas, in various combinations, may become the components of a new set of areas called Combined Statistical Areas. The areas that combine retain their own designations as metro or micro areas within the larger combined area.
- 4. Counties and county equivalents defined as of January 1, 2002. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs, census areas, and city and boroughs. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.

#### 5. Economic places.

- a. Municipalities of 2,500 inhabitants or more defined as of January 1, 2002. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 2000 Census of Population. For the economic census, boroughs, census areas, and city and boroughs in Alaska and boroughs in New York are not included in this category.
- b. Consolidated cities defined as of January 1, 2002. Consolidated cities are consolidated governments that consist of separately incorporated municipalities.
- c. Townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 2000 Census of Population).
- d. Balance of county. Areas outside the entities listed above, including incorporated municipalities with populations of fewer than 2,500, towns and townships not qualifying as noted above, and the remainders of counties outside places are categorized as "Balance of county."

#### **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 2002 data are expressed in 2002 dollars, and 1997 data, in 1997 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

#### COMPARABILITY OF THE 1997 AND 2002 ECONOMIC CENSUSES

Both the 2002 Economic Census and the 1997 Economic Census present data based on the North American Industry Classification System (NAICS). However, for 2002, data for NAICS 54132, Landscape Architectural Services, and NAICS 54194, Veterinary Services, are included. These NAICS industries were out of scope in 1997.

Data for this sector for 2002 include totals for taxable and tax-exempt businesses together, not present in 1997 reports. For 1997, only data for taxable establishments were shown at county and place levels in the Geographic Area Series. For 2002, data for taxable and tax-exempt establishments, as well as the combined totals, are shown at these geographic levels.

These tables for 2002 include professional, scientific, and technical service establishments that primarily serve other establishments of the same enterprise. These "enterprise support" establishments were not included in data for the professional, scientific, and technical services sector in 1997, but were instead included in the "Other auxiliary establishments" kind-of-business category in the "Auxiliaries, Excluding Corporate, Subsidiary, and Regional Managing Offices" reports.

For 2002, the revenue data for tax-exempt establishments include gains or losses from the sale of real estate, investments, or other assets. In 1997, these gains or losses were excluded from revenue. Also, the 2002 expenses data for tax-exempt establishments exclude program service grants, contributions and gifts paid, specific assistance to individuals, and benefits paid to or for members. In 1997, these types of expenses were included.

#### RELIABILITY OF DATA

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data. Data presented in the Miscellaneous Subjects and Product Lines reports for this sector are subject to sampling errors, as well as nonsampling errors.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data, as by the percentages shown in the tables. Precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. More information on the reliability of the data is included in Appendix C, Methodology.

#### DISCLOSURE

In accordance with federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld. Techniques employed to limit disclosure are discussed at www.census.gov/epcd/ec02/disclosure.htm.

#### AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The Census Bureau conducts the Service Annual Survey (SAS) each year. This survey, while providing more frequent observations, yields less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county, and Statistics of U.S. Businesses program provides annual statistics classified by the employment size of the enterprise, further classified by industry for the United States, and by broader categories for states and metropolitan areas.

#### **CONTACTS FOR DATA USERS**

Questions about these data may be directed to the U.S. Census Bureau, Service Sector Statistics Division, Service Census Branch, 1-800-541-8345 or scb@census.gov.

#### ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with these data:

- D Withheld to avoid disclosing data of individual companies; data are included in higher level totals
- Ν Not available or not comparable
- S Withheld because estimates did not meet publication standards
- Χ Not applicable
- Ζ Less than half the unit shown
- а 0 to 19 employees
- 20 to 99 employees b
- C 100 to 249 employees
- 250 to 499 employees
- 500 to 999 employees f
- g 1,000 to 2,499 employees
- h 2,500 to 4,999 employees
- 5,000 to 9,999 employees i
- 10,000 to 24,999 employees ĸ 25,000 to 49,999 employees
- 50,000 to 99,999 employees
- m 100,000 employees or more

Revised r

Represents zero (page image/print only)
Consolidated city
Independent city
Census designated place (CC) (IC) CDP

### Table 1. Summary Statistics for the District: 2002

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

uata. coc i	introductory text for an explanation of the treatment of en	стрпое варрог	t doctabilistimonio in	The 2002 Editionals	Consus compared	10 110 1007 2001	Paid		of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	DISTRICT OF COLUMBIA								
	ALL ESTABLISHMENTS								
54	Professional, scientific, and technical services	4 363	17 967 225	N	6 679 110	1 577 817	83 525	7.2	6.4
541	Professional, scientific, and technical services	4 363	17 967 225	N	6 679 110	1 577 817	83 525	7.2	6.4
5411	Legal services	1 424	9 208 095	N	3 366 192	785 265	34 831	4.1	2.5
54111 541110 5411101 5411102	Offices of lawyers	1 390 1 390 1 337	9 169 252 9 169 252 9 113 500	N N N	3 351 840 3 351 840 3 328 533	781 931 781 931 776 459	34 578 34 578 34 079	4.0 4.0 3.9	2.5 2.5 2.4
54119	services	53 34	55 752 38 843	N N	23 307 14 352	5 472 3 334	499 253	19.8 21.7	6.5 7.4
541191 541199	Title abstract and settlement offices All other legal services	19 15	16 702 22 141	N N	6 141 8 211	1 237 2 097	119 134	15.6 26.2	2.1 11.4
5412	Accounting, tax preparation, bookkeeping, and payroll services	188	826 895	N	335 742	83 372	5 679	6.8	1.8
54121 541211 541213 541214	Accounting, tax preparation, bookkeeping, and payroll services. Offices of certified public accountants Tax preparation services. Payroll services.	188 114 31 15	826 895 774 197 8 404 23 703	N N N	335 742 303 080 2 678 19 821	83 372 74 489 1 112 5 394	5 679 4 250 454 778	6.8 6.9 8.1 1.5	1.8 1.3 14.0 5.0
541219 5413	Other accounting services	28 303	20 591 918 973	N N	10 163 366 267	2 377 84 779	197 5 636	7.5 6.7	9.6 20.8
54131 541310 54132	Architectural services.  Architectural services.  Landscape architectural services	153 153 16	449 216 449 216 10 185	N N N	168 482 168 482 3 672	38 727 38 727 779	2 624 2 624 68	8.8 8.8 19.0	8.9 8.9 2.5
541320 54133 541330 54134 541340 54135 541350	Landscape architectural services Engineering services Engineering services Drafting services Drafting services Building inspection services Building inspection services	16 127 127 1 1 2 2	10 185 454 781 454 781 D D D	N N N N N N N N N N N N N N N N N N N	3 672 192 338 192 338 D D D	779 44 865 44 865 D D D	68 2 858 2 858 a a a a	19.0 4.4 4.4 D D D	2.5 32.4 32.4 D D D
54136 541360	Geophysical surveying and mapping services . Geophysical surveying and mapping services	1	D D	N N	D D	D D	a a	D D	D D
54137	Surveying and mapping (except geophysical) services	2	D	N	D	D	b	D	D
541370 54138 541380	Surveying and mapping (except geophysical) services Testing laboratories Testing laboratories	2 1 1	D D D	N N N	D D D	D D D	b a a	D D D	D D D
5414	Specialized design services	140	170 123	N	61 732	14 944	1 145	16.0	8.2
54141 541410 54142 541420 54143 541430 54149 541490	Interior design services Interior design services Industrial design services Industrial design services Graphic design services Graphic design services Other specialized design services Other specialized design services	46 46 1 1 90 90 90 3 3	96 826 96 826 D D 72 894 72 894 D	N N N N N N	34 983 34 983 D D 26 643 26 643 D	8 802 8 802 D D 6 127 6 127 D	640 640 a a 503 503 a a	13.1 13.1 D 19.9 19.9 D	4.8 4.8 D 12.2 12.2 D D
5415	Computer systems design and related services	456	1 051 878	N N	398 424	97 552	7 132	11.3	6.0
54151 541511 541512 5415121 5415122	Computer systems design and related services	456 118 221 73	1 051 878 192 906 420 064 135 104	N N N N	398 424 97 904 160 519 48 549	97 552 23 583 40 661 13 081	7 132 1 570 2 898 859	11.3 34.4 6.6 5.0	6.0 19.9 5.1 4.2
541513 541519	systems integrators)	148 83 34	284 960 337 370 101 538	N N N	111 970 121 348 18 653	27 580 27 721 5 587	2 039 1 940 724	7.4 3.8 12.2	5.5 .4 1.7
5416	Management, scientific, and technical consulting services	899	2 484 067	N	926 983	221 261	11 445	12.0	16.8
54161 541611	Management consulting services Administrative management and general	691	1 976 895	N	710 737	173 691	8 920	10.3	18.3
541612	management consulting services Human resources and executive search	455	1 514 217	N	541 863	132 035	6 588	10.2	14.3
5416121 5416122 5416123	consulting services. Actuarial consulting Executive placement services. Human resources and personnel	96 5 37	300 689 D D	N N N	101 195 D D	26 946 D D	1 273 b c	6.2 D D	40.6 D D
541613 541614	management consulting Marketing consulting services Process, physical distribution, and logistics	54 87	244 664 82 127	N N	78 150 25 871	20 348 6 131	932 409	4.4 27.7	47.0 16.2
541618	consulting services Other management consulting services	26 27	60 077 19 785	N N	30 500 11 308	6 323 2 256	497 153	2.3 35.6	13.4 2.7
54162 541620 54169	Environmental consulting services Environmental consulting services Other scientific and technical consulting	45 45	83 002 83 002	N N	32 461 32 461	7 025 7 025	509 509	17.3 17.3	8.5 8.5
541690	servicesOther scientific and technical consulting	163	424 170	N	183 785	40 545	2 016	18.6	11.6
5416901 5416909	services	163 118 45	424 170 301 520 122 650	N N	183 785 133 789 49 996	40 545 29 624 10 921	2 016 1 290 726	18.6 16.0 25.0	11.6 13.3 7.3

### Table 1. Summary Statistics for the District: 2002—Con.

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

	introductory text for an explanation of the treatment of en	отриос сарро.		2002 200	onious sompareu	10 110 1007 2001	Paid		of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	DISTRICT OF COLUMBIA—Con.  ALL ESTABLISHMENTS—Con.								
54	Professional, scientific, and technical services —								
541	Con. Professional, scientific, and technical services—								
5417	Con. Scientific research and development services	302	2 001 442	N	645 475	157 520	10 046	5.1	4.2
54171	Research and development in the physical,	400			200 540	70.400	- 100		
541710	engineering, and life sciences	130	1 241 517	N	326 518	79 129	5 169	1.6	2.8
5417101	engineering, and life sciences	130	1 241 517	N	326 518	79 129	5 169	1.6	2.8
5417102	and engineering sciences	85	365 463	N	118 817	29 129	1 869	2.1	7.0
54171023	sciences	45	876 054	N	207 701	50 000	3 300	1.4	1.1
54171029	biotechnology	13	42 382	N	9 808	2 197	138	24.7	16.7
54172	sciences	32	833 672	N	197 893	47 803	3 162	.2	.3
541720	sciences and humanities	172	759 925	N	318 957	78 391	4 877	10.8	6.4
	sciences and humanities	172	759 925	N	318 957	78 391	4 877	10.8	6.4
5418	Advertising and related services	474	1 105 603	N	508 836	117 670	6 072	18.9	9.8
54181 541810	Advertising agencies	47 47	147 682 147 682	N N	67 213 67 213	18 884 18 884	959 959	4.6 4.6	19.3 19.3
54182 541820	Public relations agencies	394 394	905 284 905 284	N N	422 700 422 700	93 913 93 913	4 807 4 807	21.2 21.2	7.0 7.0
54183 541830	Media buying services	6 6	4 953 4 953	N N	2 191 2 191	441 441	25 25	11.2 11.2	9.2 9.2
54184 541840	Media representatives	3 3	D D	N N	D D	D D	a a	D D	D D
5418401	Radio and television advertising representatives	1	D	N	D	D	a	D	D
5418402 54185	Publishers' advertising representatives	2 3	D D	N N	D D	D D	a a	D D	D D D
541850 54186	Display advertising Direct mail advertising Direct mail advertising Other services related to advertising	3 8	D 25 071	N N	D 12 233	D 3 346	a 175	D 26.6	D 57.2
541860 54189	Direct mail advertising	8 13	25 071 D	N N	12 233 D	3 346 D	175 b	26.6 D	57.2 D
541890 5418902	Other services related to advertising Advertising specialties goods distributor	13 7	D 14 904	N N	D 2 892	D 760	b 57	D 10.3	D
5418903 5418909	Sign painting and lettering shop	2 4	D 4 764	N N	D 908	D 198	a 37	D 14.9	D 1.3
5419	Other professional, scientific, and technical	•	4 704		000	100		14.0	1.0
	services	177	200 149	N	69 459	15 454	1 539	20.4	15.1
54191 541910	Marketing research and public opinion polling . Marketing research and public opinion	57	103 417	N	38 601	8 498	839	17.5	12.0
54192	pollingPhotographic services	57 28	103 417 6 558	N N	38 601 1 745	8 498 443	839 71	17.5 33.2	12.0 11.6
541921 541922	Photography studios, portrait	14 14	3 203 3 355	N N	860 885	219 224	36 35	45.3 21.8	6.0 17.0
54193 541930	Translation and interpretation sevices Translation and interpretation services	12 12	21 979 21 979	N N	3 604 3 604	1 036 1 036	81 81	1.1 1.1	-
54194 541940	Veterinary services	14 14	14 096 14 096	N N	6 955 6 955	1 170 1 170	163 163	7.9 7.9	1.3 1.3
54199	All other professional, scientific, and technical services	66	54 099	N	18 554	4 307	385	35.5	31.1
541990	All other professional, scientific, and technical services	66	54 099	N	18 554	4 307	385	35.5	31.1
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX	00	34 099	14	10 334	4 307	363	33.3	31.1
54	Professional, scientific, and technical services	269	1 654 380	1 445 906	476 425	114 787	8 095	6.2	3.5
541	Professional, scientific, and technical services	269	1 654 380	1 445 906	476 425	114 787	8 095	6.2	3.5
5411	Legal services	53	55 752	51 264	23 307	5 472	499	19.8	6.5
54111	Offices of lawyers	53	55 752	51 264	23 307	5 472	499	19.8	6.5
541110 5411102	Offices of lawyers  Legal aid societies and similar legal	53	55 752	51 264	23 307	5 472	499	19.8	6.5
	services	53	55 752	51 264	23 307	5 472	499	19.8	6.5
5417	Scientific research and development services	216	1 598 628	1 394 642	453 118	109 315	7 596	5.8	3.4
54171	Research and development in the physical, engineering, and life sciences	85	1 081 669	891 942	258 299	62 306	4 148	1.6	1.7
541710	Research and development in the physical, engineering, and life sciences	85	1 081 669	891 942	258 299	62 306	4 148	1.6	1.7
5417101	Research and development in the physical and engineering sciences	43	207 644	195 474	51 183	12 438	853	2.2	5.2
5417102	Research and development in the life sciences	42	874 025	696 468	207 116	49 868	3 295	1.4	.8
54171023	Research and development in biotechnology	12	D	D	D	D	С	D	D
54171029	Research and development in other life sciences	30	D	D	D	D	h	D	D
54172	Research and development in the social sciences and humanities	131	516 959	502 700	194 819	47 009	3 448	14.6	7.0
541720	Research and development in the social sciences and humanities	131	516 959	502 700	194 819	47 009		14.6	7.0

### Table 1. Summary Statistics for the District: 2002—Con.

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

data. See	introductory text for an explanation of the treatment of ent	erprise support	establishments in	the 2002 Economic	Census compared	to the 1997 Econ	omic Census]		
							Paid		of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	DISTRICT OF COLUMBIA—Con.								
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
54	Professional, scientific, and technical services	4 094	16 312 845	N	6 202 685	1 463 030	75 430	7.3	6.7
541	Professional, scientific, and technical services	4 094	16 312 845	N	6 202 685	1 463 030	75 430	7.3	6.7
5411	Legal services	1 371	9 152 343	N	3 342 885	779 793	34 332	4.0	2.5
54111 541110	Offices of lawyers	1 337 1 337	9 113 500 9 113 500	N N	3 328 533 3 328 533	776 459 776 459	34 079 34 079	3.9 3.9	2.4 2.4
5411101 54119	Offices of lawyers	1 337 34	9 113 500 38 843	N N	3 328 533 14 352	776 459 3 334	34 079 253	3.9 21.7	2.4 7.4
541191 541199	Title abstract and settlement offices All other legal services	19 15	16 702 22 141	N N	6 141 8 211	1 237 2 097	119 134	15.6 26.2	2.1 11.4
5412	Accounting, tax preparation, bookkeeping, and payroll services	188	826 895	N	335 742	83 372	5 679	6.8	1.8
54121	Accounting, tax preparation, bookkeeping, and payroll services	188	826 895	N	335 742	83 372	5 679	6.8	1.8
541211 541213	Offices of certified public accountants	114	774 197 8 404	N N	303 080 2 678	74 489 1 112	4 250 454	6.9 8.1	1.3 14.0
541214 541219	Payroll servicesOther accounting services	15 28	23 703 20 591	N N	19 821 10 163	5 394 2 377	778 197	1.5 7.5	5.0 9.6
5413	Architectural, engineering, and related services	303	918 973	N	366 267	84 779	5 636	6.7	20.8
54131 541310	Architectural services.	153 153	449 216 449 216	N N	168 482 168 482	38 727 38 727	2 624 2 624	8.8 8.8	8.9 8.9
54132 541320	Architectural services	16	10 185 10 185	N N N	3 672 3 672	779 779	68 68	19.0 19.0	2.5 2.5
54133	Landscape architectural services Engineering services	16 127 127	454 781 454 781	N N N	192 338 192 338	44 865	2 858 2 858	4.4 4.4	2.5 32.4 32.4
541330 54134 541340	Engineering services Drafting services Drafting services	1	454 761 D D	N N N	D D	44 865 D D	a	D D	D D
54135 541350	Building inspection services  Building inspection services	2 2	D	N N N	D	D	a a a	D	D
54136 541360	Geophysical surveying and mapping services . Geophysical surveying and mapping	1	Ď	Ň	Ď.	Ď	a	Б	Ď
54137	services	1	D	N	D	D	а	D	D
541370	services	2	D	N	D	D	b	D	D
54138 541380	services Testing laboratories Testing laboratories	2 1 1	D D D	N N N	D D D	D D D	b a a	D D D	D D D
5414	Specialized design services	140	170 123	N	61 732	14 944	1 145	16.0	8.2
54141 541410	Interior design services	46 46	96 826 96 826	N N	34 983 34 983	8 802 8 802	640 640	13.1 13.1	4.8 4.8
54142 541420	Industrial design services	1	D D	N N	D D	D D	a	D D	D D
54143 541430	Graphic design services	90 90	72 894 72 894	N N	26 643 26 643	6 127 6 127	503 503	19.9 19.9	12.2 12.2
54149 541490	Other specialized design services Other specialized design services	3	D D	N N	D D	D D	a a	D D	D D
5415	Computer systems design and related services	456	1 051 878	N	398 424	97 552	7 132	11.3	6.0
54151	Computer systems design and related services	456	1 051 878	N	398 424	97 552	7 132	11.3	6.0
541511 541512	Custom computer programming services Computer systems design services	118 221	192 906 420 064	N N	97 904 160 519	23 583 40 661	1 570 2 898	34.4 6.6	19.9 5.1
5415121 5415122	Computer systems integrators Computer systems consultants (except	73	135 104	N	48 549	13 081	859	5.0	4.2
541513 541519	systems infegrators) Computer facilities management services Other computer related services	148 83 34	284 960 337 370 101 538	N N N	111 970 121 348 18 653	27 580 27 721 5 587	2 039 1 940 724	7.4 3.8 12.2	5.5 .4 1.7
5416	Management, scientific, and technical consulting services	899	2 484 067	N	926 983	221 261	11 445	12.0	16.8
54161 541611	Management consulting services Administrative management and general	691	1 976 895	N	710 737	173 691	8 920	10.3	18.3
541612	management consulting services Human resources and executive search	455	1 514 217	N	541 863	132 035	6 588	10.2	14.3
5416121 5416122 5416123	consulting services. Actuarial consulting Executive placement services Human resources and personnel	96 5 37	300 689 D D	N N N	101 195 D D	26 946 D D	1 273 b c	6.2 D D	40.6 D D
541613 541614	management consulting	54 87	244 664 82 127	N N	78 150 25 871	20 348 6 131	932 409	4.4 27.7	47.0 16.2
541618	consulting services Other management consulting services	26 27	60 077 19 785	N N	30 500 11 308	6 323 2 256	497 153	2.3 35.6	13.4 2.7
54162 541620	Environmental consulting services	45 45	83 002 83 002	N N	32 461 32 461	7 025 7 025	509 509	17.3 17.3	8.5 8.5
54169 541690	Other scientific and technical consulting services	163	424 170	N	183 785	40 545	2 016	18.6	11.6
5416901	services	163 118	424 170 301 520	N N	183 785 133 789	40 545 29 624	2 016 1 290	18.6 16.0	11.6 13.3
5416909	All other scientific and technical consulting services	45	122 650	N	49 996	10 921	726	25.0	7.3

### Table 1. Summary Statistics for the District: 2002—Con.

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

							Paid	Percent o	f receipts/ nue-
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	DISTRICT OF COLUMBIA—Con.								
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX—Con.								
54	Professional, scientific, and technical services—								
541	Con. Professional, scientific, and technical services—								
5417	Con. Scientific research and development services	86	402 814	N	192 357	48 205	2 450	2.5	7.3
54171	Research and development in the physical,	45	150.040	N	68 219	16 823	1 021	1.9	10.7
541710	engineering, and life sciences		159 848	N N					
5417101	engineering, and life sciences Research and development in the physical	45	159 848		68 219	16 823	1 021	1.9	10.7
5417102	and engineering sciences	42	157 819	N	67 634	16 691	1 016	1.9	9.5
54171023	sciences	3	2 029	N	585	132	5	_	100.0
54171029	biotechnology	1	D	N	D	D	a	D	D
54172	Research and development in the social	2	D	N	D	D	a	D	D
541720	sciences and humanities	41	242 966	N	124 138	31 382	1 429	2.9	5.0
	sciences and humanities	41	242 966	N	124 138	31 382	1 429	2.9	5.0
5418	Advertising and related services	474	1 105 603	N	508 836	117 670	6 072	18.9	9.8
54181 541810 54182 541820 54183 541830 54184 541840 5418401	Advertising agencies Advertising agencies Public relations agencies Public relations agencies Media buying services Media buying services Media representatives Media representatives Again and television advertising	47 47 394 394 6 6 3 3	147 682 147 682 905 284 905 284 4 953 4 953 D	2	67 213 67 213 422 700 422 700 2 191 2 191 D	18 884 18 884 93 913 93 913 441 441 D	959 959 4 807 4 807 25 25 a a	4.6 4.6 21.2 21.2 11.2 11.2 D	19.3 19.3 7.0 7.0 9.2 9.2 D
5418401 5418402 54185 541850 54186 541860 54189 541890 5418902 5418903 5418909	representatives  Publishers' advertising representatives  Display advertising  Display advertising  Direct mail advertising  Direct mail advertising  Other services related to advertising  Other services related to advertising  Advertising specialties goods distributor  Sign painting and lettering shop.  All other advertising services	1 2 3 3 8 8 13 13 7 7 2 4	D D D 25 071 25 071 D D 14 904 4 764	N N N N N N N N N N N N N N N N N N N	D D D 12 233 12 233 D D 2 892 D 908	D D D 3 346 3 346 D D 760 D 198	a a a 175 175 b b 57 a 37	D D 26.6 26.6 26.6 D D 10.3 D 14.9	D D D 57.2 57.2 D D - D
5419	Other professional, scientific, and technical services	177	200 149	N	69 459	15 454	1 539	20.4	15.1
54191 541910	Marketing research and public opinion polling . Marketing research and public opinion	57	103 417	N	38 601	8 498	839	17.5	12.0
54192 541921 541922 54193 541930 54194 541940	polling .  Photographic services Photography studios, portrait Commercial photography Translation and interpretation services Translation and interpretation services Veterinary services. Veterinary services.	57 28 14 14 12 12 14	103 417 6 558 3 203 3 355 21 979 21 979 14 096 14 096	N N N N N N	38 601 1 745 860 885 3 604 3 604 6 955 6 955	8 498 443 219 224 1 036 1 170 1 170	839 71 36 35 81 81 163 163	17.5 33.2 45.3 21.8 1.1 1.1 7.9 7.9	12.0 11.6 6.0 17.0 — 1.3 1.3
54199	All other professional, scientific, and technical services	66	54 099	N	18 554	4 307	385	35.5	31.1
541990	All other professional, scientific, and technical services	66	54 099	N	18 554	4 307	385	35.5	31.1

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

<sup>&</sup>lt;sup>1</sup>Includes receipts/revenue information obtained from administrative records of other federal agencies.
<sup>2</sup>Includes receipts/revenue information that was imputed based on historic data, administrative data, industry averages, or other statistical methods.

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy or metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

treatment	of enterprise support establishments in the 2002 Economi	c Census com	pared to the 1997 Eco	onomic Censusj			Paid	Percent o	f receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON-BALTIMORE-NORTHERN VIRGINIA, DC-MD-VA-WV COMBINED STATISTICAL AREA								
	ALL ESTABLISHMENTS								
54	Professional, scientific, and technical services	33 735	76 043 615	N	30 545 767	7 340 179	478 963	11.2	9.0
541	Professional, scientific, and technical services	33 735	76 043 615	N	30 545 767	7 340 179	478 963	11.2	9.0
5411	Legal services	6 294	13 562 591	N	5 190 440	1 189 200	66 358	11.2	3.5
54111 541110 5411101 5411102	Offices of lawyers. Offices of lawyers Offices of lawyers Legal aid societies and similar legal	5 610 5 610 5 478	12 991 083 12 991 083 D	N N N	4 968 072 4 968 072 D	1 139 002 1 139 002 D	61 409 61 409 I	10.4 10.4 D	3.4 3.4 D
54119 541191 541199	services Other legal services Title abstract and settlement offices All other legal services.	132 684 571 113	571 508 467 486 104 022	N N N N N N N N N N N N N N N N N N N	D 222 368 178 031 44 337	D 50 198 39 344 10 854	9 4 949 3 783 1 166	D 28.9 30.2 23.0	D 6.3 6.6 4.9
5412	Accounting, tax preparation, bookkeeping, and payroll services	3 358	3 112 804	N	1 416 795	332 541	35 470	15.3	5.3
54121 541211 541213 541214 541219	Accounting, tax preparation, bookkeeping, and payroll services . Offices of certified public accountants	3 358 1 775 500 139 944	3 112 804 2 328 005 114 356 377 849 292 594	N N N N	1 416 795 1 031 150 37 873 206 086 141 686	332 541 236 137 14 029 48 214 34 161	35 470 17 296 5 684 8 039 4 451	15.3 14.2 20.4 5.6 34.4	5.3 3.9 5.6 7.2 13.9
5413	Architectural, engineering, and related services	3 984	11 072 146	N	4 370 645	1 035 669	73 007	10.0	17.3
54131 541310 54132 541320 54133 541330 54134 541340 54135 54135 54136 541360	Architectural services. Architectural services. Landscape architectural services Landscape architectural services Engineering services Engineering services Drafting services. Drafting services. Building inspection services Building inspection services Geophysical surveying and mapping services Geophysical surveying and mapping	783 783 201 201 2 438 2 438 47 47 169 169	1 290 890 1 290 897 118 887 118 887 9 238 085 9 238 085 12 649 12 649 48 485 48 485 9 528	X	470 660 470 660 45 834 45 834 3 670 516 3 670 516 6 251 6 251 22 189 22 189 3 645	106 084 106 084 10 246 10 246 876 162 876 162 1 416 1 416 5 157 5 157 714	7 991 7 991 1 284 1 284 59 211 59 211 172 172 606 606 73	18.5 18.5 35.1 35.1 8.3 8.3 38.4 25.5 25.5 41.8	5.8 5.8 6.3 6.3 19.1 11.5 11.5 11.4 2.1
54137	services	17	9 528	N	3 645	714	73	41.8	2.1
541370	services	191	143 462	N	68 144	16 162	1 637	13.7	7.0
54138 541380	services	191 138 138	143 462 210 160 210 160	N N N	68 144 83 406 83 406	16 162 19 728 19 728	1 637 2 033 2 033	13.7 9.3 9.3	7.0 27.8 27.8
5414	Specialized design services	1 192	718 300	N	216 803	49 226	4 908	32.4	8.4
54141 541410 54142 541420 54143 541430 54149 541490	Interior design services Interior design services Industrial design services Industrial design services Graphic design services Graphic design services Other specialized design services Other specialized design services	416 416 31 31 712 712 33 33	315 839 315 839 D D 356 219 356 219 D D	222222	86 897 86 897 D D 119 631 119 631 D D	20 436 20 436 D D 26 694 26 694 D	1 929 1 929 b b 2 728 2 728 c c	27.2 27.2 D D 32.6 32.6 D D	7.0 7.0 D 7.9 7.9 D
5415	Computer systems design and related services	7 400	22 804 390	N	9 152 961	2 241 606	138 171	10.5	7.3
54151 541511 541512 5415121 5415122	Computer systems design and related services	7 400 2 905 3 078 1 190	22 804 390 5 553 566 12 027 201 7 015 904	N N N N	9 152 961 2 808 237 4 305 816 2 235 048	2 241 606 689 038 1 074 866 564 912	138 171 40 405 66 877 33 627	10.5 20.1 8.0 7.0	7.3 11.2 6.9 6.3
541513 541519	systems infegrators)	1 888 572 845	5 011 297 3 734 687 1 488 936	N N N	2 070 768 1 384 591 654 317	509 954 326 098 151 604	33 250 21 113 9 776	9.4 3.6 12.0	7.7 2.2 8.3
5416	Management, scientific, and technical consulting services	6 446	10 105 249	N	4 370 815	1 048 586	65 843	15.1	16.4
54161 541611	Management consulting services Administrative management and general	5 180	8 432 774	N	3 665 150	884 798	54 831	14.7	16.8
541612	management consulting services Human resources and executive search	3 155	6 530 012	N	2 951 149	716 193	42 778	12.3	16.7
5416121 5416122 5416123	consulting services	714 34 292	752 087 66 811 182 313	N N N	314 388 33 672 87 451	76 052 8 434 22 097	4 930 434 1 446	19.5 5.3 30.6	25.4 3.3 14.7
5416123 541613 541614	management consulting	388 842	502 963 554 305	N N	193 265 186 054	45 521 43 910	3 050 3 487	17.4 35.0	32.2 15.1
541618 54162 541620	consulting services Other management consulting services Environmental consulting services Environmental consulting services	237 232 380 380	491 241 105 129 517 852 517 852	N N N	173 284 40 275 233 350 233 350	39 713 8 930 53 780 53 780	2 907 729 4 288 4 288	10.9 40.8 17.1 17.1	9.0 12.3 12.6 12.6

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							Paid	Percent o	of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON-BALTIMORE-NORTHERN VIRGINIA, DC-MD-VA-WV COMBINED STATISTICAL AREA—Con.								
	ALL ESTABLISHMENTS—Con.								
54	Professional, scientific, and technical services —								
541	Con. Professional, scientific, and technical services—								
5416	Con.  Management, scientific, and technical consulting services—Con.								
54169	Other scientific and technical consulting	886	1 154 623	N	472 315	110 008	6 724	17.1	14.7
541690	services . Other scientific and technical consulting	886	1 154 623	N	472 315	110 008	6 724	17.1	
5416901	services . Economic and related consulting services .	515	581 747	N	232 914	53 940	3 141	20.8	14.7 13.4
5416909	All other scientific and technical consulting services	371	572 876	N	239 401	56 068	3 583	13.4	16.1
5417	Scientific research and development services	1 360	10 287 878	N	4 242 257	1 071 328	60 481	3.6	5.5
54171	Research and development in the physical, engineering, and life sciences	1 055	8 986 017	N	3 704 108	940 793	51 283	3.0	5.8
541710	Research and development in the physical, engineering, and life sciences	1 055	8 986 017	N N	3 704 108	940 793	51 283	3.0	5.8
5417101	Research and development in the physical and engineering sciences	636	5 894 508	N	2 610 632	641 922	35 580	1.5	5.2
5417102	Research and development in the life sciences	419	3 091 509	N	1 093 476	298 871	15 703	6.0	6.7
54171023	Research and development in biotechnology	182	1 137 247	N	503 040	147 400	6 013	8.9	10.1
54171029	Research and development in other life sciences	237	1 954 262	N	590 436	151 471	9 690	4.3	4.8
54172	Research and development in the social sciences and humanities	305	1 301 861	N	538 149	130 535	9 198	8.1	4.0
541720	Research and development in the social sciences and humanities.	305	1 301 861	N	538 149	130 535	9 198	8.1	4.1
5418	Advertising and related services	1 625	2 632 824	N	1 001 552	237 973	17 339	19.8	8.4
54181	Advertising agencies	355	587 643	N	249 232	66 296	4 418	9.7	9.5
541810 54182	Advertising agencies Public relations agencies	355 696	587 643 1 136 306	N N	249 232 505 426	66 296 112 770	4 418 6 192	9.7 25.3	9.5
541820 54183	Public relations agencies  Media buying services	696 28	1 136 306 24 085	N N	505 426 10 876	112 770 1 883	6 192 117	25.3 13.7	8.5 8.5 7.5 7.5
541830 54184	Media buying services	28 50	24 085 73 640	N N	10 876 19 083	1 883 4 847	117 330	13.7 22.5	7.5 9.4
541840 5418401	Media representatives Radio and television advertising	50	73 640	Ň	19 083	4 847	330	22.5	9.4
5418402	representatives	18 32	26 471 47 169	N N	11 339 7 744	2 741 2 106	163 167	18.9 24.6	8.1 10.1
54185 541850	Display advertising	34 34	33 057 33 057	N N	10 044 10 044	2 459 2 459	385 385	9.2 9.2	4.9 4.9
54186 541860	Direct mail advertising Direct mail advertising	208 208	D D	N N	D	D D	h h	D	D D
54187 541870	Advertising material distribution services	11 11	D D	N N	D	D D	C C	D	D
54189 541890	Other services related to advertising Other services related to advertising	243 243	237 009 237 009	N N N	48 665 48 665	11 627 11 627	1 396 1 396	30.7 30.7	3.1 3.1
5418902 5418903	Advertising specialties goods distributor Sign painting and lettering shop	136 83	237 009 D 34 710	N N N	11 842	D 3 069	f 474	D 25.9	D 2.6
5418909	All other advertising services	24	34 710 D	N	11 642 D	3 009 D	4/4 C	25.9 D	2.6 D
5419	Other professional, scientific, and technical services	2 076	1 747 433	N	583 499	134 050	17 386	20.1	6.5
54191	Marketing research and public opinion polling .	247	558 957	N	202 111	48 657	4 372	11.8	4.8
541910	Marketing research and public opinion polling	247	558 957	N N	202 111	48 657 7 641	4 372	11.8	4.8
54192 541921	Photographic services	431 332 99	119 431 92 384 27 047	N N N	33 510 24 624 8 886	7 641 5 388 2 253	1 596 1 282 314	28.2 26.0 35.6	10.4 11.8
541922 54193	Commercial photography Translation and interpretation sevices	103	77 763	N	25 843	5 931	739	12.2	5.3 1.1
541930 54194	Translation and interpretation services  Veterinary services	103 649	77 763 D	N N	25 843 D D	5 931 D D	739 i	12.2 D	1.1 D D
541940 54199	Veterinary services	649	D	N N	D	D		D D	D
541990	services	646 646	D	N N	D	D	h h	D	D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
54	Professional, scientific, and technical services	577	4 151 311	3 774 191	1 627 266	395 567	24 484	4.1	3.9
541	Professional, scientific, and technical services	577	4 151 311	3 774 191	1 627 266	395 567	24 484	4.1	3.9
5411	Legal services	132	D	D	D	D	g	D	D
54111	Offices of lawyers	132	D	٥	D	₽	g	D	D
541110 5411102	Offices of lawyers	132	D	D	D	D	ğ	D	D
	services	132	D	DΙ	D	D	l g l	D	D

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy or metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

treatment	of enterprise support establishments in the 2002 Economi	c Census comp	pared to the 1997 Ec	onomic Census]				Percent o	of receipts/
NAICS							Paid employees for		nue –
code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON-BALTIMORE-NORTHERN VIRGINIA, DC-MD-VA-WV COMBINED STATISTICAL AREA—Con.								
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX—Con.								
54	Professional, scientific, and technical services—								
541	Con. Professional, scientific, and technical services—								
5417	Con. Scientific research and development services	445	D	D	D	D	j	D	D
54171	Research and development in the physical, engineering, and life sciences	263	D	D	D	D	i	D	D
541710	Research and development in the physical, engineering, and life sciences	263	D	D	D	D	ĺ	D	D
5417101	Research and development in the physical and engineering sciences	134	2 121 691	2 026 026	987 084	240 038	12 786	.6	1.8
5417102	Research and development in the life sciences	129	D	D	D	D	i	D	D
54171023	Research and development in biotechnology	33	D	D	D	D	f	D	D
54171029	Research and development in other life sciences	96	1 165 356	925 770	292 673	70 570	5 078	2.9	5.5
54172	Research and development in the social sciences and humanities	182	D	D	D	D	h	D	D
541720	Research and development in the social sciences and humanities	182	D	D	D	D	h	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
54	Professional, scientific, and technical services	33 158	71 892 304	N	28 918 501	6 944 612	454 479	11.6	9.3
541	Professional, scientific, and technical services	33 158	71 892 304	N	28 918 501	6 944 612	454 479	11.6	9.3
5411	Legal services	6 162	D	N	D	D		D	D
54111 541110	Offices of lawyers	5 478 5 478	D D	N N	D D	D D		D D	D D D
5411101 54119	Offices of lawyers Other legal services	5 478 684	571 508	N N	D 222 368	D 50 198	4 949	D 28.9	6.3
541191 541199	Title abstract and settlement offices All other legal services	571 113	467 486 104 022	N N	178 031 44 337	39 344 10 854	3 783 1 166	30.2 23.0	6.6 4.9
5412	Accounting, tax preparation, bookkeeping, and payroll services	3 358	3 112 804	N	1 416 795	332 541	35 470	15.3	5.3
54121	Accounting, tax preparation, bookkeeping, and payroll services	3 358	3 112 804	Ŋ	1 416 795	332 541	35 470	15.3	5.3
541211 541213	Offices of certified public accountants  Tax preparation services	1 775 500	2 328 005 114 356	N N	1 031 150 37 873	236 137 14 029	17 296 5 684	14.2 20.4	3.9 5.6
541214 541219	Payroll servicesOther accounting services	139 944	377 849 292 594	N N	206 086 141 686	48 214 34 161	8 039 4 451	5.6 34.4	7.2 13.9
5413	Architectural, engineering, and related services	3 984	11 072 146	N	4 370 645	1 035 669	73 007	10.0	17.3
54131 541310	Architectural services	783 783	1 290 890 1 290 890	N N	470 660 470 660	106 084 106 084	7 991 7 991	18.5 18.5	5.8 5.8
54132 541320	Landscape architectural services Landscape architectural services	201 201	118 887 118 887	N N	45 834 45 834	10 246 10 246	1 284 1 284	35.1 35.1	6.3 6.3
54133 541330	Engineering services	2 438 2 438	9 238 085 9 238 085	N N	3 670 516 3 670 516	876 162 876 162	59 211 59 211	8.3 8.3	19.1 19.1
54134 541340	Drafting services	47 47	12 649 12 649	N N	6 251 6 251	1 416 1 416	172 172	38.4 38.4	11.5 11.5
54135 541350	Building inspection services	169 169	48 485 48 485	N N	22 189 22 189	5 157 5 <u>1</u> 57	606 606	25.5 25.5	11.4 11.4
54136 541360	Geophysical surveying and mapping services . Geophysical surveying and mapping	17	9 528	N 	3 645	714	73	41.8	2.1
54137	services	17	9 528	N N	3 645	714	73	41.8	2.1
541370	services Surveying and mapping (except geophysical) services	191 191	143 462 143 462	N N	68 144 68 144	16 162 16 162	1 637 1 637	13.7 13.7	7.0 7.0
54138 541380	Testing laboratories Testing laboratories	138 138	210 160 210 160	N N N	83 406 83 406	19 728 19 728	2 033 2 033	9.3 9.3	27.8 27.8 27.8
5414	Specialized design services	1 192	718 300	N N	216 803	49 226	4 908	32.4	8.4
54141	Interior design services	416	315 839	N	86 897	20 436	1 929	27.2	7.0
541410 54142	Interior design services	416 31	315 839 D	N N	86 897 D	20 436 D	1 929 b	27.2 D	7.0 D D
541420 54143	Industrial design services	31 712	D 356 219	N N	D 119 631	D 26 694	b 2 728	D 32.6	7.9
541430 54149	Graphic design services Other specialized design services	712 33	356 219 D	N N	119 631 D	26 694 D	2 728 c	32.6 D	7.9 D
541490 5415	Other specialized design services	33 7 400	D 22 804 390	N N	D 9 152 961	D 2 241 606	138 171	D 10.5	D 7.3
5415 54151	Computer systems design and related services Computer systems design and related	7 400	22 804 390	IN	9 132 901	Z Z41 00b	130 1/1	10.5	7.3
541511	services	7 400 2 905	22 804 390 5 553 566	N N	9 152 961 2 808 237	2 241 606 689 038	138 171 40 405	10.5 20.1	7.3 11.2
541512 5415121	Computer systems design services	3 078 1 190	12 027 201 7 015 904	N N	4 305 816 2 235 048	1 074 866 564 912	66 877 33 627	8.0 7.0	6.9 6.3
5415122	Computer systems consultants (except systems integrators)	1 888	5 011 297	N	2 070 768	509 954	33 250	9.4	7.7
541513 541519	Computer facilities management services Other computer related services	572 845	3 734 687 1 488 936	N N	1 384 591 654 317	326 098 151 604	21 113 9 776	3.6 12.0	2.2 8.3

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treatment	of enterprise support establishments in the 2002 Economi	c Census comp	pared to the 1997 Eco	onomic Censusj			Paid	Percent o	of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON-BALTIMORE-NORTHERN VIRGINIA, DC-MD-VA-WV COMBINED STATISTICAL AREA—Con.								
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX—Con.								
54	Professional, scientific, and technical services —								
541	Con. Professional, scientific, and technical services—								
5416	Con. Management, scientific, and technical consulting	0.440	40 405 040		4 070 045	4 040 500	25.040	45.4	40.4
54161	Services	6 446 5 180	10 105 249 8 432 774	N N	4 370 815 3 665 150	1 048 586 884 798	65 843 54 831	15.1 14.7	16.4 16.8
541611	Management consulting services  Administrative management and general	3 155	6 530 012	N	2 951 149	716 193	42 778	12.3	16.7
541612	management consulting services	714	752 087	N	314 388	76 052	4 930	19.5	25.4
5416121 5416122	consulting services	34 292	66 811 182 313	N N N	33 672 87 451	8 434 22 097	4 930 434 1 446	5.3 30.6	3.3 14.7
5416123	Human resources and personnel management consulting	388	502 963	N	193 265	45 521	3 050	17.4	32.2
541613 541614	Marketing consulting services  Process, physical distribution, and logistics	842	554 305	N	186 054	43 910	3 487	35.0	15.1
541618	consulting services Other management consulting services	237 232	491 241 105 129	N N	173 284 40 275	39 713 8 930	2 907 729	10.9 40.8	9.0 12.3
54162 541620	Environmental consulting services Environmental consulting services	380 380	517 852 517 852	N N	233 350 233 350	53 780 53 780	4 288 4 288	17.1 17.1	12.6 12.6
54169	Other scientific and technical consulting services	886	1 154 623	N	472 315	110 008	6 724	17.1	14.7
541690	Other scientific and technical consulting services	886	1 154 623	N	472 315	110 008	6 724	17.1	14.7
5416901 5416909	Economic and related consulting services.  All other scientific and technical consulting	515	581 747	N	232 914	53 940	3 141	20.8	13.4
	services	371	572 876	N	239 401	56 068	3 583	13.4	16.1
5417	Scientific research and development services	915	D	N	D	D	k	D	D
54171	Research and development in the physical, engineering, and life sciences	792	D	N	D	D	k	D	D
541710	Research and development in the physical, engineering, and life sciences	792	D	N	D	D	k	D	D
5417101	Research and development in the physical and engineering sciences	502	3 772 817	N	1 623 548	401 884	22 794	1.9	7.2
5417102 54171023	Research and development in the life sciences	290	D	N	D	D	i	D	D
54171023	biotechnology	149	D	N	D	D	i	D	D
54172	sciences	141	788 906	N	297 763	80 901	4 612	6.4	3.8
541720	sciences and humanities	123	D	N	D	D	h	D	D
041720	sciences and humanities	123	D	N	D	D	h	D	D
5418	Advertising and related services	1 625	2 632 824	N	1 001 552	237 973	17 339	19.8	8.4
54181 541810	Advertising agencies	355 355	587 643 587 643	N N	249 232 249 232	66 296 66 296	4 418 4 418	9.7 9.7	9.5 9.5
54182 541820	Public relations agencies	696 696	1 136 306 1 136 306	N N	505 426 505 426	112 770 112 770	6 192 6 192	25.3 25.3	8.5 8.5
54183 541830	Media buying services	28 28 50	24 085 24 085 73 640	N N N	10 876 10 876	1 883 1 883	117 117 330	13.7 13.7	7.5 7.5
54184 541840 5418401	Media representatives	50	73 640	N N	19 083 19 083	4 847 4 847	330	22.5 22.5	9.4 9.4
5418402	representatives	18 32	26 471 47 169	N N	11 339 7 744	2 741 2 106	163 167	18.9 24.6	8.1 10.1
54185 541850	Display advertising	34 34	33 057 33 057	N N	10 044 10 044	2 459 2 459	385 385	9.2 9.2	4.9 4.9
54186 541860	Direct mail advertising  Direct mail advertising	208 208	D D	N N	D	D D	h h	D	D D
54187 541870	Advertising material distribution services Advertising material distribution services	11 11	D	N N	D	D	c c	D D	D D
54189 541890	Other services related to advertising Other services related to advertising	243 243	237 009 237 009	N N	48 665 48 665	11 627 11 627	1 396 1 396	30.7 30.7	3.1 3.1
5418902 5418903	Advertising specialties goods distributor Sign painting and lettering shop	136 83	D 34 710	N N	D 11 842	D 3 069	f 474	D 25.9	D 2.6
5418909	All other advertising services	24	D	N	D	D	С	D	D
5419	Other professional, scientific, and technical services	2 076	1 747 433	N	583 499	134 050	17 386	20.1	6.5
54191 541910	Marketing research and public opinion polling . Marketing research and public opinion	247	558 957	N	202 111	48 657	4 372	11.8	4.8
54192	pollingPhotographic services	247 431	558 957 119 431	N N	202 111 33 510	48 657 7 641	4 372 1 596	11.8 28.2	4.8 10.4
541921 541922	Photography studios, portrait	332 99	92 384 27 047	N N	24 624 8 886	5 388 2 253	1 282 314	26.0 35.6	11.8 5.3
54193 541930	Translation and interpretation services Translation and interpretation services	103 103	77 763 77 763	N N	25 843 25 843	5 931 5 931	739 739	12.2 12.2	1.1 1.1
54194 541940	Veterinary services.	649 649	D D	N N	D D	D D		D D	D D
54199	All other professional, scientific, and technical services	646	D	N	D	D	h	D	D
541990	All other professional, scientific, and technical services	646	D	N	D	D	h	D	D

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	or enterprise support establishments in the 2002 Economi	0 0011040 00111	34104 10 410 1007 200				Paid	Percent c	of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON-BALTIMORE-NORTHERN VIRGINIA, DC-MD-VA-WV COMBINED STATISTICAL AREA—Con.								
	Baltimore-Towson, MD Metropolitan Statistical Area								
	ALL ESTABLISHMENTS								
54	Professional, scientific, and technical services	8 460	D	N	D	D	I	D	D
541 5411	Professional, scientific, and technical services	8 460 1 853	D 1 696 215	N N	D 699 991	D 156 974	12 434	D 26.1	D 5.4
54111	Legal services	1 616	1 526 341	N	634 064	141 580	10 883	24.9	5.3
541110 5411101 5411102	Offices of lawyers Offices of lawyers Legal aid societies and similar legal services	1 616 1 589 27	1 526 341 D	N N N	634 064 D	141 580 D	10 883 j	24.9 D	5.3 D
54119 541191 541199	Other legal services Title abstract and settlement offices All other legal services.	237 219 18	169 874 D D	N N N	65 927 D D	15 394 D D	1 551 g b	36.8 D D	6.4 D D
5412	Accounting, tax preparation, bookkeeping, and payroll services	1 111	791 247	N	373 039	88 384	9 642	19.4	5.7
54121	Accounting, tax preparation, bookkeeping, and payroll services	1 111	791 247	N	373 039	88 384	9 642	19.4	5.7
541211 541213	Offices of certified public accountants  Tax preparation services	574 163	534 247 D D	N N	252 453 D	57 900 D	4 870 g	18.6 D	4.5 D D
541214 541219	Payroll servicesOther accounting services	51 323	Б	N N	D	D	g g	D	D
5413	Architectural, engineering, and related services	1 161	2 210 291	N .	920 683	206 814	16 395	13.4	18.0
54131 541310	Architectural services	212 212	D	N N	D D	D D	g g	D	D D
54132 541320 54133	Landscape architectural services  Landscape architectural services	68 68 672	D D D	N N N	D D D	D D D	e e	D D D	0 0 0 0 0 0 0
541330 54134	Engineering services Engineering services	672	D D	N N N	D D	D D	j b	D	D
541340 54135	Drafting services	21 21 50	D	N N N	D	D	b c	D	D
541350 54137	Building inspection services Surveying and mapping (except geophysical)	50	Ď	Ň	Ď	Ď	c	Ď	Ď
541370	services	69	D	N	D	D	е	D	D
54138 541380	services	69 65 65	D D D	N N N	D D D	D D D	e f f	D D D	D D D
5414	Specialized design services	365	D	N	D	D	g	D	D
54141	Interior design services	123	D	N	D	D	е	D	D
541410 54143	Interior design services Graphic design services Craphic design services	123 213	D D D	N N	D D D	D D D	e f	D D D	D D D D
541430 54149 541490	Graphic design services	213 17 17	D	N N N	D	D	b b	D	D
5415	Computer systems design and related services	1 363	2 817 734	N N	1 147 579	269 529	17 207	12.1	11.6
54151	Computer systems design and related	1 363	2 817 734	N	1 147 579	269 529	17 207	12.1	11.6
541511 541512	Services	566 540	694 789 1 416 170	N N N	340 772 502 324	78 551 124 755	5 062 7 975	16.0 10.3	12.8 15.6
5415121 5415122	Computer systems integrators	228	971 357	Ň	330 801	83 375	5 194	7.2	11.9
541513 541519	systems integrators)  Computer facilities management services  Other computer related services	312 73 184	444 813 D D	N N N	171 523 D D	41 380 D D	2 781 h g	17.0 D D	23.6 D D
5416	Management, scientific, and technical consulting services	1 371	D	N	D	D	i	D	D
54161	Management consulting services	1 130	D	N	D	D	i	D	D
541611 541612	Administrative management and general management consulting services Human resources and executive search	650	881 750	N	335 677	78 233	5 329	14.6	18.4
5416121	consulting services	182 11	D D	N N	D D	D D	g c	D D	D D
5416122 5416123	Executive placement services	67	D	N N	D D	D D	e	D D	D D
541613 541614	Marketing consulting services	201	D	N	D	D	į į	D	D
541618 54162	consulting services Other management consulting services	56 41 98	D D D	N N N	D D D	D D D	f b f	D D D	D D D
54162 541620 54169	Environmental consulting services	98 98	D	N N	D	D	f	D	D
541690	services	143	D	N	D	D	f	D	D
5416901	services	143 73	D D	N N	D D	D D	f c	D D	D D
5416909	All other scientific and technical consulting services	70	D	N	D	D	e	D	D

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treatment	of enterprise support establishments in the 2002 Economi	c Census comp	pared to the 1997 EC	conomic Census			Paid	Percent o	of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON-BALTIMORE-NORTHERN VIRGINIA, DC-MD-VA-WV COMBINED STATISTICAL AREA—Con.								
	Baltimore-Towson, MD Metropolitan Statistical Area—Con.								
	ALL ESTABLISHMENTS—Con.								
54	Professional, scientific, and technical services — Con.								
541	Professional, scientific, and technical services -								
5417	Con. Scientific research and development services	243	D	N	D	D	j	D	D
54171	Research and development in the physical, engineering, and life sciences	214	D	N	D	D		D	D
541710	Research and development in the physical, engineering, and life sciences	214	D	N	D	D		D	D
5417101	Research and development in the physical						!		
5417102	and engineering sciences	116	D	N	D	D	'	D	D
54171023	sciences	98	D	N	D	D	g	D	D
54171029	biotechnology	44	D	N	D	D	f	D	D
54172	sciences	54	D	N	D	D	g	D	D
541720	sciences and humanities Research and development in the social	29	D	N	D	D	е	D	D
011720	sciences and humanities	29	D	N	D	D	е	D	D
5418	Advertising and related services	377	D	N	D	D	h	D	D
54181 541810	Advertising agencies	134 134	D D	N N	D D	D D	g g	D D	و و و و و و و و و و و و و
54182 541820	Public relations agencies  Public relations agencies	59 59	D D	N N	D D	D D	e e	D D	D D
54184 541840	Media representatives	15 15	D D	N N	D D	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	C C	D D	D D
5418402 54185	Publishers' advertising representatives	10 16	D	N N	D	D	b c	D	Ď
541850	Display advertising	16	D	N	D	D	С	D	D
54186 541860	Direct mail advertising  Direct mail advertising  Advertising material distribution services	44 4 <u>4</u>	D	N N	D D	D	g g	D D	D
54187 541870	Advertising material distribution services	44 7 7	D D	N N	D D	D D	C C	D D	D D
54189 541890	Other services related to advertising Other services related to advertising	94 94	D D	N N	D D	D D	f f	D D	D D
5418902 5418903	Advertising specialties goods distributor Sign painting and lettering shop	52 30	D D	N N	D D	D D	e c	D D	D D
5419	Other professional, scientific, and technical								
	services	616	D	N	D	D	i	D	D
54191 541910	Marketing research and public opinion polling .  Marketing research and public opinion polling	50 50	D D	N N	D D	D D	g g	D D	D D
54192 541921	Photographic services	141 111	D D	N N	D D	D D	e e	D D	D D
541922 54193	Commercial photography Translation and interpretation sevices	30 21	D D	N N	D D	D D	b b	D D	D D
541930 54194	Translation and interpretation services Veterinary services	21 220	D D	N N	D D	D D	b h	D D	D D
541940 54199	Veterinary services	220	D	Ň	D	D	h	D	D
541990	services	184	D	N	D	D	f	D	D
341330	technical services	184	D	N	D	D	f	D	D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
54	Professional, scientific, and technical services	73	D	D	D	D	i	D	D
541	Professional, scientific, and technical services	73	D	D	D	D	i	D	D
5411	Legal services	27	D	D	D	D	е	D	D
54111 541110	Offices of lawyers	27 27	D D	D D	D D	D D	e e	D D	D D
5411102	Legal aid societies and similar legal services	27	D	D	D	D	е	D	D
5417	Scientific research and development services	46	D	D	D	D	i	D	D
54171	Research and development in the physical,		_	_	_	_		_	_
541710	engineering, and life sciences	32	D	D	D	D	i	D	D
5417101	engineering, and life sciences	32	D	D	D	D	i	D	D
5417102	and engineering sciences	16	D	D	D	D	h	D	D
54171029	sciences	16	D	D	D	D	f	D	D
54172	sciences	14	D	D	D	D	f	D	D
	sciences and humanities	14	D	D	D	D	С	D	D
541720	sciences and humanities	14	D	D	D	D	С	D	D

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treatment	of enterprise support establishments in the 2002 Economi	c Census comp	pared to the 1997 Eco	onomic Censusj			Paid	Percent c	of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON-BALTIMORE-NORTHERN VIRGINIA, DC-MD-VA-WV COMBINED STATISTICAL AREA—Con.								
	Baltimore-Towson, MD Metropolitan Statistical Area—Con.								
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
54	Professional, scientific, and technical services	8 387	D	N	D	D	1	D	D
541	Professional, scientific, and technical services	8 387	D	N	D	D	1	D	D
5411	Legal services	1 826	D	N	D	D	j	D	D
54111 541110	Offices of lawyers	1 589 1 589	D D	N N	D D	D D	į	D D	D D
5411101	Offices of lawyers	1 589	D	N	D	D		D	D
54119 541191	Other legal services	237 219	169 874 D	N N	65 927 D	15 394 D	1 551 g b	36.8 D	6.4 D D
541199 5412	All other legal services	1 111	791 247	N N	373 039	D 88 384	9 642	D 19.4	5.7
54121	Accounting, tax preparation, bookkeeping, and	1 1111	791 247	IN	373 039	00 304	9 042	15.4	5.7
541211	payroll servicesOffices of certified public accountants	1 111 574	791 247 534 247	N N	373 039 252 453	88 384 57 900	9 642 4 870	19.4 18.6	5.7 4.5
541213 541214	Tax preparation services	163 51	D	N N	D	D D	g	D	D D
541219	Other accounting services	323	D	N	D	D	ğ	D	D
5413	Architectural, engineering, and related services	1 161	2 210 291	N	920 683	206 814	16 395	13.4	18.0
54131 541310	Architectural servicesArchitectural services	212 212	D D	N N	D D	D D	g g	D D	D D
54132 541320	Landscape architectural services Landscape architectural services	68 68	D D	N N	D D	D D	e e	D D	D D
54133 541330	Engineering services	672 672	D D	N N	D D	D D		D D	D D
54134 541340	Drafting services	21 21	D D	N N	D D	D D	b b	D D	م م م م م م م
54135 541350	Building inspection services	50 50	D D	N N	D D	D D	C C	D D	D D
54137	Surveying and mapping (except geophysical) services	69	D	N	D	D	е	D	D
541370	Surveying and mapping (except geophysical) services	69	D	N	D	D	е	D	D
54138 541380	Testing laboratories	65 65	D D	N N	D D	D D	f f	D D	D D
5414	Specialized design services	365	D	N	D	D	g	D	D
54141 541410	Interior design services	123 123	D D	N	D D	D D	е	D D	D D
54143 541430	Interior design services Graphic design services Craphic design services	213 213	D	N N	D	D	e f	D	D
54149 54149	Graphic design services	17 17	D	N N N	D	D	b b	סם	D D
5415	Computer systems design and related services	1 363	2 817 734	N	1 147 579	269 529	17 207	12.1	11.6
54151	Computer systems design and related	4 000			4 447 570	200 500	47.007	10.1	44.0
541511	services	1 363 566	2 817 734 694 789	N N	1 147 579 340 772	269 529 78 551	17 207 5 062	12.1 16.0	11.6 12.8
541512 5415121	Computer systems design services Computer systems integrators	540 228	1 416 170 971 357	N N	502 324 330 801	124 755 83 375	7 975 5 194	10.3 7.2	15.6 11.9
5415122	Computer systems consultants (except systems integrators)	312	444 813	Ŋ	171 523	41 380	2 781	17.0	23.6
541513 541519	Computer facilities management services Other computer related services	73 184	D D	N N	D D	D D	h g	D D	D D
5416	Management, scientific, and technical consulting services	1 371	D	N	D	D	i	D	D
54161 541611	Management consulting services	1 130	D	N	D	D	i	D	D
541612	management consulting services Human resources and executive search	650	881 750	N	335 677	78 233	5 329	14.6	18.4
5416121	consulting services	182 11	D D	N N	D D	D D	g c	D D	D D
5416122 5416123	Executive placement services  Human resources and personnel	67	D	N	D	D	е	D	D
541613 541614	management consulting	104 201	D D	N N	D D	D D	f	D D	D D
541618	consulting services Other management consulting services	56 41	D D	N N	D D	D D	f b	D D	D D
54162 541620	Environmental consulting services Environmental consulting services	98 98	D D	N N	D D	D D	f f	D D	D D
54169	Other scientific and technical consulting services	143	D	N	D	D	f	D	D
541690	Other scientific and technical consulting services	143	D	N	D	D	f	D	D
5416901 5416909	Economic and related consulting services .  All other scientific and technical consulting	73	D	N	D	D	С	D	D
	services	70	D	N	D	D	l e	D	D

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realment c	of enterprise support establishments in the 2002 Economi	c Census comp	pared to the 1997 Ed	conomic Censusj			Paid	Percent o	of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON-BALTIMORE-NORTHERN VIRGINIA, DC-MD-VA-WV COMBINED STATISTICAL AREA—Con.								
	Baltimore-Towson, MD Metropolitan Statistical Area—Con.								
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX—Con.								
54	Professional, scientific, and technical services —								
541	Con. Professional, scientific, and technical services—								
5417	Con. Scientific research and development services	197	D	N	D	D	h	D	D
54171	Research and development in the physical, engineering, and life sciences	182	D	N	D	D	h	D	D
541710	Research and development in the physical, engineering, and life sciences	182	D	N	D	D	" h	D	D
5417101	Research and development in the physical and engineering sciences	100	D	N	D	D	" h	D	D
5417102	Research and development in the life	82	D	N	D	D		D	D
54171023	sciences						g		
54171029	biotechnology Research and development in other life	42 40	D D	N	D D	D D	f	D D	D D
54172	sciences	-		N			, ,		
541720	sciences and humanities	15	D	N	D	D	С	D	D
5440	sciences and humanities	15	D	N	D	D	C	D	D
5418 54181	Advertising and related services	377 134	D D	N N	D D	D D	h	D D	D
541810 54182	Advertising agencies Public relations agencies	134 134 59	D	N N	D	D D	g g e	D	و و و و و و و و و و و و و
541820	Public relations agencies	59	D D	N	D		е	D	D
54184 541840	Media representatives	15 15	D	N N	D	0	C	D	D
5418402 54185	Publishers' advertising representatives Display advertising	10 16	D D	N N	D	D	b c	D D	D
541850 54186	Display advertising	16 44	D D	N N	D D	0 0 0 0 0 0	c g	D D	D
541860 54187	Direct mail advertising	44 7 7	D D	N N	D D	D	g	D D	D
541870 54189	Advertising material distribution services Other services related to advertising	94	D D	N N	D D	D D	C f	D D	D
541890 5418902	Other services related to advertising Advertising specialties goods distributor	94 52	D D	N N	D D	D D	f e	D D	D
5418903	Sign painting and lettering shop	30	D	N	D	D	С	D	D
5419	Other professional, scientific, and technical services	616	D	N	D	D	i	D	D
54191 541910	Marketing research and public opinion polling . Marketing research and public opinion	50	D	N	D	D	g	D	D
54192	polling	50 141	D D	N N	D D	D D	g e	D D	D D
541921 541922	Photography studios, portrait  Commercial photography	111 30	D	N N	D	D D	e b	D	D
54193	Translation and interpretation sevices	21 21	D	N	D	D D	b	D	D
541930 54194	Translation and interpretation services  Veterinary services	220	D	N N	D	D D	b h	D	D
541940 54199	Veterinary services	220	D	N			h		
541990	services All other professional, scientific, and	184	D D	N	D	D D	Ī	D	D D
	technical services  Lexington Park, MD Micropolitan Statistical	184	D	N	D	Б	f	D	U
	Area								
	ALL ESTABLISHMENTS								
54	Professional, scientific, and technical services	222	D	N	D	D	i i	D	D
541	Professional, scientific, and technical services	222	D	N	D	D	i	D	D
5411	Legal services	28	D	N	D	D	c .	D	D
54111 541110 5411101	Offices of lawyers	25 25 25	D D D	N N N	D D D	D D D	b b b	D D D	D D D
5412	Accounting, tax preparation, bookkeeping, and payroll services	21	D	N	D	D	С	D	D
54121	Accounting, tax preparation, bookkeeping, and	0.1	D	N	D	D		D	D
541213	payroll services	21 7	D	N N	D	D	c b	D	D
5413	Architectural, engineering, and related services	76	384 902	N	187 571	44 769	3 383	2.1	9.8
54133 541330	Engineering services	65 65	D D	N N	D D	D D	h h	D D	D D

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treatment c	of enterprise support establishments in the 2002 Economi	c census com	Jared to the 1997 LC	Onomic Gensus <sub>j</sub>			Paid	Percent o	f receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON-BALTIMORE-NORTHERN VIRGINIA, DC-MD-VA-WV COMBINED STATISTICAL AREA — Con.								
	Lexington Park, MD Micropolitan Statistical Area—Con.								
	ALL ESTABLISHMENTS—Con.								
54	Professional, scientific, and technical services—Con.								
541	Professional, scientific, and technical services— Con.								
5415	Computer systems design and related services	56	174 149	N	88 639	21 452	1 570	3.3	2.3
54151	Computer systems design and related services	56	174 149	N	88 639	21 452	1 570	3.3	2.3
541511 541512	Custom computer programming services Computer systems design services	20 21	D D	N N	D D	D D	C f	D D	D D
5415121 5415122	Computer systems integrators	8	D	Ň	D	D	c	D	D
541519	systems integrators)	13 6	D D	N N	D D	D D	f e	D D	D D
5416	Management, scientific, and technical consulting	· ·		.``					5
54404	services	21	D	N	D	D	е	D	D
54161 541611	Management consulting services Administrative management and general	19	D	N 	D	D	е	D	D
54169	management consulting services Other scientific and technical consulting	16	D	N	D	D	е	D	D
541690	services Other scientific and technical consulting	2	D	N	D	D	b	D	D
5416901	services	2 1	D D	N N	D D	D D	b b	D D	D D
5417	Scientific research and development services	7	D	N	D	D	е	D	D
54171	Research and development in the physical, engineering, and life sciences	7	D	N	D	D	е	D	D
541710	Research and development in the physical, engineering, and life sciences	7	D	N	D	D	e	D	D
5417101	Research and development in the physical	7	D	N	D	D		D	D
5419	and engineering sciences Other professional, scientific, and technical	/	D	IN .	D	D	е	U	D
0410	services	11	D	N	D	D	С	D	D
54194 541940	Veterinary services Veterinary services	7 7	D D	N N	D D	D D	c c	D D	D D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
54	Professional, scientific, and technical services	1	D	D	D	D	а	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
54	Professional, scientific, and technical services	221	D	N	D	D	i i	D	D
541	Professional, scientific, and technical services	221	D	N	D	D	i	D	D
5411 54111	Legal services	28 25	D D	N N	D D	D D	c b	D D	D D
541110 5411101	Offices of lawyers Offices of lawyers	25 25 25	Ď	N N	D	D	b	D	Ď
5411	Accounting, tax preparation, bookkeeping, and	23		"	5	D		D	
54404	payroll services	21	D	N	D	D	С	D	D
54121	Accounting, tax preparation, bookkeeping, and payroll services	21	D	N	₽	D	c	D	D
541213 5413	Tax preparation services	7 76	D   384 902	N N	D 187 571	D 44 769	3 383	D 2.1	D 9.8
54133	Engineering services	65	304 902 D	N	167 371 D	44 709 D	h	2.1 D	9.0 D
541330	Engineering services	65	D	N	D	D	h	D	D
5415 54151	Computer systems design and related services	56	174 149	N	88 639	21 452	1 570	3.3	2.3
	Computer systems design and related services	56	174 149	Ŋ	88 639	21 452	1 570	3.3	2.3
541511 541512	Custom computer programming services Computer systems design services	20 21	D D	N N	D	D	c f	D	D D
5415121 5415122	Computer systems integrators	8	D	N N	D	D	C	D	D
541519	systems integrators) Other computer related services	13 6	D D	N N	D D	D D	e e	D D	D D
5416	Management, scientific, and technical consulting services	21	D	N	D	D	e	D	D
54161	Management consulting services	19	D	N	D	D	e	D	D
541611	Administrative management and general management consulting services	16	D	N	D	D	e	D	D
54169	Other scientific and technical consulting services	2	D	N	D	D	b	D	D
541690	Other scientific and technical consulting services	2	D	N	D	D	b	D	D
5416901	Economic and related consulting services.	1	ĎΙ	N I	D	D		D	D

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treatment	of enterprise support establishments in the 2002 Economi	c Census comp	pared to the 1997 Ec	onomic Censusj				Percent o	of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments	Receipts/ revenue	Expenses	Annual payroll	First-quarter payroll	Paid employees for pay period including March 12	From administrative	
	WASHINGTON-BALTIMORE-NORTHERN VIRGINIA, DC-MD-VA-WV COMBINED	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	records <sup>1</sup>	Estimated <sup>2</sup>
	STATISTICAL AREA—Con.  Lexington Park, MD Micropolitan Statistical								
	Area—Con.  ESTABLISHMENTS SUBJECT TO								
54	FEDERAL INCOME TAX—Con.  Professional, scientific, and technical services—								
541	Con. Professional, scientific, and technical services—								
5417	Con. Scientific research and development services	6	D	N	D	D	е	D	D
54171	Research and development in the physical, engineering, and life sciences	6	D	N	D	D	е	D	D
541710	Research and development in the physical, engineering, and life sciences	6	D	N	D	D	e	D	D
5417101	Research and development in the physical and engineering sciences	6	D	N	D	D	е	D	D
5419	Other professional, scientific, and technical services	11	D	N	D	D	С	D	D
54194	Veterinary services	7	D	N	D	D	с	D	D
541940	Veterinary services	7	D	N	D	D	С	D	D
	Washington-Arlington-Alexandria, DC-VA- MD-WV Metropolitan Statistical Area								
	ALL ESTABLISHMENTS								
54	Professional, scientific, and technical services	24 834	63 596 480	N	25 389 229	6 137 022	383 316	10.4	8.6
541 5411	Professional, scientific, and technical services Legal services	24 834 4 357	63 596 480 D	N N	25 389 229 D	6 137 022 D	383 316	10.4 D	8.6 D
54111	Offices of lawyers	3 916	11 438 082	N	4 323 149	994 964	50 210	8.4	3.1
541110 5411101 5411102	Offices of lawyers Offices of lawyers Legal aid societies and similar legal services	3 916 3 812 104	11 438 082 D	N N	4 323 149 D	994 964 D	50 210 k	8.4 D	3.1 D
54119 541191	Other legal services Title abstract and settlement offices	441 346	D	N N	D	D	h g	D	D D D
541199	All other legal services	95	D	Ň	D	D	ğ	D	D
5412	Accounting, tax preparation, bookkeeping, and payroll services	2 183	2 287 771	N	1 021 229	239 344	23 517	13.8	5.1
54121	Accounting, tax preparation, bookkeeping, and payroll services	2 183	2 287 771	N	1 021 229	239 344	23 517	13.8	5.1
541211 541213	Offices of certified public accountants  Tax preparation services	1 170 323	1 779 503 82 163	N N	771 126 27 146	176 865 9 747	12 276 3 964	12.8 20.5	3.7 5.5
541214 541219	Payroll servicesOther accounting services	86 604	226 442 199 663	N N	125 743 97 214	28 775 23 957	4 401 2 876	3.2 31.8	7.5 15.5
5413	Architectural, engineering, and related services	2 715	8 457 514	N	3 253 957	782 167	53 007	9.4	17.5
54131 541310	Architectural servicesArchitectural services	566 566	1 043 139 1 043 139	N N	370 746 370 746	84 163 84 163	6 138 6 138	17.8 17.8	6.2 6.2
54132 541320 54133	Landscape architectural services  Landscape architectural services	131 131 1 685	90 576 90 576 7 034 563	N N N	33 951 33 951 2 728 931	7 740 7 740 661 451	966 966 43 005	30.0 30.0 7.8	6.5 6.5 19.1
541330 54134	Engineering services	1 685 25	7 034 563 D	N N	2 728 931 D	661 451 D	43 005 C	7.8 7.8 D	19.1 D
541340 54135	Drafting services	25 116	D 37 228	N N	D 17 798	D 4 163	c 472	D 24.3	D 11.0
541350 54137	Building inspection services	116	37 228	N	17 798	4 163	472	24.3	11.0
541370	services	109	108 828	N	50 645	12 168	1 117	10.7	5.8
54138 541380	services	109 71 71	108 828 133 112 133 112	N N N	50 645 46 774 46 774	12 168 11 282 11 282	1 117 1 169 1 169	10.7 7.1 7.1	5.8 41.4
5414	Specialized design services	819	499 532	N	161 205	37 201	3 555	31.3	41.4 9.5
54141	Interior design services	288	232 917	N	67 282	15 605	1 442	28.4	6.3
541410 54142	Interior design services	288 19	232 917 D D	N N	67 282 D D	15 605 D D	1 442 b	28.4 D D	6.3 D D
541420 54143 541430	Industrial design services Graphic design services Graphic design services	19 496 496	244 840 244 840	N N N	86 606 86 606	19 970 19 970	1 921 1 921	32.7 32.7	9.3 9.3
54149 541490	Other specialized design services	16 16	D D	N N	D D	D D	C C	D D	9.5 D D
5415	Computer systems design and related services	5 962	19 787 059	N	7 907 575	1 948 805	119 237	10.2	6.7
54151	Computer systems design and related								
541511 541512	Services	5 962 2 309 2 512	19 787 059 4 832 569 10 500 920	N N N	7 907 575 2 450 986 3 749 699	1 948 805 606 656 936 775	119 237 35 060 57 995	10.2 20.6 7.7	6.7 11.0 5.8
5415121 5415122	Computer systems integrators	952	6 018 448	N	1 893 324	477 919	28 264	6.9	5.4
541513	systems integrators) Computer facilities management services	1 560 490	4 482 472 3 224 220	N N	1 856 375 1 167 596	458 856 281 390	29 731 18 081	8.8 3.1	6.3 2.4 9.1
541519	Other computer related services	651	1 229 350	N	539 294	123 984	8 101	9.0	9.1

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							Paid	Percent o	of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON-BALTIMORE-NORTHERN VIRGINIA, DC-MD-VA-WV COMBINED STATISTICAL AREA—Con.								
	Washington-Arlington-Alexandria, DC-VA- MD-WV Metropolitan Statistical Area — Con.								
	ALL ESTABLISHMENTS—Con.								
54	Professional, scientific, and technical services—Con.								
541	Professional, scientific, and technical services — Con.								
5416	Management, scientific, and technical consulting services	5 030	8 679 917	N	3 795 235	913 835	55 888	14.3	16.3
54161 541611	Management consulting services Administrative management and general	4 015	7 197 216	N	3 172 236	768 051	46 470	14.0	16.6
541612	management consulting services Human resources and executive search	2 477	5 591 883	N	2 587 839	630 884	37 043	12.0	16.6
5416121	consulting services Actuarial consulting	531 23	643 407 D	N N	262 945 D	63 425 D	3 859 e	17.8 D	25.1 D
5416122 5416123	Executive placement services	224	Ď	Ñ	Ď	Ď	g	Ď	Ď
541613	management consulting	284 638	D D	N N	D D	D D	g h	D D	D D
541614	Process, physical distribution, and logistics consulting services	179	417 585	N	132 873	29 723	2 253	7.8	10.3
541618 54162	Other management consulting services Environmental consulting services	190 278	D 420 804	N N	D 187 758	D 43 765	f 3 355	D 12.8	D 14.9
541620 54169	Environmental consulting services Other scientific and technical consulting	278	420 804	N	187 758	43 765	3 355	12.8	14.9
541690	servicesOther scientific and technical consulting	737	1 061 897	N	435 241	102 019	6 063	16.7	14.6
5416901	services Economic and related consulting services .	737 439	1 061 897 540 110	N N	435 241 218 560	102 019 50 638	6 063 2 894	16.7 20.0	14.6 11.9
5416909	All other scientific and technical consulting services	298	521 787	N	216 681	51 381	3 169	13.3	17.4
5417	Scientific research and development services	1 109	D	N	D	D	k	D	D
54171	Research and development in the physical, engineering, and life sciences	833	7 443 547	N	2 996 100	765 849	41 057	3.0	5.4
541710	Research and development in the physical, engineering, and life sciences	833	7 443 547	N	2 996 100	765 849	41 057	3.0	5.4
5417101	Research and development in the physical and engineering sciences	512	D	N	D	D	k	D	D
5417102	Research and development in the life sciences	321	D	N	D	D	j	D	D
54171023	Research and development in biotechnology	138	D	N	D	D	i	D	D
54171029 54172	Research and development in other life sciences	183	D	N	D	D	i	D	D
54172	sciences and humanities	276	D	N	D	D	i	D	D
	sciences and humanities	276	D	N	D	D	i	D	D
5418 54181	Advertising and related services	1 238 219	2 090 892 425 711	N N	837 052	197 688 47 632	13 083 2 835	21.1	9.0 9.0
541810 54182	Advertising agencies Advertising agencies Bublic relations agencies	219 219 637	425 711 425 711 D	N N N	175 069 175 069 D	47 632 47 632 D	2 835	9.9 9.9 D	9.0 9.0 D
541820 54183	Public relations agencies	637 20	D	N N	D	D	     b	D	D
541830 54184	Media buying services  Media representatives	20 34	D	N N	D	D D	b c	D	D D
541840 5418401	Media representatives	34	Ď	Ñ	Ď	Ď	c	Ď	Ď
5418402	representatives	13 21	D D	N N	D D	D D	b b	D D	D D
54185 541850	Display advertising	18 18	D D	N N	D D	D D	C C	D D	D D
54186 541860	Direct mail advertising  Direct mail advertising	162 162	338 108 338 108	N N	111 425 111 425	27 034 27 034	3 077 3 077	18.9 18.9	14.7 14.7 D
54189 541890	Other services related to advertising Other services related to advertising	144 144	D	N N	D D	D D	f f	D D	D D D
5418902 5418903	Advertising specialties goods distributor Sign painting and lettering shop	84 49	16 306	N N	D 4 888	D 1 195	e 203	D 27.8	.9 D
5418909 5419	All other advertising services  Other professional, scientific, and technical	11	D	N	D	D	С	D	D
	services	1 421	D	N	D	D	j	D	D
54191 541910	Marketing research and public opinion polling . Marketing research and public opinion	197	D	N	D	D	h h	D	D
54192	polling	197 277	D D	N N	D D	D D	h g f	D	D D
541921 541922	Photography studios, portrait	209 68	D	N N	D D	D D	e	D	D D D
54193 541930 54194	Translation and interpretation sevices	82 82 408	D D	N N N	D D	D D 31 014	f f	D D 18.7	D
541940 54199	Veterinary services	408 408	359 972 359 972	N N	141 335 141 335	31 014 31 014	5 200 5 200	18.7	2.5 2.5
541990	services	457	D	N	D	D	g	D	D
3000	technical services	457	ا م	N	D	D	g	D	D

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	or enterprise support establishments in the 2002 Economic						Paid	Percent o	of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON-BALTIMORE-NORTHERN VIRGINIA, DC-MD-VA-WV COMBINED STATISTICAL AREA—Con.								
	Washington-Arlington-Alexandria, DC-VA- MD-WV Metropolitan Statistical Area — Con.								
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
54	Professional, scientific, and technical services	502	D	D	D	D	j	D	D
541	Professional, scientific, and technical services	502	D	D	D	D	j	D	D
5411	Legal services	104	D	D	D	D	f	D	D
54111 541110	Offices of lawyers	104 104	D D	D D	D D	D D	f	D D	D D
5411102	Legal aid societies and similar legal services	104	D	D	D	D	f	D	D
5417	Scientific research and development services	398	D	D	D	D	j	D	D
54171	Research and development in the physical, engineering, and life sciences	230	D	D	D	D		D	D
541710	Research and development in the physical,	230	D	D	D	D	J ;	D	D
5417101	engineering, and life sciences		D	D	D	D	J :	D	D
5417102	and engineering sciences	117	D	D	D	D	!	D	D
54171023	sciences	113	D	D	D	D	, ,	D	D
54171029	biotechnology	82	D	D	D	D	h	D	D
54172	sciences	168	D	D	D	D	h	D	D
541720	sciences and humanities	168	D	D	D	D	h	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX	100		J		J		ū	5
54	Professional, scientific, and technical services	24 332	D	N	D	D	m	D	D
541	Professional, scientific, and technical services	24 332	D	N	D	D	m	D	D
5411	Legal services	4 253	D	N	D	D	1	D	D
54111 541110	Offices of lawyers	3 812 3 812	D D	N N	D D	D D	k k	D D	D D
5411101 54119	Offices of lawyers Other legal services	3 812 441	D	N N	D D	D D	k h	D	D D D D
541191 541199	Title abstract and settlement offices All other legal services	346 95	D D	N N	D D	D	g	D	D D
5412	Accounting, tax preparation, bookkeeping, and payroll services	2 183	2 287 771	N	1 021 229	239 344	23 517	13.8	5.1
54121	Accounting, tax preparation, bookkeeping, and payroll services	2 183	2 287 771	N	1 021 229	239 344	23 517	13.8	5.1
541211 541213	Offices of certified public accountants Tax preparation services	1 170 323	1 779 503 82 163	N N	771 126 27 146	176 865 9 747	12 276 3 964	12.8 20.5	3.7 5.5
541214 541219	Payroll servicesOther accounting services	86 604	226 442 199 663	N N	125 743 97 214	28 775 23 957	4 401 2 876	3.2 31.8	7.5 15.5
5413	Architectural, engineering, and related services	2 715	8 457 514	N	3 253 957	782 167	53 007	9.4	17.5
54131	Architectural services	566	1 043 139	N	370 746	84 163	6 138	17.8	6.2
541310 54132	Architectural servicesLandscape architectural services	566 131	1 043 139 90 576	N N	370 746 33 951	84 163 7 740	6 138 966	17.8 30.0	6.2 6.5
541320 54133	Landscape architectural services Engineering services	131 1 685	90 576 7 034 563	N N	33 951 2 728 931	7 740 661 451	966 43 005	30.0 7.8	6.5 19.1
541330 54134	Engineering services	1 685 25	7 034 563 D	N N	2 728 931 D	661 451 D	43 005 c	7.8 D	19.1 D
541340 54135	Drafting services	25 116	D 37 228	N N	D 17 798	D 4 163	c 472	D 24.3	D 11.0
541350 54137	Building inspection services	116	37 228	N	17 798	4 163	472	24.3	11.0
541370	services	109	108 828	N	50 645	12 168	1 117	10.7	5.8
54138 541380	services	109 71 71	108 828 133 112 133 112	N N N	50 645 46 774 46 774	12 168 11 282 11 282	1 117 1 169 1 169	10.7 7.1 7.1	5.8 41.4 41.4
5414	Specialized design services	819	499 532	N	161 205	37 201	3 555	31.3	9.5
54141	Interior design services	288	232 917	N	67 282	15 605	1 442	28.4	6.3
541410 54142	Interior design services	288 19	232 917 D	N N	67 282 D	15 605 D	1 442 b	28.4 D	6.3 D
541420 54143	Industrial design services	19 496	D 244 840	N N	D 86 606	D 19 970	b 1 921	D 32.7	D 9.3
541430 54149	Graphic design services	496 16	244 840 D	N N	86 606 D	19 970 D	1 921 c	32.7 D	9.3 D
541490	Other specialized design services	16	Dl	N	l Dl	D	l c	D	D

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From administrative records Estima	Estimated <sup>2</sup>
10.2	
10.2	
10.2	
10.2	
10.2	
10.2	
	6.7
10.2	6.7
20.6 7.7 6.9	11.0 5.8 5.4
8.8 3.1 9.0	6.3 2.4 9.1
	16.3
14.0	16.6
12.0	16.6
	25.1
D	D D
D D	D D
	10.3
12.8	D 14.9 14.9
	14.9
	14.6
	11.9
	17.4
3.4	6.1
D	D
D	D
D	D
-	D
	D
	D D
	D
21.1	9.0
9.9	9.0
D	9.0 D
D	D D D D
D D	D
D	D
D D	D D
18.9	D 14.7
D	14.7 D D
D	D D .9 D
	9.0 14.3 14.0 12.0 17.8 D D D 7.8 12.8 12.8 16.7 16.7 20.0 13.3 3.4 D D D D D D D D D D D D D D D D D D D

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy or metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

treatment	of enterprise support establishments in the 2002 Economic	c Census comp	pared to the 1997 Eco	nomic Censusj			Paid	Percent o	of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON-BALTIMORE-NORTHERN VIRGINIA, DC-MD-VA-WV COMBINED STATISTICAL AREA—Con.								
	Washington-Arlington-Alexandria, DC-VA- MD-WV Metropolitan Statistical Area — Con.								
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX—Con.								
54	Professional, scientific, and technical services—								
541	Con. Professional, scientific, and technical services—								
5419	Con. Other professional, scientific, and technical services	1 421	D	N	D	D	j	D	D
54191 541910	Marketing research and public opinion polling . Marketing research and public opinion polling	197 197	D D	N N	D D	D D	h h	D D	D D
54192 541921 541922 54193 541930 54194 541940	Photographic services. Photography studios, portrait. Commercial photography Translation and interpretation services. Translation and interpretation services. Veterinary services. Veterinary services.	277 209 68 82 82 408 408	D D D D D D D D D D D D D D D D D D D	22222	D D D D 141 335 141 335	D D D D 31 014 31 014	g f e f f 5 200 5 200	D D D D 18.7 18.7	D D D D 2.5 2.5
54199 541990	All other professional, scientific, and technical services	457	D	N	D	D	g	D	D
	technical services	457	D	N	D	D	g	D	D
	ALL ESTABLISHMENTS								
54	Professional, scientific, and technical services	6 009	11 370 729	N	4 048 978	998 840	70 088	13.1	7.6
541	Professional, scientific, and technical services	6 009	11 370 729	N	4 048 978	998 840	70 088	13.1	7.6
5411	Legal services	891	D	N	D	D	i	D	D
54111 541110 5411101 54119 541191 541199	Offices of lawyers Offices of lawyers Offices of lawyers Other legal services Title abstract and settlement offices All other legal services.	788 788 780 103 89 14	D D D D	N N N N N	D D D D	D D D D	h h f f c	000000	D D D D
5412	Accounting, tax preparation, bookkeeping, and payroll services	743	527 612	N	285 785	63 565	6 754	20.6	9.6
54121 541211 541213 541214 541219	Accounting, tax preparation, bookkeeping, and payroll services. Offices of certified public accountants Tax preparation services. Payroll services. Other accounting services.	743 458 74 37 174	527 612 360 883 D D	N N N N N N N N N N N N N N N N N N N	285 785 196 035 D D	63 565 42 561 D D	6 754 3 240 f g f	20.6 21.3 D D	9.6 5.9 D D
5413	Architectural, engineering, and related services	675	D	N	D	D	j	D	D
54131 541310 54132 541320 54133 541330 54135 541350 54137	Architectural services. Architectural services. Landscape architectural services Landscape architectural services Engineering services Engineering services Building inspection services Building inspection services Surveying and mapping (except geophysical) services Surveying and mapping (except geophysical)	149 149 41 41 383 383 44 44	138 608 138 608 D D D D 18 335 18 335	22222	52 691 52 691 D D D 9 125 9 125	11 133 11 133 D D D D 2 112 2 112	997 997 e e i i 226 226	43.6 43.6 D D D 12.7 12.7	3.1 3.1 D D D 16.9 16.9
54138	services Testing laboratories	25 25	32 643	N N	D 13 618	D 3 183	9 313	D 15.7	D 25.9
541380 5414	Testing laboratories	25 243	32 643 D	N N	13 618 D	3 183 D	313 f	15.7 D	25.9 D
54141	Interior design services	75	50 169	N	9 526	1 980	255	43.6	7.9
541410 54143 541430 54149 541490	Interior design services Graphic design services Graphic design services Other specialized design services Other specialized design services.	75 150 150 7 7	50 169 D D D	2222	9 526 D D D D	1 980 D D D	255 e e b b	43.6 D D D	7.9 D D D
5415	Computer systems design and related services	1 363	D	N	D	D	j	D	D
54151 541511 541512 5415121 5415122	Computer systems design and related services Custom computer programming services Computer systems design services Computer systems integrators Computer systems consultants (except	1 363 565 565 208	744 624 2 224 448 1 528 017	N N N N	D 376 480 561 997 277 903	92 934 135 845 67 945	5 420 9 790 5 057	D 21.0 8.2 4.2	D 10.6 3.4 1.0
541513 541519	systems integrators)  Computer facilities management services Other computer related services	357 72 161	696 431 D D	N N N	284 094 D D	67 900 D D	4 733 g g	17.0 D D	8.4 D D

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				-			Paid	Percent o	of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON-BALTIMORE-NORTHERN VIRGINIA, DC-MD-VA-WV COMBINED STATISTICAL AREA—Con.								
	Washington-Arlington-Alexandria, DC-VA- MD-WV Metropolitan Statistical Area — Con.								
	Bethesda-Frederick-Gaithersburg, MD Metropolitan Division—Con.								
	ALL ESTABLISHMENTS—Con.								
54	Professional, scientific, and technical services — Con.								
541	Professional, scientific, and technical services — Con.								
5416	Management, scientific, and technical consulting services	1 179	1 176 301	N	474 553	114 079	9 076	24.1	9.7
54161 541611	Management consulting services Administrative management and general	910	914 224	N	372 953	89 033	6 946	25.4	10.7
541612	management consulting services Human resources and executive search	558	636 976	N	266 431	62 833	5 116	22.9	10.2
5416122	consulting services  Executive placement services	127 65	85 200 D	N N	41 373 D	9 694 D	690 e	34.9 D	7.6 D
5416123 541613	Human resources and personnel management consulting	57 149	D D	N N	D D	D D	e f	D D	D D
541614	Process, physical distribution, and logistics consulting services	30	41 606	N	14 352	4 010	300	8.3	
541618 54162	Other management consulting services Environmental consulting services	46 76	D 81 008	N N	D 34 948	D 8 396	643	D 19.0	4.9 D 4.4
541620 54169	Environmental consulting services  Other scientific and technical consulting	76	81 008	N	34 948	8 396	643	19.0	4.4
541690	servicesOther scientific and technical consulting	193	181 069	N	66 652	16 650	1 487	19.8	7.0
5416901 5416909	services	193 108	181 069 D	N N	66 652 D	16 650 D	1 487 f	19.8 D	7.0 D
5417	Scientific research and development services	85 336	D D	N N	D D	D D	f i	D D	D D
54171	Research and development in the physical,	000		.,		5	,	5	5
541710	engineering, and life sciences	297	1 942 081	N	783 991	224 785	10 258	7.3	11.4
5417101	engineering, and life sciences Research and development in the physical	297	1 942 081	N	783 991	224 785	10 258	7.3	11.4
5417102	and engineering sciences	98 199	D D	N N	D D	D D	g	D D	D D
54171023	sciences	95	D	N	D	D	h	D	D
54171029	Research and development in other life sciences	104	D	N	D	D	h	D	D
54172	Research and development in the social sciences and humanities	39	D	N	D	D	h	D	D
541720	Research and development in the social sciences and humanities	39	D	N	D	D	h	D	D
5418	Advertising and related services	211	226 592	N	72 885	18 063	1 677	26.4	7.0
54181 541810	Advertising agencies	63 63	79 130 79 130	N N	31 568 31 568	8 584 8 584	750 750	9.0 9.0	6.0 6.0
54182 541820	Public relations agencies  Public relations agencies	51 51	D	N N	D	D D	C	D D	D D
54184 541840 5418401	Media representatives	11 11	D D	N N	D D	D D	b b	D D	D D
54186	representatives	4 28	D 32 920	N N	D 12 136	D 2 676	b 321	D 26.2	D 9.8
541860 54189	Direct mail advertising	28 52 52 36	32 920 D	N N	12 136 D	2 676 D	321 e	26.2 D	9.8 D
541890 5418902 5418903	Other services related to advertising  Advertising specialties goods distributor  Sign painting and lettering shop	52 36 13	D D D	N N N	D D D	D D D	e e b	D D D	9.8 D D D
5419	Other professional, scientific, and technical services	368	D	N	D	D	h	D	D
54191 541910	Marketing research and public opinion polling . Marketing research and public opinion	40	D	N	D	D	e	D	D
54192	pollingPhotographic services	40 83	D D	N N	D D	D D	e e	D D	D D
541921 541922	Photography studios, portrait	63 20	D	N N	D D	D D	e b	D	0 0 0 0 0 0 0
54193 541930	Translation and interpretation sevices	31 31	D	N N	D D	D D	e e	D	D D
54194 541940 54199	Veterinary services	113 113	D D	N N	D D	D D	g g	D D	D
54199	services  All other professional, scientific, and tecrifical services  All other professional, scientific, and	101	D	N	D	D	f	D	D
3.1000	technical services	101	D	N	D	D	f	D	D

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treatment	of enterprise support establishments in the 2002 Economic	c Census comp	ared to the 1997 Eco	nomic Census				Percent c	f receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON-BALTIMORE-NORTHERN VIRGINIA, DC-MD-VA-WV COMBINED STATISTICAL AREA—Con.								
	Washington-Arlington-Alexandria, DC-VA-MD-WV Metropolitan Statistical Area — Con.								
	Bethesda-Frederick-Gaithersburg, MD Metropolitan Division—Con.								
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
54	Professional, scientific, and technical services	78	D	D	D	D	g	D	D
541	Professional, scientific, and technical services	78	D	D	D	D	g	D	D
5417	Scientific research and development services	70	D	D	D	D	g	D	D
54171	Research and development in the physical,	60	D	D	D	D		D	D
541710	engineering, and life sciences	62					g		
5417102	engineering, and life sciences	62	D	D	D	D	g	D	D
54171023	sciences	49	D	D	D	D	g	D	D
54171029	biotechnology	9	D	D	D	D	е	D	D
54172	sciences	40	D	D	D	D	f	D	D
541720	sciences and humanities	8	D D	D D	D D	D D	c	D D	D D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
54	Professional, scientific, and technical services	5 931	D	N	D	D	1	D	D
541	Professional, scientific, and technical services	5 931	D	N	D	D	1	D	D
5411	Legal services	883	D	N	D	D	i	D	D
54111 541110	Offices of lawyers	780 780	D D	N N	D D	D D	h h	D D	D D
5411101 54119	Offices of lawyersOther legal services	780 103	D D	N N	D D	D D	h	D D	D D
541191 541199	Title abstract and settlement offices All other legal services	89 14	D D	N N	D D	D D	f c	D	D D
5412	Accounting, tax preparation, bookkeeping, and payroll services	743	527 612	N	285 785	63 565	6 754	20.6	9.6
54121	Accounting, tax preparation, bookkeeping, and payroll services	743	527 612	N	285 785	63 565	6 754	20.6	9.6
541211 541213	Offices of certified public accountants  Tax preparation services	458 74	360 883 D	N N	196 035 D	42 561 D	3 240 f	21.3 D	5.9 D
541214 541219	Payroll servicesOther accounting services	37 174	D D	N N	D D	D D	g f	D D	D D
5413	Architectural, engineering, and related services	675	D	N	D	D	j	D	D
54131	Architectural services	149	138 608	Ŋ	52 691	11 133	997	43.6	3.1
541310 54132	Architectural services  Landscape architectural services	149 41	138 608 D	N N	52 691 D	11 133 D	997 e	43.6 D	3.1 D
541320 54133	Landscape architectural services Engineering services	41 383	D D	N N	D D	D D	e i	D D	D D
541330 54135	Engineering services  Building inspection services	383 44	D 18 335	N N	D 9 125	D 2 112	226	D 12.7	D 16.9
541350 54137	Building inspection services Surveying and mapping (except geophysical)	44	18 335	N	9 125	2 112	226	12.7	16.9
541370	services	25	D	N	D	D	е	D	D
54138	services	25 25	D 32 643	N N	D 13 618	D 3 183	e 313	D 15.7	D 25.9
541380	Testing laboratories	25	32 643	N	13 618	3 183	313	15.7	25.9
5414	Specialized design services	243	D	N .	D	D	f	D	D
54141 541410	Interior design services  Interior design services	75 75	50 169 50 169	N N	9 526 9 526	1 980 1 980	255 255	43.6 43.6	7.9 7.9
54143 541430	Graphic design services	150 150	D D	N N	D D	D D	e e	D D	D D
54149 541490	Other specialized design services Other specialized design services	7 7	D D	N N	D D	D D	b b	D D	D D
5415	Computer systems design and related services	1 363	D	N	D	D	j	D	D
54151	Computer systems design and related	1 000	5		5			_	
541511	services Custom computer programming services	1 363 565	744 624	N N	376 480	92 934	5 420	D 21.0	D 10.6
541512 5415121	Computer systems design services Computer systems integrators	565 208	2 224 448 1 528 017	N N	561 997 277 903	135 845 67 945	9 790 5 057	8.2 4.2	3.4 1.0
5415122	Computer systems consultants (except systems integrators)	357	696 431	Ņ	284 094	67 900	4 733	17.0	8.4
541513 541519	Computer facilities management services Other computer related services	72 161	D D	N N	D D	D D	g   g	D D	D D

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				,			Paid		of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON-BALTIMORE-NORTHERN VIRGINIA, DC-MD-VA-WV COMBINED STATISTICAL AREA—Con.								
	Washington-Arlington-Alexandria, DC-VA-MD-WV Metropolitan Statistical Area — Con.								
	Bethesda-Frederick-Gaithersburg, MD Metropolitan Division—Con.								
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX—Con.								
54	Professional, scientific, and technical services—								
541	Con. Professional, scientific, and technical services — Con.								
5416	Management, scientific, and technical consulting services	1 179	1 176 301	N	474 553	114 079	9 076	24.1	9.7
54161 541611	Management consulting services Administrative management and general	910	914 224	N	372 953	89 033	6 946	25.4	10.7
541612	management consulting services Human resources and executive search	558	636 976	N	266 431	62 833	5 116	22.9	10.2
5416122 5416123	consulting services	127 65	85 200 D	N N	41 373 D	9 694 D	690 e	34.9 D	7.6 D
541613 541614	management consulting  Marketing consulting services  Process, physical distribution, and logistics	57 149	D D	N N	D D	D D	e f	D D	D D
541618	consulting services Other management consulting services	30 46	41 606 D	N N	14 352 D	4 010 D	300 C	8.3 D	4.9 D
54162 541620	Environmental consulting services Environmental consulting services	76 76	81 008 81 008	N N	34 948 34 948	8 396 8 396	643 643	19.0 19.0	4.4 4.4
54169	Other scientific and technical consulting services	193	181 069	N	66 652	16 650	1 487	19.8	7.0
541690 5416901	Other scientific and technical consulting services	193	181 069	N	66 652	16 650	1 487	19.8	7.0 D
5416901	Economic and related consulting services .  All other scientific and technical consulting services	108 85	D D	N N	D D	D D	f	D D	D
5417	Scientific research and development services	266	D	N N	D	D		D	D
54171	Research and development in the physical,		_		_		,	_	_
541710	engineering, and life sciences	235	D _	N	D	D	i .	D	D
5417101	engineering, and life sciences	235	D D	N N	D D	D D	_ '	D D	D D
5417102	and engineering sciences	85 150	D	N N	D	D	g	D	D
54171023	Research and development in biotechnology	86	D	N N	D	D	h h	D	D
54171029	Research and development in other life sciences	64	D	N	D	D	h	D	D
54172	Research and development in the social sciences and humanities	31	D	N	D	D	g	D	D
541720	Research and development in the social sciences and humanities	31	D	N	D	D	g	D	D
5418	Advertising and related services	211	226 592	N	72 885	18 063	1 677	26.4	7.0
54181 541810	Advertising agencies	63 63	79 130 79 130	N N	31 568 31 568	8 584 8 584	750 750	9.0 9.0	6.0 6.0
54182 541820	Public relations agencies	51 51	D D	N N	D D	D	C	D D	D D
54184 541840	Media representatives	11 11	D D	N N	D D	D D	b b	D D	D D
5418401 54186	Radio and television advertising representatives	4 28	D 32 920	N N	D 12 136	D 2 676	b 321	D 26.2	D 9.8
541860 54189	Direct mail advertising  Direct mail advertising  Other services related to advertising	28 52	32 920 32 920 D	N N N	12 136 12 136 D	2 676 2 676 D	321 8	26.2 D	9.8
541890 5418902	Other services related to advertising	52 36	D	N N	D	D	e	D	D D D
5418903	Sign painting and lettering shop	13	D	Ň	D	D	b	D	D
5419	Other professional, scientific, and technical services	368	D	N	D	D	h	D	D
54191 541910	Marketing research and public opinion polling . Marketing research and public opinion polling	40 40	D D	N N	D D	D D	e e	D D	D D
54192 541921	Photographic services Photography studios, portrait	83 63	D	N N	D	0 0	e e e	D	
541922 54193	Commercial photography Translation and interpretation sevices	20 31	D D	N N	D D	D D	b e	D D	D D D D
541930 54194	Translation and interpretation services Veterinary services	31 113	D D	N N	D D	D D	e g	D D	D
541940 54199	Veterinary services	113	D	N N	D	D	g	D	D
541990	services	101	D D	N N	D D	D D	f f	D D	D D
	tootiiiloai selvices	. 101		. IN	. ال	U	. 1	ט	ט

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	or enterprise support establishments in the 2002 Economic						Paid	Percent o	f receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON-BALTIMORE-NORTHERN VIRGINIA, DC-MD-VA-WV COMBINED STATISTICAL AREA—Con.								
	Washington-Arlington-Alexandria, DC-VA- MD-WV Metropolitan Statistical Area — Con.								
	Washington-Arlington-Alexandria, DC-VA- MD-WV Metropolitan Division								
	ALL ESTABLISHMENTS								
54	Professional, scientific, and technical services	18 825	52 225 751	N	21 340 251	5 138 182	313 228	9.8	8.8
541	Professional, scientific, and technical services	18 825	52 225 751	N	21 340 251	5 138 182	313 228	9.8	8.8
5411	Legal services	3 466	D	N .	D	D	k	D	D
54111 541110 5411101 5411102	Offices of lawyers Offices of lawyers Offices of lawyers Legal aid societies and similar legal	3 128 3 128 3 032	D D D	N N N	D D D	D D D	k k k	D D D	D D D
54119 541191 541199	services Other legal services Title abstract and settlement offices All other legal services.	338 257 81	214 721 D	N N N	76 818 D	16 015 D	1 615 f	20.6 D	D 5.6 D
5412	Accounting, tax preparation, bookkeeping, and payroll services	1 440	1 760 159	N	735 444	175 779	16 763	11.7	3.8
54121	Accounting, tax preparation, bookkeeping, and payroll services	1 440	1 760 159	N	735 444	175 779	16 763	11.7	3.8
541211 541213	Offices of certified public accountants  Tax preparation services	712 249	1 418 620 D	N N	575 091 D	134 304 D	9 036 h	10.6 D	3.1 D D
541214 541219	Payroll servicesOther accounting services	49 430	D D	N N	D D	D D	h g	D D	D
5413	Architectural, engineering, and related services	2 040	D	N	D	D	k	D	D
54131 541310	Architectural services	417 417	904 531 904 531	N N	318 055 318 055	73 030 73 030	5 141 5 141	13.9 13.9	6.7 6.7
54132 541320	Landscape architectural services Landscape architectural services	90 90	D D	N N	D D	D D	f f	D D	D D
54133 541330 54134	Engineering services Engineering services	1 302 1 302 20	D D	N N N	D D	D D 692	k k 82	D D	D D 12.0
541340 54135	Drafting services	20 20 72	5 303 5 303 18 893	N N N	2 907 2 907 8 673	692 692 2 051	82 82 246	55.5 55.5 35.5	12.0 12.0 5.4
541350 54137	Building inspection services Surveying and mapping (except geophysical)	72	18 893	Ň	8 673	2 051	246	35.5	5.4
541370	services	84	D	N	D	D	f	D	D
54138	services	84 46	D 100 469	N N	33 156	8 099	f 856	D 4.2	D 46.4
541380 5414	Testing laboratories	46 576	100 469 D	N N	33 156 D	8 099 D	856 h	4.2 D	46.4 D
54141	Specialized design services	213	182 748	N	57 756	13 625	1 187	24.3	5.8
541410 54143	Interior design services Graphic design services	213 346	182 748 D	N N	57 756 D	13 625 D	1 187 g	24.3 D	5.8 D
541430 54149	Graphic design services Other specialized design services	346 9	D D	N N	D D	D D	g b	D D	D D
541490	Other specialized design services	9	D	N	D	D	b	D	D
5415 54151	Computer systems design and related services Computer systems design and related	4 599	D	N	D	D	m	D	D
541511	services	4 599 1 744	D 4 087 945	N N	D 2 074 506	D 513 722	m 29 640	D 20.6	D 11.1
541512 5415121	Computer systems design services	1 947 744	8 276 472 4 490 431	N N	3 187 702 1 615 421	800 930 409 974	48 205 23 207	7.6 7.9	6.4 6.9
5415122	Computer systems consultants (except systems integrators)	1 203	3 786 041	N	1 572 281	390 956	24 998	7.3	5.9
541513 541519	Computer facilities management services Other computer related services	418 490	D D	N N	D D	D D	j i	D D	D D
5416	Management, scientific, and technical consulting services	3 851	7 503 616	N	3 320 682	799 756	46 812	12.7	17.3
54161 541611	Management consulting services Administrative management and general	3 105	6 282 992	N	2 799 283	679 018	39 524	12.3	17.4
541612	management consulting services Human resources and executive search	1 919	4 954 907	N N	2 321 408	568 051	31 927	10.6	17.4
5416121 5416122	consulting services	404 18 159	558 207 D D	N N N	221 572 D D	53 731 D D	3 169 e f	15.2 D D	27.8 D D
5416123 541613	Human resources and personnel management consulting	227 489	397 391 D	N N	146 151 D	33 625 D	2 086 g	13.3 D	33.2 D
541614	Process, physical distribution, and logistics consulting services.	149	375 979	N	118 521	25 713	1 953	7.8	10.9
541618 54162 541620	Other management consulting services Environmental consulting services Environmental consulting services	144 202 202	339 796 339 796	N   N   N	152 810 152 810	35 369 35 369	e 2 712 2 712	D 11.3 11.3	D 17.5 17.5

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy or metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

treatment	of enterprise support establishments in the 2002 Economi	c Census comp	pared to the 1997 Ec	onomic Censusj			Paid		of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON-BALTIMORE-NORTHERN VIRGINIA, DC-MD-VA-WV COMBINED STATISTICAL AREA—Con.								
	Washington-Arlington-Alexandria, DC-VA- MD-WV Metropolitan Statistical Area — Con.								
	Washington-Arlington-Alexandria, DC-VA- MD-WV Metropolitan Division—Con.								
-4	ALL ESTABLISHMENTS—Con.								
54	Professional, scientific, and technical services— Con.								
541 5416	Professional, scientific, and technical services— Con. Management, scientific, and technical consulting services—Con.								
54169	Other scientific and technical consulting								
541690	Services	544	880 828	N	368 589	85 369	4 576	16.0	16.1
5416901	services	544 331	880 828 D	N N	368 589 D	85 369 D	4 576 g	16.0 D	16.1 D
5416909	All other scientific and technical consulting services	213	D	N	D	D	g	D	D
5417	Scientific research and development services	773	D	N	D	D	k	D	D
54171	Research and development in the physical,	500	5 504 400		0.040.400	544 004	00.700	4.5	0.0
541710	engineering, and life sciences	536	5 501 466	N	2 212 109	541 064	30 799	1.5	3.3
5417101	engineering, and life sciences	536	5 501 466	N	2 212 109	541 064	30 799	1.5	3.3
5417102	and engineering sciences	414	4 446 009	N	1 930 816	472 518	26 119	1.3	3.6
54171023	sciences	122	1 055 457	N	281 293	68 546	4 680	2.4	1.8
54171029	biotechnology	43	D	N	D	D	, t	D	D
54172	sciences	79	D	N	D	D	h h	D	D
541720	sciences and humanities  Research and development in the social	237	D	N	D	D	i	D	D
E440	sciences and humanities	237	D	N	D 704 107	D	i 11 400	D	D
5418 54181	Advertising and related services	1 027 156	1 864 300 346 581	N N	764 167 143 501	179 625 39 048	11 406 2 085	20.4 10.1	9.2 9.7
541810 54182	Advertising agencies Public relations agencies	156 586	346 581 D	N N	143 501 D	39 048 D	2 085	10.1 D	9.7
541820 54183	Public relations agencies  Media buying services	586 18	D	N N	D	D D	i b	D	D D D
541830 54184	Media buying services  Media representatives	18	D 22 476	N N	D 6 147	D 1 717	b 100	D 52.8	D 26.5
541840 5418402	Media representatives  Media representatives  Publishers' advertising representatives	23 23 14	22 476 D	N N	6 147 D	1 717 1 717 D	100 100 b	52.8 D	26.5 26.5
54185 541850	Display advertising	14 14 14	D	N N	D	D	C	D	D D D
54186 541860	Display advertising Direct mail advertising	134	305 188 305 188	N N	99 289 99 289	24 358 24 358	2 756 2 756	18.1 18.1	15.2
54189	Direct mail advertising Other services related to advertising Other services related to advertising	134 92 92	D D	N	D D	D D	е	D D	15.2 D D
541890 5418902 5418903	Advertising specialties goods distributor	48	D	N N N	D D	D	e c	D	D D
5418903	Sign painting and lettering shop All other advertising services	36 8	D	N N	B	D	C C	D	D
5419	Other professional, scientific, and technical services	1 053	D	N	D	D	i	D	D
54191 541910	Marketing research and public opinion polling . Marketing research and public opinion	157	318 716	N	123 423	30 272	2 414	14.0	5.7
54192	polling	157 194	318 716 D	N N	123 423 D	30 272 D	2 414 f	14.0 D	5.7 D
541921 541922	Photography studios, portrait  Commercial photography	146 48	D	N N	D	D	f	D	D
54193 541930	Translation and interpretation sevices	51 51	41 597 41 597	N N	12 492 12 492	2 878 2 878	345 345	11.8 11.8	.1 .1
54194 541940	Veterinary services	295 295	D D	N N	D D	D D	h h	D D	 D D
54199	All other professional, scientific, and technical				D	D		D	D
541990	services	356 356	D D	N N	D	D	g g	D	D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX					J			
54	Professional, scientific, and technical services	424	D	D	D	D		D	D
541	Professional, scientific, and technical services	424	D	D	D	D	'i	D	D
5411	Legal services	96	D	D	D	D	, , , f	D	D
54111	Offices of lawyers	96	D	D	D	D	f f	D	D
541110 5411102	Offices of lawyers	96	D	D	D	D	f	D	D
	services	96	D	D	l Dl	D	l fl	D	D

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy or metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

	or enterprise support establishments in the 2002 Economic						Paid	Percent o	of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON-BALTIMORE-NORTHERN VIRGINIA, DC-MD-VA-WV COMBINED STATISTICAL AREA—Con.								
	Washington-Arlington-Alexandria, DC-VA- MD-WV Metropolitan Statistical Area— Con.								
	Washington-Arlington-Alexandria, DC-VA- MD-WV Metropolitan Division—Con.								
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX—Con.								
54	Professional, scientific, and technical services –								
541	Con. Professional, scientific, and technical services—								
5417	Con. Scientific research and development services	328	D	D	D	D	j	D	D
54171 541710	Research and development in the physical, engineering, and life sciences	168	D	D	D	D	j	D	D
5417101	engineering, and life sciences	168	D	D	D	D	j	D	D
5417102	and engineering sciences	104	D	D	D	D	i	D	D
54171023	sciences	64	D	D	D	D	h	D	D
54171029	biotechnology	22	D	D	D	D	е	D	D
54172	sciences	42	D	D	D	D _	h	D	D
541720	sciences and humanities	160 160	D D	D D	D D	D D	h h	D D	D D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
54	Professional, scientific, and technical services	18 401	D	N	D	D	m	D	D
541	Professional, scientific, and technical services	18 401	D	N	D	D	m	D	D
5411	Legal services	3 370	D	N	D	D	k	D	D
54111 541110 5411101 54119 541191 541199	Offices of lawyers Offices of lawyers Offices of lawyers Other legal services Title abstract and settlement offices All other legal services.	3 032 3 032 3 032 338 257 81	D D D D 214 721 D	N N N N N	D D D D 76 818 D	D D D D 16 015 D	k k h 1 615 f	D D D D 20.6 D	D D D 5.6 D
5412	Accounting, tax preparation, bookkeeping, and payroll services	1 440	1 760 159	N	735 444	175 779	16 763	11.7	3.8
54121 541211 541213 541214 541219	Accounting, tax preparation, bookkeeping, and payroll services.  Offices of certified public accountants Tax preparation services. Payroll services Other accounting services	1 440 712 249 49 430	1 760 159 1 418 620 D D	N N N N	735 444 575 091 D D	175 779 134 304 D D	16 763 9 036 h h	11.7 10.6 D D D	3.8 3.1 D D
5413	Architectural, engineering, and related services	2 040	D	N	D	D	k	D	D
54131 541310 54132 541320 54133 541330 54134 541340 54135 541350	Architectural services. Architectural services. Landscape architectural services Landscape architectural services Landscape architectural services Engineering services. Engineering services Drafting services. Drafting services. Building inspection services Building inspection services	417 417 90 90 1 302 1 302 20 20 72 72	904 531 904 531 D D D D 5 303 5 303 18 893 18 893	22222222	318 055 318 055 D D D D 2 907 2 907 2 907 8 673 8 673	73 030 73 030 D D D D 692 692 2 051 2 051	5 141 5 141 f f k 82 82 246 246	13.9 13.9 D D 55.5 55.5 35.5 35.5	6.7 6.7 D D D 12.0 12.0 5.4 5.4
54137	Surveying and mapping (except geophysical) services	84	D	N	D	D	f	D	D
541370 54138	Surveying and mapping (except geophysical) services	84 46	D 100 469	N N	D 33 156	D 8 099	f 856	D 4.2	D 46.4
541380	Testing laboratories	46 576	100 469	N	33 156	8 099	856	4.2 D	46.4
5414	Specialized design services	576	D 192 749	N N	D 57 756	D 13 635	h 1 197	D	D 5.9
54141 541410 54143	Interior design services Interior design services Graphic design services	213 213 346	182 748 182 748 D	N N N	57 756 57 756 D	13 625 13 625 D	1 187 1 187	24.3 24.3 D	5.8 5.8 D
541430	Graphic design services Graphic design services Other specialized design services	346 346 9	D D	N	D D	D D	g g	D	D D
54149 541490	Other specialized design services	9	D	N N	D	D	b	D	D
5415	Computer systems design and related services	4 599	D	N	D	D	m l	D	D

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy or metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

treatment o	of enterprise support establishments in the 2002 Economi	c Census comp	pared to the 1997 Ed	onomic Censusj			Paid	Percent o	f receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON-BALTIMORE-NORTHERN VIRGINIA, DC-MD-VA-WV COMBINED STATISTICAL AREA—Con.								
	Washington-Arlington-Alexandria, DC-VA- MD-WV Metropolitan Statistical Area — Con.								
	Washington-Arlington-Alexandria, DC-VA- MD-WV Metropolitan Division—Con.								
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX—Con.								
54	Professional, scientific, and technical services —								
541	Con. Professional, scientific, and technical services—								
5415	Con. Computer systems design and related services— Con.								
54151	Computer systems design and related services	4 599	D	N	D	D	m	D	D
541511 541512	Custom computer programming services Computer systems design services	1 744 1 947	4 087 945 8 276 472	N N	2 074 506 3 187 702	513 722 800 930	29 640 48 205	20.6 7.6	11.1 6.4
5415121 5415122	Computer systems integrators	744	4 490 431	N	1 615 421	409 974	23 207	7.9	6.9
541513 541519	systems integrators) Computer facilities management services Other computer related services	1 203 418 490	3 786 041 D D	N N N	1 572 281 D D	390 956 D D	24 998 j	7.3 D D	5.9 D D
5416	Management, scientific, and technical consulting services	3 851	7 503 616	N	3 320 682	799 756	46 812	12.7	17.3
54161	Management consulting services	3 105	6 282 992	N	2 799 283	679 018	39 524	12.3	17.4
541611	Administrative management and general management consulting services	1 919	4 954 907	N	2 321 408	568 051	31 927	10.6	17.4
541612 5416121	Human resources and executive search consulting services	404 18	558 207 D	N N	221 572 D	53 731 D	3 169 e	15.2 D	27.8 D
5416122 5416123	Executive placement services Human resources and personnel management consulting	159 227	397 391	N N	146 151	D 33 625	f 2 086	D 13.3	D 33.2
541613 541614	Marketing consulting services Process, physical distribution, and logistics	489	D	Ň	D	D	g g	D	D
541618	consulting services Other management consulting services	149 144	375 979 D	N N	118 521 D	25 713 D	1 953 e	7.8 D	10.9 D
54162 541620	Environmental consulting services Environmental consulting services	202 202	339 796 339 796	N N	152 810 152 810	35 369 35 369	2 712 2 712	11.3 11.3	17.5 17.5
54169 541690	Other scientific and technical consulting services	544	880 828	N	368 589	85 369	4 576	16.0	16.1
5416901	Other scientific and technical consulting services	544 331	880 828 D	N N	368 589 D	85 369 D	4 576	16.0 D	16.1 D
5416909	All other scientific and technical consulting services	213	D	N	D	D	g g	D	D
5417	Scientific research and development services	445	D	N	D	D	j	D	D
54171	Research and development in the physical, engineering, and life sciences	368	D	N	D	D	i	D	D
541710	Research and development in the physical, engineering, and life sciences	368	D	N	D	D	j	D	D
5417101	Research and development in the physical and engineering sciences	310	D	N	D	D	j	D	D
5417102	Research and development in the life sciences	58	D	N	D	D	f	D	D
54171023 54171029	Research and development in biotechnology	21	D	N	D	D	С	D	D
54172	sciences	37	D	N	D	D	f	D	D
541720	sciences and humanities.  Research and development in the social sciences and humanities.	77 77	D D	N N	D D	D D	g	D D	D D
5418	Advertising and related services	1 027	1 864 300	N	764 167	179 625	11 406	20.4	9.2
54181 541810	Advertising agencies	156 156	346 581 346 581	N N	143 501 143 501	39 048 39 048	2 085 2 085	10.1 10.1	9.7 9.7
54182 541820	Public relations agencies  Public relations agencies	586 586	D D	N N	D D	D D	i i	D D	
54183 541830	Media buying services	18 18	D D	N N	D D	D D	b b	D D	D D D
54184 541840	Media representatives	23 23	22 476 22 476	N N	6 147 6 147	1 717 1 71 <u>7</u>	100 100	52.8 52.8	26.5 26.5
5418402 54185	Publishers' advertising representatives Display advertising	14 14	D D	N N	D D	D D	b c	D D	D D D
541850 54186	Display advertising	14 134	305 188	N N	99 289	D 24 358 24 358	2 756	D 18.1	15.2
541860 54189 541890	Direct mail advertising Other services related to advertising Other services related to advertising	92 92	305 188 D D	N N N	99 289 D D	24 358 D D	2 756 e e	18.1 D D	15.2 D
5418902 5418903	Advertising specialties goods distributor  Sign painting and lettering shop	134 92 92 48 36 8	D D	N N N	D	D	c c	D	D D D D
5418909	All other advertising services	8	ם	Ň	ا م	D D	l cl	Ď	Ď

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy or metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

							Paid	Percent o	of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON-BALTIMORE-NORTHERN VIRGINIA, DC-MD-VA-WV COMBINED STATISTICAL AREA—Con.								
	Washington-Arlington-Alexandria, DC-VA- MD-WV Metropolitan Statistical Area — Con.								
	Washington-Arlington-Alexandria, DC-VA- MD-WV Metropolitan Division—Con.								
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX—Con.								
54	Professional, scientific, and technical services –								
541	Con. Professional, scientific, and technical services—								
5419	Con. Other professional, scientific, and technical services	1 053	D	N	D	D	i	D	D
54191 541910	Marketing research and public opinion polling . Marketing research and public opinion	157	318 716	N	123 423	30 272	2 414	14.0	5.7
54192	polling	157 194	318 716 D	N N	123 423 D	30 272 D	2 414 f	14.0 D	5.7 D
541921 541922	Photography studios, portrait	146 48	D D	N N	D	D D	f	D D	D D
54193 541930	Translation and interpretation sevices Translation and interpretation services	51 51	41 597 41 597	N N	12 492 12 492	2 878 2 878	345 345	11.8 11.8	.1 .1
54194 541940	Veterinary services.	295 295	D D	N N	D D	D D	h h	D D	D D
54199	All other professional, scientific, and technical services	356	D	N N	D	D	g	D	D
541990	All other professional, scientific, and technical services	356	D	N N	D	D	g	D	D
	Winchester, VA-WV Metropolitan Statistical Area	355				J	9	J	٥
	ALL ESTABLISHMENTS								
54	Professional, scientific, and technical services	219	D	N	D	D	h	D	D
541	Professional, scientific, and technical services	219	D	N	D	D	h	D	D
5411	Legal services	56	D	N	D	D	С	D	D
54111 541110 5411101	Offices of lawyers	53 53 52	D D D	N N N	D D D	D D D	C C C	D D D	D D D
5412	Accounting, tax preparation, bookkeeping, and payroll services	43	D	N	D	D	g	D	D
54121	Accounting, tax preparation, bookkeeping, and payroll services	43	D	N	D	D	g	D	D
541211 541213	Offices of certified public accountants  Tax preparation services	22 7	D D	N N	D D	D D	c b	D D	D D
541219	Other accounting services	12	D	N	D	D	b	D	D
5413	Architectural, engineering, and related services	32	19 439	N .	8 434	1 919	222	30.9	4.9
54133 541330	Engineering services Engineering services	16 16	D D	N N	D D	D D	C C	D D	D D
54137	Surveying and mapping (except geophysical) services	9	3 839	N	1 732	373	62	11.7	3.6
541370	Surveying and mapping (except geophysical) services	9	3 839	N	1 732	373	62	11.7	3.6
5414	Specialized design services	7	D	N	D	D	b	D	D
5415	Computer systems design and related services	19	25 448	N	9 168	1 820	157	82.0	1.2
54151	Computer systems design and related services	19	25 448	N	9 168	1 820	157	82.0	1.2
541519	Other computer related services	4	D	Ň	D	D	b	D	D
5416	Management, scientific, and technical consulting services	24	D	N	D	D	b	D	D
54161	Management consulting services	16	D	N	D	D	b	D	D
5418	Advertising and related services	9	D	N	D	D	b	D	D
5419	Other professional, scientific, and technical services	28	D	N	D	D	С	D	D
54192	Photographic services	10	D	Ŋ	D	D	b	D	D
54194 541940	Veterinary services	14 14	D D	N N	D D	D D	C C	D D	D D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
54	Professional, scientific, and technical services	1	D	D	D	D	a	D	D

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy or metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

							Paid	Percent c	of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON-BALTIMORE-NORTHERN VIRGINIA, DC-MD-VA-WV COMBINED STATISTICAL AREA—Con.								
	Winchester, VA-WV Metropolitan Statistical Area—Con.								
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
54	Professional, scientific, and technical services	218	D	N	D	D	h	D	D
541	Professional, scientific, and technical services	218	D	N	D	D	h	D	D
5411	Legal services	55	D	N	D	D	С	D	D
54111 541110 5411101	Offices of lawyersOffices of lawyers	52 52 52	D D D	N N N	D D D	D D D	C C C	D D D	D D D
5412	Accounting, tax preparation, bookkeeping, and payroll services	43	D	N	D	D	g	D	D
54121 541211 541213 541219	Accounting, tax preparation, bookkeeping, and payroll services Offices of certified public accountants Tax preparation services Other accounting services	43 22 7 12	D D D	N N N N	D D D	D D D	g c b	D D D	D D D
5413	Architectural, engineering, and related services	32	19 439	N	8 434	1 919	222	30.9	4.9
54133 541330 54137	Engineering services	16 16	D D	N N	D D	D D	c c	D D	D D
541370	Surveying and mapping (except geophysical)	9	3 839	N	1 732	373	62	11.7	3.6
5414	Specialized design services	9	3 839 D	N N	1 732 D	373 D	62 b	11.7 D	3.6 D
5415	Computer systems design and related services	19	25 448	N	9 168	1 820	157	82.0	1.2
54151	Computer systems design and related services	19	25 448	N	9 168	1 820	157	82.0	1.2
541519	Other computer related services	4	23 440 D	N N	J 100	D D	b	D	D
5416	Management, scientific, and technical consulting services	24	D	N	D	D	b	D	D
54161	Management consulting services	16	D	N	D	D	b	D	D
5418	Advertising and related services	9	D	N	D	D	b	D	D
5419	Other professional, scientific, and technical services	28	D	N	D	D	С	D	D
54192 54194 541940	Photographic services	10 14 14	D D D	N N N	D D D	D D D	b c c	D D D	D D D

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

<sup>&</sup>lt;sup>1</sup>Includes receipts/revenue information obtained from administrative records of other federal agencies.
<sup>2</sup>Includes receipts/revenue information that was imputed based on historic data, administrative data, industry averages, or other statistical methods

# Table 3. Summary Statistics for the County: 2002

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

	omic Census]						Paid	Percent o	of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	DISTRICT OF COLUMBIA								
	ALL ESTABLISHMENTS								
54	ALL ESTABLISHMENTS Professional, scientific, and technical services	4 363	17 967 225	N	6 679 110	1 577 817	83 525	7.2	6.4
541	Professional, scientific, and technical services	4 363	17 967 225	N	6 679 110	1 577 817	83 525	7.2	6.4
5411	Legal services	1 424	9 208 095	N	3 366 192	785 265	34 831	4.1	2.5
54111 541110 5411101 5411102	Offices of lawyers	1 390 1 390 1 337	9 169 252 9 169 252 9 113 500	N N N	3 351 840 3 351 840 3 328 533	781 931 781 931 776 459	34 578 34 578 34 079	4.0 4.0 3.9	2.5 2.5 2.4
54119 541191 541199	services Other legal services Title abstract and settlement offices All other legal services.	53 34 19 15	55 752 38 843 16 702 22 141	N N N N	23 307 14 352 6 141 8 211	5 472 3 334 1 237 2 097	499 253 119 134	19.8 21.7 15.6 26.2	6.5 7.4 2.1 11.4
5412	Accounting, tax preparation, bookkeeping, and payroll services	188	826 895	N	335 742	83 372	5 679	6.8	1.8
54121	Accounting, tax preparation, bookkeeping, and	100	000 005		005 740	00.070	F 070	0.0	4.0
541211 541213 541219	payroll services Offices of certified public accountants Tax preparation services Other accounting services	188 114 31 28	826 895 774 197 8 404 20 591	N N N N	335 742 303 080 2 678 10 163	83 372 74 489 1 112 2 377	5 679 4 250 454 197	6.8 6.9 8.1 7.5	1.8 1.3 14.0 9.6
5413	Architectural, engineering, and related services	303	918 973	N	366 267	84 779	5 636	6.7	20.8
54131 541310 54132 541320 54133	Architectural services. Architectural services Landscape architectural services Landscape architectural services Engineering services	153 153 16 16 127	449 216 449 216 10 185 10 185 454 781	Z Z Z Z Z Z .	168 482 168 482 3 672 3 672 192 338	38 727 38 727 779 779 44 865	2 624 2 624 68 68 2 858	8.8 8.8 19.0 19.0 4.4	8.9 8.9 2.5 2.5 32.4
541330 54137	Engineering services Surveying and mapping (except geophysical)	127	454 781	N	192 338	44 865	2 858	4.4	32.4
541370	services Surveying and mapping (except geophysical) services	2	D D	N N	D D	D D	b b	D D	D D
5414	Specialized design services	140	170 123	N	61 732	14 944	1 145	16.0	8.2
54141 541410 54143 541430	Interior design services Interior design services Graphic design services Graphic design services	46 46 90 90	96 826 96 826 72 894 72 894	N N N	34 983 34 983 26 643 26 643	8 802 8 802 6 127 6 127	640 640 503 503	13.1 13.1 19.9 19.9	4.8 4.8 12.2 12.2
5415	Computer systems design and related services	456	1 051 878	N	398 424	97 552	7 132	11.3	6.0
54151	Computer systems design and related services	456	1 051 878	N	398 424	97 552	7 132	11.3	6.0
541511 541512 5415121 5415122	Custom computer programming services Computer systems design services Computer systems integrators Computer systems consultants (except	118 221 73	192 906 420 064 135 104	N N N	97 904 160 519 48 549	23 583 40 661 13 081	1 570 2 898 859	34.4 6.6 5.0	19.9 5.1 4.2
541513 541519	systems integrators) Computer facilities management services Other computer related services	148 83 34	284 960 337 370 101 538	N N N	111 970 121 348 18 653	27 580 27 721 5 587	2 039 1 940 724	7.4 3.8 12.2	5.5 .4 1.7
5416	Management, scientific, and technical consulting services	899	2 484 067	N	926 983	221 261	11 445	12.0	16.8
54161 541611	Management consulting services	691	1 976 895	N	710 737	173 691	8 920	10.3	18.3
541612	Administrative management and general management consulting services Human resources and executive search	455	1 514 217	N	541 863	132 035	6 588	10.2	14.3
5416121 5416122	consulting services	96 5 37	300 689 D D	N N N	101 195 D D	26 946 D D	1 273 b c	6.2 D D	40.6 D D
5416123 541613	Human resources and personnel management consulting	54 87	244 664 82 127	N N	78 150 25 871	20 348 6 131	932 409	4.4 27.7	47.0 16.2
541614 541618	Process, physical distribution, and logistics consulting services  Other management consulting services	26 27	60 077 19 785	N N	30 500 11 308	6 323 2 256	497 153	2.3 35.6	13.4 2.7
54162 541620	Environmental consulting services Environmental consulting services	45 45	83 002 83 002	N N	32 461 32 461	7 025 7 025	509 509	17.3 17.3	8.5 8.5
54169	Other scientific and technical consulting services	163	424 170	N	183 785	40 545	2 016	18.6	11.6
541690	Other scientific and technical consulting services	163	424 170	N	183 785	40 545	2 016	18.6	11.6
5416901 5416909	Economic and related consulting services .  All other scientific and technical consulting services	118 45	301 520 122 650	N N	133 789 49 996	29 624 10 921	1 290 726	16.0 25.0	13.3 7.3
5417	Scientific research and development services	302	2 001 442	N	645 475	157 520	10 046	5.1	4.2
54171	Research and development in the physical, engineering, and life sciences	130	1 241 517	N	326 518	79 129	5 169	1.6	2.8
541710	Research and development in the physical, engineering, and life sciences	130	1 241 517	N	326 518	79 129	5 169	1.6	2.8
5417101	Research and development in the physical and engineering sciences	85	365 463	N	118 817	29 129	1 869	2.1	7.0
5417102	Research and development in the life sciences	45	876 054	N	207 701	50 000	3 300	1.4	1.1
54171023	Research and development in biotechnology	13	42 382	N	9 808	2 197	138	24.7	16.7
54171029	Research and development in other life sciences	32	833 672	N	197 893	47 803	3 162	.2	.3

# Table 3. Summary Statistics for the County: 2002—Con.

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

1997 Econ	omic Census]								
							Paid		of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	DISTRICT OF COLUMBIA—Con.								
	ALL ESTABLISHMENTS—Con.								
54	Professional, scientific, and technical services —								
541	Con.  Professional, scientific, and technical services—								
5417	Con. Scientific research and development services— Con.								
54172	Research and development in the social sciences and humanities	172	759 925	N	318 957	78 391	4 877	10.8	6.4
541720	Research and development in the social sciences and humanities.	172	759 925	N N	318 957	78 391	4 877	10.8	6.4
5418	Advertising and related services	474	1 105 603	N N	508 836	117 670	6 072	18.9	9.8
54181	Advertising agencies	47	147 682	N N	67 213	18 884	959	4.6	19.3
541810 54182	Advertising agencies Public relations agencies	47 394	147 682 905 284	N N	67 213 422 700	18 884 93 913	959 4 807	4.6 21.2	19.3 7.0
541820 54186	Public relations agencies Direct mail advertising	394 8	905 284 25 071	N N	422 700 12 233	93 913 3 346	4 807 175	21.2 26.6	7.0 57.2
541860 54189	Direct mail advertising	8 13	25 071 D	N N	12 233 D	3 346 D	175 b	26.6 D	57.2
541890 5418902	Other services related to advertising Advertising specialties goods distributor	13	14 904	N N	D 2 892	D 760	b 57	D 10.3	D D -
5419	Other professional, scientific, and technical services	177	200 149	N	69 459	15 454	1 539	20.4	15.1
54191	Marketing research and public opinion polling .	57	103 417	N	38 601	8 498	839	17.5	12.0
541910	Marketing research and public opinion polling	57	103 417	N	38 601	8 498	839	17.5	12.0
54192 541921	Photographic services	28 14	6 558 3 203	N N	1 745 860	443 219	71 36	33.2 45.3	11.6 6.0
541922 54193	Commercial photography Translation and interpretation sevices	14 12	3 355 21 979	N N	885 3 604	224 1 036	35 81	21.8 1.1	17.0
541930 54194	Translation and interpretation services  Veterinary services	12 14	21 979 14 096	N N	3 604 6 955	1 036 1 170	81 163	1.1 7.9	1.3
541940 54199	Veterinary services	14	14 096	N	6 955	1 170	163	7.9	1.3
541990	services	66 66	54 099 54 099	N N	18 554 18 554	4 307 4 307	385 385	35.5 35.5	31.1 31.1
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
54	Professional, scientific, and technical services	269	1 654 380	1 445 906	476 425	114 787	8 095	6.2	3.5
541	Professional, scientific, and technical services	269	1 654 380	1 445 906	476 425	114 787	8 095	6.2	3.5
5411	Legal services	53	55 752	51 264	23 307	5 472	499	19.8	6.5
54111 541110	Offices of lawyers	53 53	55 752 55 752	51 264 51 264	23 307 23 307	5 472 5 472	499 499	19.8 19.8	6.5 6.5
5411102	Legal aid societies and similar legal services	53	55 752	51 264	23 307	5 472	499	19.8	6.5
5417	Scientific research and development services	216	1 598 628	1 394 642	453 118	109 315	7 596	5.8	3.4
54171	Research and development in the physical,	210	1 000 020	1 004 042	400 110	100 010	7 000	0.0	0.4
541710	engineering, and life sciences	85	1 081 669	891 942	258 299	62 306	4 148	1.6	1.7
5417101	engineering, and life sciences	85	1 081 669	891 942	258 299	62 306	4 148	1.6	1.7
5417102	and engineering sciences	43	207 644	195 474	51 183	12 438	853	2.2	5.2
54171023	sciences	42	874 025	696 468	207 116	49 868	3 295	1.4	.8
54171029	biotechnology	12	D	D	D	D	С	D	D
54172	sciences	30	D	D	D	D	h	D	D
541720	sciences and humanities	131	516 959 516 959	502 700 502 700	194 819 194 819	47 009 47 009	3 448 3 448	14.6 14.6	7.0 7.0
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX	131	210 333	302 700	194 019	47 009	3 448	14.0	7.0
54	Professional, scientific, and technical services	4 094	16 312 845	N	6 202 685	1 463 030	75 430	7.3	6.7
541	Professional, scientific, and technical services	4 094	16 312 845	N	6 202 685	1 463 030	75 430	7.3	6.7
5411	Legal services	1 371	9 152 343	N	3 342 885	779 793	34 332	4.0	2.5
54111	Offices of lawyers	1 337	9 113 500	N	3 328 533	776 459	34 079	3.9	2.4
541110 5411101	Offices of lawyers	1 337 1 337	9 113 500 9 113 500	N N	3 328 533 3 328 533	776 459 776 459	34 079 34 079	3.9 3.9	2.4 2.4
54119 541191	Other legal services	34 19	38 843 16 702	N N	14 352 6 141	3 334 1 237	253 119	21.7 15.6	7.4 2.1
541199	All other legal services	15	22 141	N l	8 211	2 097		26.2	11.4

# Table 3. Summary Statistics for the County: 2002—Con.

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

1007 2001	iomic Censusj						Paid	Percent o	of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	DISTRICT OF COLUMBIA—Con.								
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX—Con.								
54	Professional, scientific, and technical services –								
541	Con. Professional, scientific, and technical services— Con.								
5412	Accounting, tax preparation, bookkeeping, and payroll services	188	826 895	N	335 742	83 372	5 679	6.8	1.8
54121	Accounting, tax preparation, bookkeeping, and payroll services	188	826 895	N	335 742	83 372	5 679	6.8	1.8
541211 541213	Offices of certified public accountants  Tax preparation services	114 31	774 197 8 404	N N	303 080 2 678	74 489 1 112	4 250 454	6.9 8.1	1.3 14.0
541219	Other accounting services	28	20 591	N	10 163	2 377	197	7.5	9.6
5413 54131	Architectural, engineering, and related services Architectural services	303 153	918 973 449 216	N N	366 267 168 482	84 779 38 727	5 636 2 624	6.7 8.8	20.8 8.9
541310 54132	Architectural servicesLandscape architectural services	153 16	449 216 10 185	N N	168 482 3 672	38 727 779	2 624 68	8.8 19.0	8.9 2.5
541320 54133	Landscape architectural services Engineering services	16 127	10 185 454 781	N N	3 672 192 338	779 44 865	68 2 858	19.0 4.4	2.5 32.4
541330 54137	Engineering services	127	454 781	N	192 338	44 865	2 858	4.4	32.4
541370	services	2	D	N	D	D	b	D	D
5414	Services	140	D 170 123	N N	D 61 732	D 14 944	b 1 145	D 16.0	D 8.2
54141	Specialized design services	46	96 826	N N	34 983	8 802	640	13.1	4.8
541410 54143	Interior design services	46 90	96 826 72 894	N N	34 983 26 643	8 802 6 127	640 503	13.1 19.9	4.8 12.2
541430	Graphic design services	90	72 894	Ň	26 643	6 127	503	19.9	12.2
5415	Computer systems design and related services	456	1 051 878	N	398 424	97 552	7 132	11.3	6.0
54151	Computer systems design and related services	456	1 051 878	N	398 424	97 552	7 132	11.3	6.0
541511 541512	Custom computer programming services Computer systems design services	118 221	192 906 420 064	N N	97 904 160 519	23 583 40 661	1 570 2 898	34.4 6.6	19.9 5.1
5415121 5415122	Computer systems integrators	73	135 104	N	48 549	13 081	859	5.0	4.2
541513 541519	systems integrators)	148 83 34	284 960 337 370 101 538	N N N	111 970 121 348 18 653	27 580 27 721 5 587	2 039 1 940 724	7.4 3.8 12.2	5.5 .4 1.7
5416	Management, scientific, and technical consulting services	899	2 484 067	N	926 983	221 261	11 445	12.0	16.8
54161	Management consulting services	691	1 976 895	N	710 737	173 691	8 920	10.3	18.3
541611	Administrative management and general management consulting services	455	1 514 217	N	541 863	132 035	6 588	10.2	14.3
541612	Human resources and executive search consulting services	96	300 689	N	101 195	26 946	1 273	6.2	40.6
5416121 5416122	Actuarial consulting Executive placement services	5 37	D D	N N	D D	D D	b c	D D	D D
5416123 541613	Human resources and personnel management consulting  Marketing consulting services	54 87	244 664 82 127	N N	78 150 25 871	20 348 6 131	932 409	4.4 27.7	47.0 16.2
541614	Process, physical distribution, and logistics consulting services	26	60 077	N	30 500	6 323	497	2.3	13.4
541618 54162	Other management consulting services Environmental consulting services	27 45	19 785 83 002	N N	11 308 32 461	2 256 7 025	153 509	35.6 17.3	2.7 8.5
541620 54169	Environmental consulting services  Other scientific and technical consulting	45	83 002	N	32 461	7 025	509	17.3	8.5
541690	services	163	424 170	N	183 785	40 545	2 016	18.6	11.6
5416901	services Economic and related consulting services .	163 118	424 170 301 520	N N	183 785 133 789	40 545 29 624	2 016 1 290	18.6 16.0	11.6 13.3
5416909	All other scientific and technical consulting services	45	122 650	N	49 996	10 921	726	25.0	7.3
5417	Scientific research and development services	86	402 814	N	192 357	48 205	2 450	2.5	7.3
54171	Research and development in the physical, engineering, and life sciences	45	159 848	N	68 219	16 823	1 021	1.9	10.7
541710	Research and development in the physical, engineering, and life sciences	45	159 848	N	68 219	16 823	1 021	1.9	10.7
5417101	Research and development in the physical and engineering sciences	42	157 819	N	67 634	16 691	1 016	1.9	9.5
54172	Research and development in the social sciences and humanities	41	242 966	N	124 138	31 382	1 429	2.9	5.0
541720	Research and development in the social sciences and humanities	41	242 966	N	124 138	31 382	1 429	2.9	5.0
5418	Advertising and related services	474	1 105 603	N	508 836	117 670	6 072	18.9	9.8
54181 541810	Advertising agencies	47 47	147 682 147 682	N N	67 213 67 213	18 884 18 884	959 959	4.6 4.6	19.3 19.3
54182 541820	Public relations agencies  Public relations agencies	394 394	905 284 905 284	N N	422 700 422 700	93 913 93 913	4 807 4 807	21.2 21.2	7.0 7.0
54186 541860	Direct mail advertising	8 8	25 071 25 071	N N	12 233 12 233	3 346 3 346	175 175	26.6 26.6	57.2 57.2
54189 541890	Other services related to advertising Other services related to advertising	13 13	D	N N	D D	D	b	D D	D D
5418902	Advertising specialties goods distributor	7	14 904	N	2 892	760	57	10.3	_

# Table 3. Summary Statistics for the County: 2002—Con.

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

							Paid		of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	DISTRICT OF COLUMBIA—Con.								
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX—Con.								
54	Professional, scientific, and technical services –								
541	Con. Professional, scientific, and technical services—								
5419	Con. Other professional, scientific, and technical								
	services	177	200 149	N	69 459	15 454	1 539	20.4	15.1
54191 541910	Marketing research and public opinion polling . Marketing research and public opinion	57	103 417	N	38 601	8 498	839	17.5	12.0
54192	polling Photographic services	57 28	103 417 6 558	N N	38 601 1 745	8 498 443	839 71	17.5 33.2	12.0 11.6
541921	Photography studios, portrait	28 14	3 203	l N	860	219	36	33.2 45.3	6.0
541922	Commercial photography	14	3 355	l Ñ	885	224	35	21.8	17.0
54193	Translation and interpretation sevices	12	21 979	N	3 604	1 036	81	1.1	_
541930	Translation and interpretation services	12	21 979	N.	3 604	1 036	81	1.1	. <del>.</del>
54194	Veterinary services	14	14 096	N.	6 955	1 170	163	7.9	1.3
541940 54199	Veterinary services	14	14 096	N	6 955	1 170	163	7.9	1.3
34138	services	66	54 099	l N	18 554	4 307	385	35.5	31.1
541990	All other professional, scientific, and	00	04 000		10 004	4 007		00.0	
	technical services	66	54 099	N	18 554	4 307	385	35.5	31.1

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

¹Includes receipts/revenue information obtained from administrative records of other federal agencies. ²Includes receipts/revenue information that was imputed based on historic data, administrative data, industry averages, or other statistical methods.

# Table 4. Summary Statistics for the Place: 2002

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

							Paid	Percent o	of receipts/ nue-
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON, DC								
	ALL ESTABLISHMENTS								
54	Professional, scientific, and technical services	4 363	17 967 225	N	6 679 110	1 577 817	83 525	7.2	6.4
541	Professional, scientific, and technical services	4 363	17 967 225	N	6 679 110	1 577 817	83 525	7.2	6.4
5411	Legal services	1 424	9 208 095	N	3 366 192	785 265	34 831	4.1	2.5
54111 541110 5411101 5411102	Offices of lawyers	1 390 1 390 1 337	9 169 252 9 169 252 9 113 500	N N N	3 351 840 3 351 840 3 328 533	781 931 781 931 776 459	34 578 34 578 34 079	4.0 4.0 3.9	2.5 2.5 2.4
54119 541191 541199	services Other legal services Title abstract and settlement offices All other legal services.	53 34 19 15	55 752 38 843 16 702 22 141	N N N	23 307 14 352 6 141 8 211	5 472 3 334 1 237 2 097	499 253 119 134	19.8 21.7 15.6 26.2	6.5 7.4 2.1 11.4
5412	Accounting, tax preparation, bookkeeping, and payroll services	188	826 895	N	335 742	83 372	5 679	6.8	1.8
54121	Accounting, tax preparation, bookkeeping, and	.00	020 000	,,	333 7 12	00 0.2	0 0.0	0.0	
541211 541213 541219	payroll services Offices of certified public accountants Tax preparation services Other accounting services	188 114 31 28	826 895 774 197 8 404 20 591	N N N	335 742 303 080 2 678 10 163	83 372 74 489 1 112 2 377	5 679 4 250 454 197	6.8 6.9 8.1 7.5	1.8 1.3 14.0 9.6
5413	Architectural, engineering, and related services	303	918 973	N	366 267	84 779	5 636	6.7	20.8
54131	Architectural services	153	449 216	N	168 482	38 727	2 624	8.8	8.9
541310 54132	Architectural services  Landscape architectural services	153 16	449 216 10 185	N N	168 482 3 672	38 727 779	2 624 68	8.8 19.0	8.9 2.5
541320 54133 541330 54137	Landscape architectural services Engineering services Engineering services Surveying and mapping (except geophysical)	16 127 127	10 185 454 781 454 781	N N N	3 672 192 338 192 338	779 44 865 44 865	68 2 858 2 858	19.0 4.4 4.4	2.5 32.4 32.4
541370	services	2	D D	N N	D D	D D	b b	D D	D D
5414	Specialized design services	140	170 123	N N	61 732	14 944	1 145	16.0	8.2
54141	Interior design services	46	96 826	N	34 983	8 802	640	13.1	4.8
541410 54143 541430	Interior design services	46 90 90	96 826 72 894 72 894	N N N	34 983 26 643 26 643	8 802 6 127 6 127	640 503 503	13.1 19.9 19.9	4.8 12.2 12.2
5415	Computer systems design and related services	456	1 051 878	N	398 424	97 552	7 132	11.3	6.0
54151	Computer systems design and related services	456	1 051 878	N	398 424	97 552	7 132	11.3	6.0
541511 541512	Custom computer programming services Computer systems design services	118 221	192 906 420 064	N N	97 904 160 519	23 583 40 661	1 570 2 898	34.4 6.6	19.9 5.1
5415121 5415122	Computer systems integrators Computer systems consultants (except	73	135 104	N	48 549	13 081	859	5.0	4.2
541513 541519	systems integrators)	148 83 34	284 960 337 370 101 538	N N N	111 970 121 348 18 653	27 580 27 721 5 587	2 039 1 940 724	7.4 3.8 12.2	5.5 .4 1.7
5416	Management, scientific, and technical consulting services	899	2 484 067	N	926 983	221 261	11 445	12.0	16.8
54161	Management consulting services	691	1 976 895	N	710 737	173 691	8 920	10.3	18.3
541611	Administrative management and general management consulting services	455	1 514 217	N N	541 863	132 035	6 588	10.2	14.3
541612	Human resources and executive search consulting services	96	300 689	N	101 195	26 946	1 273	6.2	40.6
5416121 5416122 5416123	Actuarial consulting  Executive placement services  Human resources and personnel	5 37	D D	N N	D D	D D	b c	D D	D D
541613 541614	management consulting	54 87	244 664 82 127	N N	78 150 25 871	20 348 6 131	932 409	4.4 27.7	47.0 16.2
541618	consulting services Other management consulting services	26 27	60 077 19 785	N N	30 500 11 308	6 323 2 256	497 153	2.3 35.6	13.4 2.7
54162 541620	Environmental consulting services	45 45	83 002 83 002	N N	32 461 32 461	7 025 7 025	509 509	17.3 17.3	8.5 8.5
54169	Other scientific and technical consulting services	163	424 170	N N	183 785	40 545	2 016	18.6	11.6
541690	Other scientific and technical consulting services	163	424 170	N N	183 785	40 545	2 016	18.6	11.6
5416901 5416909	Economic and related consulting services .  All other scientific and technical consulting	118	301 520	N	133 789	29 624	1 290	16.0	13.3
5417	services	45 302	122 650 2 001 442	N N	49 996 645 475	10 921 157 520	726 10 046	25.0 5.1	7.3 4.2
54171	Research and development in the physical,								
541710	engineering, and life sciences	130	1 241 517	N .	326 518	79 129	5 169	1.6	2.8
5417101	engineering, and life sciences	130	1 241 517	N .	326 518	79 129	5 169	1.6	2.8
5417102	and engineering sciences	85	365 463	N .	118 817	29 129	1 869	2.1	7.0
54171023	sciences	45	876 054	N .	207 701	50 000	3 300	1.4	1.1
54171029	biotechnology	13	42 382	N	9 808	2 197	138	24.7	16.7

# Table 4. Summary Statistics for the Place: 2002—Con.

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

	nomic Census]								
							Paid		of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON, DC-Con.								
	ALL ESTABLISHMENTS—Con.								
54	Professional, scientific, and technical services—								
541	Con. Professional, scientific, and technical services —								
5417	Con. Scientific research and development services— Con.								
54172	Research and development in the social	470	750.005		040.057	70.004	4 077	40.0	0.4
541720	sciences and humanities	172 172	759 925 759 925	N N	318 957 318 957	78 391 78 391	4 877 4 877	10.8 10.8	6.4 6.4
5418	Advertising and related services	474	1 105 603	N	508 836	117 670	6 072	18.9	9.8
54181	Advertising agencies	47	147 682	N	67 213	18 884	959	4.6	19.3
541810 54182	Advertising agencies Public relations agencies	47 394	147 682 905 284	N N	67 213 422 700	18 884 93 913	959 4 807	4.6 21.2	19.3 7.0
541820 54186	Public relations agencies Direct mail advertising	394 8	905 284 25 071	N N	422 700 12 233	93 913 3 346	4 807 175	21.2 26.6	7.0 57.2
541860 54189	Direct mail advertising Other services related to advertising	8	25 071 D	N N	12 233 D	3 346 D	175 b	26.6 D	57.2
541890 5418902	Other services related to advertising Advertising specialties goods distributor	13 7	D 14 904	N N	D 2 892	D 760	b 57	D 10.3	D D -
5419	Other professional, scientific, and technical services	177	200 149	N	69 459	15 454	1 539	20.4	15.1
54191	Marketing research and public opinion polling .	57	103 417	N	38 601	8 498	839	17.5	12.0
541910	Marketing research and public opinion polling	57	103 417	N N	38 601	8 498	839	17.5	12.0
54192 541921	Photographic services	28 14	6 558 3 203	N	1 745 860	443 219	71 36	33.2 45.3	11.6 6.0
541922 54193	Commercial photography Translation and interpretation sevices	14 12	3 355 21 979	N N	885 3 604	224 1 036 1 036	35 81	21.8 1.1	17.0 -
541930 54194	Translation and interpretation services Veterinary services	12 14	21 979 14 096	N N N	3 604 6 955	1 170	81 163	1.1 7.9	1.3 1.3
541940 54199	Veterinary services	14 66	14 096 54 099	N N	6 955 18 554	1 170 4 307	163 385	7.9 35.5	31.1
541990	services All other professional, scientific, and technical services	66	54 099	N N	18 554	4 307	385	35.5	31.1
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
54	Professional, scientific, and technical services	269	1 654 380	1 445 906	476 425	114 787	8 095	6.2	3.5
541	Professional, scientific, and technical services	269	1 654 380	1 445 906	476 425	114 787	8 095	6.2	3.5
5411	Legal services	53	55 752	51 264	23 307	5 472	499	19.8	6.5
54111 541110	Offices of lawyers	53 53	55 752 55 752	51 264 51 264	23 307 23 307	5 472 5 472	499 499	19.8 19.8	6.5 6.5
5411102	Legal aid societies and similar legal services	53	55 752	51 264	23 307	5 472	499	19.8	6.5
5417	Scientific research and development services	216	1 598 628	1 394 642	453 118	109 315	7 596	5.8	3.4
54171	Research and development in the physical,								
541710	engineering, and life sciences	85	1 081 669	891 942	258 299	62 306	4 148	1.6	1.7
5417101	engineering, and life sciences Research and development in the physical	85	1 081 669	891 942	258 299	62 306	4 148	1.6	1.7
5417102	and engineering sciences	43	207 644	195 474	51 183	12 438	853	2.2	5.2
54171023	sciences	42	874 025	696 468	207 116	49 868	3 295	1.4	.8
54171029	biotechnology	12	D	D	D	D	С	D	D
54172	sciences	30	D	D	D	D	h	D	D
541720	sciences and humanities	131	516 959 516 959	502 700 502 700	194 819 194 819	47 009 47 009	3 448 3 448	14.6 14.6	7.0 7.0
	FOTABLICUMENTO CUBIFOT TO								
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX		I						
54		4 094	16 312 845	N	6 202 685	1 463 030	75 430	7.3	6.7
<b>54</b> 541	FEDERAL INCOME TAX	<b>4 094</b> 4 094	<b>16 312 845</b> 16 312 845	<b>N</b> N	<b>6 202 685</b> 6 202 685	<b>1 463 030</b> 1 463 030	<b>75 430</b> 75 430	<b>7.3</b> 7.3	<b>6.7</b> 6.7
	FEDERAL INCOME TAX  Professional, scientific, and technical services								
541 5411 54111	FEDERAL INCOME TAX  Professional, scientific, and technical services  Professional, scientific, and technical services  Legal services  Offices of lawyers	4 094 1 371 1 337	16 312 845 9 152 343 9 113 500	N N N	6 202 685 3 342 885 3 328 533	1 463 030 779 793 776 459	75 430 34 332 34 079	7.3 4.0 3.9	6.7 2.5 2.4
541 5411	FEDERAL INCOME TAX  Professional, scientific, and technical services  Professional, scientific, and technical services  Legal services	4 094 1 371	16 312 845 9 152 343	N N	6 202 685 3 342 885	1 463 030 779 793	75 430 34 332	7.3 4.0	6.7 2.5

# Table 4. Summary Statistics for the Place: 2002—Con.

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

1997 Ecor	nomic Census]	•	·						<u> </u>
							Paid		of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON, DC—Con.								
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX—Con.								
54	Professional, scientific, and technical services –								
541	Con. Professional, scientific, and technical services—								
5412	Con. Accounting, tax preparation, bookkeeping, and payroll services	188	826 895	N	335 742	83 372	5 679	6.8	1.8
54121	Accounting, tax preparation, bookkeeping, and payroll services	188	826 895	N	335 742	83 372	5 679	6.8	1.8
541211 541213	Offices of certified public accountants Tax preparation services	114	774 197 8 404	N N	303 080 2 678	74 489 1 112	4 250 454	6.9 8.1	1.3 14.0
541219	Other accounting services	28	20 591	N	10 163	2 377	197	7.5	9.6
5413	Architectural, engineering, and related services	303	918 973	N	366 267	84 779	5 636	6.7	20.8
54131 541310	Architectural services	153 153	449 216 449 216	N N	168 482 168 482	38 727 38 727	2 624 2 624	8.8 8.8	8.9 8.9
54132 541320	Landscape architectural services  Landscape architectural services	16 16	10 185 10 185	N N	3 672 3 672	779 779	68 68	19.0 19.0	2.5 2.5
54133 541330	Engineering services	127 127	454 781 454 781	N N	192 338 192 338	44 865 44 865	2 858 2 858	4.4 4.4	32.4 32.4
54137	Surveying and mapping (except geophysical) services	2	D	N	D	D	b	D	D
541370	Surveying and mapping (except geophysical) services	2	D	N	D	D	b	D	D
5414	Specialized design services	140	170 123	N	61 732	14 944	1 145	16.0	8.2
54141 541410	Interior design services	46 46	96 826 96 826	N N	34 983 34 983	8 802 8 802	640 640	13.1 13.1	4.8 4.8
54143 541430	Graphic design services	90 90	72 894 72 894	N N	26 643 26 643	6 127 6 127	503 503	19.9 19.9	12.2 12.2
5415	Computer systems design and related services	456	1 051 878	N	398 424	97 552	7 132	11.3	6.0
54151	Computer systems design and related								
541511	services  Custom computer programming services	456 118	1 051 878 192 906	N N	398 424 97 904	97 552 23 583	7 132 1 570	11.3 34.4	6.0 19.9
541512 5415121	Computer systems design services Computer systems integrators	221 73	420 064 135 104	N N	160 519 48 549	40 661 13 081	2 898 859	6.6 5.0	5.1 4.2
5415122	Computer systems consultants (except systems integrators)	148	284 960	N	111 970	27 580	2 039	7.4	5.5
541513 541519	Computer facilities management services Other computer related services	83 34	337 370 101 538	N N	121 348 18 653	27 721 5 587	1 940 724	3.8 12.2	.4 1.7
5416	Management, scientific, and technical consulting services	899	2 484 067	N	926 983	221 261	11 445	12.0	16.8
54161 541611	Management consulting services Administrative management and general	691	1 976 895	N	710 737	173 691	8 920	10.3	18.3
541612	management consulting services Human resources and executive search	455	1 514 217	N	541 863	132 035	6 588	10.2	14.3
5416121	consulting services	96 5	300 689 D	N N	101 195 D	26 946 D	1 273 b	6.2 D	40.6 D
5416122 5416123	Executive placement services	37	Ď	N	Ď	Ď	c	Ď	Ď
541613 541614	management consulting	54 87	244 664 82 127	N N	78 150 25 871	20 348 6 131	932 409	4.4 27.7	47.0 16.2
541618	consulting services Other management consulting services	26 27	60 077 19 785	N N	30 500 11 308	6 323 2 256	497 153	2.3 35.6	13.4 2.7
54162 541620	Environmental consulting services Environmental consulting services	45 45	83 002 83 002	N N	32 461 32 461	7 025 7 025	509 509	17.3 17.3	8.5 8.5
54169	Other scientific and technical consulting services	163	424 170	N	183 785	40 545	2 016	18.6	11.6
541690	Other scientific and technical consulting services	163	424 170	N	183 785	40 545	2 016	18.6	11.6
5416901 5416909	Economic and related consulting services . All other scientific and technical consulting	118	301 520	N	133 789	29 624	1 290	16.0	13.3
5417	services	45 86	122 650 402 814	N N	49 996 192 357	10 921 48 205	726 2 450	25.0 2.5	7.3 7.3
54171	Research and development in the physical,	00	402 014	14	132 337	40 203	2 450	2.5	7.0
541710	engineering, and life sciences	45	159 848	N	68 219	16 823	1 021	1.9	10.7
5417101	engineering, and life sciences	45	159 848	N	68 219	16 823	1 021	1.9	10.7
54172	and engineering sciences	42	157 819	N	67 634	16 691	1 016	1.9	9.5
541720	sciences and humanities	41	242 966	N	124 138	31 382	1 429	2.9	5.0
	sciences and humanities	41	242 966	N	124 138	31 382	1 429	2.9	5.0
5418	Advertising and related services	474	1 105 603	N	508 836	117 670	6 072	18.9	9.8
54181 541810	Advertising agencies	47 47	147 682 147 682	N N	67 213 67 213 422 700	18 884 18 884	959 959	4.6 4.6	19.3 19.3
54182 541820	Public relations agencies	394 394	905 284 905 284	N N	422 700	93 913 93 913	4 807 4 807	21.2 21.2	7.0 7.0
54186 541860	Direct mail advertising	8	25 071 25 071	N N	12 233 12 233	3 346 3 346	175 175	26.6 26.6	57.2 57.2
54189 541890	Other services related to advertising Other services related to advertising	13 13 7	D D	N N	D D	D D	b b	D D	D D
5418902	Advertising specialties goods distributor	7	14 904	N	2 892	760	57	10.3	_

# Table 4. Summary Statistics for the Place: 2002—Con.

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts/ revenue—	
NAICS code								From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON, DC-Con.								
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX—Con.								
54	Professional, scientific, and technical services—								
541	Professional, scientific, and technical services—								
5419	Con. Other professional, scientific, and technical services	177	200 149	N	69 459	15 454	1 539	20.4	15.1
54191 541910	Marketing research and public opinion polling . Marketing research and public opinion	57	103 417	N	38 601	8 498	839	17.5	12.0
54192 541921 541922 54193 541930 54194 541940 54199	polling.  Photographic services Photography studios, portrait Commercial photography Translation and interpretation services Translation and interpretation services. Veterinary services. All other professional, scientific, and technical	57 28 14 14 12 12 14	103 417 6 558 3 203 3 355 21 979 21 979 14 096 14 096	N N N N N N	38 601 1 745 860 885 3 604 3 604 6 955 6 955	8 498 443 219 224 1 036 1 036 1 170	839 71 36 35 81 81 163 163	17.5 33.2 45.3 21.8 1.1 1.1 7.9 7.9	12.0 11.6 6.0 17.0 - 1.3 1.3
541990	services	66	54 099	N	18 554	4 307	385	35.5	31.1
041000	technical services	66	54 099	N	18 554	4 307	385	35.5	31.1

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

<sup>&</sup>lt;sup>1</sup>Includes receipts/revenue information obtained from administrative records of other federal agencies.
<sup>2</sup>Includes receipts/revenue information that was imputed based on historic data, administrative data, industry averages, or other statistical methods.

# Appendix A. Explanation of Terms

## ANNUAL PAYROLL

Payroll includes all forms of compensation such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees and reported on Internal Revenue Service (IRS) Form 941 as taxable Medicare Wages and tips (even if not subject to income or FICA tax). Also included are tips and gratuities received by employees from patrons and reported to employers. If an employee works at more than one location, the payroll is included in the one location where they spend most of their time. Also included are salaries of members of professional service organizations or associations that operate under state professional corporation statutes and file a corporate federal income tax return. Excluded are payrolls of departments or concessions operated by other companies at the establishment; payments to or withdrawals by proprietors or partners of an unincorporated company; and annuities or supplemental unemployment compensation benefits, even if income tax was withheld. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the IRS on Form 941.

# **ESTABLISHMENTS**

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical to a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 2002.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

Leased service departments (separately owned businesses operated as departments or concessions of other service establishments or of retail businesses, such as a separately owned shoeshine parlor in a barber shop, or a beauty shop in a department store) are treated as separate service establishments for census purposes. Leased retail departments located in service establishments (e.g., a gift shop located in a hotel) are considered separate retail establishments.

# **EXPENSES**

Expenses include payroll, employee benefits, payroll taxes, interest and rent expenses; cost of supplies used for operation; cost of merchandise sold; depreciation expenses; fundraising expenses; contracted or purchased services; and other expenses charged to operations during 2002. Expenses exclude program service grants; contributions and gifts paid; specified assistance to individuals; benefits paid to or for members; outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent

or other chapters of the same organization; income taxes; sales and other taxes collected directly from customers or clients and paid directly to a local, state, or federal tax agency; and, for fundraising organizations, funds transferred to charities and other organizations.

### FIRST-QUARTER PAYROLL

Represents payroll paid to persons employed at any time during the quarter January to March 2002.

#### PAID EMPLOYEES FOR PAY PERIOD INCLUDING MARCH 12

Paid employees consist of full- and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations, and salaried members of professional service organizations or associations that operate under state professional corporation statutes and file corporate federal income tax returns. Not included are proprietors and partners of unincorporated businesses; employees of departments or concessions operated by other companies at the establishment; full- and part-time leased employees whose payroll was filed under an employee leasing company's Employer Identification Number (EIN); and temporary staffing obtained from a staffing service. The definition of paid employees is the same as that used by the Internal Revenue Service (IRS) on Form 941.

# **RECEIPTS/REVENUE**

Receipts (basic dollar volume measure for service establishments of firms subject to federal income tax). Includes gross receipts from customers or clients for services provided, from the use of facilities, and from merchandise sold in 2002 whether or not payment was received in 2002. For advertising agencies, travel industries, and other service establishments operating on a commission basis, receipts include commissions, fees, and other operating income, NOT gross billings and sales. Excise taxes on gasoline, liquor, tobacco, etc., that are paid by the manufacturer or wholesaler and passed on in the cost of goods purchased by the service establishment, are also included. The establishment's share of receipts from departments, concessions, and vending and amusement machines operated by others are included as part of receipts. Receipts also include amounts received from the rental and leasing of vehicles, equipment, instruments, and tools; the total value of service contracts; market value of compensation received in lieu of cash; amounts received for work subcontracted to others; and dues and assessments from members and affiliates. Receipts from services performed for foreign parent firms, subsidiaries, and branches are included.

Receipts are net after deductions for refunds and allowances for merchandise returned by customers. Receipts do not include sales and other taxes (including Hawaii's General Excise Tax) collected directly from customers and paid directly to a local, state, or federal tax agency. Also excluded are gross receipts from departments and concessions operated by others; sales of used equipment previously rented or leased to customers; domestic intracompany transfers; proceeds from the sale of real estate (land and buildings), investments, or other assets (except inventory held for resale); income from interest, rental of real estate, dividends, contributions, and grants; receipts of foreign parent firms and subsidiaries; and other nonoperating income, such as franchise fees. Receipts do not include service receipts of manufacturers, wholesalers, retail establishments, or other businesses whose primary activity is other than service. They do, however, include receipts other than from services rendered (e.g., sale of merchandise to individuals or other businesses) by establishments primarily engaged in performing services and classified in the service industries.

Revenue (basic dollar volume measure for firms exempt from federal income tax). Includes receipts from customers or clients for services provided in 2002, whether or not payment was received in 2002, and gross sales of merchandise, minus returns and allowances. Also included are income from interest, dividends, gross rents (including display space rentals and share of receipts from departments operated by other companies), gross contributions, gifts, grants (whether or not restricted for use in operations), royalties, dues and assessments from members

and affiliates, commissions earned from the sale of merchandise owned by others (including commissions from vending machine operators), and gross receipts from fundraising activities. Revenue now includes gains or losses from the sale of real estate (land and buildings), investments, or other assets (except inventory held for resale). Receipts from taxable business activities of firms exempt from federal income tax (unrelated business income) are also included in revenue.

Revenue does not include sales and other taxes collected directly from customers or clients and paid directly to a local, state, or federal tax agency; gross receipts of departments or concessions operated by others; and amounts transferred to operating funds from capital or reserve funds.

# Appendix B. NAICS Codes, Titles, and Descriptions

# 54 PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES

The Professional, Scientific, and Technical Services sector comprises establishments that specialize in performing professional, scientific, and technical activities for others. These activities require a high degree of expertise and training. The establishments in this sector specialize according to expertise and provide these services to clients in a variety of industries and, in some cases, to households. Activities performed include: legal advice and representation; accounting, bookkeeping, and payroll services; architectural, engineering, and specialized design services; computer services; consulting services; research services; advertising services; photographic services; translation and interpretation services; veterinary services; and other professional, scientific, and technical services.

This sector excludes establishments primarily engaged in providing a range of day-to-day office administrative services, such as financial planning, billing and record keeping, personnel, and physical distribution and logistics. These establishments are classified in Sector 56, Administrative and Support and Waste Management and Remediation Services.

# 541 PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES

Industries in the Professional, Scientific, and Technical Services subsector group establishments engaged in processes where human capital is the major input. These establishments make available the knowledge and skills of their employees, often on an assignment basis, where an individual or team is responsible for the delivery of services to the client. The individual industries of this subsector are defined on the basis of the particular expertise and training of the services provider.

The distinguishing feature of the Professional, Scientific, and Technical Services subsector is the fact that most of the industries grouped in it have production processes that are almost wholly dependent on worker skills. In most of these industries, equipment and materials are not of major importance, unlike health care, for example, where "high tech" machines and materials are important collaborating inputs to labor skills in the production of health care. Thus, the establishments classified in this subsector sell expertise. Much of the expertise requires degrees, though not in every case.

# **5411 LEGAL SERVICES**

This industry group includes establishments classified in the following industries: 54111, Offices of Lawyers, and 54119, Other Legal Services.

# **54111 OFFICES OF LAWYERS**

This industry comprises offices of legal practitioners known as lawyers or attorneys (i.e., counselors-at-law) primarily engaged in the practice of law. Establishments in this industry may provide expertise in a range or in specific areas of law, such as: criminal law, corporate law, family and estate law, patent law, real estate law, or tax law.

# **541110 OFFICES OF LAWYERS**

This industry comprises offices of legal practitioners known as lawyers or attorneys (i.e., counselors-at-law) primarily engaged in the practice of law. Establishments in this industry may provide expertise in a range or in specific areas of law, such as criminal law, corporate law, family and estate law, patent law, real estate law, or tax law.

#### **5411101 OFFICES OF LAWYERS**

Establishments, headed by members of the bar, primarily engaged in the practice of law. These establishments may specialize in a particular form of law practice or provide a range of legal services.

# **5411102 LEGAL AID SOCIETIES AND SIMILAR LEGAL SERVICES**

Establishments primarily engaged in providing legal aid or advice and are nonprofit and tax-exempt.

# **54119 OTHER LEGAL SERVICES**

This industry comprises establishments of legal practitioners (except lawyers and attorneys) primarily engaged in providing specialized legal or paralegal services.

# **541191 TITLE ABSTRACT AND SETTLEMENT OFFICES**

This industry comprises establishments (except offices of lawyers and attorneys) primarily engaged in one or more of the following activities: (1) researching public land records to gather information relating to real estate titles; (2) preparing documents necessary for the transfer of the title, financing, and settlement; (3) conducting final real estate settlements and closings; and (4) filing legal and other documents relating to the sale of real estate. Real estate settlement offices, title abstract companies, and title search companies are included in this industry.

#### 541199 ALL OTHER LEGAL SERVICES

This industry comprises establishments of legal practitioners (except offices of lawyers and attorneys, settlement offices, and title abstract offices). These establishments are primarily engaged in providing specialized legal or paralegal services.

# 5412 ACCOUNTING, TAX PREPARATION, BOOKKEEPING, AND PAYROLL SERVICES

This industry comprises establishments primarily engaged in providing services, such as: auditing of accounting records, designing accounting systems, preparing financial statements, developing budgets, preparing tax returns, processing payrolls, bookkeeping, and billing.

# 54121 ACCOUNTING, TAX PREPARATION, BOOKKEEPING, AND PAYROLL SERVICES

This industry comprises establishments primarily engaged in providing services, such as: auditing of accounting records, designing accounting systems, preparing financial statements, developing budgets, preparing tax returns, processing payrolls, bookkeeping, and billing.

# **541211 OFFICES OF CERTIFIED PUBLIC ACCOUNTANTS**

This industry comprises establishments of accountants that are certified to audit the accounting records of public and private organizations and to attest to compliance with generally accepted accounting practices. Offices of certified public accountants (CPAs) may provide one or more of the following accounting services: (1) auditing financial statements; (2) designing accounting systems; (3) preparing financial statements; (4) developing budgets; and (5) providing advice on matters related to accounting. These establishments may also provide related services, such as bookkeeping, tax return preparation, and payroll processing.

# **541213 TAX PREPARATION SERVICES**

This industry comprises establishments (except offices of CPAs) engaged in providing tax return preparation services without also providing accounting, bookkeeping, billing, or payroll processing services. Basic knowledge of tax law and filing requirements is required.

#### **541214 PAYROLL SERVICES**

This industry comprises establishments (except offices of CPAs) engaged in the following without also providing accounting, bookkeeping, or billing services: (1) collecting information on hours worked, pay rates, deductions, and other payroll-related data from their clients and (2) using that information to generate paychecks, payroll reports, and tax filings. These establishments may use data processing and tabulating techniques as part of providing their services.

# **541219 OTHER ACCOUNTING SERVICES**

This industry comprises establishments (except offices of CPAs) engaged in providing accounting services (except tax return preparation services only or payroll services only). These establishments may also provide tax return preparation or payroll services. Accountant (except CPA) offices, bookkeeper offices, and billing offices are included in this industry.

# 5413 ARCHITECTURAL, ENGINEERING, AND RELATED SERVICES

This industry group includes establishments classified in the following industries: 54131, Architectural Services, 54132, Landscape Architectural Services, 54133, Engineering Services, 54134, Drafting Services, 54135, Building Inspection Services, 54136, Geophysical Surveying and Mapping Services, 54137, Surveying and Mapping (Except Geophysical) Services, and 54138, Testing Laboratories.

#### **54131 ARCHITECTURAL SERVICES**

This industry comprises establishments primarily engaged in planning and designing residential, institutional, leisure, commercial, and industrial buildings and structures by applying knowledge of design, construction procedures, zoning regulations, building codes, and building materials.

## **541310 ARCHITECTURAL SERVICES**

This industry comprises establishments primarily engaged in planning and designing residential, institutional, leisure, commercial, and industrial buildings and structures by applying knowledge of design, construction procedures, zoning regulations, building codes, and building materials.

# **54132 LANDSCAPE ARCHITECTURAL SERVICES**

This industry comprises establishments primarily engaged in planning and designing the development of land areas for projects, such as parks and other recreational areas; airports; highways; hospitals; schools; land subdivisions; and commercial, industrial, and residential areas, by applying knowledge of land characteristics, location of buildings and structures, use of land areas, and design of landscape projects.

# **541320 LANDSCAPE ARCHITECTURAL SERVICES**

This industry comprises establishments primarily engaged in planning and designing the development of land areas for projects, such as parks and other recreational areas; airports; highways; hospitals; schools; land subdivisions; and commercial, industrial, and residential areas, by applying knowledge of land characteristics, location of buildings and structures, use of land areas, and design of landscape projects.

# **54133 ENGINEERING SERVICES**

This industry comprises establishments primarily engaged in applying physical laws and principles of engineering in the design, development, and utilization of machines, materials, instruments, structures, processes, and systems. The assignments undertaken by these establishments may involve any of the following activities: provision of advice, preparation of feasibility studies, preparation of preliminary and final plans and designs, provision of technical services during the construction or installation phase, inspection and evaluation of engineering projects, and related services.

#### **541330 ENGINEERING SERVICES**

This industry comprises establishments primarily engaged in applying physical laws and principles of engineering in the design, development, and utilization of machines, materials, instruments, structures, processes, and systems. The assignments undertaken by these establishments may involve any of the following activities: provision of advice, preparation of feasibility studies, preparation of preliminary and final plans and designs, provision of technical services during the construction or installation phase, inspection and evaluation of engineering projects, and related services.

# **54134 DRAFTING SERVICES**

This industry comprises establishments primarily engaged in drawing detailed layouts, plans, and illustrations of buildings, structures, systems, or components from engineering and architectural specifications.

# **541340 DRAFTING SERVICES**

This industry comprises establishments primarily engaged in drawing detailed layouts, plans, and illustrations of buildings, structures, systems, or components from engineering and architectural specifications.

# **54135 BUILDING INSPECTION SERVICES**

This industry comprises establishments primarily engaged in providing building inspection services. These establishments typically evaluate all aspects of the building structure and component systems and prepare a report on the physical condition of the property, generally for buyers or others involved in real estate transactions. Building inspection bureaus and establishments providing home inspection services are included in this industry.

# **541350 BUILDING INSPECTION SERVICES**

This industry comprises establishments primarily engaged in providing building inspection services. These establishments typically evaluate all aspects of the building structure and component systems and prepare a report on the physical condition of the property, generally for buyers or others involved in real estate transactions. Building inspection bureaus and establishments providing home inspection services are included in this industry.

# **54136 GEOPHYSICAL SURVEYING AND MAPPING SERVICES**

This industry comprises establishments primarily engaged in gathering, interpreting, and mapping geophysical data. Establishments in this industry often specialize in locating and measuring the extent of subsurface resources, such as oil, gas, and minerals, but they may also conduct surveys for engineering purposes. Establishments in this industry use a variety of surveying techniques depending on the purpose of the survey, including magnetic surveys, gravity surveys, seismic surveys, or electrical and electromagnetic surveys.

# **541360 GEOPHYSICAL SURVEYING AND MAPPING SERVICES**

This industry comprises establishments primarily engaged in gathering, interpreting, and mapping geophysical data. Establishments in this industry often specialize in locating and measuring the extent of subsurface resources, such as oil, gas, and minerals, but they may also conduct surveys for engineering purposes. Establishments in this industry use a variety of surveying techniques depending on the purpose of the survey, including magnetic surveys, gravity surveys, seismic surveys, or electrical and electromagnetic surveys.

# 54137 SURVEYING AND MAPPING (EXCEPT GEOPHYSICAL) SERVICES

This industry comprises establishments primarily engaged in performing surveying and mapping services of the surface of the earth, including the sea floor. These services may include surveying and mapping of areas above or below the surface of the earth, such as the creation of view easements or segregating rights in parcels of land by creating underground utility easements.

#### 541370 SURVEYING AND MAPPING (EXCEPT GEOPHYSICAL) SERVICES

This industry comprises establishments primarily engaged in performing surveying and mapping services of the surface of the earth, including the sea floor. These services may include surveying and mapping of areas above or below the surface of the earth, such as the creation of view easements or segregating rights in parcels of land by creating underground utility easements.

# **54138 TESTING LABORATORIES**

This industry comprises establishments primarily engaged in performing physical, chemical, and other analytical testing services, such as acoustics or vibration testing, assaying, biological testing (except medical and veterinary), calibration testing, electrical and electronic testing, geotechnical testing, mechanical testing, nondestructive testing, or thermal testing. The testing may occur in a laboratory or on-site.

#### **541380 TESTING LABORATORIES**

This industry comprises establishments primarily engaged in performing physical, chemical, and other analytical testing services, such as acoustics or vibration testing, assaying, biological testing (except medical and veterinary), calibration testing, electrical and electronic testing, geotechnical testing, mechanical testing, nondestructive testing, or thermal testing. The testing may occur in a laboratory or on-site.

# **5414 SPECIALIZED DESIGN SERVICES**

This industry group comprises establishments providing specialized design services (except architectural, engineering, and computer systems design).

# **54141 INTERIOR DESIGN SERVICES**

This industry comprises establishments primarily engaged in planning, designing, and administering projects in interior spaces to meet the physical and aesthetic needs of people using them, taking into consideration building codes, health and safety regulations, traffic patterns and floor planning, mechanical and electrical needs, and interior fittings and furniture. Interior designers and interior design consultants work in areas, such as hospitality design, health care design, institutional design, commercial and corporate design, and residential design. This industry also includes interior decorating consultants engaged exclusively in providing aesthetic services associated with interior spaces.

### **541410 INTERIOR DESIGN SERVICES**

This industry comprises establishments primarily engaged in planning, designing, and administering projects in interior spaces to meet the physical and aesthetic needs of people using them, taking into consideration building codes, health and safety regulations, traffic patterns and floor planning, mechanical and electrical needs, and interior fittings and furniture. Interior designers and interior design consultants work in areas, such as hospitality design, health care design, institutional design, commercial and corporate design, and residential design. This industry also includes interior decorating consultants engaged exclusively in providing aesthetic services associated with interior spaces.

# **54142 INDUSTRIAL DESIGN SERVICES**

This industry comprises establishments primarily engaged in creating and developing designs and specifications that optimize the use, value, and appearance of their products. These services can include the determination of the materials, construction, mechanisms, shape, color, and surface finishes of the product, taking into consideration human characteristics and needs, safety, market appeal, and efficiency in production, distribution, use, and maintenance. Establishments providing automobile or furniture industrial design services or industrial design consulting services are included in this industry.

#### **541420 INDUSTRIAL DESIGN SERVICES**

This industry comprises establishments primarily engaged in creating and developing designs and specifications that optimize the use, value, and appearance of their products. These services can include the determination of the materials, construction, mechanisms, shape, color, and surface finishes of the product, taking into consideration human characteristics and needs, safety, market appeal, and efficiency in production, distribution, use, and maintenance. Establishments providing automobile or furniture industrial design services or industrial design consulting services are included in this industry.

# **54143 GRAPHIC DESIGN SERVICES**

This industry comprises establishments primarily engaged in planning, designing, and managing the production of visual communication in order to convey specific messages or concepts, clarify complex information, or project visual identities. These services can include the design of printed materials, packaging, advertising, signage systems, and corporate identification (logos). This industry also includes commercial artists engaged exclusively in generating drawings and illustrations requiring technical accuracy or interpretative skills.

#### **541430 GRAPHIC DESIGN SERVICES**

This industry comprises establishments primarily engaged in planning, designing, and managing the production of visual communication in order to convey specific messages or concepts, clarify complex information, or project visual identities. These services can include the design of printed materials, packaging, advertising, signage systems, and corporate identification (logos). This industry also includes commercial artists engaged exclusively in generating drawings and illustrations requiring technical accuracy or interpretative skills.

# **54149 OTHER SPECIALIZED DESIGN SERVICES**

This industry comprises establishments primarily engaged in providing professional design services (except architectural, landscape architecture, engineering, interior, industrial, graphic, and computer system design).

# **541490 OTHER SPECIALIZED DESIGN SERVICES**

This industry comprises establishments primarily engaged in providing professional design services (except architectural, landscape architecture, engineering, interior, industrial, graphic, and computer system design).

# **5415 COMPUTER SYSTEMS DESIGN AND RELATED SERVICES**

This industry comprises establishments primarily engaged in providing expertise in the field of information technologies through one or more of the following activities: (1) writing, modifying, testing, and supporting software to meet the needs of a particular customer; (2) planning and designing computer systems that integrate computer hardware, software, and communication technologies; (3) on-site management and operation of clients' computer systems and/or data processing facilities; and (4) other professional and technical computer-related advice and services.

# **54151 COMPUTER SYSTEMS DESIGN AND RELATED SERVICES**

This industry comprises establishments primarily engaged in providing expertise in the field of information technologies through one or more of the following activities: (1) writing, modifying, testing, and supporting software to meet the needs of a particular customer; (2) planning and designing computer systems that integrate computer hardware, software, and communication technologies; (3) on-site management and operation of clients' computer systems and/or data processing facilities; and (4) other professional and technical computer-related advice and services.

#### 541511 CUSTOM COMPUTER PROGRAMMING SERVICES

This industry comprises establishments primarily engaged in writing, modifying, testing, and supporting software to meet the needs of a particular customer.

# **541512 COMPUTER SYSTEMS DESIGN SERVICES**

This industry comprises establishments primarily engaged in planning and designing computer systems that integrate computer hardware, software, and communication technologies. The hardware and software components of the system may be provided by this establishment or company as part of integrated services or may be provided by third parties or vendors. These establishments often install the system and train and support users of the system.

#### 5415121 COMPUTER SYSTEMS INTEGRATORS

Establishments primarily engaged in developing or modifying computer software, and packaging or bundling the software with computer hardware (computers and computer peripheral equipment) to create and market an integrated system for specific applications. These establishments must provide each of the following services: (1) the development or modification of the computer software; (2) the marketing of purchased computer hardware; and (3) involvement in all phases of system development from design through installation.

# 5415122 COMPUTER SYSTEMS CONSULTANTS (EXCEPT SYSTEMS INTEGRATORS)

Establishments primarily engaged in consulting with clients and planning and designing systems that integrate computer hardware, software, and communication technologies.

#### **541513 COMPUTER FACILITIES MANAGEMENT SERVICES**

This industry comprises establishments primarily engaged in providing on-site management and operation of clients' computer systems and/or data processing facilities. Establishments providing computer systems or data processing facilities support services are included in this industry.

# **541519 OTHER COMPUTER RELATED SERVICES**

This industry comprises establishments primarily engaged in providing computer related services (except custom programming, systems integration design, and facilities management services). Establishments providing computer disaster recovery services or software installation services are included in this industry.

# 5416 MANAGEMENT, SCIENTIFIC, AND TECHNICAL CONSULTING SERVICES

This industry group includes establishments classified in the following industries: 54161, Management Consulting Services, 54162, Environmental Consulting Services, and 54169, Other Scientific and Technical Consulting Services.

# **54161 MANAGEMENT CONSULTING SERVICES**

This industry comprises establishments primarily engaged in providing advice and assistance to businesses and other organizations on management issues, such as strategic and organizational planning; financial planning and budgeting; marketing objectives and policies; human resource policies, practices, and planning; production scheduling; and control planning.

# 541611 ADMINISTRATIVE MANAGEMENT AND GENERAL MANAGEMENT CONSULTING SERVICES

This industry comprises establishments primarily engaged in providing operating advice and assistance to businesses and other organizations on administrative management issues, such as financial planning and budgeting, equity and asset management, records management, office

planning, strategic and organizational planning, site selection, new business startup, and business process improvement. This industry also includes establishments of general management consultants that provide a full range of administrative; human resource; marketing; process, physical distribution, and logistics; or other management consulting services to clients.

# 541612 HUMAN RESOURCES AND EXECUTIVE SEARCH CONSULTING SERVICES

This industry comprises establishments primarily engaged in providing advice and assistance to businesses and other organizations in one or more of the following areas: (1) human resource and personnel policies, practices, and procedures; (2) employee benefits planning, communication, and administration; (3) compensation systems planning; (4) wage and salary administration; and (5) executive search and recruitment.

# **5416121 ACTUARIAL CONSULTING**

Establishments primarily engaged in applying statistical calculation especially of life expectancy in assessing life, health, social, and casualty insurance; annuities; pensions; and compensation and benefits planning.

# **5416122 EXECUTIVE PLACEMENT SERVICES**

Establishments primarily engaged in executive search and recruitment services or executive placement services.

#### 5416123 HUMAN RESOURCES AND PERSONNEL MANAGEMENT CONSULTING

Establishments primarily engaged in one or more of the following: (1) providing operating advice and assistance in areas such as human resource and personnel policies, practices and procedures; (2) employee benefits planning, communication, and administration; (3) compensation systems planning; and (4) wage and salary administration.

# **541613 MARKETING CONSULTING SERVICES**

This industry comprises establishments primarily engaged in providing operating advice and assistance to businesses and other organizations on marketing issues, such as developing marketing objectives and policies, sales forecasting, new product developing and pricing, licensing and franchise planning, and marketing planning and strategy.

# 541614 PROCESS, PHYSICAL DISTRIBUTION, AND LOGISTICS CONSULTING SERVICES

This industry comprises establishments primarily engaged in providing operating advice and assistance to businesses and other organizations in areas, such as: (1) manufacturing operations improvement; (2) productivity improvement; (3) production planning and control; (4) quality assurance and quality control; (5) inventory management; (6) distribution networks; (7) warehouse use, operations, and utilization; (8) transportation and shipment of goods and materials; and (9) materials management and handling.

# **541618 OTHER MANAGEMENT CONSULTING SERVICES**

This industry comprises establishments primarily engaged in providing management consulting services (except administrative and general management consulting; human resources consulting; marketing consulting; or process, physical distribution, and logistics consulting). Establishments providing telecommunications or utilities management consulting services are included in this industry.

# **54162 ENVIRONMENTAL CONSULTING SERVICES**

This industry comprises establishments primarily engaged in providing advice and assistance to businesses and other organizations on environmental issues, such as the control of environmental contamination from pollutants, toxic substances, and hazardous materials. These establishments

identify problems (e.g., inspect buildings for hazardous materials), measure and evaluate risks, and recommend solutions. They employ a multidisciplined staff of scientists, engineers, and other technicians with expertise in areas such as air and water quality, asbestos contamination, remediation, and environmental law. Establishments providing sanitation or site remediation consulting services are included in this industry.

# **541620 ENVIRONMENTAL CONSULTING SERVICES**

This industry comprises establishments primarily engaged in providing advice and assistance to businesses and other organizations on environmental issues, such as the control of environmental contamination from pollutants, toxic substances, and hazardous materials. These establishments identify problems (e.g., inspect buildings for hazardous materials), measure and evaluate risks, and recommend solutions. They employ a multidisciplined staff of scientists, engineers, and other technicians with expertise in areas, such as air and water quality, asbestos contamination, remediation, and environmental law. Establishments providing sanitation or site remediation consulting services are included in this industry.

## 54169 OTHER SCIENTIFIC AND TECHNICAL CONSULTING SERVICES

This industry comprises establishments primarily engaged in providing advice and assistance to businesses and other organizations on scientific and technical issues (except environmental).

# **541690 OTHER SCIENTIFIC AND TECHNICAL CONSULTING SERVICES**

This industry comprises establishments primarily engaged in providing advice and assistance to businesses and other organizations on scientific and technical issues (except environmental).

#### 5416901 ECONOMIC AND RELATED CONSULTING SERVICES

Establishments primarily engaged in providing advice and assistance to businesses and other organizations on economic and related business issues.

# 5416909 ALL OTHER SCIENTIFIC AND TECHNICAL CONSULTING SERVICES

Establishments primarily engaged in providing advice and assistance to businesses and other organizations on scientific and other technical issues (except economic).

## 5417 SCIENTIFIC RESEARCH AND DEVELOPMENT SERVICES

This industry group comprises establishments engaged in conducting original investigation undertaken on a systematic basis to gain new knowledge (research) and/or the application of research findings or other scientific knowledge for the creation of new or significantly improved products or processes (experimental development). The industries within this industry group are defined on the basis of the domain of research; that is, on the scientific expertise of the establishment.

# 54171 RESEARCH AND DEVELOPMENT IN THE PHYSICAL, ENGINEERING, AND LIFE SCIENCES

This industry comprises establishments primarily engaged in conducting research and experimental development in the physical, engineering, or life sciences, such as agriculture, electronics, environmental, biology, botany, biotechnology, computers, chemistry, food, fisheries, forests, geology, health, mathematics, medicine, oceanography, pharmacy, physics, veterinary, and other allied subjects.

# 541710 RESEARCH AND DEVELOPMENT IN THE PHYSICAL, ENGINEERING, AND LIFE SCIENCES

This industry comprises establishments primarily engaged in conducting research and experimental development in the physical, engineering, or life sciences, such as agriculture, electronics, environmental, biology, botany, biotechnology, computers, chemistry, food, fisheries, forests, geology, health, mathematics, medicine, oceanography, pharmacy, physics, veterinary, and other allied subjects.

# 5417101 RESEARCH AND DEVELOPMENT IN THE PHYSICAL AND ENGINEERING SCIENCES

Establishments primarily engaged in conducting research and experimental development in the physical sciences, engineering, electronics, computer, chemistry, oceanography, geology, mathematics, physics, environmental, and other allied subjects.

# 5417102 RESEARCH AND DEVELOPMENT IN THE LIFE SCIENCES

Establishments primarily engaged in conducting research and experimental development in medicine, health, biology, botany, biotechnology, agriculture, fisheries, forests, pharmacy, and other life sciences including veterinary sciences.

# 54171023 RESEARCH AND DEVELOPMENT IN BIOTECHNOLOGY

Establishments primarily engaged in conducting research and experimental development in biotechnology.

# 54171029 RESEARCH AND DEVELOPMENT IN OTHER LIFE SCIENCES

Establishments primarily engaged in conducting research and experimental development in medicine, health, biology, botany, agriculture, fisheries, forests, pharmacy, veterinary and other life sciences.

# 54172 RESEARCH AND DEVELOPMENT IN THE SOCIAL SCIENCES AND HUMANITIES

This industry comprises establishments primarily engaged in conducting research and analyses in cognitive development, sociology, psychology, language, behavior, economic, and other social science and humanities research.

# 541720 RESEARCH AND DEVELOPMENT IN THE SOCIAL SCIENCES AND HUMANITIES

This industry comprises establishments primarily engaged in conducting research and analyses in cognitive development, sociology, psychology, language, behavior, economic, and other social science and humanities research.

# **5418 ADVERTISING AND RELATED SERVICES**

This industry comprises establishments primarily engaged in creating advertising campaigns and placing such advertising in periodicals, newspapers, radio and television, or other media. These establishments are organized to provide a full range of services (i.e., through in-house capabilities or subcontracting), including advice, creative services, account management, production of advertising material, media planning, and buying (i.e., placing advertising).

# **54181 ADVERTISING AGENCIES**

This industry comprises establishments primarily engaged in creating advertising campaigns and placing such advertising in periodicals, newspapers, radio and television, or other media. These establishments are organized to provide a full range of services (i.e., through in-house capabilities or subcontracting), including advice, creative services, account management, production of advertising material, media planning, and buying (i.e., placing advertising).

# **541810 ADVERTISING AGENCIES**

This industry comprises establishments primarily engaged in creating advertising campaigns and placing such advertising in periodicals, newspapers, radio and television, or other media. These establishments are organized to provide a full range of services (i.e., through in-house capabilities or subcontracting), including advice, creative services, account management, production of advertising material, media planning, and buying (i.e., placing advertising).

#### **54182 PUBLIC RELATIONS AGENCIES**

This industry comprises establishments primarily engaged in designing and implementing public relations campaigns. These campaigns are designed to promote the interests and image of their clients. Establishments providing lobbying, political consulting, or public relations consulting are included in this industry.

# **541820 PUBLIC RELATIONS AGENCIES**

This industry comprises establishments primarily engaged in designing and implementing public relations campaigns. These campaigns are designed to promote the interests and image of their clients. Establishments providing lobbying, political consulting, or public relations consulting are included in this industry.

### **54183 MEDIA BUYING SERVICES**

This industry comprises establishments primarily engaged in purchasing advertising time or space from media outlets and reselling it to advertising agencies or individual companies directly.

#### **541830 MEDIA BUYING SERVICES**

This industry comprises establishments primarily engaged in purchasing advertising time or space from media outlets and reselling it to advertising agencies or individual companies directly.

# **54184 MEDIA REPRESENTATIVES**

This industry comprises establishments of independent representatives primarily engaged in selling media time or space for media owners.

# **541840 MEDIA REPRESENTATIVES**

This industry comprises establishments of independent representatives primarily engaged in selling media time or space for media owners.

# **5418401 RADIO AND TELEVISION ADVERTISING REPRESENTATIVES**

Establishments primarily engaged in selling time or space to advertisers or advertising agencies for radio or television station (or network) owners.

# **5418402 PUBLISHERS' ADVERTISING REPRESENTATIVES**

Establishments primarily engaged in selling time or space to advertisers or advertising agencies for newspapers, magazines, and other publications.

# 54185 DISPLAY ADVERTISING

This industry comprises establishments primarily engaged in creating and designing public display advertising, campaign materials, such as printed, painted, or electronic displays, and/or placing such displays on indoor or outdoor billboards and panels, or on or within transit vehicles or facilities, shopping malls, retail (in-store) displays, and other display structures or sites.

# **541850 DISPLAY ADVERTISING**

This industry comprises establishments primarily engaged in creating and designing public display advertising, campaign materials, such as printed, painted, or electronic displays, and/or placing such displays on indoor or outdoor billboards and panels, or on or within transit vehicles or facilities, shopping malls, retail (in-store) displays, and other display structures or sites.

#### **54186 DIRECT MAIL ADVERTISING**

This industry comprises establishments primarily engaged in (1) creating and designing advertising campaigns for the purpose of distributing advertising materials (e.g., coupons, flyers, samples) or specialties (e.g., key chains, magnets, pens with customized messages imprinted) by mail or other direct distribution; and/or (2) preparing advertising materials or specialties for mailing or other direct distribution. These establishments may also compile, maintain, sell, and rent mailing lists.

# **541860 DIRECT MAIL ADVERTISING**

This industry comprises establishments primarily engaged in (1) creating and designing advertising campaigns for the purpose of distributing advertising materials (e.g., coupons, flyers, samples) or specialties (e.g., key chains, magnets, pens with customized messages imprinted) by mail or other direct distribution; and/or (2) preparing advertising materials or specialties for mailing or other direct distribution. These establishments may also compile, maintain, sell, and rent mailing lists.

# **54187 ADVERTISING MATERIAL DISTRIBUTION SERVICES**

This industry comprises establishments primarily engaged in the direct distribution or delivery of advertisements (e.g., circulars, coupons, handbills) or samples. Establishments in this industry use methods such as delivering advertisements or samples door-to-door, placing flyers or coupons on car windshields in parking lots, or handing out samples in retail stores.

# **541870 ADVERTISING MATERIAL DISTRIBUTION SERVICES**

This industry comprises establishments primarily engaged in the direct distribution or delivery of advertisements (e.g., circulars, coupons, handbills) or samples. Establishments in this industry use methods such as delivering advertisements or samples door-to-door, placing flyers or coupons on car windshields in parking lots, or handing out samples in retail stores.

# **54189 OTHER SERVICES RELATED TO ADVERTISING**

This industry comprises establishments primarily engaged in providing advertising services (except advertising agency services, public relations agency services, media buying agency services, media representative services, display advertising services, direct mail advertising services, advertising material distribution services, and marketing consulting services).

# **541890 OTHER SERVICES RELATED TO ADVERTISING**

This industry comprises establishments primarily engaged in providing advertising services (except advertising agency services, public relations agency services, media buying agency services, media representative services, display advertising services, direct mail advertising services, advertising material distribution services, and marketing consulting services).

# **5418901 WELCOMING SERVICES**

Establishments primarily engaged in providing promotional business services to tourists and new residents of a community.

# **5418902 ADVERTISING SPECIALTIES GOODS DISTRIBUTORS**

Establishments primarily engaged in consulting with clients on the design and use of advertising specialties and arranging for the distribution of the advertising specialties (such as t-shirts, key chains, magnets, pens, etc.) with customized messages for clients who use these materials for promotional purposes.

#### **5418903 SIGN PAINTING AND LETTERING SHOP**

Establishments primarily engaged in making signs to individual order or in office door and window lettering.

# **5418909 ALL OTHER ADVERTISING SERVICES**

This industry comprises establishments primarily engaged in providing advertising services (except advertising agency services, public relations agency services, media buying agency services, media representative services, display advertising services, direct mail advertising services, advertising material distribution services, sign painting and lettering shops, marketing consulting services, and welcoming services).

# 5419 OTHER PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES

This industry group comprises establishments engaged in professional, scientific, and technical services (except legal services; accounting, tax preparation, bookkeeping, and related services; architectural, engineering, and related services; specialized design services; computer systems design and related services; management, scientific, and technical consulting services; scientific research and development services; and advertising and related services).

#### 54191 MARKETING RESEARCH AND PUBLIC OPINION POLLING

This industry comprises establishments primarily engaged in systematically gathering, recording, tabulating, and presenting marketing and public opinion data.

# 541910 MARKETING RESEARCH AND PUBLIC OPINION POLLING

This industry comprises establishments primarily engaged in systematically gathering, recording, tabulating, and presenting marketing and public opinion data.

# **54192 PHOTOGRAPHIC SERVICES**

This industry comprises establishments primarily engaged in providing still, video, or digital photography services. These establishments may specialize in a particular field of photography, such as commercial and industrial photography, portrait photography, and special events photography. Commercial or portrait photography studios are included in this industry.

# **541921 PHOTOGRAPHY STUDIOS, PORTRAIT**

This industry comprises establishments known as portrait studios primarily engaged in providing still, video, or digital portrait photography services.

# **541922 COMMERCIAL PHOTOGRAPHY**

This industry comprises establishments primarily engaged in providing commercial photography services, generally for advertising agencies, publishers, and other business and industrial users.

# **54193 TRANSLATION AND INTERPRETATION SERVICES**

This industry comprises establishments primarily engaged in translating written material and interpreting speech from one language to another and establishments primarily engaged in providing sign language services.

# **541930 TRANSLATION AND INTERPRETATION SERVICES**

This industry comprises establishments primarily engaged in translating written material and interpreting speech from one language to another and establishments primarily engaged in providing sign language services.

#### **54194 VETERINARY SERVICES**

This industry comprises establishments of licensed veterinary practitioners primarily engaged in the practice of veterinary medicine, dentistry, or surgery for animals; and establishments primarily engaged in providing testing services for licensed veterinary practitioners.

#### **541940 VETERINARY SERVICES**

This industry comprises establishments of licensed veterinary practitioners primarily engaged in the practice of veterinary medicine, dentistry, or surgery for animals; and establishments primarily engaged in providing testing services for licensed veterinary practitioners.

# 54199 ALL OTHER PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES

This industry comprises establishments primarily engaged in the provision of professional, scientific, or technical services (except legal services; accounting, tax preparation, bookkeeping, and related services; architectural, engineering, and related services; specialized design services; computer systems design and related services; management, scientific, and technical consulting services; scientific research and development services; advertising and related services; market research and public opinion polling; photographic services; translation and interpretation services; and veterinary services).

# 541990 ALL OTHER PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES

This industry comprises establishments primarily engaged in the provision of professional, scientific, or technical services (except legal services; accounting, tax preparation, bookkeeping, and related services; architectural, engineering, and related services; specialized design services; computer systems design and related services; management, scientific, and technical consulting services; scientific research and development services; advertising and related services; market research and public opinion polling; photographic services; translation and interpretation services; and veterinary services).

# Appendix C. Methodology

## **SOURCES OF THE DATA**

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent report forms to be completed for each of their establishments and returned to the Census Bureau. For most very small firms, data from existing administrative records of other federal agencies were used instead. These records provide basic information on location, kind of business, receipts/revenue, payroll, number of employees, and legal form of organization.

Firms in the 2002 Economic Census are divided into those sent report forms and those not sent report forms. The coverage of and the method of obtaining census information from each are described below:

- 1. Establishments sent a report form:
  - a. Large employers, i.e., all multiestablishment firms, and all employer firms with payroll above a specified cutoff. (The term "employers" refers to firms with one or more paid employees at any time during 2002 as shown in the active administrative records of other federal agencies.)
  - b. A sample of small employers, i.e., single-establishment firms with payroll below a specified cutoff in classifications for which specialized data precludes reliance solely on administrative records sources. The sample was stratified by industry and geography.
- 2. Establishments not sent a report form:
  - a. Small employers, i.e., single-establishment firms with payroll below a specified cutoff, not selected into the small employer sample. Although the payroll cutoff varies by kind of business, small employers not sent a report form generally include firms with less than 10 employees and represent about 10 percent of total receipts/revenue of establishments covered in the census. Data on receipts/revenue, payroll, and employment for these small employers were derived or estimated from administrative records of other federal agencies
  - b. All taxable nonemployers, i.e., all firms subject to federal income tax with no paid employees during 2002. Receipts information for these firms was obtained from administrative records of other federal agencies. Although consisting of many firms, nonemployers account for less than 10 percent of total receipts of all establishments covered in the census. Data for nonemployers are not included in this report, but are released in the annual *Nonemployer Statistics* series.

The report forms used to collect information for establishments in this sector are available at help.econ.census.gov/econhelp/resources/.

A more detailed examination of census methodology is presented in the *History of the Economic Census* at www.census.gov/econ/www/history.html.

# **INDUSTRY CLASSIFICATION OF ESTABLISHMENTS**

The classifications for all establishments are based on the *North American Industry Classification System, United States, 2002* manual. Changes between 1997 and 2002 affecting this sector are discussed in the text at the beginning of this report. Tables at www.census.gov/epcd/naics02/identify all industries that changed between the 1997 North American Industry Classification System (NAICS) and 2002 NAICS.

The method of assigning classifications and the level of detail at which establishments were classified depends on whether a report form was obtained for the establishment.

- 1. Establishments that returned a report form were classified on the basis of their self-designation, product line receipts/revenue, and responses to other industry-specific inquiries.
- 2. Establishments without a report form:
  - a. Small employers not sent a form were, where possible, classified on the basis of the most current kind-of-business classification available from one of the Census Bureau's current sample surveys or the 1997 Economic Census. Otherwise, the classification was obtained from administrative records of other federal agencies. If the census or administrative record classifications proved inadequate (none corresponded to a 2002 Economic Census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a kind-of-business code.
  - b. Nonemployers were classified on the basis of information obtained from administrative records of other federal agencies.

#### **METHOD OF ASSIGNING TAX STATUS**

For kind-of-business classifications where there were substantial numbers of taxable and tax-exempt establishments, establishments were classified based on the federal income tax filing requirement for the establishment or organization. This classification was based primarily on the response to an inquiry on the census report form. Establishments that indicated that all or part of their income was exempt from federal income tax under provisions of section 501 of the Internal Revenue Service (IRS) code were classified as tax-exempt; establishments indicating no such exemption were classified as taxable. All government-operated hospitals were classified as tax-exempt. For establishments without a report form, the tax status classification was based on administrative records of other federal agencies.

For selected kind-of-business classifications that are comprised primarily of tax-exempt establishments, all establishments in those classifications were defined as tax-exempt. All establishments in the remaining kind-of-business classifications (comprised primarily of taxable establishments) were defined as taxable.

# **RELIABILITY OF DATA**

All data compiled in the economic census are subject to nonsampling errors. Nonsampling errors can be attributed to many sources during the development or execution of the census:

- inability to identify all cases in the actual universe;
- definition and classification difficulties:
- differences in the interpretation of questions;
- errors in recording or coding the data obtained; and
- other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Product Lines reports for this sector are subject to sampling errors, as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census report forms mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates, insofar, as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other federal agencies, such as gross receipts from federal income tax records and employment and payroll from payroll tax records. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

Key tables in this report include a column for "Percent of receipts/revenue from administrative records." This includes receipts/revenue information obtained from administrative records of other federal agencies. The "Percent of receipts/revenue estimated" includes receipts/revenue information that was imputed based on historic company ratios or administrative records, or on industry averages.

The Census Bureau recommends that data users incorporate this information into their analyses, as nonsampling error and sampling error could impact the conclusions drawn from economic census data.

# TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which include location, kind of business or operation, receipts/revenue, payroll, and number of employees, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report form, were available only from establishments responding to those inquiries.

Data for industry-specific inquiries in this sector were expanded in most cases to account for establishments that did not respond to the particular inquiry for which data are presented. Unless otherwise noted in specific reports, data for industry-specific inquiries were expanded in direct relationship to total receipts/revenue of all establishments included in the category. In a few cases, expansion on the basis of the receipts/revenue was not appropriate, and another basic data item was used as the basis for expansion of reported data to account for nonrespondents.

All reports in which industry-specific data were expanded include a coverage indicator for each publication category, which shows the receipts/revenue of establishments responding to the industry-specific inquiry as a percent of total receipts/revenue for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

# **DISCLOSURE**

In accordance with federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld. Techniques employed to limit disclosure are discussed at www.census.gov/epcd/ec02/disclosure.htm.

# Appendix D. Geographic Notes

Not applicable for this report.

# Appendix E. Metropolitan and Micropolitan Statistical Areas

# WASHINGTON-BALTIMORE-NORTHERN VIRGINIA, DC-MD-VA-WV COMBINED STATISTICAL AREA

# Baltimore-Towson, MD Metropolitan Statistical Area

Anne Arundel County, MD

Baltimore County, MD

Carroll County, MD

Harford County, MD

Howard County, MD

Queen Anne's County, MD

Baltimore (IC), MD

# Lexington Park, MD Micropolitan Statistical Area

St. Mary's County, MD

# Washington-Arlington-Alexandria, DC-VA-MD-WV Metropolitan Statistical Area

# Bethesda-Frederick-Gaithersburg, MD Metropolitan Division

Frederick County, MD

Montgomery County, MD

# Washington-Arlington-Alexandria, DC-VA-MD-WV Metropolitan Division

District of Columbia, DC

Calvert County, MD

Charles County, MD

Prince George's County, MD

Arlington County, VA

Clarke County, VA

Fairfax County, VA

Fauquier County, VA

Loudoun County, VA

Prince William County, VA

Spotsylvania County, VA

Stafford County, VA

Warren County, VA

Alexandria (IC), VA

Fairfax (IC), VA

2002 Economic Census

Falls Church (IC), VA

Fredericksburg (IC), VA

Manassas (IC), VA

Manassas Park (IC), VA

Jefferson County, WV

# Winchester, VA-WV Metropolitan Statistical Area

Frederick County, VA

Winchester (IC), VA

Hampshire County, WV